

**Libertarian National Committee
Chair's Proposed Agenda
December 10-11, 2016 - Alexandria, VA**

Opening Ceremony

Call to Order	9:00 am
Opportunity for Public Comment	10 minutes

Housekeeping

Credentials Report and Paperwork Check	2 minutes
Adoption of Agenda	10 minutes
Report of Potential Conflicts of Interest (Mattson)	3 minutes

Officer Reports

Chair's Report (Sarwark)	15 minutes
Treasurer's Report (Hagan)	15 minutes
Secretary's Report (Mattson)	15 minutes

Staff Reports

45 minutes

Recess

10 minutes

General Counsel's Report

30 minutes

(portions may be in Executive Session)

Report from the Gary Johnson Campaign (Nielson)

30 minutes

Adjourn (Working Lunch)

90 minutes

Topics of discussion:

- LNC Mandate/Mission Workshop - Sharpe
- Strategy to prevent membership decline in 2017 - Goldstein
- Messaging strategy - Katz
- Discussion of recounts and responding to news cycle events - Starchild

Amendments to the agenda to consider motions arising from the lunch will be entertained if needed.

Reports of Standing Committees

Audit Committee	30 minutes
Affiliate Support Committee	15 minutes
Awards Committee	5 minutes

Convention Oversight Committee	20 minutes
Employment Policy & Compensation Committee	5 minutes
Ballot Access Committee (portions may be in Executive Session)	30 minutes
<u>Recess</u>	10 minutes
Adoption of 2017 Budget	90 minutes
<u>Reports of Standing Committees (cont.)</u>	
IT Committee (including website update and issues)	40 minutes
Platform Committee	5 minutes
Bylaws Committee	5 minutes
Credentials Committee	5 minutes
<u>Evening Adjournment</u>	
<u>Sunday Morning Session</u>	9:00 am
Adoption of 2017 Budget (cont.)	30 minutes
<u>New Business with Previous Notice</u>	
Motion on Committee Transparency (Harlos)	15 minutes
Motions to create Candidate and Campaign Support Committees (Katz)	15 minutes
Motion to create a Fundraising/Membership Committee (Hayes)	15 minutes
Motion to create an Affinity Group Support Committee (Hayes)	15 minutes
Discussion of motion for committee to review 2016 campaign (Somes)	15 minutes
Proposed language: "I move that the Libertarian National Committee establish a committee to take bids from political consultants for the task of extensively reviewing and making recommendations for the Libertarian Party's Messaging (and modes of messaging), Inclusion in the Debates, Fundraising & Campaign Finance, Campaign Mechanics, and State and Local Affiliates. Said agency will agree to present their findings to the public before December of 2017. The Committee will take bids until the 10th of January."	
<u>Recess</u>	10 minutes
Consideration of Marijuana Resolution (Harlos)	10 minutes
Consideration of Truth in Polling Resolution (Harlos)	10 minutes
Direction to Staff regarding appointments (Katz)	10 minutes
Amend Policy Manual regarding Report timing (Harlos)	5 minutes
Motion to adopt a standard slogan (Harlos)	5 minutes
<u>New Business without Previous Notice</u>	

Regional Reports (supplements to printed reports)

Region 1	5 minutes
Region 2	5 minutes
Region 3	5 minutes
Region 4	5 minutes
Region 5	5 minutes
Region 6	5 minutes
Region 7	5 minutes
Region 8	5 minutes

Announcements

10 minutes

Opportunity for Public Comment

10 minutes

TOTAL: 750 minutes

Cumulative LNC Potential Conflicts of Interest

2016-2018 term

Danny Bedwell

Write articles for an online business magazine called BAMSouth.com

Whitney Bilyeu

Gulf Coast Regional Director, Mark Miler for Texas Railroad Commission

Policy Committee Chair, Libertarian Party of Texas

Member, Libertarian Millennial Caucus

Public School Teacher, Tomball Independent School District

Libertarian Candidate, Texas State Board of Education

Libertarian Candidate, Texas State Senate

Platform Committee Member, Libertarian Party of Texas

Credentials Committee Member, Libertarian Party of Texas

Brett Bittner

Executive Director of the Advocates for Self Government

Member of the Indiana State Central Committee from Congressional Dist 7

David Demarest

Secretary, Libertarian Party of Nebraska

Application Steward with First Data

Board Member, LP Radical Caucus

Nebraska State Coordinator, LP Radical Caucus

Sam Goldstein

(none)

Tim Hagan

Treasurer, Libertarian Party of Nevada

Libertarian candidate for Nevada State Senate District 5

Caryn Ann Harlos

Communications Director, Libertarian Party of Colorado

Social Media Volunteer, national Libertarian Party

Editor, Independent Political Report

Board Member (CO State Coordinator), Libertarian Party Radical Caucus

Page Owner/Admin multiple FB groups/Pages, largest of which is Libertarian Party USA - the only other really relevant one would be LNC-Votes Discuss

Daniel Hayes

Jefferson Parish Representative, Libertarian Party of Louisiana State Central Committee

Treasurer of the Libertarian Party of Jefferson Parish

Jeff Hewitt

Mayor, Calimesa, California

Chair, Riverside County (CA) Libertarian Party

Member, Executive Committee of California Libertarian Party

Member, Libertarian Millennial Caucus

Joshua Katz

Recipient of merit financial assistance at Washington University School of Law. While my award is funded by the Webster Society and is fully endowed, the school receives large donations from Anheuser-Busch and is hosting the 2nd CPD debate.

Board member, Washington University School of Law Federalist Society chapter

Jim Lark

Chair, Board of Directors, Advocates for Self-Government

Secretary, Board of Directors, Liberty International (formerly known as International Society for Individual Liberty)

Board of Advisors, Students For Liberty

Board of Advisors, Freedom and Entrepreneurship Foundation (Fundacja Wolnosci i Przedsiębiorczosci) in Poland

Secretary, Jefferson Area Libertarians

Member, Faculty Network, Foundation for Economic Education

Ed Marsh

(none)

Alicia Mattson

Secretary, Libertarian National Campaign Committee

Patrick McKnight

Chair, New Jersey Libertarian Party

Candidate, Montgomery Township Committee

Social Media Volunteer, National LP

Page Owner/Admin multiple FB groups/Pages

Member, Libertarian Millennial Caucus

State Director of New Jersey for Gary Johnson

Member, Libertarian Youth Caucus

Ken Moellman

Steven Nekhaila

Treasurer, Libertarian Party of the Florida Keys

Region 14 Representative, Libertarian Party of Florida

Steven Nielson

Candidate, WA Commissioner of Public Lands

Sean O'Toole

Treasurer, Missouri Libertarian Party
Chairman, Jackson County Libertarian Party
Candidate for Missouri State Treasurer

Bill Redpath

Treasurer of Fairvote (formerly the Center for Voting and Democracy)
Treasurer, Citizens in Charge Foundation
Treasurer, Citizens in Charge

Nick Sarwark

Gen Counsel for IComply, LLC – cannabis based policy
Ex-officio member of the Executive Committee of the State Committee of the AZ Libertarian Party

Trent Somes

Chair, Libertarian Youth Caucus
Leader, Students for Johnson

Starchild

At-Large Alternate, Libertarian Party of California Executive Committee
Outreach Director, Libertarian Party of San Francisco
SWOP-Bay National Representative, Sex Workers Outreach Project
Founder, Grassroots Libertarians Caucus
Member, LP Radical Caucus, Outright Libertarians, LP Sunshine Caucus
Editor, IndependentPoliticalReport.com
Administrator of various email lists

Perhaps most relevantly, I have a conflict of interest between my support for the Libertarian Party and my support for the larger libertarian movement of which it is a part. Specific individuals and organizations can and often do go astray, but the libertarian movement, defined as all the individuals and organizations consciously working for freedom at any point in time, is essentially right by definition. Therefore, as an activist in the historic struggle for worldwide freedom, my highest allegiance will always be to the movement and the cause for which it stands, and not to the narrow interests of any particular group. For reasons that should be obvious, I hope that all of us on the LNC will have this same conflict of interest, and I encourage my fellow members to join me in formally declaring it, as a signal that you hold your commitment to freedom ahead of any narrower parochial interest.

Aaron Starr

Treasurer, Libertarian National Campaign Committee

Arvin Vohra

Candidate for US Senate from Maryland

Chair's Report - 7/18/16 - 12/10/16

- Gave many interviews, including Reason, The Hill, The Wall Street Journal, New Mexico Political Report, Steele & Ungar, Minnesota Public Radio, and many others.
- Filmed a television show on YouToo America in Little Rock with Larry Sharpe as well as a segment on Stossel in New York City.
- Worked with staff to put out timely press releases on issues.
- Traveled and spoke at Libertarian Party and Gary Johnson campaign events.
- Consulted with Oliver Hall on legal issues, including contract negotiations with the Gary Johnson campaign, appeals of lawsuits, and employment and petitioning contracts.
- Engaged with candidates and LP members on social media.
- Responded to LP member correspondence regarding official positions and concerns.



NOV 2016 DRAFT END OF MONTH FINANCIAL REPORTS

Page 2 – EOM Membership and Revenue Charts and Graphs

Page 4 – EOM Financial Summary Reports

Page 5 - Statement of Operations Budget vs. Actual

Page 6 - 2016 v. 2014 Comparisons Statement of Operations

Page 7 - P&L Detail (w-Functional Allocation of Expenses) by Month

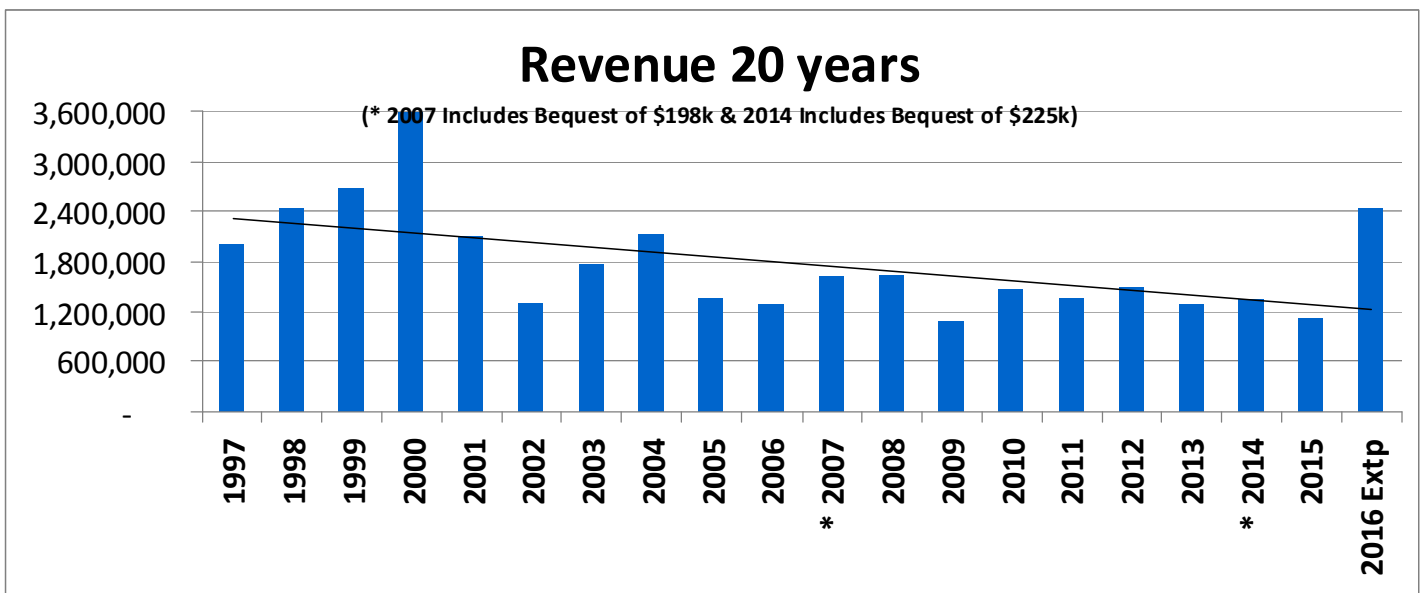
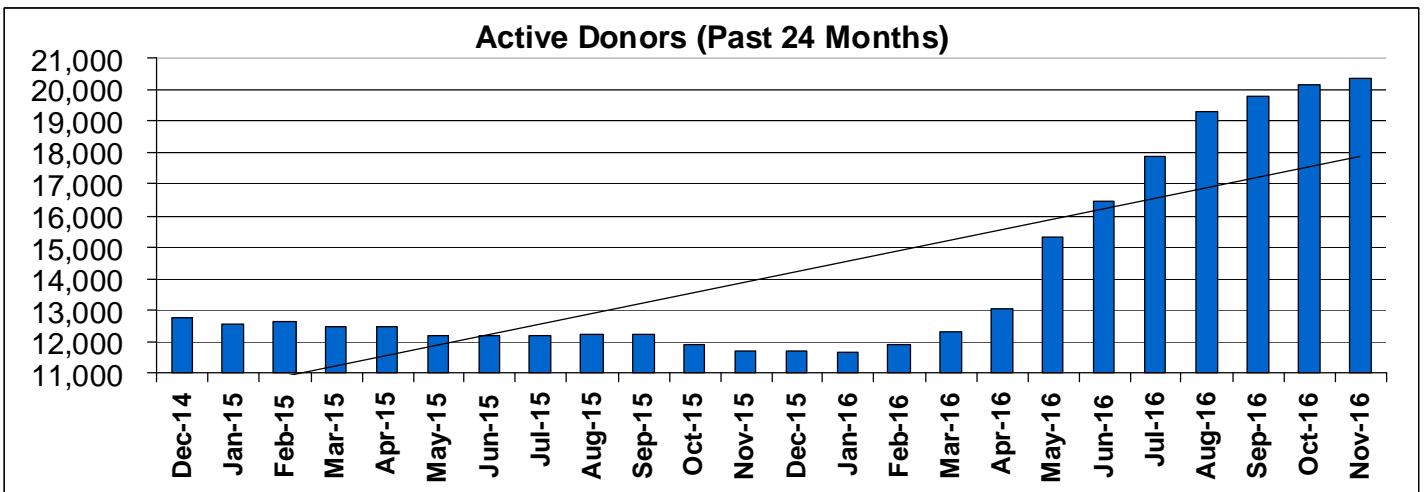
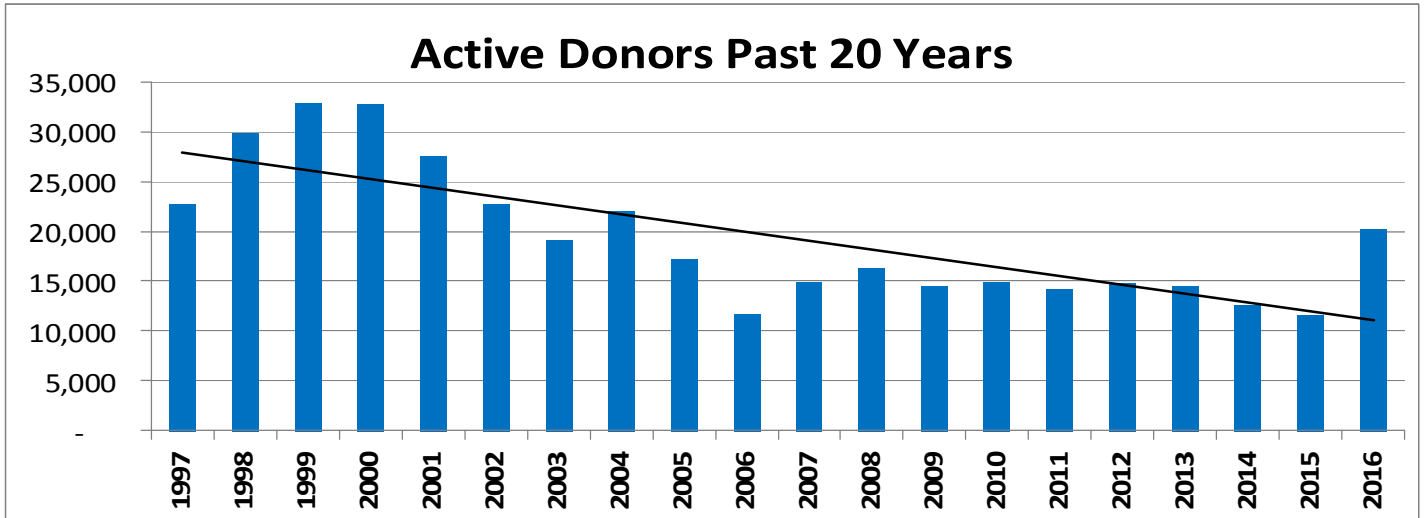
Page 10 – Balance Sheet Curr v. Prior Month Comparison

