



JUN 2016 DRAFT END OF MONTH FINANCIAL REPORTS

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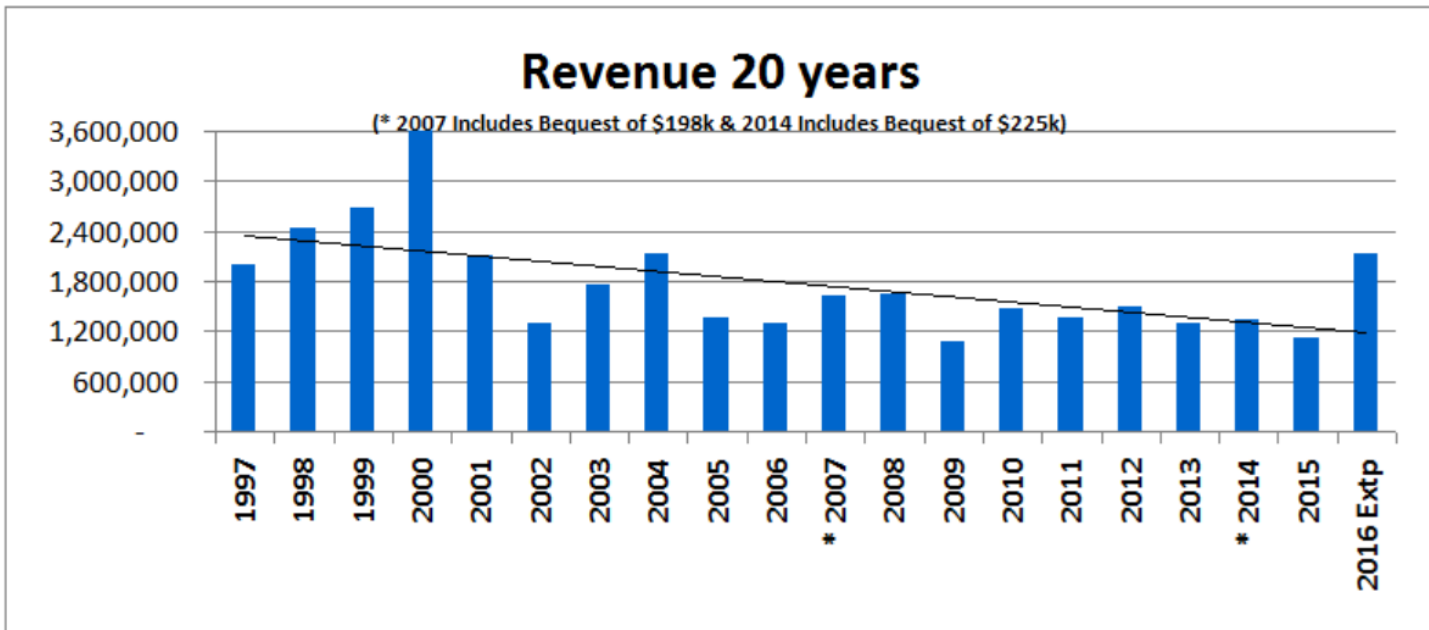
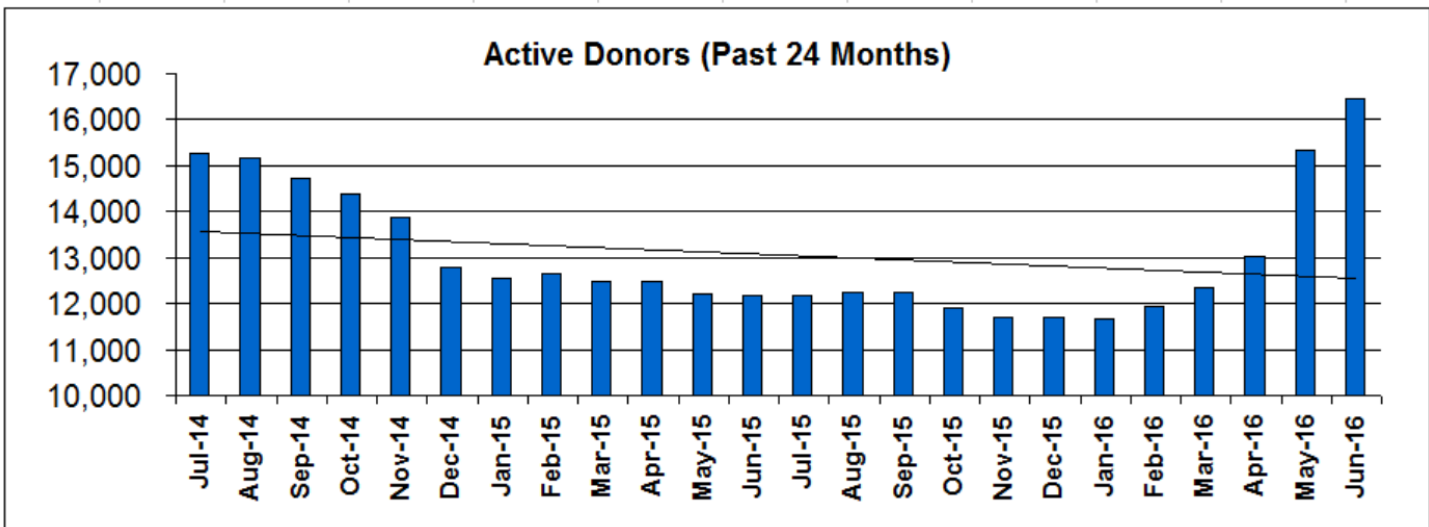
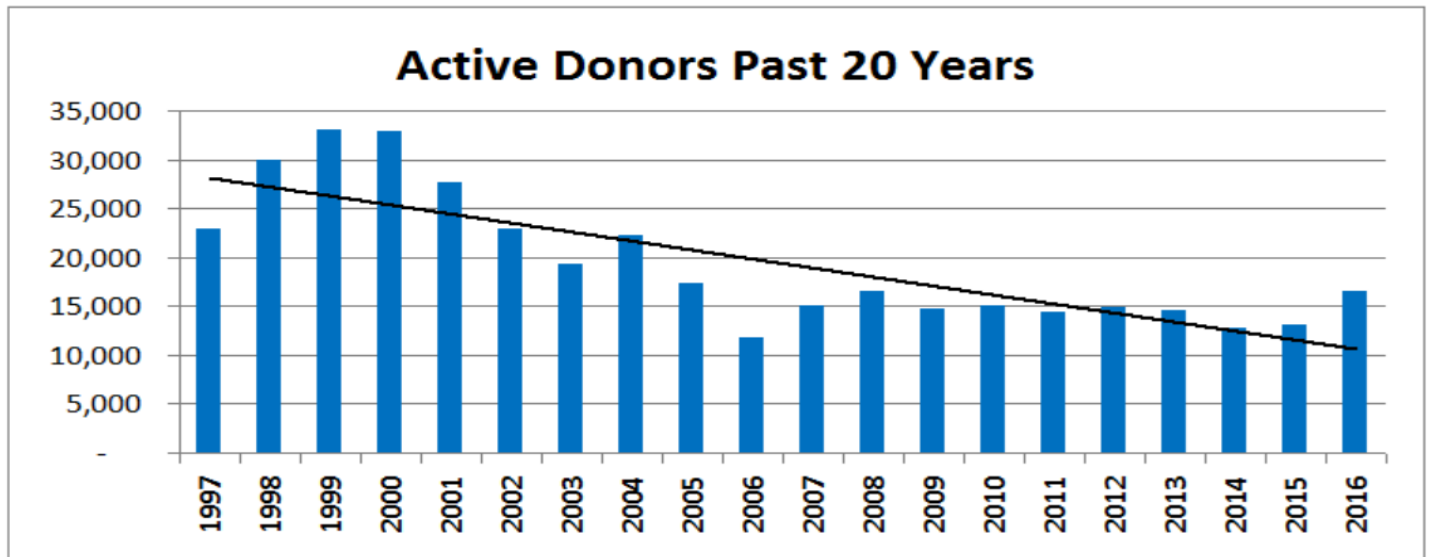
