

### Meeting of the Libertarian National Committee, Inc.

### April 15-16, 2017

### Pittsburgh, Pennsylvania

LNC Meeting "Mini-binder" Handout

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To save printing costs, some reports are excluded from this printout, including region reports. Other reports were not submitted in time to include with this page-numbered printout. Other reports for this meeting, not included in this handout, can be found online here:

https://www.lp.org/event/lnc-meeting/

### Libertarian National Committee Chair's Proposed Agenda April 15-16, 2017 - Pittsburgh, PA

Opening Ceremony	
Call to Order	9:00 am
Opportunity for Public Comment	10 minutes
Hausshaaring	
Housekeeping	2
Credentials Report and Paperwork Check	2 minutes
Adoption of Agenda	10 minutes
Report of Potential Conflicts of Interest (Mattson)	3 minutes
Officer Reports	
Chair's Report (Sarwark)	15 minutes
Treasurer's Report (Hagan)	15 minutes
Secretary's Report (Mattson)	15 minutes
Staff Reports	45 minutes
Recess	10 minutes
General Counsel's Report	30 minutes
(portions may be in Executive Session)	
Reports of Standing Committees	
Audit Committee	10 minutes
Affiliate Support Committee	15 minutes
Awards Committee	5 minutes
Convention Oversight Committee	20 minutes
Employment Policy & Compensation Committee	5 minutes
Adjourn (Lunch & Hotel Walkthrough)	12:30pm - 1:30 pm
Reports of Standing Committees (cont.)	
IT Committee	25 minutes
Platform Committee (incl. appointments)	30 minutes
Bylaws Committee (incl. appointments)	30 minutes
Credentials Committee	5 minutes
Ballot Access Committee (portions may be in Executive Session)	25 minutes

Recess	10 minutes
Reports of Special Committees	20
Committee to Review 2016 Campaign	30 minutes
Historical Preservation Committee	15 minutes
New Business with Previous Notice	
Discussion of Membership Program Edits (Bittner)	30 minutes
Seeking appointments for Libertarians: Funding, staff direction (Katz)	15 minutes
Direction to staff regarding media (Katz)	10 minutes
Lapsed Member and Renewal Recruitment (Harlos)	10 minutes
Document Destruction and Whistleblower policies (Mattson)	10 minutes
New Business without Previous Notice	
Evening Adjournment	
Sunday Morning Session	9:00 am
Opportunity for Public Comment	10 minutes
Regional Reports (supplements to printed reports)	
Region 1	5 minutes
Region 2	5 minutes
Region 3	5 minutes
Region 4	5 minutes
Region 5	5 minutes
Region 6	5 minutes
Region 7	5 minutes
Region 8	5 minutes
Announcements	10 minutes

TOTAL: 575 minutes

# Cumulative LNC Potential Conflicts of Interest 2016-2018 term

<u>Danny Bedwell</u> Write articles for an online business magazine called BAMSouth.com

<u>Whitney Bilyeu</u> Policy Committee Chair, Libertarian Party of Texas Credentials Committee Member, Libertarian Party of Texas Member, Libertarian Millennial Caucus

Brett Bittner Executive Director of the Advocates for Self Government Member of the Indiana State Central Committee from Congressional Dist 7

<u>David Demarest</u> Secretary, Libertarian Party of Nebraska Application Steward with First Data Board Member, LP Radical Caucus Nebraska State Coordinator, LP Radical Caucus

Sam Goldstein (none)

<u>Tim Hagan</u> Treasurer, Libertarian Party of Nevada

<u>Caryn Ann Harlos</u> Communications Director, Libertarian Party of Colorado Social Media Volunteer, national Libertarian Party Editor, Independent Political Report Board Member (CO State Coordinator), Libertarian Party Radical Caucus Page Owner/Admin multiple FB groups/Pages, largest of which is Libertarian Party USA - the only other really relevant on would be LNC-Votes Discuss

<u>Daniel Hayes</u> Jefferson Parish Representative, Libertarian Party of Louisiana State Central Committee Treasurer of the Libertarian Party of Jefferson Parish Treasurer of the Louisiana Association of Parliamentarians

<u>Jeff Hewitt</u> Mayor, Calimesa, California Chair, Riverside County (CA) Libertarian Party Member, Executive Committee of California Libertarian Party Member, Libertarian Millenial Caucus Joshua Katz

Receipient of merit financial assistance at Washington University School of Law. While my award is funded by the Webster Society and is fully endowed, the school receives large donations from Anheuser-Busch and is hosting the 2nd CPD debate.

Board member, Washington University School of Law Federalist Society chapter

Jim Lark

Chair, Board of Directors, Advocates for Self-Government
Secretary, Board of Directors, Liberty International (formerly known as International Society for Individual Liberty)
Board of Advisors, Students For Liberty
Board of Advisors, Freedom and Entrepreneurship Foundation (Fundacja Wolnosci I Przedsiebiorczosci) in Poland
Secretary, Jefferson Area Libertarians
Member, Faculty Network, Foundation for Economic Education

Ed Marsh (none)

<u>Alicia Mattson</u> Secretary, Libertarian National Campaign Committee

Patrick McKnight

Chair, New Jersey Libertarian Party Social Media Volunteer, National LP Page Owner/Admin multiple FB groups/Pages Member, Libertarian Millennial Caucus State Director of New Jersey for Gary Johnson Member, Libertarian Youth Caucus

Ken Moellman Member, Judicial Committee, Libertarian Party of Kentucky

<u>Steven Nekhaila</u> Treasurer, Libertarian Party of the Florida Keys Region 14 Representative, Libertarian Party of Florida

<u>Steven Nielson</u> Candidate, WA Commissioner of Public Lands

<u>Sean O'Toole</u> Treasurer, Missouri Libertarian Party Chairman, Jackson County Libertarian Party Candidate for Missouri State Treasurer

#### Bill Redpath

Treasurer of Fairvote (formerly the Center for Voting and Democracy) Treasurer, Citizens in Charge Foundation Treasurer, Citizens in Charge

#### Nick Sarwark

Gen Counsel for IComply, LLC – cannabis based policy Ex-officio member of the Executive Committee of the State Committee of the Arizona Libertarian Party