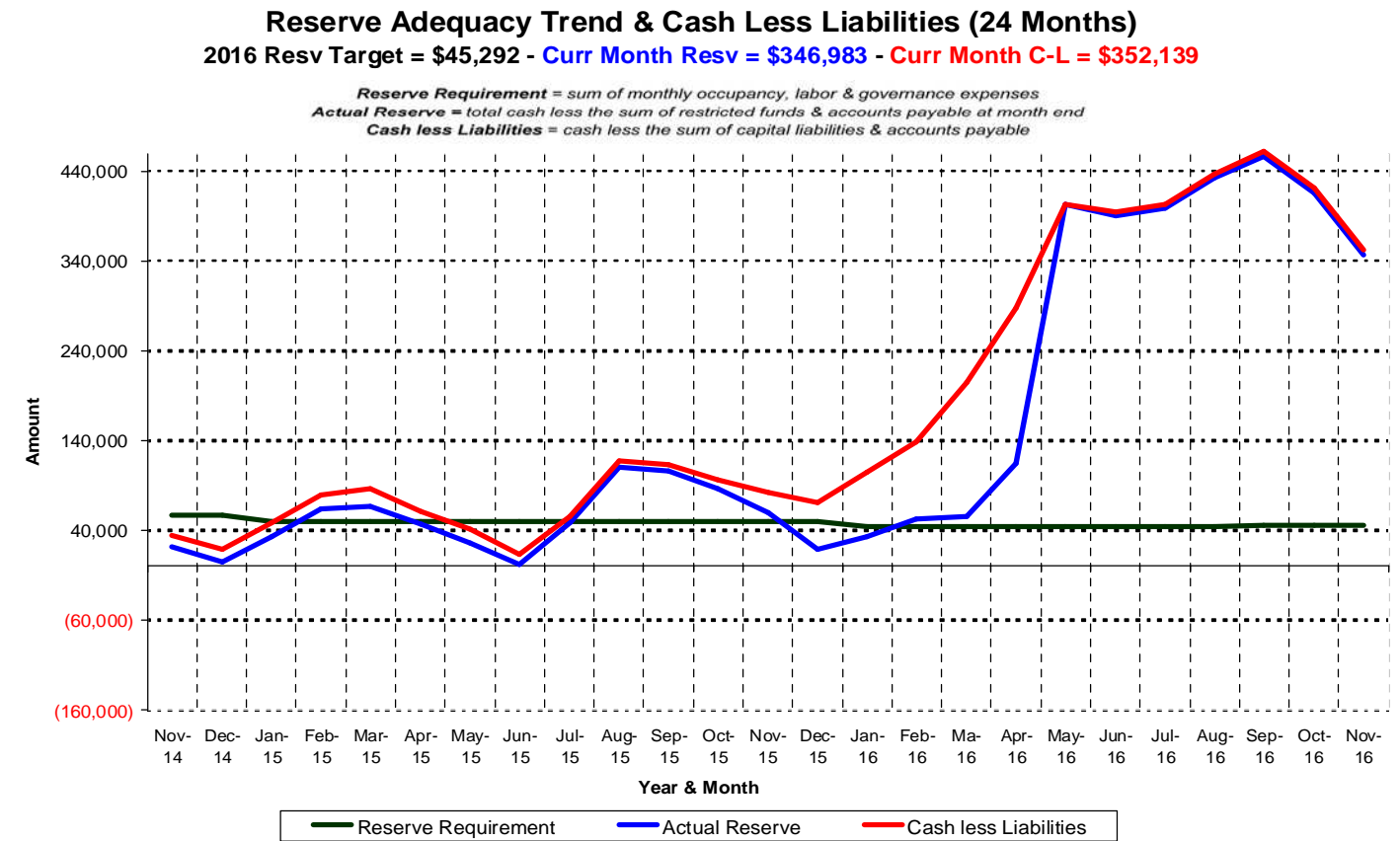
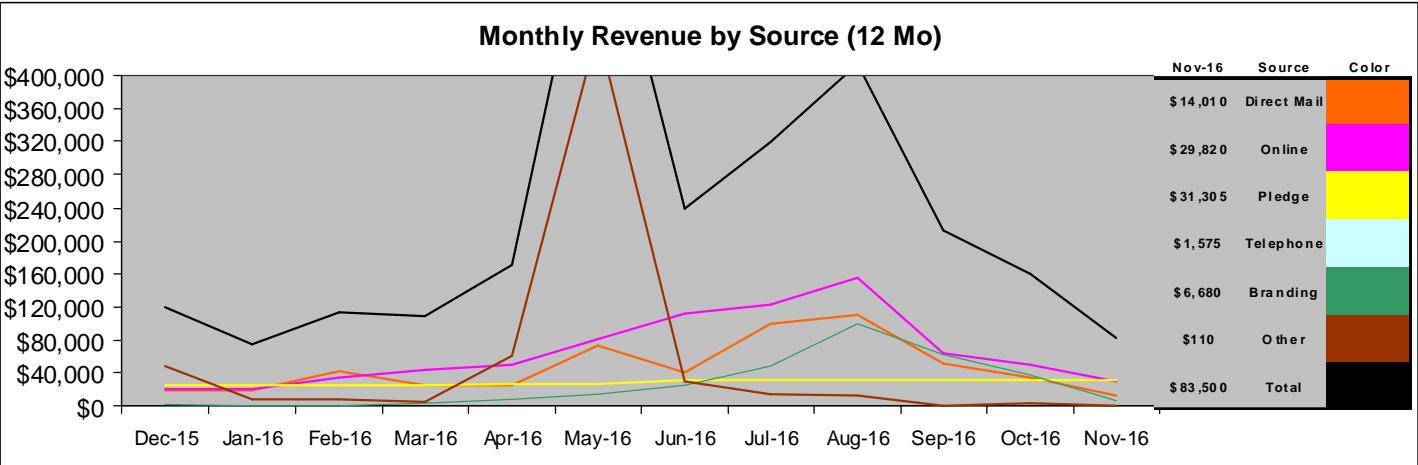
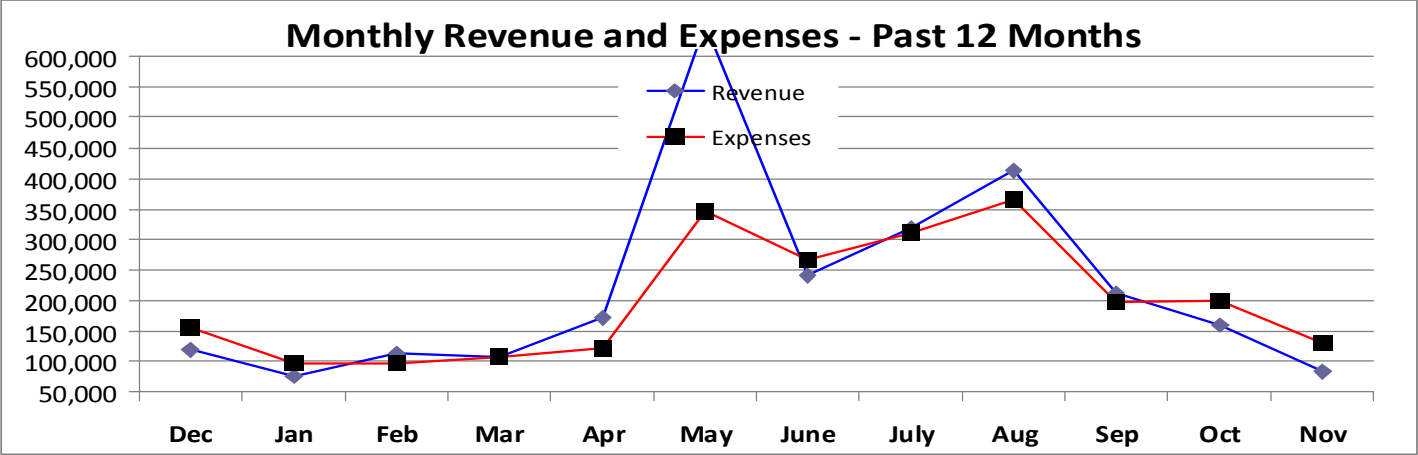
Page 12 - Cash Flow Report

Page 13 – Related Party Contributions and Disbursements

Page 13 – Chair's Discretionary Disbursements

End of Month Reports – Charts





End of Month Reports – Financial Summary

Statement of Operations Summary

Last Month & YTD

	Total Nov16	2016 YTD	2016 Budget Year to Date	Actual vs. Budget YTD	Total Annual Budget 2016	2016 Budget Remaining
Support and Revenue	83,500	2,529,951	1,764,795	765,157	1,903,412	(626,539)
Cost of Support and Revenue	29,530	524,285	516,584	7,702	545,364	21,079
Net Support Available for Programs	53,971	2,005,666	1,248,211	757,455	1,358,048	(647,618)
Program Expense	100,275	1,695,489	1,600,733	94,756	1,713,362	17,874
Net Operating Surplus (or Deficit)	(46,304)	310,177	(352,522)	662,699	(355,314)	(665,491)

P&L Acct Summary Last Month Plus YTD

January through November 2016

	Nov 16	TOTAL
Revenue		
4000 • General Fundraising	76,760	1,791,412
4100 • Project Revenue	0	14,860
4200 • Events and Conventions	285	397,540
4300 • Program Revenue	6,955	327,114
4600 • Refunds of Contributions	(500)	(1,385)
4700 • Other Receipts	0	413
Total Revenue	83,500	2,529,954
Gross Proceeds	83,500	2,529,954
Expense		
7000 • General Fundraising Expense	33,351	329,706
7100 • Project-Related Expenses	0	1,205
7200 • Events and Conventions Exp	46	229,288
7300 • Program-Related Expenses	47,172	1,121,456
8000 • Salary & Related Expense	22,462	215,037
8100 • Admin & Overhead Expense	18,914	228,982
8200 • Professional Services	6,000	73,652
8300 • Depreciation Expense	1,859	20,449
Total Expense	129,804	2,219,775
Net Proceeds or Loss	(46,304)	310,179

Balance Sheet Summary - Current vs Prior Month

	Nov 30, 16	Oct 31, 16	\$ Change	% Change
ASSETS				
Current Assets				
Total Checking/Savings	356,638.85	420,824.83	(64,185.98)	-15.25%
Total Other Current Assets	57,295.99	51,543.19	5,752.80	11.16%
Total Current Assets	413,934.84	472,368.02	(58,433.18)	-12.37%
Total Fixed Assets	866,481.75	868,340.60	(1,858.85)	-0.21%
Total Non Current - Other	134,004.45	134,004.45	0.00	0.00%
TOTAL ASSETS	1,414,421.04	1,474,713.07	(60,292.03)	-4.09%
LIABILITIES & EQUITY				
Liabilities				
Total Current Liabilities	43,843.85	56,725.11	(12,881.26)	-22.71%
Total Long Term Liabilities	452,090.09	453,196.80	(1,106.71)	-0.24%
Total Liabilities	495,933.94	509,921.91	(13,987.97)	-2.74%
Total Equity	918,487.10	964,791.16	(46,304.06)	-4.80%
TOTAL LIABILITIES & EQUITY	1,414,421.04	1,474,713.07	(60,292.03)	-4.09%

Standard Statement of Operations - Jan-Dec 2016

Budget vs. Actual

	Un- restricted Nov16	Temp. Restricted	Total Nov16	Total Jan - Nov 16	Budget Year to Date	Actual vs. Budget YTD	* Annual Budget 2016	2016 Budget Remaining
Support and Revenue								
20-Membership Dues	33,719		33,719	755,928	380,417	375,512	415,000	(340,928)
21-Donations	11,471		11,471	670,849	292,233	378,615	318,800	(352,049)
22-Recurring Gifts	31,305		31,305	319,676	301,858	17,818	329,300	9,624
23-Board/ED Solicitation Major Gifts	0		0	0	55,000	(55,000)	60,000	60,000
24-Convention Revenue	0		0	291,294	240,000	51,294	240,000	(51,294)
25-Project Program Revenue	0	0	0	15,510	9,167	6,343	10,000	(5,510)
26-Brand Dev / Political Materials Rev	6,680		6,680	311,812	311,812	0	311,812	0
27-Ballot Access & Related Donations	50		50	149,819	195,892	(46,073)	213,700	63,881
28-Membership Communication	275		275	14,651	4,400	10,251	4,800	(9,851)
29-Other Revenue	0		0	412	0	412	0	(412)
Total Support and Revenue	83,500	0	83,500	2,529,951	1,790,779	739,172	1,903,412	(626,539)
Cost of Support and Revenue								
32-Fundraising Costs	13,031		13,031	180,851	184,584	(3,733)	201,364	20,513
33-Membership Fundraising Costs	15,324		15,324	117,823	116,600	1,223	127,200	9,377
35-Convention	0		0	218,607	200,000	18,607	200,000	(18,607)
36-Ballot Access Fundraising Exp	0		0	5,830	15,400	(9,570)	16,800	10,970
37-Building Fundraising Exp	1,175	0	1,175	1,175	0	1,175	0	(1,175)
Total Cost of Support and Revenue	29,530	0	29,530	524,285	516,584	7,702	545,364	21,079
Net Support Available for Programs	53,971	0	53,971	2,005,666	1,274,195	731,471	1,358,048	(647,618)
Program Expense								
40-Administrative Costs	26,773	0	26,773	322,304	284,213	38,091	310,050	(12,254)
45-Compensation	42,489		42,489	448,373	411,400	36,973	448,800	427
50-Affiliate Support	5,780		5,780	41,506	50,417	(8,911)	55,000	13,494
55-Brand Dev / Political Materials	4,815		4,815	364,104	361,812	2,292	361,812	(2,292)
58-Campus Outreach	0	0	0	0	917	(917)	1,000	1,000
60-Candidate, Campaign & Initiatives	2,362		2,362	36,788	44,917	(8,128)	49,000	12,212
70-Ballot Access VR & Related Exp	250		250	392,842	357,500	35,342	390,000	(2,842)
75-Litigation	0		0	6,841	18,333	(11,492)	20,000	13,159
80-Media	983		983	4,891	9,167	(4,276)	10,000	5,109
85-Member Communication	16,822		16,822	72,170	57,292	14,879	62,500	(9,670)
88-Outreach	0		0	5,669	4,767	902	5,200	(469)
90-Project Program Other	0	0	0	0	0	0	0	0
Total Program Expense	100,275	0	100,275	1,695,489	1,600,733	94,756	1,713,362	17,874
Total Net Operating Surplus (or Deficit)	(46,304)	0	(46,304)	310,177	(326,538)	636,715	(355,314)	(665,491)
Unrestricted Net Operating Surplus (or Deficit)			(46,304)	295,114			(19,814)	

* Annual Total Budget has been updated to reflect amendments from Sep On Line Meeting plus various Mail Ballots

Statement of Operations - 2016 v. 2014 Comparision

Statement of Ops YTD16 v 14

	Nov-16	Nov-14	Diff 16 v 14	Jan - Dec 16	Jan -Dec 14	Diff 16 v 14
Support and Revenue						
20-Membership Dues	33,719	25,154	8,565	755,928	448,093	307,835
21-Donations	11,471	7,444	4,027	670,849	197,975	472,874
22-Recurring Gifts	31,305	27,547	3,758	319,676	315,158	4,518
23-BoardSolicitation MajorGifts	0	25	-25	0	42,425	-42,425
24-Convention Revenue	0	0	0	291,294	114,820	176,474
25-Project Program Revenue	0	1,265	-1,265	15,510	70,497	-54,987
26-Brand Dev / Pol Materials Rev	6,680	1,553	5,127	311,812	18,355	293,457
27-BallotAccess Donati ons	50	0	50	149,819	45,929	103,890
28-Publications Materials Other	275	0	275	14,651	7,959	6,692
29-Other Revenue	0	0	0	412	1	411
Total Support and Revenue	83,500	62,988	20,512	2,529,951	1,261,212	1,268,739
Cost of Support and Revenue						
32-Fundraising Costs	13,031	6,301	6,730	180,851	115,375	65,476
33-Membership Fundraising Costs	15,324	5,722	9,602	117,823	96,631	21,192
35-Convention	0	0	0	218,607	120,936	97,671
36-Ballot Access Fundraising Exp	0	0	0	5,830	8,831	-3,001
37-Building Fundraising Exp	1,175	0	1,175	1,175	4,842	-3,667
Total Cost of Support and Revenue	29,530	12,023	17,507	524,285	346,615	177,670
Net Support Available for Programs	53,971	50,965	3,006	2,005,666	914,597	1,091,069
Program Expense						
40-Administrative Costs	26,773	14,211	12,562	322,304	251,497	70,807
45-Compensation	42,489	35,209	7,280	448,373	474,437	-26,064
50-Affiliate Support	5,780	0	5,780	41,506	4,682	36,824
55-Brand Dev / Pol Materials	4,815	539	4,276	364,104	11,488	352,616
58-Campus Outreach	0	0	0	0	0	0
60-Candidate, Campaign & Initiatives	2,362	0	2,362	36,788	119	36,669
70-BallotAccess Petitioning Related Exp	250	0	250	392,842	106,696	286,146
75-Litigation	0	3,353	-3,353	6,841	10,427	-3,586
80-Media	983	10	973	4,891	110	4,781
85-Member Communication	16,822	0	16,822	72,170	51,526	20,644
88-Outreach	0	0	0	5,669	6,098	-429
90-Project Program Other	0	0	0	0	2,500	-2,500
Total Program Expense	100,275	53,322	46,953	1,695,489	919,580	775,909
Net Operating Surplus (or Deficit)	-46,304	-2,357	-43,947	310,177	-4,983	315,160

P&L Acct Detail w-Funct Alloc of Exps Last Month Plus YTD
January through November 2016