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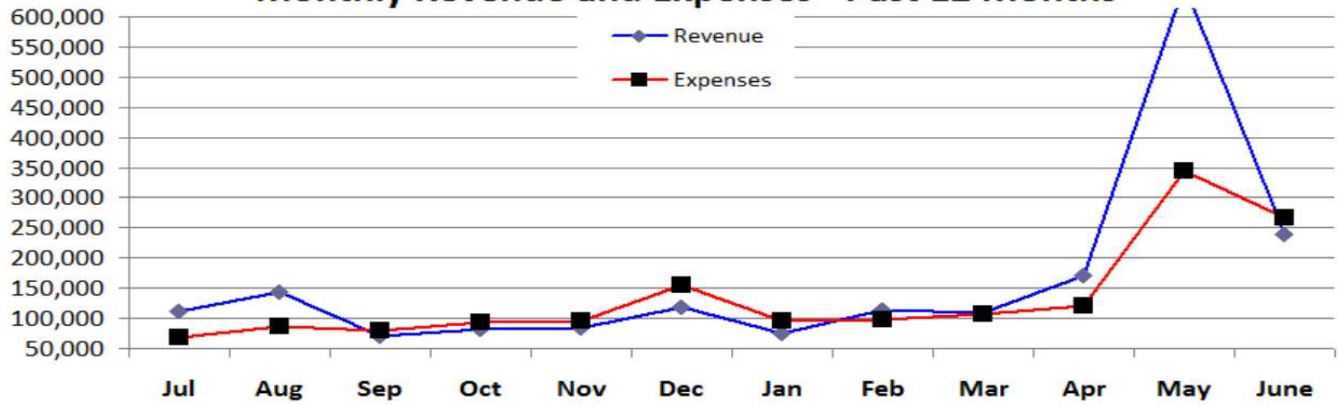
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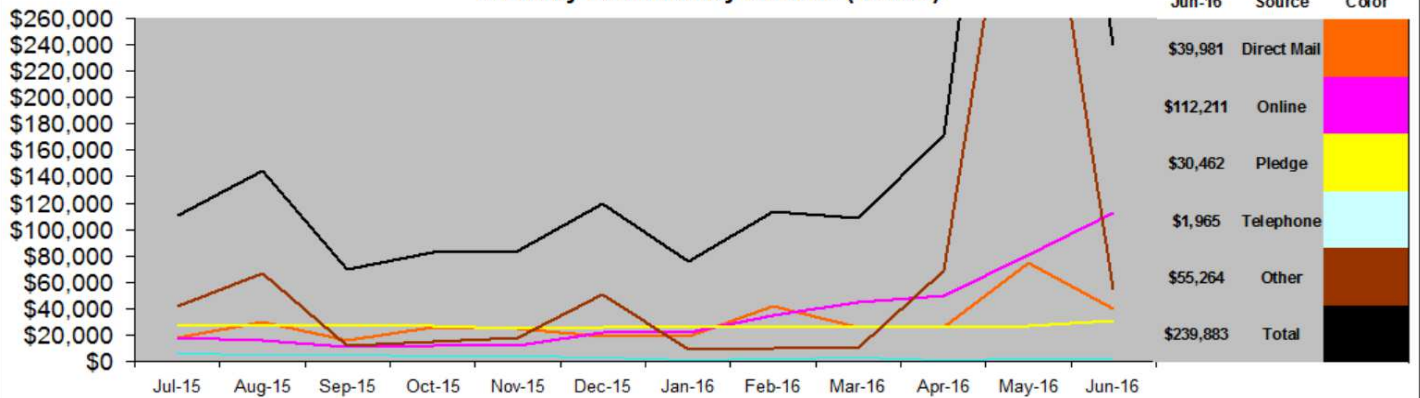
End of Month Reports – Charts