<u>Trent Somes</u> Chair, Libertarian Youth Caucus Leader, Students for Johnson

#### Starchild

At-Large Alternate, Libertarian Party of California Executive Committee Outreach Director, Libertarian Party of San Francisco SWOP-Bay National Representative, Sex Workers Outreach Project Founder, Grassroots Libertarians Caucus Member, LP Radical Caucus, Outright Libertarians, LP Sunshine Caucus Editor, IndependentPoliticalReport.com Administrator of various email lists

Perhaps most relevantly, I have a conflict of interest between my support for the Libertarian Party and my support for the larger libertarian movement of which it is a part. Specific individuals and organizations can and often do go astray, but the libertarian movement, defined as all the individuals and organizations consciously working for freedom at any point in time, is essentially right by definition. Therefore, as an activist in the historic struggle for worldwide freedom, my highest allegiance will always be to the movement and the cause for which it stands, and not to the narrow interests of any particular group. For reasons that should be obvious, I hope that all of us on the LNC will have this same conflict of interest, and I encourage my fellow members to join me in formally declaring it, as a signal that you hold your commitment to freedom ahead of any narrower parochial interest.

#### Aaron Starr

Treasurer, Libertarian National Campaign Committee

<u>Arvin Vohra</u> Candidate for US Senate from Maryland

### Chair's Report - 12/11/16 - 4/15/17

- Gave many interviews, including Salon, IVN News, Real Clear Politics, The San Francisco Review of Books, KCWU Radio, and many others.
- Worked with staff to put out timely press releases on issues.
- Traveled and spoke at Libertarian Party events in California, New Mexico, and Michigan.
- Conducted conference calls for Libertarian Party members and potential new members.
- Met with major donors and potential donors to support our new development and fundraising efforts.
- Consulted with Oliver Hall on legal issues, including lawsuits, appeals, and employment and petitioning contracts.
- Engaged with candidates and LP members on social media.
- Responded to LP member correspondence regarding official positions and concerns.



MAR 2017 DRAFT END OF MONTH FINANCIALS

- Page 2 Statement of Operations Budget vs. Actual
- Page 3 P&L Detail (w-Functional Allocation of Expenses) by Month
- Page 6 Balance Sheet Curr v. Prior Month Comparison

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	Un- restricted Mar-17	Temp. Restricted	Total Mar17	Total Jan- Mar 17	Budget Year to Date	Actual vs. Budget YTD	* Annual Budget 2017	2017 Budget Remaining
Support and Revenue				, <b></b> '				
20-Membership Dues	45,256		45,256	127,620	131,575	(3,955)	526,300	398,680
21-Donations	7,496		7,496	30,555	51,100	(20,545)	204,400	173,845
22-Recurring Gifts	30,363		30,363	92,433	90,000	2,433	360,000	267,567
23-Board/ED Solic itation MajorGifts	0				7,500	(7,500)	30,000	30,000
24-Convention Revenue	0			1 1 1	0	0	0	0
25-Project Program Revenue	135	4,084	4,219	65,210	16,000	49,210	64,000	(1,210)
26-Brand Dev / Political Materials Rev	8,945	,	8,945	13,589	7,500	6,089	30,000	16,411
27-Ballot Access & Related Donations	43,490		43,490	48,260	37,500	10,760	150,000	101,740
28-Membership Communication	0		-,	125	2,375	(2,250)	9,500	9,375
29-Other Revenue	105		105	105	0	105	0	(105)
Total Support and Revenue	135,789	4,084	139,873	377,897	343,550	34,347	1,374,200	996,303
Cost of Support and Revenue								
32-Fundraising Costs	28,074		28,074	51,315	36,025	15,290	144,100	92,785
33-Membership Fundraising Costs	15,006		15,006	37,069	38,800	(1,731)	155,200	118,131
35-Convention	0		0	0	0	0	0	0
36-Ballot Access Fundraising Exp	0		0	0	6,450	(6,450)	25,800	25,800
37-Building Fundraising Exp	0	0	0	41	3,225	(3,184)	12,900	12,859
Total Cost of Support and Revenue	43,080	0	43,080	88,426	84,500	3,926	338,000	249,574
Net Support Available for Programs	92,709	4,084	96,792	289,471	259,050	30,421	1,036,200	746,729
Program Expense								
40-Adminstrative Costs	39,024	0	39,024	84,067	84,325	(258)	337,300	253,233
45-Compensation	46,304		46,304	124,041	139,050	(15,009)	556,200	432,159
50-Affiliate Support	4,786		4,786	11,826	11,250	576	45,000	33,174
55-Brand Dev / Political Materials	3,515		3,515	12,829	7,500	5,329	30,000	17,171
58-Campus Outreach	0	0	0	0	250	(250)	1,000	1,000
60-Candidate, Campaign & Initiatives	0		0	0	3,000	(3,000)	12,000	12,000
70-Ballot Access VR & Related Exp	35,674		35,674	47,437	32,500	14,937	130,000	82,563
75-Litigation	2,685		2,685	3,685	1,500	2,185	6,000	2,315
80-Media	63		63	83	150	(67)	600	517
85-Member Communication	2,118		2,118	14,232	20,700	(6,468)	82,800	68,568
88-Outreach	0		0	200	1,425	(1,225)	5,700	5,500
90-Project Program Other	0	0	0	310	2,500	(2,190)	10,000	9,690
Total Program Expense	134,171	0	134,171	298,712	304,150	(5,438)	1,216,600	917,888
Total Net Operating Surplus (or Deficit)	(41,462)	4,084	(37,378)	(9,240)	(45,100)	35,860	(180,400)	(171,160)
Unrestricted Net Operating Surplus (or De	eficit)		(41,462)	(71,550)			(19,814)	
* 1 mu	al Total Dudge	has been und	oto d to rofile et er	no ndmonto from	variaus Mail I			

### Standard Statement of Operations - Jan-Dec 2017 Budget vs. Actual

\* Annual Total Budget has been updated to reflect amendments from various Mail Ballots