	Nov 16	TOTAL
Revenue		
4000 - General Fundraising		
4010 - Direct Mail Fundraising		
4010-10 - DM - House Fundraising General	9,225.00	343,366.44
4010-11 - DM - House Fundraising Renewal	150.00	2,590.00
4010-12 - DM - House Fundraising NewDonor	150.00	850.00
4010-20 - DM - Donor Renewal	4,060.47	162,687.63
4010-30 - DM - New Donor Prospecting	425.00	28,048.00
Total 4010 - Direct Mail Fundraising	14,010.47	537,542.07
4030 - Online Contributions - Web		
4030-10 - Online Cont - General	2,461.06	219,860.74
4030-20 - Online Cont - Donor Renewal	12,045.00	184,542.63
4030-30 - Online Cont - New Donor Prosp	15,313.76	360,164.05
Total 4030 - Online Contributions - Web	29,819.82	764,567.42
4040 - Tele Fundraising - Phone Bank		
4040-10 - Tele Fund - General	0.00	631.00
4040-20 - Tele Fund - Donor Renewal	1,575.00	17,021.13
4040-30 - Tele Fund - New Donor Prosp	0.00	25.00
Total 4040 - Tele Fundraising - Phone Bank	1,575.00	17,677.13
4080 - Recurring Contrib - Pledge	31,304.66	319,676.10
4085 - Bequests	0.00	2,129.39
4090 - Ballot Access / Voter Reg	50.00	149,818.91
Total 4000 - General Fundraising	76,759.95	1,791,411.02
4100 - Project Revenue		
4108 - Building Fund	0.00	14,810.00
4111 - Legal Offense Fund	0.00	50.00
Total 4100 - Project Revenue	0.00	14,860.00
4200 - Events and Conventions		
4200-10 - Convention Revenue	0.00	291,294.00
4200-15 - Convention Banq Fundraising	0.00	105,961.00
4200-20 - Other Events	285.00	285.00
Total 4200 - Events and Conventions	285.00	397,540.00
4300 - Program Revenue		
4340 - LP News	275.00	14,650.67
4360 - Campaign Support & Initiatives		
4360-40 - Campaign/Candidate Suprt/Trai ng	0.00	650.00
Total 4360 - Campaign Support & Initiatives	0.00	650.00
4375 - Brand / P olitical Materials	6,680.30	311,812.23
Total 4300 - Program Revenue	6,955.30	327,112.90
4600 - Refunds of Contributions	(500.00)	(1,385.00)
4700 - Other Receipts		
4710 - Interest & Dividends	0.00	412.40
Total 4700 - Other Receipts	0.00	412.40
Total Revenue	83,500.25	2,529,951.32
Gross Proceeds	83,500.25	2,529,951.32

	Nov 16	TOTAL
E x p e n s e		
7 0 0 0 · General Fundraising Expense		
7 0 1 0 · Direct Mail Fundraising Exp		
7 0 1 0-10 · DM - House General Expense	3,742.29	93,743.51
7 0 1 0-20 · DM - Donor Renewal Expense	5,943.21	44,595.36
7 0 1 0-30 · DM - New Donor Prospecting Exp	7,390.11	53,381.59
Total 7010 · Direct Mail Fundraising Exp	17,075.61	191,720.46
7 0 3 0 · Online Contributions Exp - Web		
7 0 3 0-30 · Online Cont Exp - New Donor	500.00	9,583.70
Total 7030 · Online Contributions Exp - Web	500.00	9,583.70
7 0 4 0 · Tele Fundraising Expense		
7 0 4 0-20 · Tele Fund Exp - Donor Renewal	1,490.62	10,262.54
Total 7040 · Tele Fundraising Expense	1,490.62	10,262.54
7 0 8 0 · Recurring Contrib - Pledge	3,155.45	18,763.13
7 0 8 5 · Building Fund Fundraising Exp	1,175.00	1,175.00
7 0 9 0 · Ballot Access Fundraising Exp	0.00	5,829.96
7 0 9 5 · Credit Card Prc Fees	6,132.86	68,343.92
7 0 9 9 · Gen Fundraising Staff Salary	3,821.28	24,025.99
Total 7000 · General Fundraising Expense	33,350.82	329,704.70
7 1 0 0 · Project-Related Expenses		
7 1 0 6 · Campus Outreach Project		
7 1 0 6-20 · Campus Outreach Staff Salary	0.00	1,204.88
Total 7106 · Campus Outreach Project	0.00	1,204.88
Total 7100 · Project-Related Expenses	0.00	1,204.88
7 2 0 0 · Events and Conventions Exp		
7 2 0 0-10 · Convention Expenses - General	0.00	85,036.46
7 2 0 0-20 · Convention Expense - Travel/F&B	0.00	133,570.30
7 2 0 0-40 · Events & Conv Staff Salary	46.04	10,681.20
Total 7200 · Events and Conventions Exp	46.04	229,287.96
7 3 0 0 · Program-Related Expenses		
7 3 1 0 · Affiliate Support		
7 3 1 0-10 · Affiliate Development & Support	5,780.00	41,506.09
7 3 1 0-20 · Affiliate Support Staff Salary	230.20	4,924.69
Total 7310 · Affiliate Support	6,010.20	46,430.78
7 3 2 0 · Outreach - PR & Marketing		
7 3 2 0-10 · Outreach PR & Marketing General	0.00	5,669.11
7 3 2 0-20 · Outreach PR Mrktng Staff Salary	1,058.91	6,049.75
Total 7320 · Outreach - PR & Marketing	1,058.91	11,718.86
7 3 3 0 · Media Relations		
7 3 3 0-10 · Media Relations General	982.56	4,891.13
7 3 3 0-20 · Media Relations Staff Salary	276.24	4,455.00
Total 7330 · Media Relations	1,258.80	9,346.13
7 3 4 0 · Membership Communications		
7 3 4 0-10 · LP News	16,822.11	72,170.23
7 3 4 0-20 · Mem Comm & Support Staff Salary	7,228.19	80,208.24
Total 7340 · Membership Communications	24,050.30	152,378.47
7 3 6 0 · Campaign Support & Initiatives		
7 3 6 0-10 · GOTV	2,362.48	2,362.48
7 3 6 0-40 · Campaign/Candidate Suprt/Traing	0.00	34,425.69
7 3 6 0-60 · Camp/Cand Support -Staff Salary	2,532.17	20,848.78
Total 7360 · Campaign Support & Initiatives	4,894.65	57,636.95
7 3 7 5 · Brand Development		
7 3 7 5-10 · Brand / Political Materials	4,814.94	36,4104.25
7 3 7 5-20 · Brand Development Staff Salary	4,649.98	58,454.89
Total 7375 · Brand Development	9,464.92	422,559.14
7 3 8 0 · Ballot Access - Other Related		
7 3 8 0-10 · Ballot Access Petitioning Exp.	0.00	370,655.37
7 3 8 0-20 · Ballot Access TravelOther Exp	0.00	21,436.32
7 3 8 0-30 · Ballot Access Legal	0.00	6,400.00
7 3 8 0-50 · Voter Registration & Related	250.00	750.00
7 3 8 0-60 · B/A & Petitioning Staff Salary	184.16	22,144.75
Total 7380 · Ballot Access - Other Related	434.16	421,386.44
Total 7300 · Program-Related Expenses	47,171.94	1,121,456.77

	Nov 16	TOTAL
8000 · Salary & Related Expense		
8005 · Salary Bonus Sick & Vac (Admn)	6,512.89	75,332.67
8010 · Hourly Wages (Admin Portion)	1,083.63	8,479.05
8015 · Contract & Paid Internships	8,109.71	68,764.31
8020 · Employer Cont to P/R Tax	2,866.97	23,039.07
8030 · Employer Cont to 401K & Adm	961.71	8,818.62
8040 · Fed & State Unemployment	28.67	554.87
8060 · Health Insurance	2,608.24	27,036.16
8065 · Workers Comp Insurance	0.00	895.00
8070 · Other Bens, Gdwill & Training	109.60	109.60
8080 · Payroll Service Fees	180.76	2,009.99
Total 8000 · Salary & Related Expense	22,462.18	215,039.34
8100 · Admin & Overhead Expense		
8110 · Ofc Supplies & Non Cap Equip	874.56	12,626.08
8120 · Telephone & Data Services	236.38	13,291.83
8125 · Equipment Leases & Maint	735.62	9,153.77
8130 · Postage & Shipping	955.00	13,393.69
8140 · Travel, Meeting, & Meals Exp	2,370.81	20,370.09
8160 · Insurance - D/O Cyber - Other	0.00	6,917.00
8170 · Occupancy Expenses		
8170-10 · Mortgage Interest Expense	1,793.50	20,278.89
8170-20 · Utilities Expense	348.74	3,769.97
8170-30 · Property Taxes, Fees & Permits	740.22	8,200.78
8170-40 · Maintenance, Cleaning & Repairs	582.24	9,123.90
8170-50 · Property / GL Insurance	0.00	1,858.00
8170-60 · Assc Fees, Rent & Storage	490.99	6,037.59
Total 8170 · Occupancy Expenses	3,955.69	49,269.13
8180 · Printing & Copying	184.03	8,606.02
8190 · Software, Hardware & Other IT	9,232.26	87,786.41
8195 · Other Expenses & Bank Fees	370.13	7,567.50
Total 8100 · Admin & Overhead Expense	18,914.48	228,981.52
8200 · Professional Services		
8210 · Legal		
8210-10 · Legal - General	4,500.00	40,875.00
8210-20 · Legal - Proactive	0.00	441.47
8210-30 · Litigation-Lobbing Staff Salary	0.00	335.21
Total 8210 · Legal	4,500.00	41,651.68
8220 · Accounting	0.00	15,500.00
8230 · FEC Filing & Consulting	1,500.00	16,500.00
Total 8200 · Professional Services	6,000.00	73,651.68
8300 · Depreciation Expense	1,858.85	20,447.35
Total Expense	129,804.31	2,219,774.20
Net Proceeds or Loss	(46,304.06)	310,177.12

Balance Sheet Current vs Prior Month

As of November 30, 2016

	Nov 30, 16	Oct 31, 16	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
11 - Cash				
111U - PNC Check Acct 1 (Unrestricted)	340,516.51	386,863.62	(46,347.11)	(11.98%)
112U - BBT Check Acct 1 (Unrestricted)	10,966.90	28,805.77	(17,838.87)	(61.93%)
113R - PNC Check Acct 2 (Restricted)	2,953.96	2,953.96	0.00	0.0%
114R - BBT Chck Acct 2 (Restricted BF)	2,201.48	2,201.48	0.00	0.0%
Total 11 - Cash	356,638.85	420,824.83	(64,185.98)	(15.25%)
Total Checking/Savings	356,638.85	420,824.83	(64,185.98)	(15.25%)
Other Current Assets				
13 - Other Current Collectables				
130 - Bequests Expected - Current	33,400.00	33,400.00	0.00	0.0%
133 - Miscellaneous Receivables	0.00	6,248.63	(6,248.63)	(100.0%)
Total 13 - Other Current Collectables	33,400.00	39,648.63	(6,248.63)	(15.76%)
16 - Prepaid Expenses				
161 - Bulk Mail Account				
161-10 - Prepaid Bulk Mail VA	1,164.76	1,164.76	0.00	0.0%
161-20 - Prepaid Bulk Mail DC	565.07	565.07	0.00	0.0%
Total 161 - Bulk Mail Account	1,729.83	1,729.83	0.00	0.0%
165 - Prepaid Licenses	13,295.93	1,098.51	12,197.42	1,110.36%
166 - Prepaid Insurance	6,586.33	6,586.33	0.00	0.0%
167 - Prepaid Convention				
167-20 - Prepaid Convention Travel/Other	1,500.00	1,500.00	0.00	0.0%
Total 167 - Prepaid Convention	1,500.00	1,500.00	0.00	0.0%
168 - Prepaid Rent	783.90	979.89	(195.99)	(20.0%)
Total 16 - Prepaid Expenses	23,895.99	11,894.56	12,001.43	100.9%
Total Other Current Assets	57,295.99	51,543.19	5,752.80	11.16%
Total Current Assets	413,934.84	472,368.02	(58,433.18)	(12.37%)
Fixed Assets				
17 - Fixed Assets				
172 - Furniture & Fixtures	25,878.73	25,878.73	0.00	0.0%
173 - Office Equipment	4,365.98	4,365.98	0.00	0.0%
174 - Computer Hardware	22,801.27	22,801.27	0.00	0.0%
175 - Computer Software	84,645.15	84,645.15	0.00	0.0%
176 - Capital Lease Assets	32,961.61	32,961.61	0.00	0.0%
177 - Office Building				
177-10 - Physical Structure	477,119.00	477,119.00	0.00	0.0%
177-20 - Land	347,881.00	347,881.00	0.00	0.0%
Total 177 - Office Building	825,000.00	825,000.00	0.00	0.0%
178 - Ofc Imprmnt Acq & Capt Expense	51,451.11	51,451.11	0.00	0.0%
179 - Accumulated Depreciation	(180,622.10)	(178,763.25)	(1,858.85)	(1.04%)
Total 17 - Fixed Assets	866,481.75	868,340.60	(1,858.85)	(0.21%)
Total Fixed Assets	866,481.75	868,340.60	(1,858.85)	(0.21%)
Other Assets				
18 - Non Current Collectables				
180 - Bequests Expected - Non Current	134,004.45	134,004.45	0.00	0.0%
Total 18 - Non Current Collectables	134,004.45	134,004.45	0.00	0.0%
Total Other Assets	134,004.45	134,004.45	0.00	0.0%
TOTAL ASSETS	1,414,421.04	1,474,713.07	(60,292.03)	(4.09%)

	Nov 30, 16	Oct 31, 16	\$ Change	% Change
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
21 - Accounts Payable	4,500.00	0.00	4,500.00	100.0%
Total Accounts Payable	4,500.00	0.00	4,500.00	100.0%
Other Current Liabilities				
24 - Accrued Expenses				
241 - Accrued Payroll	5,210.94	17,150.09	(11,939.15)	(69.62%)
242 - Accrued Vacation	33,908.00	32,826.00	1,082.00	3.3%
245 - Accrued Real Estate Tax	(736.80)	(1,477.02)	740.22	50.12%
Total 24 - Accrued Expenses	38,382.14	48,499.07	(10,116.93)	(20.86%)
25 - Accrued Payroll Taxes				
251 - Payroll Tax Liabilities	0.00	(0.01)	0.01	100.0%
252 - 401(k) Liability	961.71	8,226.05	(7,264.34)	(88.31%)
Total 25 - Accrued Payroll Taxes	961.71	8,226.04	(7,264.33)	(88.31%)
Total Other Current Liabilities	39,343.85	56,725.11	(17,381.26)	(30.64%)
Total Current Liabilities	43,843.85	56,725.11	(12,881.26)	(22.71%)
Long Term Liabilities				
28 - Long Term Liabilities				
281 - Capital Lease - Postage Machine	3,479.66	3,479.66	0.00	0.0%
282 - Capital Lease - Copier	20,278.69	20,278.69	0.00	0.0%
Total 28 - Long Term Liabilities	23,758.35	23,758.35	0.00	0.0%
29 - Loans & Mortgages (Principal)	428,331.74	429,438.45	(1,106.71)	(0.26%)
Total Long Term Liabilities	452,090.09	453,196.80	(1,106.71)	(0.24%)
Total Liabilities	495,933.94	509,921.91	(13,987.97)	(2.74%)
Equity				
31 - General Operating	603,154.54	603,154.54	0.00	0.0%
32 - Temp. Restricted Balances				
3204 - Fund - Campus	2,555.41	2,555.41	0.00	0.0%
3210 - Fund - Building	2,201.48	2,201.48	0.00	0.0%
3211 - Fund - Radio Ad Project	348.55	348.55	0.00	0.0%
3213 - Fund - Legal Offense Fund	50.00	50.00	0.00	0.0%
Total 32 - Temp. Restricted Balances	5,155.44	5,155.44	0.00	0.0%
Net Revenue	310,177.12	356,481.18	(46,304.06)	(12.99%)
Total Equity	918,487.10	964,791.16	(46,304.06)	(4.8%)
TOTAL LIABILITIES & EQUITY	1,414,421.04	1,474,713.07	(60,292.03)	(4.09%)

Statement of Cash Flows

November 2016

	Nov 16	Jan - Nov 16
OPERATING ACTIVITIES		
Net Revenue	(46,304.06)	310,177.12
Adjustments to reconcile Net Income to net cash provided by operations:		
133 · Miscellaneous Receivables	6,248.63	0.00
161-10 · Prepaid Bulk Mail VA	0.00	(91.48)
165 · Prepaid Licenses	(12,197.42)	(1,211.82)
167-10 · Prepaid Convention Genera	0.00	340.50
167-20 · Prepaid Convention Travel/t	0.00	(1,500.00)
168 · Prepaid Rent	195.99	(783.90)
169 · Other Prepaid Expense	0.00	1,170.10
21 · Accounts Payable	4,500.00	4,500.00
241 · Accrued Payroll	(11,939.15)	(781.54)
242 · Accrued Vacation	1,082.00	9,280.00
244 · Other Accrued Expenses	0.00	(3,612.70)
245 · Accrued Real Estate Tax	740.22	(736.80)
251 · Payroll Tax Liabilities	0.01	0.00
252 · 401(k) Liability	(7,264.34)	75.55
272 · Deferred Convention Revenue	0.00	(44,821.00)
275 · Other Deferred Revenue	0.00	(100.00)
Net cash provided by Operating Activities	(64,938.12)	271,904.03
INVESTING ACTIVITIES		
173 · Office Equipment	0.00	(1,205.99)
178 · Ofc Imprmnt Acq & Capt Expense	0.00	(6,754.00)
179 · Accumulated Depreciation	1,858.85	20,447.35
180 · Bequests Expected - Non Current	0.00	34,487.63
Net cash provided by Investing Activities	1,858.85	46,974.99
FINANCING ACTIVITIES		
29 · Loans & Mortgages (Principal)	(1,106.71)	(33,623.42)
31 · General Operating	0.00	2,140.00
3210 · Fund - Building	0.00	(2,190.00)
3213 · Fund - Legal Offense Fund	0.00	50.00
Net cash provided by Financing Activities	(1,106.71)	(33,623.42)
Net cash increase for period	(64,185.98)	285,255.60
Cash at beginning of period	420,824.83	71,383.25
Cash at end of period	356,638.85	356,638.85