Monthly Revenue and Expenses - Past 12 Months

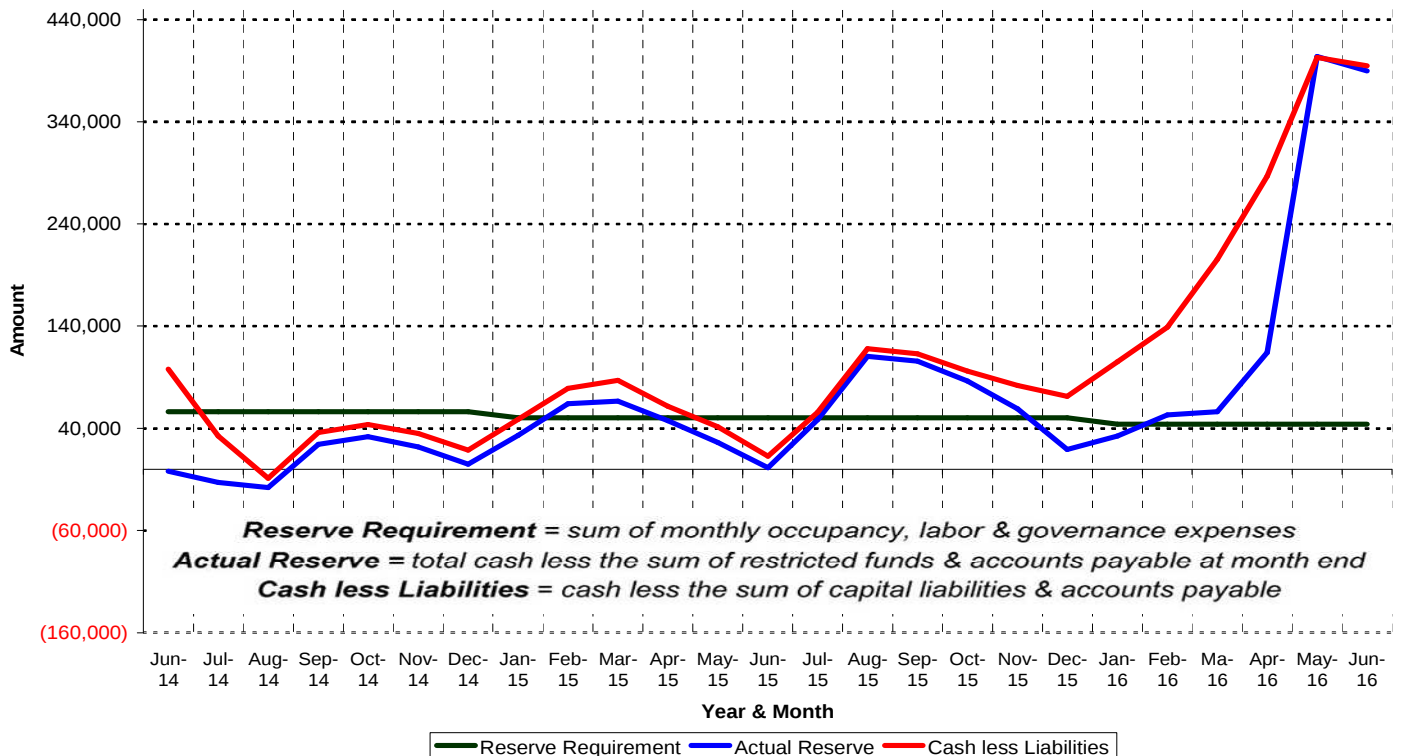


Monthly Revenue by Source (12 Mo)



Reserve Adequacy Trend & Cash Less Liabilities (24 Months)

2016 Resv Target = \$44,125 - Curr Month Resv = \$389,864 - Curr Month C-L = \$394,869



End of Month Reports – Financial Summary

Statement of Operations Summary

Last Month & YTD

	Total Jun-16	2016 YTD	2016 Budget Year to Date	Actual vs. Budget YTD	Total Annual Budget 2016	2016 Budget Remaining
Support and Revenue	239,883	1,361,240	965,800	395,440	1,691,600	330,360
Cost of Support and Revenue	38,426	356,244	325,182	31,062	450,364	94,120
Net Support Available for Programs	201,457	1,004,996	640,618	364,378	1,241,236	236,240
Program Expense	227,693	677,818	616,525	61,293	1,233,050	555,232
Net Operating Surplus (or Deficit)	(26,236)	327,178	24,093	303,085	8,186	(318,992)

P&L Acct Summary Last Month Plus YTD

	Jun 16	TOTAL
Revenue		
4000 • General Fundraising	213,159	893,320
4100 • Project Revenue	510	4,710
4200 • Events and Conventions	0	397,255
4300 • Program Revenue	26,228	66,101
4600 • Refunds of Contributions	(60)	(375)
4700 • Other Receipts	47	231
Total Revenue	239,884	1,361,242
Gross Revenue	239,884	1,361,242
Expense		
7000 • General Fundraising Expense	40,376	156,385
7100 • Project-Related Expenses	0	1,205
7200 • Events and Conventions Exp	604	221,850
7300 • Program-Related Expenses	168,552	385,708
8000 • Salary & Related Expense	22,140	114,535
8100 • Admin & Overhead Expense	28,088	115,111
8200 • Professional Services	4,500	28,115
8300 • Depreciation Expense	1,859	11,154
Total Expense	266,119	1,034,063
Net Revenue (Loss)	(26,235)	327,179

Balance Sheet Summary - Current vs Prior Month

	Jun 30, 16	May 31, 16	\$ Change	% Change
ASSETS				
Current Assets				
Total Checking/Savings	394,869.18	407,289.00	(12,419.82)	-3.05%
Total Other Current Assets	49,190.80	169,973.35	(120,782.55)	-71.06%
Total Current Assets	444,059.98	577,262.35	(133,202.37)	-23.08%
Total Fixed Assets	867,816.01	869,674.86	(1,858.85)	-0.21%
Total Non Current - Other	134,322.49	134,775.89	(453.40)	-0.34%
TOTAL ASSETS	1,446,198.48	1,581,713.10	(135,514.62)	-8.57%
LIABILITIES & EQUITY				
Liabilities				
Total Current Liabilities	38,141.54	146,399.12	(108,257.58)	-73.95%
Total Long Term Liabilities	472,568.55	473,590.09	(1,021.54)	-0.22%
Total Liabilities	510,710.09	619,989.21	(109,279.12)	-17.63%
Total Equity	935,488.39	961,723.89	(26,235.50)	-2.73%
TOTAL LIABILITIES & EQUITY	1,446,198.48	1,581,713.10	(135,514.62)	-8.57%