## P&L Acct Detail w-Funct Alloc of Exps Last Month Plus YTD

4010-11 · DM - House Fundraising Renewal         0.00         1.785.00         2,145.00         3,330.0           4010-12 · DM - House Fundraising NewDonor         50.00         0.00         0.00         50.00           4010-20 · DM - Donor Renewal         14,648.00         12,165.00         10,780.00         37,593.0           4010-30 · DM - New Donor Prospecting         12,77.53         475.00         4,442.54         6,195.0           4030 · Online Contributions - Web         23,973.99         23,743.54         73,371.0           4030 · O online Cont - Beneral         2,442.48         1,339.60         1,133.67         4,915.7           4030 · O online Cont - New Donor Prosp         19,686.70         6,845.20         8,998.33         35,530.2           4040 · Tele Fundraising - Phone Bank         0.00         50.00         36,00         86.0           4040 · Tele Fund - General         0.00         50.00         36,0100         7,248.0           4040 · Tele Fundraising - Phone Bank         2,100.00         1,497.00         3,601.00         7,248.0           4040 · 0 · Tele Fundraising         95,698.32         76,566.93         12,664.23         298,918.4           4100 · Project Revenue         36,700.00         1,00.00         43,490.05         48,200.0	January through March 2017							
4000 · General Fundraising         4010 · Direct Mail Fundraising         4010 · 10 · DM · House Fundraising General       9,678.00       9,548.99       6,376.00       25,602.5         4010 · 11 · DM · House Fundraising Renewal       0.00       1,785.00       2,145.00       3,393.0         4010 · 20 · DM · House Fundraising NewDonor       50.00       0.00       0.00       50.00         4010 · 20 · DM · Donor Renewal       14,648.00       12,165.00       10,780.00       37,593.3         4010 · 10 · Direct Mail Fundraising       25,653.53       23,973.99       23,743.54       73,371.0         4030 · 0 · Online Cont · Ceneral       2,442.48       1,339.60       1,133.67       4,915.7         4030 · 0 · Online Cont · Donor Renewal       10,922.59       10,912.50       15,325.00       37,160.0         4030 · 0 · Online Cont · New Donor Prosp       50.00       6,845.20       8,998.33       35,530.2         Total 4030 · Online Cont · New Donor Prosp       50.00       1,497.00       3,400.00       7,037.0         4040 · Tele Fund raising · Phone Bank       2000.0       1,497.00       3,601.00       7,246.0         4040 · Tele Fund · New Donor Prosp       50.00       0.00       7,266.0       7,265.9       126,654.23       298,918.4         4040 · Tele		Jan 17	Feb 17	Mar 17	TOTAL			
4010 · Direct Mail Fundraising         4010-10 · DM · House Fundraising General       9,678.00       9,548.99       6,376.00       25,602.9         4010-11 · DM · House Fundraising Renewal       0.00       1,785.00       2,145.00       3,930.0         4010-20 · DM · House Fundraising NewDonor       50.00       0.00       0.00       50.00         4010-20 · DM · Donor Renewal       14,648.00       12,165.00       10,780.00       37,593.0         4010-30 · DM · New Donor Prospecting       1,277.53       475.00       4,442.54       6,195.0         4030 · Online Cont · General       2,442.48       1,339.60       1,133.67       4,915.7         4030 · 20 · Online Cont · General       2,442.48       1,339.60       1,133.67       4,915.7         4030 · 20 · Online Cont · New Donor Prosp       19,686.70       6,845.20       8,998.33       35,530.2         Total 4030 · Online Cont · New Donor Prosp       19,607.00       3,600.0       76.00       77,606.0         4040-10 · Tele Fund · General       0.00       50.00       0.00       75.00       128.6         4040-20 · Tele Fund · Bende       2,100.00       1,547.00       3,601.00       7,248.0         4040-30 · Tele Fund · Bende       2,100.00       1,547.00       3,601.00       7,248.0	Revenue							
4010-10 · DM - House Fundraising General         9,678.00         9,548.99         6,376.00         25,602.6           4010-11 · DM - House Fundraising Renewal         0.00         1,765.00         2,145.00         3,330.0           4010-2 · DM - Donor Renewal         14648.00         0.00         0.00         37,593.0           4010-30 · DM - New Donor Prospecting         1,277.53         475.00         4,442.54         6,195.00           4030 · Online Contributions - Web         23,673.99         23,743.54         73,371.0         4030.20           4030 · Online Cont - General         2,442.48         1,339.60         1,133.67         4,915.1           4030 · Online Cont - General         10,922.59         10,912.50         15,325.00         37,160.0           4040 · Online Cont - Benewal         10,922.59         10,912.50         15,325.00         37,160.0           4040 · Online Cont - Benewal         0.00         50.00         3,600         86.0           4040 · 10 · Tele Fund - Bene Bank         2         0.00         50.00         3,490.00         7,276.0           4040 · 20 · Tele Fund - Sense Bank         2,100.00         1,547.00         3,601.00         7,248.0           4040 · 20 · Tele Fund - Sense Bank         2,100.00         1,547.00         3,601.00	4000 · General Fundraising							
4010-11 - DM - House Fundraising Renewal         0.00         1,785.00         2,145.00         3,930.0           4010-12 - DM - House Fundraising New Donor         50.00         0.00         0.00         500.0           4010-20 - DM - Donor Renewal         14.648.00         12,165.00         10.780.00         37,593.0           4010-30 - DM - New Donor Prospecting         12.77.53         475.00         4.442.54         6,195.0           4030 - Online Contributions - Web         23,073.99         23,743.54         73,371.0           4030 - Online Cont - Bonor Renewal         10,922.59         10,912.50         15,325.00         37,160.0           4030 - Online Cont - New Donor Prosp         19,686.70         6,845.20         8,998.33         35,530.2           Total 4030 - Online Cont - New Donor Prosp         50.00         14,97.00         3,490.00         7,760.0           4040 - Tele Fund - General         0.00         50.00         14,97.00         3,601.00         7,248.0           4040-0 - Tele Fund - Seneral         0.00         15,47.00         3,601.00         7,248.0           4040-0 - Tele Fund - Seneral         0.00         1,497.00         3,601.00         7,248.0           4040-30 - Tele Fund - Seneral         2,050.00         1,497.00         3,601.00         7,248.0 </td <td>4010 · Direct Mail Fundraising</td> <td></td> <td></td> <td></td> <td></td>	4010 · Direct Mail Fundraising							