RELATED PARTY TRANSACTIONS AS OF: 11/30/16

Related Party	Mem Expires / BSM Expires	MTD Contributions	YTD Contributions	Lifetime Giving (Since 1990)	Liberty Pledge Club
Starchild	04/08/17 - 03/30/17	\$ -	\$ 484.00	\$ 3,300.00	
Mr. Danny Bedwell	06/06/17 - 06/06/17	\$ -	\$ 50.00	\$ 1,479.00	
Ms. Whitney Bilyeu	12/31/16 - 12/07/17	\$ 50.00	\$ 589.00	\$ 589.00	Yes
Mr. Brett Bittner	12/31/16 - 12/01/17	\$ 15.00	\$ 662.96	\$ 1,220.96	Yes
Mr. R. Doug Craig ***	12/31/16 - 06/01/17	\$ -	\$ 215.00	\$ 2,514.00	
Dr. Marc Feldman ****	Life Member	\$ -	\$ 1,925.00	\$ 4,735.78	
Mr. Paul Frankel ***	Life Member	\$ -	\$ 70.00	\$ 3,100.30	
Mr. Sam Goldstein	12/31/16 - 12/01/17	\$ 67.49	\$ 906.49	\$ 4,520.45	Yes
Mr. Kevin Hagan *	02/22/17 - 02/22/17	\$ -	\$ 25.00	\$ 308.00	
Mr. Timothy Hagan	Life Member	\$ 15.00	\$ 415.00	\$ 8,251.82	Yes
Ms. Caryn Ann Harlos	12/31/16 - 12/02/17	\$ 42.47	\$ 272.47	\$ 1,365.46	Yes
Mr. Daniel Hayes	Life Member	\$ 150.00	\$ 1,460.00	\$ 3,894.00	Yes
Mr. Jeffrey Hewitt	04/06/17 - 04/11/17	\$ -	\$ 454.00	\$ 454.00	
Mr. Gary Johnson ***	Life Member	\$ -	\$ 75.00	\$ 29,139.00	
Mr. Joshua Katz	06/20/17 - 06/03/17	\$ -	\$ 50.00	\$ 928.00	
Ms. Vicki Kirkland **	Life Member	\$ -	\$ 60.00	\$ 3,286.00	
Dr. James Lark	Life Member	\$ -	\$ 469.00	\$ 76,778.30	
Dr. Scott Lieberman **	Life Member	\$ -	\$ 24.98	\$ 11,504.36	
Mr. Kevin Ludlow ***	12/31/16 - 06/04/17	\$ -	\$ 700.00	\$ 1,265.00	
Mr. Edward Marsh	Life Member	\$ -	\$ 1,040.00	\$ 5,006.00	
Ms. Alicia Mattson	Life Member	\$ -	\$ -	\$ 4,310.00	
Mr. Patrick McKnight	03/29/17 - 09/05/17	\$ -	\$ 1,327.00	\$ 1,927.00	
Mr. Guy McLendon ***	Life Member	\$ -	\$ 1,107.00	\$ 8,145.00	
Mr. Kenneth Moellman	12/31/16 - 12/02/17	\$ 10.00	\$ 360.00	\$ 904.00	Yes
Mr. Steven Nekhaia	01/26/17 - 08/02/17	\$ -	\$ 744.00	\$ 794.00	
Mr. Steven Nielson	12/23/16 - 12/23/16	\$ -	\$ -	\$ 50.00	
Mr. Norman Olsen ***	Life Member	\$ -	\$ 204.00	\$ 5,608.50	
Mr. Sean O'Toole	Life Member	\$ 100.00	\$ 2,349.00	\$ 12,047.00	Yes
Mr. William Redpath	Life Member	\$ 208.34	\$ 2,291.74	\$ 103,321.94	Yes
Mr. Roland Riemers ***	Life Member	\$ -	\$ 400.00	\$ 4,534.99	
Mr. Nicholas Sarwark	Life Member	\$ 20.00	\$ 709.00	\$ 4,744.00	Yes
Mr. Frank Sarwark *	10/31/17 - 10/31/17	\$ -	\$ 100.00	\$ 3,436.00	
Ms. Valerie Sarwark *	06/19/17 - 07/21/17	\$ -	\$ 245.00	\$ 370.00	
Mr. Larry Sharpe	12/31/16 - 12/02/17	\$ 25.00	\$ 2,300.00	\$ 3,429.00	Yes
Mr. Trent Somes	01/06/17 - 07/17/17	\$ -	\$ 408.99	\$ 463.99	
Mr. Scott Spencer ***	Life Member	\$ -	\$ 850.00	\$ 13,679.00	
Mr. Aaron Starr	Life Member	\$ -	\$ 179.00	\$ 20,725.00	
Mr. Richard Tomasso ***	12/31/16 - 06/02/17	\$ -	\$ 414.00	\$ 3,401.00	
Mr. Arvin Vohra	12/01/16 - 11/02/17	\$ 25.00	\$ 439.00	\$ 1,243.00	Yes
Mr. Daniel Wiener **	12/31/16 - 04/02/17	\$ -	\$ 464.00	\$ 4,410.84	
Mr. Ron Windeler ***	Life Member	\$ -	\$ 179.00	\$ 9,311.50	
Total Contributions:		\$ 728.30	\$ 25,018.63	\$ 370,495.19	

* Non LNC Member disclosed related party - ** Thru 03/31/16 only - *** Thru 05/16 only - **** Thru 06/16 only

Related Party	Memo	MTD Disbursements	YTD Disbursements
American Liberty Consulting (Mr. Paul Frankel ***)	B/A Petitioning Management	\$ -	\$ 2,800.00
Connecticut Libertarian Party	Ballot Access Petitioning	\$ -	\$ 41,057.59
Illinois Libertarian Party	Ballot Access Petitioning	\$ -	\$ 77,500.00
Maine Libertarian Party	Voter Registration Drive	\$ -	\$ 2,000.00
Montana Libertarian Party	Filing Fees for Ballot Access	\$ -	\$ 3,722.20
New York Libertarian Petitioning PAC	Ballot Access Petitioning	\$ -	\$ 45,000.00
Oklahoma Libertarian Party	Ballot Access Petitioning	\$ -	\$ 26,611.00
Rhode Island Libertarian Party	Ballot Access Petitioning	\$ -	\$ 250.00
Mr. Paul Frankel ***	Misc. Exp Reimbursement	\$ -	\$ 115.16
Ms. Caryn Ann Harlos	Misc. Exp Reimbursement	\$ 150.00	\$ 150.00
Mr. Nicholas Sarwark	Travel Exp Reimbursement	\$ -	\$ 5,679.32
Total Disbursements:		\$ 150.00	\$ 204,885.27

*** B/A Committee Member (Thru 05/16 only)

CHAIR'S DISCRETIONARY TRANSACTIONS AS OF: 11/30/16

Chair	Memo	MTD Disbursements	YTD Disbursements
Mr. Nicholas Sarwark	Kay Matthews SD Petitioning Bonus 03/16	\$ -	\$ 1,000.00

Secretary's Report

For December 10-11, 2016 LNC Session

Following is a status report for minutes of LNC and EC meetings since the previous regular LNC session on July 17, 2016:

- May 27-30, 2016 National Convention – draft minutes were distributed and posted on our website in accordance with the timelines set forth in the bylaws, expect to be approved during this LNC meeting
- July 11, 2016 EC teleconference – auto-approved on July 26, 2016
- July 17, 2016 LNC session – draft minutes were distributed in accordance with LNC policy and were scheduled for auto-approval on August 16, however Caryn Ann Harlos and Starchild objected to their auto-approval, expect to be approved during this LNC meeting
- July 17, 2016 EC teleconference – auto-approved on August 3, 2016
- September 25, 2016 LNC electronic meeting – auto-approved on October 21, 2016

LNC membership changes since the previous regular LNC session:

- On July 17, 2016 Joshua Katz was elected to fill an LNC At-Large vacancy, which left a vacancy in the Region 8 Alternate position. I was notified on August 31, 2016 that Region 8 selected Larry Sharpe to fill the vacancy.

Committee membership changes since the previous regular LNC session:

- The LNC appointed members of the Audit Committee during its July 17, 2016 meeting. In late July, the Audit Committee selected Julie Fox as its chair.
- Mr. Sarwark notified the LNC on September 13, 2016 of his appointment of Ken Moellman and Sean O'Toole to the two LNC positions on the IT Committee. Up to 5 non-LNC members have yet to be named.

Other tasks I have completed include:

- Provided staff an article for LPNews summarizing the July LNC meeting
- Continued coordination with Nick Sarwark, Bob Johnston, and Chris Thrasher for presidential ticket filings with various Secretaries of State
- Assembled a listing of committee memberships for this term so that staff could update the website
- As a member of the Convention Oversight Committee, added 2016 data to the convention data archive which I created last term
- Updated the bylaws-mandated new affiliate petition form to use the new logo, and updated a cross-reference to the bylaws so that it reflects numbering changes made at the 2016 national convention

The following 14 email ballots were completed since the July 17, 2016 LNC session:

Motion 2016-02: Increase budget line 26 - Brand Development Revenues and line 55 - Brand Development Expenses from \$100,000 to \$250,000.

Sponsors: Sarwark

Started: 7/29/16

Ended: 8/8/16

Voting “aye”: Bilyeu, Bittner, Demarest, Goldstein, Hagan, Harlos, Hayes, Hewitt, Katz, Lark, Marsh, Mattson, McKnight, Redpath, Starchild

Voting “nay”: (none)

With a final vote tally of 15-0, the motion PASSES.

Motion 2016-03:

WHEREAS, Libertarians affirm that self-defense is an inherent human right;

WHEREAS, the Platform of the Libertarian Party opposes all laws at any level of government restricting, registering, or monitoring the ownership, manufacture, or transfer of firearms or ammunition;

WHEREAS, the Platform of the Libertarian Party affirms the right of due process and denies the legitimacy of “victimless crimes”;

WHEREAS, the government has steadily encroached upon these rights by illegitimately regulating and restricting access for firearms and ammunition and may further seek to deprive people who have been convicted of no crime of their inherent right to full self-defense by denying their civil and inherent rights to obtain firearms and ammunition;

BE IT RESOLVED that the Libertarian National Committee opposes any policy which would deny access to any firearms or ammunition to any person simply for being placed on any government watch or no-fly list and reaffirms its call to repeal and oppose any existing or proposed firearm and ammunition regulations.

Sponsors: Harlos, Katz, Hayes, Goldstein, Vohra

Started: 8/12/16

Ended: 8/22/16

Voting “aye”: Bilyeu, Demarest, Goldstein, Hagan, Harlos, Hayes, Hewitt, Katz, Lark, McKnight, Starchild, Vohra

Voting “nay”: Bittner, Marsh, Mattson

With a final vote tally of 12-3, the motion exceeded the 3/4 vote threshold required by Bylaws Article 7.11, so it PASSES.

Motion 2016-04: amend the resolution adopted in Email Ballot 2016-03 as follows:

WHEREAS, Libertarians affirm that self-defense is an inherent human right; [and](#)

WHEREAS, the Platform of the Libertarian Party opposes all laws at any level of government restricting, registering, or monitoring the ownership, manufacture, or transfer of firearms or ammunition; [and](#)

WHEREAS, the Platform of the Libertarian Party affirms the right of due process and ~~deny~~denies the legitimacy of laws against “victimless ”crimes”; and

WHEREAS, ~~the~~ governments in the United States have ~~has~~ steadily encroached upon these rights by illegitimately regulating and restricting access ~~for~~ to firearms and ammunition and may further seek to ~~deprive people who have been convicted of no crime of their inherent right to full~~ abrogate civil rights, and indeed the basic human right, to self-defense by prohibiting access ~~denying their civil and inherent rights to~~ obtain firearms and ammunition even in cases where a person has not been convicted of any crime; and

WHEREAS some recent statements by Libertarian candidates appearing in the media have the potential to cause confusion among members of the public regarding how Libertarians view these issues;

THEREFORE BE IT RESOLVED that the Libertarian National Committee opposes any law or policy which would deny or restrict any person's access to any firearms or ammunition to any person simply for being placed as a result of their name appearing on any a government watch or no-fly list, and reaffirms its call to repeal both our party's opposition to any further and oppose any existing or proposed regulations on firearms and ammunition as described above and our demand that all such existing regulations be repealed, and calls upon Libertarian candidates to uphold our party's pro-freedom stance.

Sponsors: Starchild, Vohra, Harlos, Demarest

Started: 8/13/16

Ended: 8/23/16

Voting “aye”: Demarest, Harlos, Hayes, Lark, Starchild, Vohra

Voting “nay”: Bilyeu, Bittner, Goldstein, Hagan, Katz, Marsh, Mattson, McKnight, Starr

With a final vote tally of 6-9, the motion did not meet the 3/4 vote threshold required by Bylaws Article 7.11 to adopt public policy resolutions, so it FAILS.

Motion 2016-05: to increase the ballot access budget (Line 70) from \$340,000 to \$390,000

Sponsors: Sarwark

Started: 8/31/16

Ended: 9/10/16

Voting “aye”: Bilyeu, Demarest, Goldstein, Hagan, Harlos, Hayes, Hewitt, Katz, Lark, Marsh, McKnight, Moellman, Redpath

Voting “nay”: (none)

With a final vote tally of 13-0, the motion PASSES.

Motion 2016-06:

Whereas, The Arizona state government's new statute increasing the signature requirements for Libertarians and other alternative party candidates to appear on primary ballots in Arizona by as much as 20-fold or more is clearly unfair, burdensome, at odds with legal precedent, and unconstitutional; and

Whereas, Plaintiffs have limited resources and could use additional legal support in fighting to overturn this unjust statute, especially if the federal district court ruling goes against them and an appeal is necessary;

Resolved, That the Libertarian National Committee allocates \$5,000 from its "legal offense" budget line to be used in the event of an appeal from the District Court's ruling in AZ Libertarian Party v. Reagan, and directs its staff and chair to reach out to groups such as the American Civil Liberties Union, the Landmark Legal Foundation, the Pacific Legal Foundation, the Electronic Frontier Foundation, the American Center for Law and Justice, and other alternative political parties, to invite them to file amicus curiae briefs with the court or otherwise provide support to the plaintiffs in the aforementioned case, and to publicize the matter on a national scope if feasible.

Sponsors: Katz, Harlos, Hayes, Demarest

Started: 9/11/16

Ended: 9/21/16

Voting "aye": Demarest, Hagan, Harlos, Hayes, Katz, Marsh, McKnight, Redpath, Starchild, Vohra

Voting "nay": (none)

Express Abstention: Bilyeu, Bittner, Goldstein, Lark, Mattson

With a final vote tally of 10-0, the motion PASSES.

Motion 2016-07: The budget for 55-Brand Political Materials Expense shall be \$50,000 higher than actual revenue for 26-Brand Political Materials.

Sponsors: Sarwark

Started: 9/15/16

Ended: 9/25/16

Voting "aye": Bilyeu, Bittner, Goldstein, Hagan, Hayes, Lark, Marsh, McKnight, Starchild, Vohra

Voting "nay": Demarest, Harlos, Hewitt, Katz, Mattson

With a final vote tally of 10-5, the motion PASSES.

Motion 2016-08: Amend the budget as follows:

32-Fundraising Costs increase by \$60,000 to \$201,364

33-Membership Fundraising Costs increase by \$35,000 to \$127,200

40-Administrative Costs increase by \$50,000 to \$310,050

45-Compensation increase by \$60,000 to \$448,800

85-Member Communication increase by \$17,500 to \$62,500

Sponsors: Sarwark

Started: 9/15/16

Ended: 9/25/16

Voting “aye”: Bilyeu, Bittner, Demarest, Goldstein, Hagan, Hayes, Katz, Lark, Marsh, Redpath

Voting “nay”: (none)

Express Abstention: Harlos, Mattson

With a final vote tally of 10-0, the motion PASSES.

Motion 2016-09: that the Libertarian National Committee donate directly to the Mark Miller campaign as much as is legally allowable up to \$20,000.

Sponsors: Hayes, Redpath, Bittner, Harlos, Goldstein

Started: 9/21/16

Ended: 10/1/16

Voting “aye”: Bilyeu, Bittner, Demarest, Goldstein, Hagan, Harlos, Hayes, Hewitt, Katz, Lark, Marsh, Mattson, McKnight, Redpath, Vohra

Voting “nay”: (none)

With a final vote tally of 15-0, the motion PASSES.

Motion 2016-10: to rescind the authority granted to the Chair to negotiate and execute a campaign contract and the Joint Fundraising Agreement and rescind any signatures already executed.

Sponsors: Harlos, Hayes, Starchild, Demarest

Started: 9/23/16

Ended: 10/3/16

Voting “aye”: (none)

Voting “nay”: Bilyeu, Bittner, Demarest, Goldstein, Hagan, Harlos, Hayes, Hewitt, Katz, Lark, Marsh, Mattson, Redpath, Starchild, Vohra

With a final vote tally of 0-15, the motion FAILS.

Motion 2016-11: The LNC will allocate from Legal Offense \$500 to cover costs in the Kentucky Ballot Access case.

Sponsors: Katz, Harlos, Redpath, Hayes

Started: 9/25/16

Ended: 10/5/16

Voting “aye”: Bilyeu, Demarest, Goldstein, Hagan, Harlos, Hayes, Katz, Lark, Marsh, Mattson, McKnight, Moellman, Redpath

Voting “nay”: (none)

With a final vote tally of 13-0, the motion PASSES.