Standard Statement of Operations - Jan-Dec 2016
Budget vs. Actual

	Un- restricted Jun-16	Temp. Restricted	Total Jun- 16	Jan - Dec 16	Budget Year to Date	Actual vs. Budget YTD	* Annual Budget 2016	2016 Budget Remaining
Support and Revenue								
20-Membership Dues	125,532		125,532	429,145	207,500	221,645	415,000	(14,145)
21-Donations	28,565		28,565	257,045	159,400	97,645	318,800	61,755
22-Recurring Gifts	30,462		30,462	160,490	164,650	(4,160)	329,300	168,810
23-Board/ED Solicitation Major Gifts	0		0	0	30,000	(30,000)	60,000	60,000
24-Convention Revenue	0		0	291,294	240,000	51,294	240,000	(51,294)
25-Project Program Revenue	0	510	510	5,360	5,000	360	10,000	4,640
26-Brand Dev / Political Materials Rev	26,128		26,128	55,410	50,000	5,410	100,000	44,590
27-Ballot Access & Related Donations	28,539		28,539	152,225	106,850	45,375	213,700	61,475
28-Membership Communication	100		100	10,040	2,400	7,640	4,800	(5,240)
29-Other Revenue	47		47	230	0	230	0	(230)
Total Support and Revenue	239,373	510	239,883	1,361,240	965,800	395,440	1,691,600	330,360
Cost of Support and Revenue								
32-Fundraising Costs	21,103		21,103	78,376	70,682	7,694	141,364	62,988
33-Membership Fundraising Costs	17,323		17,323	59,753	46,100	13,653	92,200	32,447
35-Convention	0		0	212,286	200,000	12,286	200,000	(12,286)
36-Ballot Access Fundraising Exp	0		0	5,830	8,400	(2,570)	16,800	10,970
37-Building Fundraising Exp	0	0	0	0	0	0	0	0
Total Cost of Support and Revenue	38,426	0	38,426	356,244	325,182	31,062	450,364	94,120
Net Support Available for Programs	200,947	510	201,457	1,004,996	640,618	364,378	1,241,236	236,240
Program Expense								
40-Administrative Costs	34,447	0	34,447	153,639	130,025	23,614	260,050	106,411
45-Compensation	42,479		42,479	218,943	194,400	24,543	388,800	169,857
50-Affiliate Support	4,254		4,254	21,841	27,500	(5,659)	55,000	33,159
55-Brand Dev / Political Materials	34,542		34,542	74,828	50,000	24,828	100,000	25,172
58-Campus Outreach	0	0	0	0	500	(500)	1,000	1,000
60-Candidate, Campaign & Initiatives	0		0	4,426	11,000	(6,574)	22,000	17,574
70-Ballot Access VR & Related Exp	108,218		108,218	176,582	170,000	6,582	340,000	163,418
75-Litigation	0		0	441	3,000	(2,559)	6,000	5,559
80-Media	11		11	61	5,000	(4,939)	10,000	9,939
85-Member Communication	3,493		3,493	22,138	22,500	(362)	45,000	22,862
88-Outreach	250		250	4,919	2,600	2,319	5,200	281
90-Project Program Other	0	0	0	0	0	0	0	0
Total Program Expense	227,693	0	227,693	677,818	616,525	61,293	1,233,050	555,232
Total Net Operating Surplus (or Deficit)	(26,746)	510	(26,236)	327,178	24,093	303,085	8,186	(318,992)
Unrestricted Net Operating Surplus (or Deficit)			(26,746)	322,193			(19,814)	

* Annual Total Budget has been updated to reflect amendments from July LNC Meeting

Statement of Operations - 2016 v. 2014 Comparision

Statement of Ops YTD 16 v 14

	Jun-16	Jun-14	Diff 16 v 14	Jan - Dec 16	Jan -Dec 14	Diff 16 v 14
Support and Revenue						
20-Membership Dues	125,532	52,148	73,384	429,145	235,290	193,855
21-Donations	28,565	7,088	21,477	257,045	106,394	150,651
22-Recurring Gifts	30,462	28,892	1,570	160,490	168,950	-8,460
23-BoardSolicitation MajorGifts	0	0	0	0	32,400	-32,400
24-Convention Revenue	0	137,849	-137,849	291,294	137,849	153,445
25-Project Program Revenue	510	8,912	-8,402	5,360	53,776	-48,416
26-Brand Dev / Pol Materials Rev	26,128	287	25,841	55,410	4,775	50,635
27-Ball of Access Donations	28,539	3,724	24,815	152,225	35,479	116,746
28-Publications Materials Other	100	0	100	10,040	7,575	2,465
29-Other Revenue	47	0	47	230	1	229
Total Support and Revenue	239,883	238,900	983	1,361,240	782,489	578,751
Cost of Support and Revenue						
32-Fundraising Costs	21,103	11,877	9,226	78,376	71,792	6,584
33-Membership Fundraising Costs	17,323	3,192	14,131	59,753	55,876	3,877
35-Convention	0	120,304	-120,304	212,286	120,304	91,982
36-Ball of Access Fundraising Exp	0	1,743	-1,743	5,830	4,727	1,103
37-Building Fundraising Exp	0	0	0	0	4,207	-4,207
Total Cost of Support and Revenue	38,426	137,116	-98,690	356,244	256,906	99,338
Net Support Available for Programs	201,457	101,784	99,673	1,004,996	525,583	479,413
Program Expense						
40-Adminstrative Costs	34,447	17,258	17,189	153,639	164,878	-11,239
45-Compensation	42,479	46,319	-3,840	218,943	259,290	-40,347
50-Affiliate Support	4,254	0	4,254	21,841	2,472	19,369
55-Brand Dev / Pol Materials	34,542	2,207	32,335	74,828	5,260	69,568
58-Campus Outreach	0	0	0	0	0	0
60-Candidate, Campaign & Initiatives	0	0	0	4,426	119	4,307
70-Ball of Access Petitioning Related Exp	108,218	2,857	105,361	176,582	79,998	96,584
75-Litigation	0	0	0	441	5,073	-4,632
80-Media	11	10	1	61	50	11
85-Member Communication	3,493	300	3,193	22,138	34,685	-12,547
88-Outreach	250	1,744	-1,494	4,919	2,678	2,241
90-Project Program Other	0	0	0	0	0	0
Total Program Expense	227,693	70,695	156,998	677,818	554,503	123,315
Net Operating Surplus (or Deficit)	-26,236	31,089	-57,325	327,178	-28,920	356,098