4010-12 · DM - House Fundraising NewDonor         50.00         0.00         0.00         50.0           4010-20 · DM - Donor Renewal         14,648.00         12,165.00         4,442.54         6,195.0           4010-30 · DM - New Donor Prospecting         1,277.53         475.00         4,442.54         6,195.0           4030 · Oline Contributions - Web         10,780.00         37,993.3         73,371.0         4030 · Oline Contributions - Web         10,322.59         10,912.50         15,325.00         37,160.0           4030 · Online Cont - Donor Renewal         10,922.59         10,912.50         15,325.00         37,160.0           4030 · Online Cont - New Donor Prosp         19,666.70         6,845.20         8,998.33         35,530.2           4040 · Tele Fund - General         0.00         50.00         3,600         86.0           4040 · Tele Fund - General         0.00         75.00         122,67.00         77,606.0           4040 · Tele Fund - New Donor Prosp         50.00         0.00         75.00         122,62.0           4040 · Tele Fund - New Donor Prosp         50.00         0.00         75.00         122,62.0           7040 · 430 · Tele Fund - New Donor Prosp         50.00         0.00         75.00         122,62.99         4,083.66         61,809.6	4010-10 · DM - House Fundraising General	9,678.00	9,548.99	6,376.00	25,602.9			
4010-20 · DM - Donor Renewal         14,648.00         12,165.00         10,780.00         37,593.0           4010-30 · DM - New Donor Prospecting         1,277.53         475.00         4,442.54         6,195.0           4030 · Online Contributions - Web         25,653.53         23,973.99         23,743.54         73,371.0           4030 · Online Contr - Bonor Renewal         10,922.59         10,912.50         15,325.00         37,160.0           4030-30 · Online Cont - Bonor Renewal         10,922.59         10,912.50         15,325.00         37,160.0           4030-30 · Online Contributions - Web         33,051.77         19,097.30         25,457.00         77,600.0           4040-10 · Tele Fund - General         0.00         50.00         3,600         86.0           4040-10 · Tele Fund - General         0.00         50.00         3,490.00         7,037.0           4040-20 · Tele Fund - Donor Renewal         2,050.00         1,497.00         3,490.00         7,037.0           4040-30 · Tele Fund - New Donor Prosp         50.00         0.00         75.00         125.0           Total 4040 · Tele Fund raising         91,210.00         1,547.00         3,601.00         7,248.0           4090 · Ballot Access / Voter Reg         3,670.00         1,100.00         43,490.05         64	4010-11 · DM - House Fundraising Renewal	0.00	1,785.00	2,145.00	3,930.0			
410-30 - DM - New Donor Prospecting         1,277.53         475.00         4,44254         6,195.0           Total 4010 - Direct Mail Fundraising         25,653.53         23,973.99         23,743.54         73,371.0           4030 - Online Contributions - Web         2442.48         1,339.60         1,133.67         4,915.7           4030 - Online Cont - Donor Renewal         10,922.59         10,912.50         15,325.00         37,160.0           4030 - 30 - Online Cont - New Donor Prosp         19,868.70         6,845.20         8,998.33         35,530.3           Total 4030 - Online Cont - New Donor Prosp         19,868.70         6,845.20         8,998.33         35,530.3           4040 - Tele Fund - General         0.00         50.00         3,600         86.0           4040 - Tele Fund - General         0.00         75.00         707,606.0           4040 - Tele Fund - New Donor Prosp         50.00         0.00         75.00         12,82.00           Total 4040 - Tele Fund - New Donor Prosp         50.00         1,497.00         3,490.00         7,246.0           4080 - Recurring Contrib - Pledge         31,223.02         30,847.64         30,362.64         92,433.3           4090 - Ballot Access / Voter Reg         3670.00         1,100.00         43,490.05         48,260.0     <	4010-12 · DM - House Fundraising NewDonor	50.00	0.00	0.00	50.0			
Total 4010 · Direct Mail Fundraising         25,653,53         23,973,99         23,743,54         73,371.0           4030 · Online Contributions · Web         4030-10 · Online Cont · General         2,442,48         1,339,60         1,133,67         4,915,7           4030 · Online Cont · General         2,442,48         1,339,60         1,133,67         4,915,7           4030 · Online Cont · New Donor Prosp         19,686,70         6,845,20         8,998,33         35,530,2           7 total 4030 · Online Contributions · Web         33,051,77         19,097,30         25,457,00         77,606,6           4040 · Tele Fund - General         0.00         50,00         36,00         86,6           4040 · 10 · Tele Fund · General         0.00         50,00         76,000,7         72,248,6           4040 · 10 · Tele Fund raising · Phone Bank         2,100,00         1,547,00         75,00         1255,00           4040 · 10 · Tele Fund raising · Phone Bank         2,100,00         1,547,00         3,601,00         7,248,6           4080 · Recurring Contrib · Pledge         31,223,02         30,847,64         30,362,64         92,433,3           4090 · Ballot Access / Voter Reg         36,763,00         21,962,99         4,083,66         61,899,6           410a · Project Revenue         35,763,00	4010-20 · DM - Donor Renewal	14,648.00	12,165.00	10,780.00	37,593.0			
4030 · Online Contributions - Web         4030 · Online Cont - General       2,442.48       1,339.60       1,133.67       4,915.7         4030 · Online Cont - Donor Renewal       10,922.59       10,912.50       15,325.00       37,160.0         4030 · Online Cont - New Donor Prosp       19,668.70       6,845.20       8,998.33       35,530.2         Total 4030 · Online Contributions - Web       33,051.77       19,097.30       25,457.00       77,606.0         4040 · Tele Fundraising - Phone Bank       0.00       50.00       3,490.00       7,037.0         4040-30 · Tele Fund - General       0.00       50.00       3,490.00       7,037.0         4040-30 · Tele Fund - New Donor Prosp       50.00       0.00       75.00       125.6         Total 4040 · Tele Fundraising - Phone Bank       2,100.00       1,547.00       3,691.00       7,248.0         4080 · Recurring Contrib - Pledge       31,223.02       30,847.64       30,362.64       92,433.0         4090 · Ballot Access / Voter Reg       3,670.00       1,100.00       43,490.05       48,260.0         4100 · Project Revenue       35,763.00       21,962.99       4,083.66       61,809.6         4101 · Legal Offense Fund       500.00       0.00       0.00       100.00       1,010.0	4010-30 · DM - New Donor Prospecting	1,277.53	475.00	4,442.54	6,195.0			