Motion 2016-12: The LNC will allocate from Legal Offense \$2000 to fund a petition for certiorari to the Supreme Court in the Kentucky Ballot Access case.

Sponsors: Katz, Harlos, Redpath, Hayes

Started: 9/25/16

Ended: 10/5/16

Voting “aye”: Bilyeu, Demarest, Goldstein, Hagan, Harlos, Hayes, Lark, Marsh, McKnight, Moellman, Redpath

Voting “nay”: Katz

Express Abstention: Mattson

With a final vote tally of 11-1, the motion PASSES.

Motion 2016-13:

Whereas Mike Fellows was a dedicated and accomplished activist for the cause of liberty who gave generously of his time and financial resources, and

Whereas Mr. Fellows represented the Montana Libertarian Party with distinction by virtue of his many campaigns for public office, including campaigns for the Montana state legislature, Montana Secretary of State, Montana Supreme Court Clerk, and the U.S. House of Representatives, and

Whereas Mr. Fellows served with distinction for many years in positions of leadership in the Libertarian Party, including his service as chair of the Montana Libertarian Party and as an alternate representative on the Libertarian National Committee, and

Whereas Mr. Fellows was a man of integrity, wisdom, wit, generosity of spirit, and commitment to the principles of liberty and personal responsibility, therefore

Be it resolved that the members of the Libertarian National Committee express our sadness at the passing of Mike Fellows, and that we offer our condolences to his family and friends.

Sponsors: Lark, Goldstein, Harlos, Hagan, Hayes, Starchild

Started: 10/1/16

Ended: 10/11/16

Voting "aye": Bilyeu, Bittner, Demarest, Goldstein, Hagan, Harlos, Hayes, Katz, Lark, Marsh, Mattson, McKnight, Redpath, Sarwark

Voting "nay": (none)

With a final vote tally of 14-0, the motion PASSES.

Motion 2016-14: The Libertarian National Committee supports Question 5 in Maine on the ballot on November 8, 2016.

Sponsors: Redpath, Harlos, Demarest, McKnight, Katz, Bilyeu

Started: 10/4/16

Ended: 10/14/16

Voting "aye": Bilyeu, Bittner, Demarest, Goldstein, Harlos, Katz, Marsh, Mattson, McKnight, Redpath, Starchild, Starr, Vohra

Voting "nay": (none)

Express abstention: Hayes, Lark

With a final vote tally of 13-0, the motion PASSES.

Motion 2016-15:

Whereas Nevada Assemblyman John Moore, a former Republican who in January 2016 switched to the Libertarian Party while in office, has during the past month voted not once but twice in the span of as many days to raise taxes on his constituents, including a vote to support a "More Cops" tax which the Libertarian Party of Nevada has tirelessly and thus far successfully opposed, and a vote to provide a \$750 million subsidy to finance a billionaire-owned sports stadium at the expense of, among others, indigent persons renting weekly rooms in motels; and

Whereas the elected leaders of our state affiliate party in Nevada have rightfully voted to censure Assemblyman Moore for these egregious votes; and

Whereas we wish to convey a strong message to all and sundry that while we welcome sitting legislators in the Republican or Democrat parties who decide to switch to the Libertarian Party as an act of conscience, we do not welcome them if they intend, as members of our party, to continue voting and acting like Republicans or Democrats;

Therefore be it resolved that the Libertarian National Committee hereby censures Assemblyman Moore for his recent votes in support of tax increases, requests that he return the \$10,000 campaign contribution which the LNC this season voted to send him, and admonishes him to henceforward be a better champion of the values held by members of the political party with which he has chosen to affiliate if he intends to remain a Libertarian.

Sponsors: Harlos, Demarest, Hayes, Vohra, Starchild, Goldstein, Redpath

Started: 10/21/16

Ended: 10/31/16

Voting “aye”: Demarest, Goldstein, Harlos, Hayes, Lark, McKnight, Redpath, Starchild, Vohra

Voting “nay”: Hagan, Hewitt, Katz, Marsh, Mattson, Moellman

Express abstention: Bilyeu

With a final vote tally of 9-6, the motion PASSES.

Alicia Mattson
LNC Secretary

**LIBERTARIAN NATIONAL COMMITTEE, INC.
(THE LIBERTARIAN PARTY)**



**AUDITED FINANCIAL STATEMENTS
YEAR ENDED DECEMBER 31, 2015**

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INDEPENDENT AUDITORS' REPORT ON FINANCIAL STATEMENTS

To the Board of Directors
Libertarian National Committee, Inc.
Alexandria, Virginia

Report on Financial Statements

We have audited the accompanying financial statements of Libertarian National Committee, which comprise the statement of financial position as of December 31, 2015, and the related statements of activities and change in net assets and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion.



To the Board of Directors
Libertarian National Committee, Inc.

Auditor's Responsibility – Continued

An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Libertarian National Committee as of December 31, 2015, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.



**Frye & Company, CPAs
Manassas, Virginia
July 11, 2016**

LIBERTARIAN NATIONAL COMMITTEE, INC.

STATEMENT OF FINANCIAL POSITION

AS OF DECEMBER 31, 2015

Assets

Cash and cash equivalents	\$ 71,383
Bequests receivable, net	201,892
Prepaid expenses and other	21,820
Property and equipment:	
Land	347,881
Building and improvements	521,816
Furniture and equipment	62,001
Computer equipment	22,801
Computer software	84,645
Property and equipment, at cost	<u>1,039,144</u>
Accumulated depreciation	<u>(160,175)</u>
Property and equipment, net	<u>878,969</u>
Total Assets	<u><u>\$ 1,174,064</u></u>

Liabilities and Net Assets

Liabilities

Unsecured lines of credit	\$ 1,471
Accounts payable and accrued expenses	2,142
Accrued salaries and related benefits	6,879
Accrued vacation	24,628
Deferred registrations	44,921
Capital lease liabilities	23,758
Mortgage payable	461,955
Total liabilities	<u>565,754</u>

Net Assets

Unrestricted	601,015
Temporarily restricted	7,295
Total net assets	<u>608,310</u>

Total Liabilities and Net Assets	<u><u>\$ 1,174,064</u></u>
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See accompanying auditors' report and notes to financial statements.

LIBERTARIAN NATIONAL COMMITTEE, INC.

**STATEMENT OF ACTIVITIES
& CHANGE IN NET ASSETS**

YEAR ENDED DECEMBER 31, 2015

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Total</u>
Revenue and Support			
Contributions and membership	\$ 1,050,831	\$ 22,536	\$ 1,073,367
Political campaign materials	30,360	-	30,360
Sponsorships and classifieds	13,968	-	13,968
Interest and dividends	56	-	56
Net assets released from restriction:			
Building, legal, and other funds	28,838	(28,838)	-
Total revenue and support	1,124,053	(6,302)	1,117,751
Expense			
Program services:			
Communications	198,741	-	198,741
Ballot access	126,051	-	126,051
Brand development	54,240	-	54,240
Campaign programs	44,216	-	44,216
Affiliate support	39,509	-	39,509
Outreach programs	39,309	-	39,309
Litigation and lobbying	16,007	-	16,007
Media relations	10,228	-	10,228
Campus outreach	6,573	-	6,573
Conventions and meetings	2,755	-	2,755
Total program services	537,629	-	537,629
Supporting services:			
Management and general	261,443	-	261,443
Fundraising and donor acquisition	310,434	-	310,434
Total supporting services	571,877	-	571,877
Total expense	1,109,506	-	1,109,506
Change in Net Assets	14,547	(6,302)	8,245
Net assets, beginning of year	566,370	13,597	579,967
Prior period adjustments	20,098	-	20,098
Net assets, beginning of year, restated	586,468	13,597	600,065
Net Assets, End of Year	<u>\$ 601,015</u>	<u>\$ 7,295</u>	<u>\$ 608,310</u>

See accompanying auditors' report and notes to financial statements.

LIBERTARIAN NATIONAL COMMITTEE, INC.

STATEMENT OF CASH FLOWS

YEAR ENDED DECEMBER 31, 2015

Cash Provided (Used) by Operating Activities

Change in net assets	\$ 8,245
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:	
Depreciation and amortization	36,803
Prior period adjustments	(20,098)
Changes in assets and liabilities:	
Bequests receivable	44,258
Prepaid expenses and other	(2,271)
Accounts payable and accrued expenses	483
Accrued salaries and related benefits	(22,058)
Accrued vacation	1,994
Deferred registrations	44,921
Total adjustments	<u>84,032</u>
Net cash provided (used) by operating activities	<u>92,277</u>

Cash Provided (Used) by Investing Activities

Purchases of property and equipment	<u>(2,220)</u>
Net cash provided (used) by investing activities	<u>(2,220)</u>

Cash Provided (Used) by Financing Activities

Principal payments on capital lease liability	(3,713)
Principal payments on mortgage payable	<u>(33,816)</u>
Net cash provided (used) by financing activities	<u>(37,529)</u>

Net Increase in Cash and Cash Equivalents

52,528

Cash and cash equivalents, beginning of year

18,855

Cash and Cash Equivalents, End of Year

\$ 71,383

Supplemental Cash Flows Information:

Cash paid for income taxes	\$ -
Cash paid for interest	<u>\$ 24,586</u>

See accompanying auditors' report and notes to financial statements.

LIBERTARIAN NATIONAL COMMITTEE, INC.

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2015

Note A – Organization & Nature of Activities

Organization: The Libertarian National Committee, Inc. (the Committee) was founded in 1971 as a national, tax-exempt political organization which is the operational arm of the Libertarian Party, a grassroots political organization. The Committee was incorporated in February 1995 and its affairs are directed by its National Board of Directors, who are elected by delegates bi-annually at the national convention. The Committee, with the consent of the delegates, also establishes the platform of the Libertarian Party, which is based upon the basic premises of civil liberties and personal freedom, a free-market economy, free trade, and a foreign policy of non-intervention and peace. The Committee has approximately 9,900 contributing members.

Programs: The Committee's program activities consist of affiliate support, which comprises developing or supporting state and county affiliate parties; ballot access, which comprises getting candidates on ballots and includes corresponding lawsuits required to accomplish such; brand development, which is the process of developing an image in the minds of voters; campus outreach, which represents campus recruiting and support groups; candidate support, which comprises recruiting and supporting candidates with their electoral ambitions; litigation support, which includes proactive lawsuits to change public policy, other than ballot access; lobbying, which includes efforts to persuade legislators to change laws, including ballot access laws; media relations, which consists of direct communication with the media; member communications, which is comprised of the Libertarian Party News periodical and other member communications; outreach, which includes initiatives to reach the general public and outside groups; and voter registration, which consist of voter registration campaign initiatives.

Note B - Summary of Significant Accounting Policies

Basis of Accounting & Presentation: The Committee prepares its financial statements on the accrual basis of accounting. Consequently, revenue is recognized when earned and expense when obligations are incurred.

Income Tax Status: The Committee is recognized as a tax-exempt political organization under Section 527 of the Internal Revenue Code (IRC). Under IRC Section 527, the Committee's exempt functions include all activities that relate to and support the process of influencing or attempting to influence the selection, nomination, election, or appointment of any individual to a public or political office. Certain activities unrelated to the exempt purpose, such as net investment income, are subject to applicable income taxes. During the year ended December 31, 2015, the Committee did not incur any significant income tax expense on its net investment income, which was under the specific deduction amount of \$100 available on Form 1120-POL. Although the Committee has not received any notice of intent to examine its tax returns, the Committee's tax returns remain subject to examination by tax authorities pursuant to various statutes of limitation. The Federal Election Commission (FEC) also oversees the Committee.

LIBERTARIAN NATIONAL COMMITTEE, INC.

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2015

Note B – Summary of Significant Accounting Policies – Continued

Cash and Cash Equivalents: For financial statement presentation purposes, the Committee considers highly liquid debt instruments with maturities of three months or less, including money market funds, to be cash equivalents. The Committee periodically has cash balances in excess of federal insurance limits available for depository accounts.

Bequests Receivable: The Committee's bequests receivable consist of amounts due from decedent members' last wills and testaments. The most significant bequest pertains to a deceased member's unconditional promise-to-give the Committee a portion of the estate after liquidation of debts and payment of expenses. The Committee's portion of the net estate was determined to be approximately \$235,600, which was transfer to a trustee and is being held in trust for the benefit of the Committee given the annual contribution limits allowable under Federal Election Commission (FEC) guidelines. The trustee and escrow agent is annually releasing the amount allowable under FEC guidelines to the Committee. The remaining funds resulting from the distributions from the decedent's estate is being held in trust at a federally insured financial institution in money market funds for the benefit of the Committee. The Committee received approximately \$33,400 from the trustee during the year ended December 31, 2015 with the remaining bequest reflected at its net realizable value, which was determined by the Committee by initially discounting the initial bequest by an allowance for doubtful accounts and present value discount. Given the nature of the bequest and that the funds are being held in interest bearing accounts for the benefit of the Committee, the Committee determined that the present value discount and discount for collectability were unnecessary.

Prepaid Expenses and Other Assets: The Committee's prepaid expenses and other assets consist principally of prepaid rent, insurance, licenses, promotional supplies, and refundable deposits.

Property and Equipment: The Committee capitalizes property and equipment acquisitions at cost or fair value at time of donation and depreciates these items using the straight-line method of depreciation over their estimated useful lives, which range from approximately 3 to 5 years for furniture, equipment, and software and 15 to 39 years for building and related improvements. Expenditures for repairs and maintenance that do not extend the useful life of an asset, consumable supplies, and de minimus items are expensed as incurred. Depreciation and amortization expense was approximately \$26,300 for the year ended December 31, 2015.

Deferred Rent: The Committee recognizes rent expense on its long-term operating leases on a straight-line basis. A deferred rent liability is reflected for the effects of rent escalation clauses and the difference between actual rental payments and the straight-line amortization. The Committee reported no leases with significant remaining escalation as of December 31, 2015.

Net Assets: The Committee classifies its net assets based upon the existence or lack of donor imposed restrictions.

LIBERTARIAN NATIONAL COMMITTEE, INC.

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2015

Note B – Summary of Significant Accounting Policies – Continued

Net Assets – Continued: When the Committee receives contributions that are restricted by the donor or limited as to their use and the Committee has not met the donor's restriction by the end of the reporting year, then the Committee reports these amounts as temporarily restricted or permanently restricted depending upon the nature of the restriction. Contributions and donations with donor-imposed restrictions in which the Committee has met the donor's stipulations are reflected as net assets released from restriction in the accompanying financial statements. Temporarily restricted contributions and donations in which the Committee met the donor-imposed restriction during the same fiscal year as the contribution are reflected as unrestricted revenue and support. The components of the Committee's net assets are as follows:

- *Unrestricted – general operating* – Represents unrestricted resources that are available to support the Committee's operations at the discretion of the Board of Directors.
- *Temporarily restricted* – Represents amounts received and restricted by donors to support specific Committee programs and initiatives, such as the building fund, ballot access, candidacy initiatives, and college campus programs. Temporarily restricted net assets are released from restriction either by the passage of time or by the Committee meeting the donors' stipulations. The Committee reported temporarily restricted net assets of approximately \$4,400 restricted for building fund purposes, \$2,600 restricted for college campus programs, and \$300 restricted for radio advertisements.
- *Permanently restricted* – Represents contributions with donor-imposed restrictions that stipulate that a certain amount or the corpus of the donation be held in perpetuity and generally with interest thereon restricted for certain purposes as directed by the donor. The Committee reported no permanently restricted net assets as of December 31, 2015.

Revenue Recognition: The Committee treats membership dues as contributions and donations in the accompanying financial statements given that members receive de minimis benefits in exchange for their dues. Revenue from contributions and donations are recognized at the earliest point an unconditional promise-to-give is both determinable and measurable. Revenue from any program service activities and conventions and events are recognized when earned.

Contributions and Donations: Contributions and donations are recognized at fair value in the period in which an unconditional promise-to-give is known or when a contribution is received, at the earliest point the contribution is both determinable and measurable by the Committee. Contributions are recognized as unrestricted, temporarily restricted, or permanently restricted revenue and support based upon the existence or lack of donor-imposed restrictions. Contributions and donations with donor-imposed restrictions in which the Committee has met the donor's stipulations are reflected as net assets released from restriction. Temporarily restricted contributions and donations in which the Committee met the donor-imposed restriction during the same fiscal year as the contribution are reflected as unrestricted revenue and support.

LIBERTARIAN NATIONAL COMMITTEE, INC.
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED DECEMBER 31, 2015

Note B – Summary of Significant Accounting Policies – Continued

Intentions-to-Give: The Committee receives commitment cards from members who many times provide their credit card information for future contribution purposes. The members are generally making recurring contributions to the Committee and do not commit to a specific number of payments or period of time for which the Committee may charge the recurring gifts. The members may also decline the charges or request that the Committee cease making charges against their credit card at any time and completely at their discretion. The Committee treats these recurring contributions as intentions-to-give or conditional promises to give and as such, revenue is not recognized until the contribution is both determinable and measurable, which generally occurs when the credit card is processed and receipt received by the Committee.

Functional Allocation of Expenses: The Committee summarizes the cost of providing its various programs and activities on a functional basis in the accompanying financial statements. Accordingly, certain expenses were allocated to the program and supporting services benefited.