P&L Acct Detail w-Funct Alloc of Exps Last Month Plus YTD
January through June 2016

	<u>Jun 16</u>	<u>TOTAL</u>
Revenue		
4000 · General Fundraising		
4010 · Direct Mail Fundraising		
4010-10 · DM - House Fundraising General	18,087.00	108,564.90
4010-11 · DM - House Fundraising Renewal	375.00	1,510.00
4010-12 · DM - House Fundraising NewDonor	100.00	300.00
4010-20 · DM - Donor Renewal	18,758.00	103,026.00
4010-30 · DM - New Donor Prospecting	2,661.00	12,966.00
Total 4010 · Direct Mail Fundraising	<u>39,981.00</u>	<u>226,366.90</u>
4030 · Online Contributions - Web		
4030-10 · Online Cont - General	10,538.26	42,694.45
4030-20 · Online Cont - Donor Renewal	26,507.65	105,074.63
4030-30 · Online Cont - New Donor Prosp	75,165.49	195,771.29
Total 4030 · Online Contributions - Web	<u>112,211.40</u>	<u>343,540.37</u>
4040 · Tele Fundraising - Phone Bank		
4040-10 · Tele Fund - General	0.00	200.00
4040-20 · Tele Fund - Donor Renewal	1,965.00	10,497.13
Total 4040 · Tele Fundraising - Phone Bank	<u>1,965.00</u>	<u>10,697.13</u>
4080 · Recurring Contrib - Pledge	30,461.91	160,489.67
4090 · Ballot Access / Voter Reg	28,539.35	152,225.15
Total 4000 · General Fundraising	<u>213,158.66</u>	<u>893,319.22</u>
4100 · Project Revenue		
4108 · Building Fund	510.00	4,710.00
Total 4100 · Project Revenue	<u>510.00</u>	<u>4,710.00</u>
4200 · Events and Conventions		
4200-10 · Convention Revenue	0.00	291,294.00
4200-15 · Convention Banq Fundraising	0.00	105,961.00
Total 4200 · Events and Conventions	<u>0.00</u>	<u>397,255.00</u>
4300 · Program Revenue		
4340 · LP News	100.00	10,040.00
4360 · Campaign Support & Initiatives		
4360-40 · Campaign/Candidate Suprt/Traing	0.00	650.00
Total 4360 · Campaign Support & Initiatives	<u>0.00</u>	<u>650.00</u>
4375 · Brand / Political Materials	26,127.90	55,410.44
Total 4300 · Program Revenue	<u>26,227.90</u>	<u>66,100.44</u>
4600 · Refunds of Contributions	(60.00)	(375.00)
4700 · Other Receipts		
4710 · Interest & Dividends	46.61	230.43
Total 4700 · Other Receipts	<u>46.61</u>	<u>230.43</u>
Total Revenue	<u>239,883.17</u>	<u>1,361,240.09</u>
Gross Revenue	239,883.17	1,361,240.09

Expense	Jun 16	TOTAL
7000 · General Fundraising Expense		
7010 · Direct Mail Fundraising Exp		
7010-10 · DM - House General Expense	11,071.52	35,678.41
7010-20 · DM - Donor Renewal Expense	5,946.02	23,848.99
7010-30 · DM - New Donor Prospecting Exp	8,982.03	24,124.43
Total 7010 · Direct Mail Fundraising Exp	25,999.57	83,651.83
7030 · Online Contributions Exp - Web		
7030-30 · Online Cont Exp - New Donor	1,307.98	4,061.08
Total 7030 · Online Contributions Exp - Web	1,307.98	4,061.08
7040 · Tele Fundraising Expense		
7040-20 · Tele Fund Exp - Donor Renewal	1,087.00	7,718.17
Total 7040 · Tele Fundraising Expense	1,087.00	7,718.17
7080 · Recurring Contrib - Pledge	845.19	9,284.12
7090 · Ballot Access Fundraising Exp	0.00	5,829.96
7095 · Credit Card Prc Fees	9,186.03	33,413.07
7099 · Gen Fundraising Staff Salary	1,950.30	12,425.56
Total 7000 · General Fundraising Expense	40,376.07	156,383.79
7100 · Project-Related Expenses		
7106 · Campus Outreach Project		
7106-20 · Campus Outreach Staff Salary	0.00	1,204.88
Total 7106 · Campus Outreach Project	0.00	1,204.88
Total 7100 · Project-Related Expenses	0.00	1,204.88
7200 · Events and Conventions Exp		
7200-10 · Convention Expenses - General	0.00	78,715.22
7200-20 · Convention Expense - Travel/F&B	0.00	133,570.30
7200-40 · Events & Conv Staff Salary	603.66	9,563.88
Total 7200 · Events and Conventions Exp	603.66	221,849.40
7300 · Program-Related Expenses		
7310 · Affiliate Support		
7310-10 · Affiliate Development & Support	4,254.00	21,840.89
7310-20 · Affiliate Support Staff Salary	371.49	3,567.21
Total 7310 · Affiliate Support	4,625.49	25,408.10
7320 · Outreach - PR & Marketing		
7320-10 · Outreach PR & Marketing General	250.00	4,919.11
7320-20 · Outreach PR Mrktng Staff Salary	464.36	2,337.45
Total 7320 · Outreach - PR & Marketing	714.36	7,256.56
7330 · Media Relations		
7330-10 · Media Relations General	10.95	60.70
7330-20 · Media Relations Staff Salary	185.74	1,482.18
Total 7330 · Media Relations	196.69	1,542.88
7340 · Membership Communications		
7340-10 · LP News	3,493.00	22,137.65
7340-20 · Mem Comm & Support Staff Salary	7,151.10	44,475.22
Total 7340 · Membership Communications	10,644.10	66,612.87
7360 · Campaign Support & Initiatives		
7360-40 · Campaign/Candidate Suprt/Traing	0.00	4,425.69
7360-60 · Cam p/Cand Support -Staff Salary	1,671.69	10,659.85
Total 7360 · Campaign Support & Initiatives	1,671.69	15,085.54
7375 · Brand Development		
7375-10 · Brand / Political Materials	34,541.53	74,828.46
7375-20 · Brand Development Staff Salary	5,618.72	9,385.22
Total 7375 · Brand Development	40,160.25	84,213.68
7380 · Ballot Access - Other Related		
7380-10 · Ballot Access Petitioning Exp.	105,357.09	169,962.74
7380-20 · Ballot Access Travel/Other Exp	2,860.45	6,619.47
7380-60 · B/A & Petitioning Staff Salary	2,321.79	9,007.12
Total 7380 · Ballot Access - Other Related	110,539.33	185,589.33
Total 7300 · Program-Related Expenses	168,551.91	385,708.96