4030-10 · Online Cont - General       2,442.48       1,339.60       1,133.67       4,915.7         4030-20 · Online Cont - Donor Renewal       10,922.59       10,912.50       15,325.00       37,160.0         4030-30 · Online Cont - New Donor Prosp       19,686.70       6.845.20       8,998.33       35,530.2         Total 4030 · Online Contributions - Web       33.051.77       19,097.30       25,457.00       77,606.0         4040-10 · Tele Fund - General       0.00       50.00       36.00       86.0         4040-20 · Tele Fund - General       0.00       50.00       3,490.00       7,037.0         4040-30 · Tele Fund - New Donor Prosp       50.00       0.00       75.00       125.0         Total 4040 · Tele Fund raising - Phone Bank       2,100.00       1,547.00       3,601.00       7,248.0         4080 · Recurring Contrib - Pledge       31,223.02       30,847.64       30,362.64       92,433.3         4100 · Tojet Revenue       36,763.00       21,962.99       4,083.66       61,809.6         4100 · Project Revenue       36,263.00       21,962.99       4,083.66       62,209.6         4101 · Legal Offense Fund       500.00       0.00       100.00       1,010.0         4310 · Afriliate Development       0.00       910.00       100.0	Total 4010 · Direct Mail Fundraising	25,653.53	23,973.99	23,743.54	73,371.0			
4030-20 · Online Cont - Donor Renewal         10,922.59         10,912.50         15,325.00         37,160.0           4030-30 · Online Contributions - Web         33,051.77         19,097.30         25,457.00         77,606.0           4040-10 · Tele Fundraising - Phone Bank         0.00         50.00         36.00         86.00           4040-20 · Tele Fund - Donor Renewal         2,050.00         14,97.00         3,490.00         7,037.0           4040-30 · Tele Fund - Donor Renewal         2,050.00         1,547.00         3,601.00         7,248.0           4080 · Recurring Contrib - Pledge         31,223.02         30,847.64         30,362.64         92,433.3           4090 · Ballot Access / Voter Reg         3,670.00         1,100.00         43,490.05         48,260.0           4100 · Project Revenue         35,763.00         21,962.99         4,083.66         61,809.6           4101 · Project Revenue         36,263.00         21,962.99         4,083.66         62,309.6           4101 · Project Revenue         36,263.00         21,962.99         4,083.66         62,309.6           4100 · Project Revenue         36,263.00         21,962.99         4,083.66         62,309.6           4101 · Legal Offense Fund         500.00         0.00         100.00         1,800.6 <td>4030 · Online Contributions - Web</td> <td></td> <td></td> <td></td> <td></td>	4030 · Online Contributions - Web							
4030-30 · Online Cont - New Donor Prosp         19,686.70         6,845.20         8,998.33         35,530.2           Total 4030 · Online Contributions - Web         33,051.77         19,097.30         25,457.00         77,606.0           4040 · Tele Fundraising - Phone Bank         0.00         50.00         36.00         86.0           4040-20 · Tele Fund - General         0.00         50.00         3,490.00         7,037.0           4040-30 · Tele Fund - New Donor Prosp         50.00         0.00         75.00         125.0           Total 4040 · Tele Fund - New Donor Prosp         50.00         0.00         75.00         125.0           Total 4040 · Tele Fund-sing - Phone Bank         2,100.00         1,547.00         3,601.00         7,248.0           4080 · Recurring Contrib - Pledge         31,223.02         30,847.64         30,362.64         92,433.3           4100 · General Fundraising         95,698.32         76,565.93         126,654.23         298,918.4           4100 · Project Revenue         36,263.00         21,962.99         4,083.66         61,809.6           4101 · Legal Offense Fund         500.00         0.00         500.0         100.00         1,010.0           4300 · Program Revenue         36,263.00         21,962.99         4,083.66         62,309.	4030-10 · Online Cont - General	2,442.48	1,339.60	1,133.67	4,915.7			
Total 4030 · Online Contributions - Web         33,051.77         19,097.30         25,457.00         77,606.0           4040 · Tele Fundraising - Phone Bank         0.00         50.00         36.00         86.0           4040-10 · Tele Fund - General         0.00         50.00         3,490.00         7,37.0           4040-20 · Tele Fund - Donor Renewal         2,050.00         1,497.00         3,490.00         7,37.0           4040-30 · Tele Fund - New Donor Prosp         50.00         0.00         75.00         125.0           Total 4040 · Tele Fundraising - Phone Bank         2,100.00         1,547.00         3,601.00         7,248.0           4080 · Recurring Contrib · Pledge         31,223.02         30,847.64         30,362.64         92,433.3           4090 · Ballot Access / Voter Reg         3,670.00         1,100.00         43,490.05         48,260.0           Total 4000 · General Fundraising         95,698.32         76,565.93         126,654.23         298,918.4           4100 · Project Revenue         36,263.00         21,962.99         4,083.66         61,809.6           4101 · Legal Offense Fund         500.00         0.00         500.0         200.0         5.00         0.00         100.0           4300 · Program Revenue         3,989.28         1,804.95	4030-20 · Online Cont - Donor Renewal	10,922.59	10,912.50	15,325.00	37,160.0			
4040 · Tele Fundraising - Phone Bank         4040 · 10 · Tele Fund - General       0.00       50.00       36.00       86.0         4040 · 20 · Tele Fund - Donor Renewal       2,050.00       1,497.00       3,490.00       7,037.0         4040 · 30 · Tele Fund - New Donor Prosp       50.00       0.00       75.00       125.0         Total 4040 · Tele Fundraising - Phone Bank       2,100.00       1,547.00       3,601.00       7,248.0         4080 · Recurring Contrib - Pledge       31,223.02       30,847.64       30,362.64       92,433.3         4090 · Ballot Access / Voter Reg       3670.00       1,100.00       43,490.05       48,260.0         Total 4000 · General Fundraising       95,698.32       76,565.93       126,654.23       298,918.4         4100 · Project Revenue       35,763.00       21,962.99       4,083.66       61,809.6         4100 · Project Revenue       36,263.00       21,962.99       4,083.66       62,309.6         4300 · Program Revenue       36,263.00       21,962.99       4,083.66       62,309.6         4300 · Program Revenue       0.00       910.00       100.00       1,010.0         4310 · Affiliate Development       0.00       5.00       0.00       125.0         4335 · LPedia Historical Preservation	4030-30 · Online Cont - New Donor Prosp	19,686.70	6,845.20	8,998.33	35,530.2			