Fair Value Measurements: The Committee established a reporting framework for measuring and disclosing fair value measurements. Fair value measurement disclosures are required for assets and liabilities measured and reported at fair value in the accompanying financial statements. The Committee determines fair value using a hierarchy based upon the lowest level of any input that is significant to the measurement with Level 3 being the lowest recognized level. The Corporation attempts to maximize the use of observable inputs (Level 1 and 2) and minimize unobservable inputs (Level 3). Accordingly, the Committee would classify financial instruments measured at fair value in any of the following categories: Level 1, which refers to instruments traded in an active market, Level 2, which refers to instruments not traded on an active market but for which observable market inputs are readily available or Level 1 instruments where there is a contractual restriction, and Level 3, which refers to instruments not traded in an active market and for which no significant observable market inputs are available. As of December 31, 2015, the Committee determined that no significant assets or liabilities were reported at fair value on a recurring basis in the accompanying financial statements. Disclosures about estimated fair values and fair value measurements were determined by the Committee based upon pertinent market data and other information available as of December 31, 2015. Considerable judgment may be necessary to interpret market and financial data and to develop fair value measurements in certain circumstances. The Committee's estimates of fair value may not be indicative of amounts realized at disposition.

Estimates: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates and the difference could be material.

LIBERTARIAN NATIONAL COMMITTEE, INC.
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED DECEMBER 31, 2015

Note C – Concentration of Risk

Cash Balances: Financial instruments that subject the Committee to potential concentrations of risk consist of cash balances with banking institutions that exceed the federal insurance limits. As of December 31, 2015, the Committee reported no significant uninsured cash balances.

Bequests Receivable: As of December 31, 2015, all of the Committee's bequests receivable pertain to the remaining corpus, plus accrued interest, due from a decedent's estate held in trust by a financial institution for the benefit of the Committee. Accordingly, 17% of the Committee's total assets pertain to amounts due under a single bequest.

Note D – Related Party Transactions

During the year ended December 31, 2015, the Committee received approximately \$17,100 in membership dues and contributions from current and former board members and headquarter staff. Additionally during the year ended December 31, 2015, the Committee paid \$96,500 to related state affiliates for ballot access petitioning related and travel related reimbursements.

Note E – Bequests Receivable

From time-to-time the Committee receives bequests and legacies from decedent members' last wills and testaments. In October 2014, the Committee received notification from the executor and trustee of a deceased member in which the Committee was a named beneficiary of the member's estate, less any debt and expenses. In September 2015, the Committee entered into a release and indemnification agreement with the executor of the member's last will and testament in which the Committee's share of the estate was valued at approximately \$235,600. At the same time, the Committee entered into an escrow agreement with a trustee in which the Committee's interest in the member's estate was transfer and held in trust for the benefit of the Committee. The Committee receives annual distributions from the escrow in amounts allowed under the FEC regulations and guidelines. During the year ended December 31, 2014, the Committee received approximately \$33,400 and the Committee also received the similar amount in January 2016 for the year ended December 2016. The remaining balance of approximately \$201,900 is reflected as a bequest receivable and is being held in money market funds at a federally insured financial institution for the benefit of the Committee. The Committee reported the bequest receivable at its net realizable value by discounting the initial bequest for an allowance for doubtful accounts and present value discount, both of which were determined to be unnecessary by the Committee given the nature of the bequest and that the funds are held in interest bearing accounts. The Committee expects to receive approximately \$33,400 annually from the trustee, which will be adjusted annually based upon FEC regulations, until the funds held in trust are fully liquidated to the Committee.

LIBERTARIAN NATIONAL COMMITTEE, INC.

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2015

Note F – Unsecured Lines of Credit

The Committee maintains two unsecured lines of credit with financial institutions in the form of business credit cards. The business credit cards have total available credit of \$78,000 as of December 31, 2015 and require monthly payments of interest at annual rates that range from approximately 9.15% to 11.24%. The Committee reported a total balance outstanding of approximately \$1,500 on the lines of credit as of December 31, 2015, and no significant interest expense was incurred during the year then ended. The lines of credit are revolving and subject to restrictions and annual renewals. The terms and balances owed on the lines of credit are as follows as of December 31, 2015:

Unsecured lines of credit with regional financial institutions in the form of two credit card accounts with total available credit of \$78,000. The lines are guaranteed by the authorized users and carry variable interest rates tied to the lenders' prime rates, which were approximately 9.15% and 11.24%. The Committee reported a total balance of approximately \$1,500 on the lines of credit as of December 31, 2015, and no significant interest expense was incurred on the unsecured lines of credit during the year then ended. The lines of credit are revolving and subject to restrictions and renewals.

\$ 1,471

Note G – Debt Obligations

Mortgage Payable: In April 2014, the Committee entered into a \$500,000 secured promissory note with a regional financial institution in conjunction with the Committee's purchase of its administrative headquarters. The promissory note is collateralized by underlying real property and improvements and a security interest in all depository accounts held with the financial institution. The secured note payable requires 119 monthly payments of principal and interest of approximately \$2,900 beginning in August 2014 at an annual fixed interest rate of 4.85%. The mortgage also requires a final balloon payment due in July 2014 that was originally projected to be approximately \$371,600; however, the Committee has made certain principal prepayments since inception of the loan. The Committee incurred interest expense on the mortgage payable of approximately \$23,500 during the year ended December 31, 2015. The outstanding principal balance and terms of the mortgage payable are as follow as of December 31, 2015:

Secured promissory note in the form of a mortgage secured by the land and building purchased as the Committee's headquarters. The original principal balance resulting from the purchase in April 2014 was approximately \$500,000. The note agreement is secured by the Committee's headquarter.

LIBERTARIAN NATIONAL COMMITTEE, INC.
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED DECEMBER 31, 2015

Note G – Debt Obligations – Continued

Mortgage Payable - Continued:

The note agreement requires 119 monthly payments of principal of interest totaling approximately \$2,900 with interest accruing at an annual interest rate of approximately 4.85%. The promissory note also requires a final final balloon payment due in July 2014 which was originally projected to be approximately \$371,600. However, the Committee has made certain prepayments since inception. Interest expense incurred on the promissory note was approximately \$23,500 during the year ended December 31, 2015.

	\$ 461,955
Less current portion of notes payable	<u>19,737</u>
Long-term portion of notes payable	<u><u>\$ 442,218</u></u>

Capital Leases: During the year ended December 31, 2014, the Committee entered into two non-cancelable lease agreements for a digital copier and postage machine. The leases were determined by management to be capital leases and are secured by the underlying equipment. The leases are payable over 60 and 63 months, respectively, with monthly payments totaling approximately \$600. The original principal balance at imputed annual interest rates of 2.89% and 11.03%, respectively, totaled approximately \$33,000. As of December 31, 2015, the net book value of the capitalized assets were approximately \$22,500 which was net of accumulated depreciation of approximately \$10,500, including depreciation expense of approximately \$6,500 on the capital leases assets during the year then ended. Interest expense incurred at the imputed interest rates noted above totaled approximately \$1,100 during the year ended December 31, 2015. The outstanding principal balance and terms of the capital lease liabilities are as follows as of December 31, 2015:

Capital lease liabilities resulting from the purchase of a digital copies and postage machine. The lease agreements are secured by the underlying asset and are payable over 60 and 63 months, respectively. The original principal balances at inputted interest rates of approximately 2.89% and 11.03% totaled approximately \$33,000 (or \$28,400 and \$4,600, respectively). The leases require monthly payments of principal and interest totaling approximately \$600 (or \$500 and \$100, respectively). Interest expense on the capital lease agreements totaled approximately \$1,100 (or \$700 and \$400, respectively) during the year ended December 31, 2015.

\$ 23,758

LIBERTARIAN NATIONAL COMMITTEE, INC.

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2015

Note G – Debt Obligations – Continued

Mortgage Payable - Continued:

Less current portion of capital lease liabilities	6,401
Long-term portion of capital lease liabilities	<u>\$ 17,357</u>

Future Principal Payments: Future principal payments on the mortgage payable and non-cancelable capital lease agreement are as follows for the years ending December 31:

	<u>Mortgage</u>	<u>Digital Copier</u>	<u>Postage Machine</u>	<u>Total</u>
2016	\$ 19,737	\$ 5,586	\$ 815	\$ 26,138
2017	13,657	5,750	909	20,316
2018	14,334	5,918	1,015	21,267
2019	15,045	3,024	741	18,810
2020	15,736	-	-	15,736
Thereafter	383,446	-	-	383,446
	<u>\$ 461,955</u>	<u>\$ 20,278</u>	<u>\$ 3,480</u>	<u>\$ 485,713</u>

Total future payments required on the capital lease agreements, including interest at inputted annual interest rates of 2.89% and 11.03% are as follows for the years ending December 31:

	<u>Digital Copier</u>	<u>Postage Machine</u>	<u>Total</u>
2016	\$ 6,099	\$ 1,158	\$ 7,257
2017	6,099	1,158	7,257
2018	6,099	1,158	7,257
2019	3,049	772	3,821
	<u>\$ 21,346</u>	<u>\$ 4,246</u>	<u>\$ 25,592</u>

Less imputed interest at an annual rates of 2.89% and 11.03% (1,834)

Present value of net minimum lease payment 23,758

Less current portion of capital lease liabilities 6,401

Long-term portion of capital lease liabilities \$ 17,357

LIBERTARIAN NATIONAL COMMITTEE, INC.
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED DECEMBER 31, 2015

Note G – Debt Obligations – Continued

Interest Expense: Total interest expense incurred on the debt obligations, including the above mortgage payable and capital lease obligations, total approximately \$24,600 during the year ended December 31, 2015.

Note H – Intentions-to-Give

The Committee receives commitment cards from members who many times provide their credit card information for future contribution purposes. The members are generally making recurring contributions to the Committee and do not commit to a specific number of payments or period of time for which the Committee may charge the recurring gifts. The members may also decline the charges or request that the Committee cease making charges against their credit card at any time and complete at their discretion. The Committee treats these recurring contributions as intentions-to-give or conditional promises to give and as such, revenue is not recognized until the contribution is both determinable and measurable, which generally occurs when the credit card is processed and receipt received by the Committee. During the year ended December 31, 2015, the Committee recognized approximately \$323,500 from recurring contributions from members.

Note I – Temporarily Restricted Net Assets

The Committee's temporarily restricted net assets consist of various funds restricted for the building fund, college campus programs, and radio advertisements. The Committee's temporarily restricted net assets consist of the following as of December 31, 2015:

Building acquisition fund	\$ 4,391
College campus programs	2,555
Radio advertising fund	349
	<hr/>
	\$ 7,295
	<hr/>

The following net assets were released from restriction during the year ended December 31, 2015:

Building acquisition fund	\$ 20,845
College campus programs	732
Legal offense fund	7,261
	<hr/>
	\$ 28,838
	<hr/>

LIBERTARIAN NATIONAL COMMITTEE, INC.

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2015

Note J – Retirement Plan

The Committee maintains a 401(k) defined contribution retirement plan that covers employees who meet certain minimum age and length of service requirements. As a qualified retirement plan, employees may contribute a portion of their salaries on a tax-deferred basis up to statutory limits. The Committee has elected to make matching contributions to the plan based upon 50% of employee contributions up to 6% of the participant's qualified salary. The Committee incurred matching contributions and plan administrative expenses totaling approximately \$9,900 during the year ended December 31, 2015.

Note K – Commitments & Contingencies

Membership Commitment: The Committee provides nominal or token promotional items to contributors and members, such as a periodic newsletter designed to keep members informed of current developments, encourage participation in the political processes, and to promote the interests of the Committee and its candidates. Although there is no contractual or legal requirement for the Committee to provide such services, as a part of its purpose and out of courtesy to its contributors, the Committee is committed to providing timely information and promotional items to its members. The Committee recognizes expenses on these programs and items as incurred and, as such, no liability is accrued for any implied member commitment.

Federal Regulation: The Committee is subject to federal and state election laws and oversight by the Federal Election Commission (FEC). The Committee is subject to the Federal Election Campaign Act of 1971, the Bipartisan Campaign Reform Act of 2002 (BCRA), and various FEC and IRS regulations. As such, the Committee is required to file monthly and annual reports with the FEC regarding contributions and expenditures of its funds. Additionally, the Committee is precluded from receiving contributions from corporations, labor unions, and certain other third parties, and contributions received from individuals are limited to annual amounts as determined by the FEC, which was \$33,400 for the year ended December 31, 2015. Furthermore, the Committee's books and records are subject to examination by regulatory bodies and such examinations can result in fines, penalties, or sanctions. Although the results of such examinations have not had a material impact upon the Committee to date, no assurance can be given regarding the uncertainty of any future compliance examinations.

Litigation and Disputes: The Committee is currently involved in several lawsuits stemming primarily from state ballot access and presidential candidacy issues. These suits involve various legal actions, claims and disputes with affiliates that arise from the normal course of business and that, in the opinion of management, will not have significant impact upon the Committee.

Employment Contracts: In July 2013, the Committee entered into an employment agreement with its Executive Director. The term of the contract is for three years ending June 2016.

LIBERTARIAN NATIONAL COMMITTEE, INC.

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2015

Note K – Commitments & Contingencies – Continued

Employment Contracts – Continued: The employment contract provides for a base monthly salary, benefits, and performance incentives based upon financial and other performance indicators. The employment agreement allows either party to terminate the agreement with a one month written notice without any liquidating damages. In May 2015, the Committee entered into an employment agreement with its former Executive Director to assume the role of Political Director. The term of the contract is for two years ending June 2017. The employment contract provides for a base monthly salary, benefits, and performance incentives based upon financial and other performance indicators. The employment agreement allows for one month severance in addition to the monthly salary required for the notice period unless the Committee terminates the agreement for cause by three-fourths vote of the board of directors, in which case no notice of termination or severance is required.

Hotel Contracts: The Committee has hotel contracts for future conventions and meetings. These contracts contain cancellation clauses that require the Committee to pay certain liquidating damages in the event of cancellation. The amount of damages varies depending upon the date of cancellation, numbers of rooms reserved, percentage of rooms resold by the hotel, etc. Also, in the event of cancellation, the Committee risks forfeiture of any deposits made with these hotels.

Note L – Income Taxes

The Committee is recognized as a tax-exempt political organization under Section 527 of the Internal Revenue Code (IRC). Under IRC Section 527, the Committee's exempt functions include all activities that relate to and support the process of influencing or attempting to influence the selection, nomination, election, or appointment of any individual to a public or political office. Certain activities unrelated to the exempt purpose, such as net investment income, are subject to applicable income taxes. During the year ended December 31, 2015, the Committee did not incur any significant income tax expense on its net investment income, which was under the specific deduction amount of \$100 available on Form 1120-POL.

Although the Committee has not received any notice of intent to examine its tax returns, the Committee's tax returns remain subject to examination by tax authorities pursuant to various statutes of limitations. Management believes that the Committee's tax returns through the year ended December 31, 2011 are no longer subject to examination. Management is also unaware of any significant uncertain tax positions that are more likely than not to be sustained should the Committee's tax returns be subject to examination. As such, the Committee did not incur or accrue any penalties and interest associated with uncertain tax positions during the years ended December 31, 2015 and 2014.

LIBERTARIAN NATIONAL COMMITTEE, INC.
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED DECEMBER 31, 2015

Note M – Prior Period Adjustments

During the year ended December 31, 2015, the Committee made several prior period adjustments correcting the account for its bequests, prepaid expenses, depreciation expense, accrued bonus incentives, and to correct accounting for its capital leases. The cumulative effect of the prior period adjustment was to increase the opening balance of retained earnings by approximately \$20,100, from the previously stated net assets of approximately \$580,000 to \$600,100.

Note N – Subsequent Events Evaluation

Management has evaluated subsequent events for the period January 1, 2016 through July 11, 2016, the date on which these financial statements were available to be issued and during this period, there were no subsequent events that required recognition or disclosure in the accompanying financial statements.

Convention Report for 2016

We made, without counting fundraising, approximately \$74,000. From Robert Kraus' report to me last June:

Our income through sales, sponsorships, suites, and the theme contest was \$291,294.00.

Our costs were \$216,308.76. There are some costs that may be missing from this amount though they shouldn't be much.

Our net was \$74,985.24 not including any fundraising. It has always been my contention that the convention should break even without relying on any fundraising, other than fundraising related directly to the convention.

For example: Theme contest – net should go to the convention.

Ribbon sales – cost and revenue should go to the convention

Torch Club breakfast fundraising should go to general donations.

We removed one meal from the weekend in an effort to keep the top price under \$500. There was some concern about making our F&B minimum but we had not trouble. However, in 2018, we need to consider a smaller convention with a big F&B requirement. It might be the time to raise ticket prices and include that extra meal OR encourage our members to throw parties that will supplement our F&B. Also, with the increasing cost of A/V, ticket prices must go up.

Things that went well:

Sales were good.

Advertising was great.

There was good communication between staff and the convention chair, though it can be better. Robert Kraus was great on keeping me informed and responding as soon as he could on all my questions.

Staff was easy to work with in all areas. I felt they did a great job overall and am glad to have worked with them.

Convention oversight committee worked well together.

Training classes were well received.

Timing for the convention main hall was good until the end of the convention.

A/V company was great for its responsiveness, though there were some surprises.

Daniel Hayes did a great job finding speakers and running the speaker program.

Alicia Mattson was absolutely the best for arranging our conference calls.

Alicia Mattson did a superb job of record keeping, including information about past conventions, making the committee's work on things like price setting much easier. I would not want to run another convention without her.

Danielle Alexandre stepped in to handle the volunteers, even bringing some of her own staff. We could not have had as much success as we did without her. She has volunteered for the next convention and we need to use her. (Her application is included with this report.)