	Jun 16	TOTAL
8000 · Salary & Related Expense		
8005 · Salary Bonus Sick & Vac (Admn)	6,650.06	46,856.34
8010 · Hourly Wages (Admin Portion)	872.53	1,730.88
8015 · Contract & Paid Internships	8,782.61	34,221.53
8020 · Employer Cont to P/R Tax	2,688.14	10,962.84
8030 · Employer Cont to 401K & Adm	910.50	3,914.89
8040 · Fed & State Unemployment	35.55	394.90
8060 · Health Insurance	2,165.16	14,533.36
8065 · Workers Comp Insurance	0.00	895.00
8080 · Payroll Service Fees	35.74	1,026.49
Total 8000 · Salary & Related Expense	22,140.29	114,536.23
8100 · Admin & Overhead Expense		
8110 · Ofc Supplies & Non Cap Equipt	1,404.10	5,299.85
8120 · Telephone & Data Services	1,220.72	7,047.92
8125 · Equipment Leases & Maint	755.62	4,561.28
8130 · Postage & Shipping	1,611.40	6,526.85
8140 · Travel, Meeting, & Meals Exp	1,944.98	6,816.35
8160 · Insurance - D/O Cyber - Other	4,271.00	6,919.00
8170 · Occupancy Expenses		
8170-10 · Mortgage Interest Expense	1,878.67	11,256.30
8170-20 · Utilities Expense	25.95	2,176.67
8170-30 · Property Taxes, Fees & Permits	740.22	4,499.68
8170-40 · Maintenance, Cleaning & Repairs	1,380.04	4,856.30
8170-50 · Property / GL Insurance	0.00	1,858.00
8170-60 · Assc Fees, Rent & Storage	490.99	3,582.64
Total 8170 · Occupancy Expenses	4,515.87	28,229.59
8180 · Printing & Copying	1,481.25	6,144.54
8190 · Software, Hardware & Other IT	9,722.74	40,280.26
8195 · Other Expenses & Bank Fees	1,160.21	3,284.99
Total 8100 · Admin & Overhead Expense	28,087.89	115,110.63
8200 · Professional Services		
8210 · Legal		
8210-10 · Legal - General	3,000.00	18,375.00
8210-20 · Legal - Proactive	0.00	441.47
8210-30 · Litigation-Lobbing Staff Salary	0.00	298.22
Total 8210 · Legal	3,000.00	19,114.69
8230 · FEC Filing & Consulting	1,500.00	9,000.00
Total 8200 · Professional Services	4,500.00	28,114.69
8300 · Depreciation Expense	1,858.85	11,153.10
Total Expense	266,118.67	1,034,061.68
Net Revenue (Loss)	(26,235.50)	327,178.41

Balance Sheet Current vs Prior Month

As of June 30, 2016

	Jun 30, 16	May 31, 16	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
11 · Cash				
111U · PNC Check Acct 1 (Unrestricted)	382,825.94	360,904.96	21,920.98	6.07%
112U · BBT Check Acct 1 (Unrestricted)	7,037.80	42,828.63	(35,790.83)	(83.57%)
113R · PNC Check Acct 2 (Restricted)	2,903.96	1,963.93	940.03	47.87%
114R · BBT Chk Acct 2 (Restricted BF)	2,101.48	1,591.48	510.00	32.05%
Total 11 · Cash	394,869.18	407,289.00	(12,419.82)	(3.05%)
Total Checking/Savings	394,869.18	407,289.00	(12,419.82)	(3.05%)
Other Current Assets				
13 · Other Current Collectables				
130 · Bequests Expected - Current	33,400.00	33,400.00	0.00	0.0%
134 · Accrued Convention Revenue	0.00	119,488.00	(119,488.00)	(100.0%)
Total 13 · Other Current Collectables	33,400.00	152,888.00	(119,488.00)	(78.15%)
16 · Prepaid Expenses				
161 · Bulk Mail Account				
161-10 · Prepaid Bulk Mail VA	1,382.80	1,382.80	0.00	0.0%
161-20 · Prepaid Bulk Mail DC	565.07	565.07	0.00	0.0%
Total 161 · Bulk Mail Account	1,947.87	1,947.87	0.00	0.0%
165 · Prepaid Licenses	5,492.75	6,591.31	(1,098.56)	(16.67%)
166 · Prepaid Insurance	6,586.33	6,586.33	0.00	0.0%
168 · Prepaid Rent	1,763.85	1,959.84	(195.99)	(10.0%)
Total 16 · Prepaid Expenses	15,790.80	17,085.35	(1,294.55)	(7.58%)
Total Other Current Assets	49,190.80	169,973.35	(120,782.55)	(71.06%)
Total Current Assets	444,059.98	577,262.35	(133,202.37)	(23.08%)
Fixed Assets				
17 · Fixed Assets				
172 · Furniture & Fixtures	25,878.73	25,878.73	0.00	0.0%
173 · Office Equipment	3,159.99	3,159.99	0.00	0.0%
174 · Computer Hardware	22,801.27	22,801.27	0.00	0.0%
175 · Computer Software	84,645.15	84,645.15	0.00	0.0%
176 · Capital Lease Assets	32,961.61	32,961.61	0.00	0.0%
177 · Office Building				
177-10 · Physical Structure	477,119.00	477,119.00	0.00	0.0%
177-20 · Land	347,881.00	347,881.00	0.00	0.0%
Total 177 · Office Building	825,000.00	825,000.00	0.00	0.0%
178 · Ofc Imprmnt Acq & Capt Expense	44,697.11	44,697.11	0.00	0.0%
179 · Accumulated Depreciation	(171,327.85)	(169,469.00)	(1,858.85)	(1.1%)
Total 17 · Fixed Assets	867,816.01	869,674.86	(1,858.85)	(0.21%)
Total Fixed Assets	867,816.01	869,674.86	(1,858.85)	(0.21%)
Other Assets				
18 · Non Current Collectables				
180 · Bequests Expected - Non Current	134,322.49	134,775.89	(453.40)	(0.34%)
Total 18 · Non Current Collectables	134,322.49	134,775.89	(453.40)	(0.34%)
Total Other Assets	134,322.49	134,775.89	(453.40)	(0.34%)
TOTAL ASSETS	1,446,198.48	1,581,713.10	(135,514.62)	(8.57%)