4040-10 · Tele Fund - General         0.00         50.00         36.00         86.0           4040-20 · Tele Fund - Donor Renewal         2,050.00         1,497.00         3,490.00         7,037.0           4040-30 · Tele Fund - New Donor Prosp         50.00         0.00         75.00         125.00           Total 4040 · Tele Fundraising - Phone Bank         2,100.00         1,547.00         3,601.00         7,248.0           4080 · Recurring Contrib - Pledge         31,223.02         30,847.64         30,362.64         92,433.3           4090 · Ballot Access / Voter Reg         3,670.00         1,100.00         43,490.05         48,260.0           Total 4000 · General Fundraising         95,698.32         76,565.93         126,654.23         298,918.4           4100 · Project Revenue         35,763.00         21,962.99         4,083.66         61,809.6           4100 · Project Revenue         36,263.00         21,962.99         4,083.66         62,309.6           4300 · Program Revenue         30,00         910.00         100.00         1,010.0           4340 · LP News         120.00         5.00         0.00         125.00           4335 · LPedia Historical Preservation         1,030.00         825.00         35.00         1,890.0           4700 · Other Re	Total 4030 · Online Contributions - Web	33,051.77	19,097.30	25,457.00	77,606.0			
4040-20 · Tele Fund · Donor Renewal         2,050.00         1,497.00         3,490.00         7,037.0           4040-30 · Tele Fund · New Donor Prosp         50.00         0.00         75.00         125.0           Total 4040 · Tele Fundraising - Phone Bank         2,100.00         1,547.00         3,601.00         7,248.0           4080 · Recurring Contrib - Pledge         31,223.02         30,847.64         30,362.64         92,433.3           4090 · Ballot Access / Voter Reg         3,670.00         1,100.00         43,490.05         48,260.0           Total 4000 · General Fundraising         95,698.32         76,565.93         126,654.23         298,918.4           4100 · Project Revenue         35,763.00         21,962.99         4,083.66         61,809.6           4111 · Legal Offense Fund         500.00         0.00         0.00         500.0           4300 · Project Revenue         36,263.00         21,962.99         4,083.66         62,309.6           4300 · Projeram Revenue         120.00         5.00         0.00         1,010.0           4310 · Affiliate Development         0.00         910.00         100.00         1,010.0           4395 · LPedia Historical Preservation         1,030.00         825.00         35.00         1,890.0           70x0	4040 · Tele Fundraising - Phone Bank							
4040-30 · Tele Fund - New Donor Prosp         50.00         0.00         75.00         125.00           Total 4040 · Tele Fundraising - Phone Bank         2,100.00         1,547.00         3,601.00         7,248.00           4080 · Recurring Contrib - Pledge         31,223.02         30,847.64         30,362.64         92,433.30           4090 · Ballot Access / Voter Reg         3,670.00         1,100.00         43,490.05         48,260.00           Total 4000 · General Fundraising         95,698.32         76,565.93         126,654.23         298,918.40           4100 · Project Revenue         35,763.00         21,962.99         4,083.66         61,809.60           4111 · Legal Offense Fund         500.00         0.00         0.00         500.00           4300 · Project Revenue         36,263.00         21,962.99         4,083.66         62,309.60           4300 · Program Revenue         0.00         910.00         100.00         1,010.00           431	4040-10 · Tele Fund - General	0.00	50.00	36.00	86.0			
Total 4040 · Tele Fundraising - Phone Bank         2,100.00         1,547.00         3,601.00         7,248.0           4080 · Recurring Contrib - Pledge         31,223.02         30,847.64         30,362.64         92,433.3           4090 · Ballot Access / Voter Reg         3,670.00         1,100.00         43,490.05         48,260.0           Total 4000 · General Fundraising         95,698.32         76,565.93         126,654.23         298,918.4           4100 · Project Revenue         35,763.00         21,962.99         4,083.66         61,809.6           4110 · Project Revenue         36,263.00         21,962.99         4,083.66         62,309.6           4300 · Program Revenue         36,289.28         1,804.95         8,944.95         13,589.7           4310 · Affiliate Development         0.00         90.00         100.00         1,800.0 <td< td=""><td>4040-20 · Tele Fund - Donor Renewal</td><td>2,050.00</td><td>1,497.00</td><td>3,490.00</td><td>7,037.0</td></td<>	4040-20 · Tele Fund - Donor Renewal	2,050.00	1,497.00	3,490.00	7,037.0			
Total 4040 · Tele Fundraising - Phone Bank         2,100.00         1,547.00         3,601.00         7,248.0           4080 · Recurring Contrib - Pledge         31,223.02         30,847.64         30,362.64         92,433.3           4090 · Ballot Access / Voter Reg         3,670.00         1,100.00         43,490.05         48,260.0           Total 4000 · General Fundraising         95,698.32         76,565.93         126,654.23         298,918.4           4100 · Project Revenue         35,763.00         21,962.99         4,083.66         61,809.6           4110 · Legal Offense Fund         500.00         0.00         500.0         10.00         100.00         1,010.0           4300 · Program Revenue         36,263.00         21,962.99         4,083.66         62,309.6         4300.6           4300 · Program Revenue         36,263.00         21,962.99         4,083.66         62,309.6           4300 · Program Revenue         36,263.00         21,962.99         4,083.66         62,309.6           4300 · Program Revenue         0.00         910.00         100.00         1,010.0           4330 · LP News         120.00         5.00         0.00         125.0           4395 · LPedia Historical Preservation         1,030.00         825.00         35.00         1		50.00	0.00	75.00	125.0			