Tim Hagan created an interactive spreadsheet for me that allowed us to track the ticket sales and the breakdown of each ticket. This told us when we had covered a fixed cost and how we were doing in covering our accordion costs. It let us do 'what if' scenarios so that when the A/V ended up over budget we could see where to move the money from. Thank you, Tim.

Areas to Improve:

Communication with the staff can be improved. Understanding from the beginning what staff and the oversight committee is responsible for and what each expects of the other would be of great help.

Fewer floor speakers. While we still won't start business until 9:30 am, it would be better to only have two floor speakers – an opening speaker and a Keynote speaker. We can still do speakers of the 2 to 3 minutes to cover times when voting is taking place.

Finding someone with good A/V experience is a necessity. We overspent the budget because costs have risen so much in this area but also because of my lack of understanding what we had to have and what the A/V people tell you is necessary.

The stage looked unprofessional at best. While I understand branding, we need to add at least plants to the stage, at least during our presidential years.

George was a 10K sponsor who gave up his gold ticket. Unfortunately no one thought to give him a name badge for his sponsorship. Having name badges for sponsors, speakers, volunteers, and the like that are not actual ticket holders is a must.

The convention committee should start a minimum of 18 months out to ensure a good convention. Ideally, we should have tickets ready for sale at the time of the previous convention provided the LNC creates a separate convention fund that is used solely for convention expenses.

We need to structure the convention to allow for voting on the last day.

The Next Convention: New Orleans

I have four people who have applied to be part of the convention team. There are three seats on the convention committee to be filled by non-LNC members. Any of these four would be a good fit. I have spoken to all of them except Justin and have communicated by email with each. I would like to see Danielle in charge of volunteers and as an onsite go to person. She is excellent with staging, planning, and execution of special events. It is her business. Bringing volunteers on early to help with brainstorming themes, events, and fundraisers can help the convention run smooth as well as creating a vested interest in the success of the convention.

It would be good if the COC had a convention team to work with them. We need to train people to follow in our footsteps and a convention team is the best way to train future workers. For those who have volunteered but are not chosen to sit on the COC, I would like to put them on the convention team.

Questions concerning how this convention compares to previous one should be directed to Alicia Mattson.

Questions concerning speakers and those logistics should be directed to Daniel Hayes.

Questions concerning the expenses and revenues should be directed to staff.

For greater detail on expense and costs, ask Robert Kraus. For ticket breakdown, email me.

All other questions can be asked of me via email.

EMPLOYMENT POLICY AND COMPENSATION COMMITTEE REPORT

Submitted to: Libertarian National Committee, Dec. 5, 2016

Submitted by: James W. Lark, III

Region 5 Representative, Libertarian National Committee
Chair, Employment Policy and Compensation Committee

The members of the Employment Policy and Compensation Committee (EPCC) are Brett Bittner, Joshua Katz, and Jim Lark. They were elected during the LNC meeting on May 30, 2016.

The following items were included in the EPCC reports of Feb. 15, May 23, and July 11 (all dates in 2016). Since the LNC has not taken action on these items, the EPCC has included them again in this report.

1) Section 2.03.06 of the LNC Policy Manual reads as follows:

Fixed Assets

Staff shall maintain a listing of fixed assets and update it monthly to record any additions or disposals. Depreciation shall be recorded monthly on a straight-line basis over the estimated useful lives of the related assets.

In the review of the LNC's internal financial controls, the auditor noted in its discussion of "best practices" that the staff has not maintained the listing of fixed assets in the manner required by the Policy Manual.

The EPCC recommends that the LNC consider what action (if any) to take in this matter.

2) In the review of the LNC's internal financial controls, the auditor noted in its discussion of "significant deficiencies" that as of the end of 2013, the LNC's FEC Policies and Procedures Manual had not been updated since 2006.

The EPCC recommends that the LNC establish a special committee to prepare an updated version of this manual. In addition, the LNC should develop a process for the regular review and updating of this manual.

3) In the review of the LNC's internal financial controls, the auditor noted in its discussion of "significant deficiencies" that the LNC has not established a document retention/destruction policy, and recommended that such a policy be established.

The EPCC recommends that the LNC establish a special committee to prepare such a policy.

4) Section 2.03.07 of the LNC Policy Manual reads as follows:

Time Sheets and Expense Allocation

Each employee shall submit a timesheet at least once per pay period to reflect the number of hours worked, allocating such time to corresponding categories specified in the annual budget. Time sheets shall be reviewed and approved prior to employee time being entered in the payroll system. Payroll costs for each employee shall be allocated to expense categories in proportion with approved time. Separate general ledger accounts shall be used for allocated payroll costs.

Where appropriate, an expense shall be allocated to one category. Expenses that benefit more than one category or that are general administrative in nature shall be allocated to a general administrative account in the general ledger. Those expenses shall then be allocated on a monthly basis to expense categories in proportion to the allocation of payroll costs. Separate general ledger accounts shall be used for allocated general administrative costs.

Monthly financial statements shall separately report allocations of payroll and overhead to corresponding categories.

In the review of the LNC's internal financial controls, the auditor noted in its discussion of "best practices" that employee timesheets do not reflect the actual time spent in each functional area. In addition, the auditor noted that there was no evidence of review and approval of timesheets. The auditor recommended that in order to allocate more accurately the time charged to projects, employees should complete timesheets that reflect actual hours worked on the various programs and/or supporting services functions.

After receiving the auditor's statements and the report of the Audit Committee, questions have been raised by staff concerning the particulars of how the timesheets should be completed. Mr. Benedict requested that the EPCC conduct research concerning how other organizations handled timesheets and functional allocation of expenses.

After consideration of this matter, the EPCC recommends that the LNC evaluate its requirements for such information from staff, and that it provide clear guidelines to the staff concerning the reporting of such information.

Statement of Operations - 2017 Budget

2017 LNC BUDGET - (Enter Data in Acct Detail) - DRAFT 7 - 11/26/16

	Jan - Dec 13	Jan - Dec 15	Ave 2013/2015 (a)	2016 Extrapolated	2017 BUDGET	\$ Difference v 13	% Difference 17 v 13	\$ Difference 17 v 15	% Difference 17 v 15
Support and Revenue									
20-Membership Dues	456,081.00	368,631.00	412,356.00	812,999.00	526,300.00	70,219.00	115%	157,669.00	143%
21-Donations	180,630.00	148,383.00	164,506.50	740,234.00	204,400.00	23,770.00	113%	56,017.00	138%
22-Recurring Gifts	344,601.00	323,457.00	334,029.00	351,941.00	360,000.00	15,399.00	104%	36,543.00	111%
23-Board Solicitation Major Gifts	125.00	73,400.00	36,762.50	0.00	30,000.00	29,875.00	24000%	(43,400.00)	41%
24-Convention Revenue	0.00	0.00	0.00	291,294.00	0.00	0.00	0%	0.00	0%
25-Project Program Revenue	244,869.00	24,206.00	134,537.50	15,710.00	64,000.00	(180,869.00)	26%	39,794.00	264%
26-Brand / Political Materials	2,450.00	30,360.00	16,405.00	305,132.00	30,000.00	27,550.00	1224%	(360.00)	99%
27-BallotAccess Voter Reg Donations	61,394.00	135,292.00	98,343.00	149,769.00	98,300.00	36,906.00	160%	(36,992.00)	73%
28-Member Communications Rev	1,000.00	13,967.00	7,483.50	23,048.00	9,500.00	8,500.00	950%	(4,467.00)	68%
29-Other Revenue & Offsets	23.00	55.00	39.00	412.00	0.00	(23.00)	0%	(55.00)	0%
Total Support and Revenue	1,291,173.00	1,117,751.00	1,204,462.00	2,690,539.00	1,322,500.00	31,327.00	102%	204,749.00	118%
Cost of Support and Revenue									
32-Fundraising Costs	116,485.00	101,756.00	109,120.50	210,011.00	142,700.00	26,215.00	123%	40,944.00	140%
33-Membership Fundraising Costs	101,056.00	95,903.00	98,479.50	117,285.00	130,200.00	29,144.00	129%	34,297.00	136%
35-Convention	0.00	0.00	0.00	218,607.00	0.00	0.00	0%	0.00	0%
36-BallotAccess Fundraising Exp	25,589.00	22,828.00	24,208.50	5,830.00	25,800.00	211.00	101%	2,972.00	113%
37-Building Fundraising Exp	30,527.00	81.00	15,304.00	0.00	12,900.00	(17,627.00)	42%	12,819.00	15926%
Total Cost of Support and Revenue	273,657.00	220,568.00	247,112.50	551,713.00	311,600.00	37,943.00	114%	91,032.00	141%
Net Support Available for Programs	1,017,516.00	897,183.00	957,349.50	2,138,826.00	1,010,900.00	(6,616.00)	100%	113,717.00	113%
Program Expense									
40-Administrative Costs	348,712.00	250,039.00	299,375.50	407,761.00	339,800.00	(8,912.00)	97%	89,761.00	136%
45-Compensation	466,240.00	411,146.00	438,693.00	489,289.00	556,200.00	89,960.00	119%	145,054.00	135%
50-Affiliate Support	5,404.00	18,737.00	12,070.50	42,766.00	45,000.00	39,596.00	833%	26,263.00	240%
55-Brand / Political Materials	2,408.00	40,796.00	21,602.00	359,289.00	30,000.00	27,592.00	1246%	(10,796.00)	74%
58-Campus Outreach	1,000.00	732.00	866.00	0.00	1,000.00	0.00	100%	268.00	137%
60-Candidate, Campaign & Initiatives	0.00	6,804.00	3,402.00	34,426.00	12,000.00	12,000.00	0%	5,196.00	176%
70-BallotAccess Voter Reg & Related Exp	16,262.00	107,502.00	61,882.00	392,592.00	60,000.00	43,738.00	369%	(47,502.00)	56%
75-Litigation	5,904.00	1,839.00	3,871.50	6,841.00	6,000.00	96.00	102%	4,161.00	326%
80-Media	30.00	145.00	87.50	6,741.00	600.00	570.00	2000%	455.00	414%
85-Member Communications Exp	24,670.00	39,396.00	32,033.00	82,636.00	82,800.00	58,130.00	336%	43,404.00	210%
88-Outreach	6,979.00	4,541.00	5,760.00	5,669.00	5,700.00	(1,279.00)	82%	1,159.00	126%
90-Project Program Other	6,785.00	7,261.00	7,023.00	0.00	0.00	(6,785.00)	0%	(7,261.00)	0%
Total Program Expense	884,394.00	888,938.00	886,666.00	1,828,010.00	1,139,100.00	254,706.00	129%	250,162.00	128%
Net Operating Surplus (or Deficit)	133,122.00	8,245.00	70,683.50	310,816.00	(128,200.00)	(261,322.00)	-96%	(136,445.00)	-1555%
Capital Exp & Release to Pay Off Mort	0.00	32,978.00	5239	\$60,000.00	\$60,000.00				
Bequest Receivable	30,800.00	10,631.00	0.00	\$33,400.00	\$33,400.00				
Unrestricted Operating Surplus (or Deficit)	(73,435.00)	(6,217.00)	(39,826.00)	(174,300.00)	(174,300.00)	(100,865.00)	237.4%	(168,083.00)	2803.6%
Net Surplus after Capt. Expenses	25,599.00	33,306.00	29,447.50	(154,800.00)	(154,800.00)	(180,389.00)	-604.9%	(188,106.00)	-464.8%
Ave Membership (12 mo Floating as of 12/31)	14872	12216	13544	17292	17292		116%		142%

Libertarian National Committee, Inc.
Proceeds & Loss - Underlying Account Detail - DRAFT 7

	SofO Class	Ave 2013/2015			ENTER DATA	Notes
		Jan - Dec 13	Jan -Dec 15	(a)	HERE for 2017 (b)	
Ordinary Revenue/Expense						
Revenue						
4000 - General Fundraising						
4010 - Direct Mail Fundraising						
4010-10 - DM - House Fundraising General	21	141,269	108,914	125,092	159,700	(c)
4010-11 - DM - House Fundraising Renewal	20	5,413	3,845	4,629	5,900	(c)
4010-12 - DM - House Fundraising New Donor	20	5,526	325	2,926	3,700	(c)
4010-20 - DM - Donor Renewal	20	198,973	157,021	177,997	227,200	(c)
4010-30 - DM - New Donor Prospecting	20	9,710	4,875	7,293	9,300	(c)
Total 4010 - Direct Mail Fundraising		360,891	274,980	317,936	405,800	
4020 - Direct Solicitation Major Donor						
4020-10 - Board Solicitation	23	-	-	-	-	
4020-20 - Chair Solicitation	23	-	20,000	10,000	-	
4020-30 - ED Solicitation	23	125	53,400	26,763	30,000	(v)
Total 4020 - Direct Solicitation Major Donor		125	73,400	36,763	30,000	
4030 - Online Contributions - Web						
4030-10 - Online Cont - General	21	34,352	26,757	30,555	39,000	(c)
4030-20 - Online Cont - Donor Renewal	20	136,334	103,033	119,684	152,800	
4030-30 - Online Cont - New Donor Prosp	20	93,460	38,670	66,065	84,300	(c)
Total 4030 - Online Contributions - Web		264,146	168,460	216,303	276,100	
4040 - Tele Fundraising - Phone Bank						
4040-10 - Tele Fund - General	21	518	8,510	4,514	5,700	(c)
4040-20 - Tele Fund - Donor Renewal	20	6,665	60,862	33,764	43,100	(c)
4040-30 - Tele Fund - New Donor Prosp	20	-	-	-	-	
Total 4040 - Tele Fundraising - Phone Bank		7,183	69,372	38,278	48,800	
4080 - Recurring Contrib - Pledge	22	344,601	323,457	334,029	360,000	(d)
4085 - Bequests	21	5,000	4,452	4,726	-	(e)
4090 - Ballot Access / Voter Reg.	27	61,394	135,292	98,343	98,300	(f)
Total 4000 - General Fundraising		1,043,340	1,049,413	1,046,377	1,219,000	
4100 - Project Revenue						
4108 - Building Fund	25	236,244	22,436	129,340	60,000	(g)
4109 - Radio Ad Project	25	3,075	-	1,538	-	
4110 - Legal Offense Fund	25	5,550	100	2,825	-	
Total 4100 - Project Revenue		244,869	22,536	133,703	60,000	
4200 - Events and Conventions						
4200-20 - Other Events	21	705	-	353	-	
Total 4200 - Events and Conventions		705	-	353	-	
4300 - Program Revenue						
4310 - Affiliate Development	25	-	-	-	-	
4320 - Outreach - PR & Marketing	21	-	-	-	-	
4340 - LP News	28	1,000	13,967	7,484	9,500	(c)
4375- Branding / Political Materials	26	2,450	30,360	16,405	30,000	(h)
4360-40 - Candidate Support & Training	25	-	1,670	835	4,000	(i)
Total 4300 - Program Revenue		3,450	45,997	24,724	43,500	
4400 - Trf fr Auth. FEC Comm - PACS	21	204	-	102	-	
4600 - Refunds of Contributions	21	(1,418)	(250)	(834)	-	
4700 - Other Receipts						
4710 - Interest & Dividends	29	23	55	39	-	
Total 4700 - Other Receipts		23	55	39	-	
Total Revenue		1,291,173	1,117,751	1,204,462	1,322,500	
Gross Proceeds		1,291,173	1,117,751	1,204,462	1,322,500	

Expense	SofO Class	Ave 2013/2015			ENTER DATA HERE for 2017 (b)	Notes
		Jan - Dec 13	Jan -Dec 15	(a)		
Expense						
7000 • General Fundraising Expense						
7010 • Direct Mail Fundraising Exp						
7010-10 • DM - House General Expense	32	66,542	54,904	60,723	77,500	(c)
7010-20 • DM - Donor Renewal Expense	33	55,373	55,298	55,336	70,600	(c)
7010-30 • DM - New Donor Prospecting Exp	33	16,330	5,081	10,706	13,600	(c)
Total 7010 • Direct Mail Fundraising Exp		138,245	115,283	126,764	161,700	
7020 • Direct Sol Major Donor Expense						
7020-10 • Board Solicitation Expense	32	-	-	-	-	
7020-20 • Chair Solicitation Expense	33	-	-	-	-	
7020-30 • ED Solicitation Expense	33	-	-	-	-	
Total 7020 • Direct Sol Major Donor Expense		-	-	-	-	
7030 • Online Contributions Exp - Web						
7030-10 • Online Cont Exp - General	32	-	100	50	-	(c)
7030-20 • Online Cont Exp - Donor Renewal	33	-	-	-	-	(c)
7030-30 • Online Cont Exp - New Donor	33	281	1,798	1,040	6,000	(j)
Total 7030 • Online Contributions Exp - Web		281	1,898	1,090	6,000	
7040 • Tele Fundraising Expense						
7040-10 • Tele Fund Exp - General	32	-	2,517	1,259	1,600	(c)
7040-20 • Tele Fund Exp - Donor Renewal	33	29,072	33,726	31,399	40,000	(c)
7040-30 • Tele Fund Exp - New Donor Prosp	33	-	-	-	-	
Total 7040 • Tele Fundraising Expense		29,072	36,243	32,658	41,600	
7080 • Recurring Contrib - Pledge	32	14,169	19,218	16,694	21,600	(d)
7085 • Building Fund Fundraising Exp	37	30,527	81	15,304	12,900	(g)
7090 • Ballot Access Fundraising Exp	36	25,589	22,828	24,209	25,800	(f)
7095 • Credit Card Prc Fees	32	30,645	25,017	27,831	37,000	(k)
Total 7000 • General Fundraising Expense		268,528	220,568	244,548	306,600	
7100 • Project-Related Expenses						
7106-10 • Campus Outreach	58	1,000	732	866	1,000	(l)
7108-10 • Building Fund Expense	90	-	-	-	-	
7109 • Radio Ad Project	90	3,285	-	1,643	-	
7110 • Legal Offense Fund Project	90	3,500	7,261	5,381	-	
Total 7100 • Project-Related Expenses		7,785	7,993	7,889	1,000	
7200 • Events and Conventions Exp						
7200-30 • Other Events	32	5,129	-	2,565	5,000	(m)
Total 7200 • Events and Conventions Exp		5,129	-	2,565	5,000	
7300 • Program-Related Expenses						
7310 • Affiliate Development	50	5,404	18,737	12,071	45,000	(n)
7320 • Outreach - PR & Marketing Exp	88	6,979	4,541	5,760	5,700	
7330 • Media Relations	80	30	145	88	600	(o)
7340 • LP News	85	24,670	39,396	32,033	82,800	(p)
7375 • Branding/Political Materials	55	2,408	40,796	21,602	30,000	(h)
7360 • Campaign Candidate Support						
7360-40 • Candidate Support & Training	60	-	6,804	3,402	12,000	(i)
7360-50 • Initiative Campaign Support	60	-	-	-	-	
Total 7360 • Campaign Candidate Support		-	6,804	3,402	12,000	
7380 • Ballot Access - Other						
7380-10 • Ballot Access Petitioning Exp.	70	14,367	103,298	58,833	60,000	(f)
7380-20 • Ballot Access Travel Expense	70	1,895	1,154	1,525	-	
7380-30 • Ballot Access Legal	75	-	1,839	920	-	
7380-40 • Ballot Access Lobbying	70	-	3,050	1,525	-	
7380-50 • Voter Registration	70	-	-	-	-	
Total 7380 • Ballot Access - Other		16,262	109,341	62,802	60,000	
Total 7300 • Program-Related Expenses		55,753	219,760	137,757	236,100	