	Jun 30, 16	May 31, 16	\$ Change	% Change
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
21 · Accounts Payable	0.00	4,388.22	(4,388.22)	(100.0%)
Total Accounts Payable	0.00	4,388.22	(4,388.22)	(100.0%)
Other Current Liabilities				
24 · Accrued Expenses				
241 · Accrued Payroll	6,920.19	16,129.04	(9,208.85)	(57.1%)
242 · Accrued Vacation	29,379.00	28,373.00	1,006.00	3.55%
244 · Other Accrued Expenses	0.00	102,142.55	(102,142.55)	(100.0%)
245 · Accrued Real Estate Tax	3.39	3,704.46	(3,701.07)	(99.91%)
Total 24 · Accrued Expenses	36,302.58	150,349.05	(114,046.47)	(75.85%)
25 · Accrued Payroll Taxes				
251 · Payroll Tax Liabilities	0.00	(3,907.80)	3,907.80	100.0%
252 · 401(k) Liability	1,838.96	3,623.92	(1,784.96)	(49.26%)
253 · Direct Deposit Liabilities	0.00	(8,054.27)	8,054.27	100.0%
Total 25 · Accrued Payroll Taxes	1,838.96	(8,338.15)	10,177.11	122.06%
Total Other Current Liabilities	38,141.54	142,010.90	(103,869.36)	(73.14%)
Total Current Liabilities	38,141.54	146,399.12	(108,257.58)	(73.95%)
Long Term Liabilities				
28 · Long Term Liabilities				
281 · Capital Lease - Postage Machine	3,479.66	3,479.66	0.00	0.0%
282 · Capital Lease - Copier	20,278.69	20,278.69	0.00	0.0%
Total 28 · Long Term Liabilities	23,758.35	23,758.35	0.00	0.0%
29 · Loans & Mortgages (Principal)	448,810.20	449,831.74	(1,021.54)	(0.23%)
Total Long Term Liabilities	472,568.55	473,590.09	(1,021.54)	(0.22%)
Total Liabilities	510,710.09	619,989.21	(109,279.12)	(17.63%)
Equity				
31 · General Operating	603,304.54	603,814.54	(510.00)	(0.08%)
32 · Temp. Restricted Balances				
3204 · Fund - Campus	2,555.41	2,555.41	0.00	0.0%
3210 · Fund - Building	2,101.48	1,591.48	510.00	32.05%
3211 · Fund - Radio Ad Project	348.55	348.55	0.00	0.0%
Total 32 · Temp. Restricted Balances	5,005.44	4,495.44	510.00	11.35%
Net Revenue (Loss)	327,178.41	353,413.91	(26,235.50)	(7.42%)
Total Equity	935,488.39	961,723.89	(26,235.50)	(2.73%)
TOTAL LIABILITIES & EQUITY	1,446,198.48	1,581,713.10	(135,514.62)	(8.57%)

Statement of Cash Flows

June & YTD 2016

	Jun 16	Jan - Jun 16
OPERATING ACTIVITIES		
Net Revenue (Loss)	(26,235.50)	327,178.41
Adjustments to reconcile Net Income to net cash provided by operations:		
134 · Accrued Convention Revenue	119,488.00	0.00
161-10 · Prepaid Bulk Mail VA	0.00	(309.52)
165 · Prepaid Licenses	1,098.56	6,591.36
167-10 · Prepaid Convention Gen Exp	0.00	340.50
168 · Prepaid Rent	195.99	(1,763.85)
169 · Other Prepaid Expense	0.00	1,170.10
21 · Accounts Payable	(4,388.22)	0.00
241 · Accrued Payroll	(9,208.85)	927.71
242 · Accrued Vacation	1,006.00	4,751.00
244 · Other Accrued Expenses	(102,142.55)	(3,612.70)
245 · Accrued Real Estate Tax	(3,701.07)	3.39
251 · Payroll Tax Liabilities	3,907.80	0.00
252 · 401(k) Liability	(1,784.96)	952.80
253 · Direct Deposit Liabilities	8,054.27	0.00
272 · Deferred Convention Revenue	0.00	(44,821.00)
275 · Other Deferred Revenue	0.00	(100.00)
Net cash provided by Operating Activities	(13,710.53)	291,308.20
INVESTING ACTIVITIES		
179 · Accumulated Depreciation	1,858.85	11,153.10
180 · Bequests Expected - Non Current	453.40	34,169.59
Net cash provided by Investing Activities	2,312.25	45,322.69
FINANCING ACTIVITIES		
29 · Loans & Mortgages (Principal)	(1,021.54)	(13,144.96)
31 · General Operating	(510.00)	2,290.00
3210 · Fund - Building	510.00	(2,290.00)
Net cash provided by Financing Activities	(1,021.54)	(13,144.96)
Net cash increase for period	(12,419.82)	323,485.93
Cash at beginning of period	407,289.00	71,383.25
Cash at end of period	394,869.18	394,869.18