4080 · Recurring Contrib - Pledge       31,223.02       30,847.64       30,362.64       92,433.3         4090 · Ballot Access / Voter Reg       3,670.00       1,100.00       43,490.05       48,260.0         Total 4000 · General Fundraising       95,698.32       76,565.93       126,654.23       298,918.4         4100 · Project Revenue       35,763.00       21,962.99       4,083.66       61,809.6         4110 · Legal Offense Fund       500.00       0.00       0.00       500.0         Total 4100 · Project Revenue       36,263.00       21,962.99       4,083.66       62,309.6         4300 · Program Revenue       36,263.00       21,962.99       4,083.66       62,309.6         4300 · Program Revenue       36,263.00       21,962.99       4,083.66       62,309.6         4300 · Program Revenue       0.00       910.00       100.00       1,010.0         4340 · LP News       120.00       5.00       0.00       125.0         4395 · LPedia Historical Preservation       1,030.00       825.00       35.00       1,890.0         Total 4300 · Program Revenue       3,989.28       3,544.95       9,079.95       16,614.1         4600 · Refunds of Contributions       0.00       0.00       104.72       104.7         4	Total 4040 · Tele Fundraising - Phone Bank	2,100.00	1,547.00	3,601.00	7,248.0			
4090 · Ballot Access / Voter Reg       3,670.00       1,100.00       43,490.05       48,260.0         Total 4000 · General Fundraising       95,698.32       76,565.93       126,654.23       298,918.4         4100 · Project Revenue       35,763.00       21,962.99       4,083.66       61,809.6         4111 · Legal Offense Fund       500.00       0.00       0.00       500.0         Total 4100 · Project Revenue       36,263.00       21,962.99       4,083.66       62,309.6         4300 · Program Revenue       0.00       910.00       100.00       1,010.0         4300 · LP News       120.00       5.00       0.00       125.00         4395 · LPedia Historical Preservation       1,030.00       825.00       35.00       1,890.0         4600 · Refunds of Contributions       0.00       0.00       (50.00)       (50.00)       (50.00)	-	31,223.02	30,847.64	30,362.64	92,433.3			
4100 · Project Revenue       35,763.00       21,962.99       4,083.66       61,809.6         4111 · Legal Offense Fund       500.00       0.00       0.00       500.0         Total 4100 · Project Revenue       36,263.00       21,962.99       4,083.66       62,309.6         4300 · Program Revenue       36,263.00       21,962.99       4,083.66       62,309.6         4300 · Program Revenue       0.00       910.00       100.00       1,010.6         4310 · Affiliate Development       0.00       910.00       100.00       1,010.6         4340 · LP News       120.00       5.00       0.00       125.0         4375 · Brand / Political Materials       2,839.28       1,804.95       8,944.95       13,589.7         4395 · LPedia Historical Preservation       1,030.00       825.00       35.00       1,890.0         Total 4300 · Program Revenue       3,989.28       3,544.95       9,079.95       16,614.7         4600 · Refunds of Contributions       0.00       0.00       104.72       104.7         4710 · Interest & Dividends       0.00       0.00       104.72       104.7         Total 4700 · Other Receipts       0.00       0.00       104.72       104.7         4012,073.87       139,872.56       <	4090 · Ballot Access / Voter Reg	3,670.00			48,260.0			
4100 · Project Revenue         4108 · Building Fund       35,763.00       21,962.99       4,083.66       61,809.6         4111 · Legal Offense Fund       500.00       0.00       0.00       500.0         Total 4100 · Project Revenue       36,263.00       21,962.99       4,083.66       62,309.6         4300 · Program Revenue       36,263.00       21,962.99       4,083.66       62,309.6         4300 · Program Revenue       0.00       910.00       100.00       1,010.0         4310 · Affiliate Development       0.00       910.00       100.00       1,010.0         4340 · LP News       120.00       5.00       0.00       125.0         4375 · Brand / Political Materials       2,839.28       1,804.95       8,944.95       13,589.1         4395 · LPedia Historical Preservation       1,030.00       825.00       35.00       1,890.0         Total 4300 · Program Revenue       3,989.28       3,544.95       9,079.95       16,614.7         4600 · Refunds of Contributions       0.00       0.00       104.72       104.7         4710 · Interest & Dividends       0.00       0.00       104.72       104.7         401 · Interest & Dividends       0.00       0.00       104.72       104.7	Total 4000 · General Fundraising	95.698.32	76.565.93	126.654.23	298.918.4			
4108 · Building Fund       35,763.00       21,962.99       4,083.66       61,809.6         4111 · Legal Offense Fund       500.00       0.00       0.00       500.00         Total 4100 · Project Revenue       36,263.00       21,962.99       4,083.66       62,309.6         4300 · Program Revenue       36,263.00       21,962.99       4,083.66       62,309.6         4300 · Program Revenue       0.00       910.00       100.00       1,010.0         4340 · LP News       120.00       5.00       0.00       125.0         4375 · Brand / Political Materials       2,839.28       1,804.95       8,944.95       13,589.1         4395 · LPedia Historical Preservation       1,030.00       825.00       35.00       1,890.0         Total 4300 · Program Revenue       3,989.28       3,544.95       9,079.95       16,614.1         4600 · Refunds of Contributions       0.00       0.00       (50.00)       (50.00)       (50.00)         4710 · Interest & Dividends       0.00       0.00       104.72       104.7         Total 4700 · Other Receipts       0.00       0.00       104.72       104.7         Total 4700 · Other Receipts       0.00       0.00       104.72       104.7         Total Revenue       1	4100 · Project Revenue	,	-,	-,	,			
4111 · Legal Offense Fund       500.00       0.00       0.00       500.00         Total 4100 · Project Revenue       36,263.00       21,962.99       4,083.66       62,309.6         4300 · Program Revenue       0.00       910.00       100.00       1,010.0         4310 · Affiliate Development       0.00       910.00       100.00       1,010.0         4340 · LP News       120.00       5.00       0.00       125.0         4375 · Brand / Political Materials       2,839.28       1,804.95       8,944.95       13,589.7         4395 · LPedia Historical Preservation       1,030.00       825.00       35.00       1,890.0         Total 4300 · Program Revenue       3,989.28       3,544.95       9,079.95       16,614.7         4600 · Refunds of Contributions       0.00       0.00       104.72       104.7         4710 · Interest & Dividends       0.00       0.00       104.72       104.7         Total 4700 · Other Receipts       0.00       0.00       104.72       104.7         Total Revenue       135,950.60       102,073.87       139,872.56       377,897.0	-	35,763.00	21,962.99	4,083.66	61,809.6			