	SofO Class	Jan - Dec 13	Jan -Dec 15	Ave 2013/2015 (a)	ENTER DATA HERE for 2017 (b)	Notes
8000 - Total Salary & Related (See Worksheet)	45	466,240	411,146	438,693	556,200	(q)
8100 - Admin & Overhead Exp (See Worksheet)						
8110 - Ofc Supplies & Non Cap Equip	40	7,605	6,640	7,123	12,000	(r)
8120 - Telephone & Data Services	40	12,677	13,564	13,121	15,600	(r)
8125 - Equipment Leases & Maint.	40	8,401	2,070	5,236	10,100	(r)
8130 - Postage & Shipping	40	8,509	7,044	7,777	14,900	(r)
8140 - Travel, Meeting, & Meals Exp	40	32,209	8,448	20,329	18,000	(s)
8160 - Insurance	40	8,083	6,644	7,364	7,000	(r)
8170 - Total Occupancy & Related	40	130,098	65,071	97,585	52,800	(r)
8180 - Printing & Copying	40	3,251	5,964	4,608	10,100	(r)
8190 - Software, Hardware & Other IT	40	62,777	58,445	60,611	94,400	(r)
8195 - Other Expenses & Bank Fees	40	2,903	6,620	4,762	8,600	(r)
Total 8100 - Admin & Overhead Expense		276,513	180,510	228,512	243,500	
8200 - Professional Services (See Worksheet)						
8210 - Legal						
8210-10 - Legal - General	40	36,323	10,201	23,262	54,000	(r)
8210-20 - Legal - Proactive	75	5,904	-	2,952	6,000	(e)
Total 8210 - Legal		42,227	10,201	26,214	60,000	
8220 - Accounting	40	11,954	15,000	13,477	15,500	(r)
8230 - FEC Filing & Consulting	40	18,000	18,000	18,000	18,000	(r)
Total 8200 - Professional Services		72,181	43,201	57,691	93,500	
8300 - Depreciation Exp (Real-estate Excluded)	40	3,922	26,328	15,125	8,800	(t)
8500 - Loss (Gain) on Disposal	40	2,000	-	1,000	-	
Total Expense		1,158,051	1,109,506	1,133,779	1,450,700	
Net Ordinary Revenue		133,122	8,245	70,684	(128,200)	
Net Revenue or Loss		133,122	8,245	70,684	(128,200)	
Capital Expenditures		-	10,478	5,239	-	(u)
Release to pay off Mortgage Principle			22,500		60,000	(g)
Bequest Receivable		30,800	10,631		33,400	
Unrestricted Operating Surplus (or Deficit)		(73,435)	(6,217)	(39,826)	(174,300)	
Net Surplus After Capt. Expenses		25,589	33,306	29,448	(154,800)	

NOTES: a) Ave 2013 and 2015 used for the base budget projections for 2017.

b) Ave then round down to nearest 100 unless otherwise noted

c) Fundraising and Membership Renewal Rev/Cost then increased by factor of before based on membership growth (see factor below from Membership Worksheet) - note this also represents 6 house letters mailed ^

1.28

d) Pledge revenue est \$30k per month - expenses at curr level of 6% of pledge rev

e) Note: full bequest amounts are booked in year notified of the bequest. However for operation budgets zero is used so not to distort the budget. Also note \$6k added to legal-proactive for FEC lawsuit (can be paid from the bequest proceeds).

f) Expect B/A rev to mirror ave & exp to be about \$60k for OH with fundraising exp to be = to 2 B/A dedicated "house" letters at \$12.9k each *

g) BF revenue budgeted at \$60k per policy and fundraising expenses at \$12.9k for one dedicated "house" letter *

h) Branding est at \$48k revenue & expenses (\$4k per month)

i) Candidate Training - planning 4 seminars a year with projected revenue of \$1k each and expenses of \$3k each

j) Based on \$500 a month in FB ads

k) Credit cards fees project at curr rate of 2.8% of total revenue.

l) \$1k for campus support (SFL conferences)

m) \$5k for special high donor / vip event poss at FreedomFest

n) Budgeting \$40k for affiliate support contractor plus \$5k in travel and other related expenses

o) Budgeting \$50 per month for various media subscriptions and photo rights

p) Budgeting \$13.8k per issue (curr rate) of LP News x 6 total issues

q) Compensation based on current levels of spending for 2016 (see CONFIDENTIAL spreadsheet for full details).

r) Admin expenses based on actual or expected see Ofc-Admin Worksheet

s) Travel based on 3 LNC Meetings at \$3k ea plus \$9k in additional Chair & Staff travel

t) Estimated depreciation not including building related

u) \$15k est capt expenses

v) \$30k from contractors on staff assisting in cultivating major donors.

* Note: Budgeted for 6 regular house letters, 2 ballot access house letters & 1 building fund letter

OFFICE AND ADMIN EXPENSES 2017

2017 Occupancy

8170 - Occupancy Expenses	Jan-Oct 16	2016 Ext	2017 Actual Exp	
8170-10 - Mortgage Interest Expense	18,485.39	22,182.47	20,688.85	Actual from Mortg Schedule
8170-20 - Utilities Expense	3,421.23	4,105.48	4,105.48	Based on Current Trend
8170-30 - Property Taxes, Fees & Permits	7,460.56	8,952.67	8,882.58	Actual Based on City Assesement
8170-40 - Maintenance, Cleaning & Repairs	8,541.66	10,249.99	10,249.99	Based on Current Trend
8170-50 - Property Insurance	1,858.00	2,229.60	2,229.60	Based on Current Trend
8170-60 - Assc Fees, Parking & Storage	5,546.60	6,655.92	6,655.92	Based on Current Trend
8170-70 - Office Move Related Expenses	0.00	0.00	0.00	
Total 8170 - Occupancy Expenses	45,313.44	54,376.13	52,812.42	

Number to Link to Acct Detail Worksheet: 52,800.00

8110 - Ofc Supplies & Non Cap Equipmt	11,751.52	14,101.82	12,000.00	Based on 1st 6 mo of 2016 ext
8120 - Telephone & Data Services	13,055.45	15,666.54	15,600.00	Based on Current Trend
8125 - Equipment Leases & Maint.	8,418.15	10,101.78	10,100.00	Based on Current Trend
8130 - Postage & Shipping	12,438.69	14,926.43	14,900.00	Based on Current Trend
8160 - Insurance	6,917.00	8,300.40	7,000.00	Based on Actual Expected Cost
8180 - Printing & Copying	8,421.99	10,106.39	10,100.00	Based on Current Trend
8190 - Software, Hardware & Other IT	78,554.15	94,264.98	94,400.00	See below for IT breakdown
8195 - Other Expenses & Bank Fees	7,197.37	8,636.84	8,600.00	Based on Current Trend
8210-10 - Legal - General	36,375.00	43,650.00	54,000.00	Based on curr contract
8220 - Accounting	15,500.00	18,600.00	15,500.00	Based on curr contract
8230 - FEC Filing & Consulting	15,000.00	18,000.00	18,000.00	Based on curr contract

8190 - Software, Hardware & Other IT Est 2017 Actual Exp

Name	Memo	Monthly Exp	2017 Ext	
Adobe Systems	Monthly Web Based Software Fee	21.00	252.00	
Amazon Cloud Services	LP.org NEW Server	800.00	9,600.00	
Blackbaud, Inc. *	Database / Eblast Software	2,491.67	29,900.00	
Daugherty, Lauren	Web Design Consulting	300.00	3,600.00	
GoDaddy.com, Inc.	Domain Renewals	50.00	600.00	
GoToMyPC.com	Remote Desktop Access	58.00	696.00	
Hightail-YouSendIt, Inc.	Cloud Storage / File Sharing	10.00	120.00	
IContact, Inc.	Email Blast Service	2,100.00	25,200.00	
Luckey, Denise	Web Graghics	300.00	3,600.00	
Nationbuilder, Inc.	Nationbuilder, Inc.	59.00	708.00	
Rackspace US Inc.	LP.org OLD Server	712.00	4,272.00	6 months
Security Metrics, Inc.	PSI Compliance Fees	50.00	600.00	
SoftLayer Technologies, Inc.	Email/Group List Server	514.00	6,168.00	
SurveyMonkey	Monthly Web Based Software Fee	25.00	300.00	
UStream.TV	Video Streaming Servicew	79.00	948.00	
Website Movers	Monthly Server Maint Plan	39.00	468.00	
Wufoo.com	Monthly Web Based Software Fee	15.00	180.00	
Zocalo Design	LP.org NEW Website Maint.	500.00	6,000.00	6 months
Misc Other IT	Other Software or IT Exp	100.00	1,200.00	
		8,223.67	94,412.00	

* Blackbaud upgrade to RE NXT w-Online Express \$24.5 plus \$5.4k for implemation year 1 & \$24.5 yr 2-3

MEMBERSHIP WORKSHEET - 2017

Membership as of Enter numbers in YELLOW

12/31/2016 **20000** Begining 416.6667
12/31/2017 **15000** Ending

01/31/17 19583
 02/28/17 19167
 03/31/17 18750
 04/30/17 18333
 05/31/17 17917
 06/30/17 17500
 07/31/17 17083
 08/31/17 16667
 09/30/17 16250
 10/31/17 15833
 11/30/17 15417
 12/31/17 15000

12 Mo Ave 2017 17292

12 Mo Ave 2013 14872
 12 Mo Ave 2015 12216
 Ave 13/15 13544
 17 vs Ave 13/15 128%
Difference 28%
Factor 1.28

IT COMMITTEE REPORT

LNC MEETING - DECEMBER 10th, 2016

COMMITTEE FORMATION

The committee is still being formed. Openings on the committee were published and resume submission deadline was 11/24. Resumes have been reviewed and there are approximately 10 candidates that appear viable.

While the Policy Manual states that we can add up to 5 more members, the two LNC members, Ken Moellman and Sean O'Toole, have decided that they will likely only add 3 more members to the committee. This may change, based upon interviews or other circumstances, but the goal is to add 3 more solid IT professionals with many years of experience in managing projects.

WEBSITE

The partially-formed committee met with staff and invited guests on 11/16 to discuss how to fix the issues with the website. Here are the minutes from that meeting:

Attendees:

Ken Moellman, IT Committee
Sean O'Toole, IT Committee
Wes Benedict, Staff
Andy Burns, Staff
John Athadye, Invited Guest
Steve Haddox, Invited Guest

Technical

- * site doesn't render correctly - Ask Zocolo to fix this, if not we will find someone
- * Bad color scheme on some pages (grey on grey) - CSS fix - Zocolo?
- * Are there still page loading issues?
- * Donation Page info download malfunctional
- * Email not getting to state affiliates (whitelist/blacklist problem?)
- * Are there any backups?

Content

- * Need more than GJ
- * Where's Lily?
- * Content structure is painful to navigate / flat / illogical / bad menus
- * User experience needs to be examined, considered, made better
- * Bylaws-required info needs to be on the page

The consensus is that, with the information known to us at this time, to move forward with the current platform and fix the problems.

OTHER PROJECTS

We are exploring other simple projects that would benefit both LP National and State Affiliate Parties. Currently, the Single Check-Out project is waiting for FEC advice. This has lost focus in light of the website issue.



22 November 2016

Introduction:

Greetings fellow Libertarian National Committee members,

I am happy to once again address you and seek your support, especially after spending this most recent election season in close contact with many of you. It has been an honor to work alongside, and be mentored by you all.

Please read the following document that I have prepared for your convenience, and that I plan to present in full at the LNC meeting in December. I would love to hear your opinions on the subject. Please feel free to message me on facebook or text me at (412) 496 - 8552.

Thank you as always for your service to the Party,

Trent Somes, III
Region Five Alternate, LNC
Social media: @trentsomes
Trent.Somes@LP.org

Looking Back, Looking Forward:

I am very excited about the election results - we all should be. But as the party's leaders, it is my opinion that in order to be effective, we need to take a step back and analyze to see how much we actually achieved, and how we should move forward. For example, if our goal was to raise the most money and get the most votes than we ever have before, we achieved it. If our goal was to poll at 15% and be included in the debates, we did not achieve it. If our goal was to mobilize more people than ever before, then we achieved it, but if our goal was to get 5% of the total general election vote, then we did not achieve it.

After their shortcomings in the 2012 election, the Republican Party launched the Growth and Opportunity Project, a multi-million dollar study that outlined major changes to the United States electorate that the Republican Party would have to adapt to, vulnerabilities in the GOP

setup, the message of the GOP, and then identified the changes the GOP would have to make in order to continue to compete on the federal level. And despite the fact that the Trump campaign ignored many of the recommendations made by the report itself, the project most definitely proved right and useful in many ways.

The report focused on:

1. Messaging
2. Demographic Partners
3. Campaign Mechanics
4. Friends and Allies (Third Party Groups)
5. Fundraising
6. Campaign Finance
7. Primary Process

Obviously, at least one of these things (Primary Process) would most likely not applicable or useful in a similar project that the LNC would commission. But the pursuit of a project that is designed to identify the successes, shortcomings, and our goals going forward, is a needed one. The report, if issued, must be completely objective, blunt, and revealing. It cannot be soft in areas that we thought we did well in, or areas that we would rather keep out of the public eye.

In order to improve, we must be brutally honest with ourselves and party members.

My Proposition:

The bottom line is that our party, just like any other organization, will not be able to continue to grow without outlining clear goals for the future, a critique of our most recent Presidential campaign, ideas for supporting affiliates, and a vision for future national campaigns. We must act now to give delegates in 2018 and 2020, affiliates, and Libertarian Party members as a whole a clear path to victory in 2018 and 2020, while there is still some steam and excitement from the Johnson 2016 campaign in all of our systems.

It is my opinion, that we should set out to evaluate, regardless of the mode of commissioning the project:

1. Messaging (and modes of messaging)
2. Inclusion in the Debates
3. Fundraising & Campaign Finance
4. Campaign Mechanics
5. State and Local Affiliates

The Options:

Option One

The first (and in my opinion, the best) option is to take a free market approach to the project, and bid the project out to a political consulting agency, while overseeing the project by a committee. The LNC should set out clear goals for the project, and receive regular updates from the committee of the status and action of the project. Contracting the project out would be our best chance of removing the bias that would be present if we ourselves conducted the project, but this would (likely) be the most expensive option.

Option Two

The second option is to assign a committee of individuals within the movement to conduct the project, while allowing parts to be bidded out, (surveys/demographic research for example). The Committee would theoretically be carrying out most of the study. The main problem I see with this is our inherent bias. Many of us are heavily involved in the party outside of the LNC, and a project of this magnitude will only be effective if bias is removed. A possible advantage to this is cost saving, since we would not have to pay committee members.

Option Three

The last possible (from my perception) option is to undertake the project by means of a committee and possibly staff, without any contracted help. The disadvantages still exist from the second option, but costs could be saved. It is unclear to me on how the LNC would be capable of such an undertaking, however I am open to hearing how we could do it ourselves.

In any case, cost parameters should be set by the national committee. I have reached out to a few consultants that were recommended to me in order to get a real gauge on cost, but have not received a response. I am open to other options.

I suggest that someone within the body make the motion:

"I move that the Libertarian National Committee establish a committee to take bids from political consultants for the task of extensively reviewing and making recommendations for the Libertarian Party's Messaging (and modes of messaging), Inclusion in the Debates, Fundraising & Campaign Finance, Campaign Mechanics, and State and Local Affiliates. Said agency will agree to present their findings to the public before December of 2017. The Committee will take bids until the 10th of January."

Trent Somes, III
Region 5 Alternate, LNC