RELATED PARTY TRANSACTIONS AS OF: 06/30/16

Related Party	Mem Expires / BSM Expires	MTD Contributions	YTD Contributions	Lifetime Giving (Since 1990)	Liberty Pledge Club
Starchild	04/08/17 - 03/30/17	\$ -	\$ 484.00	\$ 3,300.00	
Mr. Danny Bedwell	06/06/17 - 06/06/17	\$ 50.00	\$ 50.00	\$ 1,479.00	
Ms. Whitney Bilyeu	12/31/16 - 07/03/17	\$ -	\$ 339.00	\$ 339.00	Yes
Mr. Brett Bittner	12/31/16 - 07/01/17	\$ 15.00	\$ 538.98	\$ 1,096.98	Yes
Mr. R. Doug Craig ***	12/31/16 - 06/01/17	\$ -	\$ 215.00	\$ 2,514.00	
Dr. Marc Feldman ****	Life Member	\$ 25.00	\$ 1,925.00	\$ 4,735.78	
Mr. Paul Frankel ***	Life Member	\$ -	\$ 70.00	\$ 3,100.30	
Mr. Sam Goldstein	12/31/16 - 07/01/17	\$ 50.00	\$ 639.00	\$ 4,252.96	Yes
Mr. Kevin Hagan *	02/22/17 - 02/22/17	\$ -	\$ 25.00	\$ 308.00	
Mr. Timothy Hagan	Life Member	\$ 265.00	\$ 340.00	\$ 8,176.82	Yes
Ms. Caryn Ann Harlos	12/31/16 - 07/03/17	\$ 55.00	\$ 190.00	\$ 1,282.99	Yes
Mr. Daniel Hayes	Life Member	\$ 150.00	\$ 1,000.00	\$ 3,434.00	Yes
Mr. Jeffery Hewitt	04/06/17 - 04/11/17	\$ -	\$ 454.00	\$ 454.00	
Mr. Gary Johnson ***	Life Member	\$ -	\$ 75.00	\$ 29,139.00	
Mr. Joshua Katz	06/20/17 - 06/03/17	\$ 50.00	\$ 50.00	\$ 928.00	
Ms. Vicki Kirkland ***	Life Member	\$ -	\$ 60.00	\$ 3,286.00	
Dr. James Lark	Life Member	\$ 15.00	\$ 439.00	\$ 76,748.30	Yes
Dr. Scott Lieberman ***	Life Member	\$ -	\$ 24.98	\$ 11,504.36	
Mr. Kevin Ludlow ***	12/31/16 - 06/04/17	\$ -	\$ 700.00	\$ 1,265.00	
Mr. Edward Marsh	Life Member	\$ -	\$ 40.00	\$ 4,006.00	
Ms. Alicia Mattson	Life Member	\$ -	\$ -	\$ 4,310.00	
Mr. Patrick McKnight	03/29/17 - 07/26/17	\$ 198.00	\$ 827.00	\$ 1,427.00	
Mr. Guy McLendon ***	Life Member	\$ -	\$ 1,107.00	\$ 8,145.00	
Mr. Kenneth Moellman	12/31/16 - 07/03/16	\$ 10.00	\$ 310.00	\$ 854.00	Yes
Mr. Steven Nekhaila	01/26/17 - 05/17/17	\$ -	\$ 599.00	\$ 649.00	
Mr. Steven Nielson	12/23/16 - 12/23/16	\$ -	\$ -	\$ 50.00	
Mr. Norman Olsen ***	Life Member	\$ -	\$ 204.00	\$ 5,608.50	
Mr. Sean O'Toole	Life Member	\$ -	\$ 1,349.00	\$ 11,047.00	Yes
Mr. William Redpath	Life Member	\$ 208.34	\$ 1,250.04	\$ 102,280.24	Yes
Mr. Roland Riemers ***	Life Member	\$ -	\$ 400.00	\$ 4,534.99	
Mr. Nicholas Sarwark	Life Member	\$ 120.00	\$ 609.00	\$ 4,644.00	Yes
Mr. Frank Sarwark *	08/12/16 - 02/16/17	\$ -	\$ 50.00	\$ 3,386.00	
Ms. Valerie Sarwark *	06/19/17 - 07/21/17	\$ 25.00	\$ 210.00	\$ 335.00	
Mr. Trent Somes	01/06/17 - 07/17/17	\$ -	\$ 368.99	\$ 423.99	
Mr. Scott Spencer ***	Life Member	\$ -	\$ 850.00	\$ 13,679.00	
Mr. Aaron Starr	Life Member	\$ -	\$ 179.00	\$ 20,725.00	
Mr. Richard Tomasso ***	12/31/16 - 06/02/17	\$ -	\$ 414.00	\$ 3,401.00	
Mr. Arvin Vohra	12/01/16 - 07/03/17	\$ 25.00	\$ 314.00	\$ 1,118.00	Yes
Mr. Daniel Wiener **	12/31/16 - 04/02/17	\$ -	\$ 464.00	\$ 4,410.84	
Mr. Ron Windeler ***	Life Member	\$ -	\$ 179.00	\$ 9,311.50	
Total Contributions:		\$ 1,261.34	\$ 17,342.99	\$ 361,690.55	

* Non LNC Member disclosed related party - ** Thru 03/31/16 only - *** Thru 05/16 only - **** Thru 06/16 only

Related Party	Memo	MTD Disbursements	YTD Disbursements
American Liberty Consulting (Mr. Paul Frankel ***)	B/A Petitioning Management	\$ -	\$ 2,800.00
Connecticut Libertarian Party	Ballot Access Petitioning	\$ 5,790.59	\$ 7,365.59
Illinois Libertarian Party	Ballot Access Petitioning	\$ 58,234.00	\$ 70,000.00
Maine Libertarian Party	Voter Registration Drive	\$ 1,000.00	\$ 1,000.00
Montana Libertarian Party	Filing Fees for Ballot Access	\$ -	\$ 3,722.20
New York Libertarian Petitioning PAC	Ballot Access Petitioning	\$ 5,000.00	\$ 5,000.00
Oklahoma Libertarian Party	Ballot Access Petitioning	\$ -	\$ 26,611.00
Mr. Paul Frankel ***	Misc. Exp Reimbursement	\$ -	\$ 115.16
Mr. Nicholas Sarwark	Travel Exp Reimbursement	\$ -	\$ 1,399.37
Total Disbursements:		\$ 70,024.59	\$ 118,013.32

*** B/A Committee Member (Thru 05/16 only)

CHAIR'S DISCRETIONARY TRANSACTIONS AS OF: 06/30/16

Chair	Memo	MTD Disbursements	YTD Disbursements
Mr. Nicholas Sarwark	Kay Matthews SD Petitioning Bonus 03/16	\$ -	\$ 1,000.00