Total 4100 · Project Revenue       36,263.00       21,962.99       4,083.66       62,309.6         4300 · Program Revenue       0.00       910.00       100.00       1,010.0         4310 · Affiliate Development       0.00       910.00       100.00       1,010.0         4340 · LP News       120.00       5.00       0.00       125.0         4375 · Brand / Political Materials       2,839.28       1,804.95       8,944.95       13,589.7         4395 · LPedia Historical Preservation       1,030.00       825.00       35.00       1,890.0         Total 4300 · Program Revenue       3,989.28       3,544.95       9,079.95       16,614.1         4600 · Refunds of Contributions       0.00       0.00       (50.00)       (50.00)         4700 · Other Receipts       0.00       0.00       104.72       104.7         70tal 4700 · Other Receipts       0.00       0.00       104.72       104.7         70tal Revenue       135,950.60       102,073.87       139,872.56       377,897.0	-	500.00	0.00	0.00	500.0			
4300 · Program Revenue         4310 · Affiliate Development       0.00       910.00       100.00       1,010.0         4340 · LP News       120.00       5.00       0.00       125.0         4375 · Brand / Political Materials       2,839.28       1,804.95       8,944.95       13,589.1         4395 · LPedia Historical Preservation       1,030.00       825.00       35.00       1,890.0         Total 4300 · Program Revenue       3,989.28       3,544.95       9,079.95       16,614.1         4600 · Refunds of Contributions       0.00       0.00       (50.00)       (50.00)         4700 · Other Receipts       0.00       0.00       104.72       104.7         fotal Revenue       135,950.60       102,073.87       139,872.56       377,897.0	-	36.263.00	21,962,99	4.083.66	62.309.6			
4310 · Affiliate Development       0.00       910.00       100.00       1,010.0         4340 · LP News       120.00       5.00       0.00       125.0         4375 · Brand / Political Materials       2,839.28       1,804.95       8,944.95       13,589.1         4395 · LPedia Historical Preservation       1,030.00       825.00       35.00       1,890.0         Total 4300 · Program Revenue       3,989.28       3,544.95       9,079.95       16,614.1         4600 · Refunds of Contributions       0.00       0.00       (50.00)       (50.00)         4700 · Other Receipts       0.00       0.00       104.72       104.7         7otal 4700 · Other Receipts       0.00       0.00       104.72       104.7         Total A700 · Other Receipts       0.00       102,073.87       139,872.56       377,897.0	-	,	,	,	- ,			
4340 · LP News       120.00       5.00       0.00       125.00         4375 · Brand / Political Materials       2,839.28       1,804.95       8,944.95       13,589.10         4395 · LPedia Historical Preservation       1,030.00       825.00       35.00       1,890.00         Total 4300 · Program Revenue       3,989.28       3,544.95       9,079.95       16,614.10         4600 · Refunds of Contributions       0.00       0.00       (50.00)       (50.00)         4710 · Interest & Dividends       0.00       0.00       104.72       104.77         Total 4700 · Other Receipts       0.00       0.00       104.72       104.77         Total Revenue       135,950.60       102,073.87       139,872.56       377,897.00	5	0.00	910.00	100.00	1,010.0			
4375 · Brand / Political Materials       2,839.28       1,804.95       8,944.95       13,589.1         4395 · LPedia Historical Preservation       1,030.00       825.00       35.00       1,890.0         Total 4300 · Program Revenue       3,989.28       3,544.95       9,079.95       16,614.1         4600 · Refunds of Contributions       0.00       0.00       (50.00)       (50.00)         4700 · Other Receipts       0.00       0.00       104.72       104.7         Total 4700 · Other Receipts       0.00       0.00       104.72       104.7         Total Revenue       135,950.60       102,073.87       139,872.56       377,897.0	-	120.00	5.00		·			
4395 · LPedia Historical Preservation       1,030.00       825.00       35.00       1,890.00         Total 4300 · Program Revenue       3,989.28       3,544.95       9,079.95       16,614.40         4600 · Refunds of Contributions       0.00       0.00       (50.00)       (50.00)         4700 · Other Receipts       0.00       0.00       104.72       104.72         4710 · Interest & Dividends       0.00       0.00       104.72       104.72         Total 4700 · Other Receipts       0.00       0.00       104.72       104.72         Total Revenue       135,950.60       102,073.87       139,872.56       377,897.00	4375 · Brand / Political Materials							
Total 4300 · Program Revenue       3,989.28       3,544.95       9,079.95       16,614.1         4600 · Refunds of Contributions       0.00       0.00       (50.00)       (50.00)         4700 · Other Receipts       0.00       0.00       104.72       104.72         Total 4700 · Other Receipts       0.00       0.00       104.72       104.72         Total 4700 · Other Receipts       0.00       102,073.87       139,872.56       377,897.02	4395 · LPedia Historical Preservation							
4600 · Refunds of Contributions       0.00       0.00       (50.00)         4700 · Other Receipts       0.00       0.00       104.72       104.72         4710 · Interest & Dividends       0.00       0.00       104.72       104.72         Total 4700 · Other Receipts       0.00       0.00       104.72       104.72         Total Revenue       135,950.60       102,073.87       139,872.56       377,897.00	Total 4300 · Program Revenue		3.544.95					
4700 · Other Receipts         4710 · Interest & Dividends       0.00       0.00       104.72       104.7         Total 4700 · Other Receipts       0.00       0.00       104.72       104.7         Total 4700 · Other Receipts       0.00       10.00       104.72       104.7         Total Revenue       135,950.60       102,073.87       139,872.56       377,897.0	_							
4710 · Interest & Dividends         0.00         0.00         104.72         104.72           Total 4700 · Other Receipts         0.00         0.00         104.72         104.72           Total Revenue         135,950.60         102,073.87         139,872.56         377,897.02		0.00	0.00		(00.0			
Total 4700 · Other Receipts         0.00         0.00         104.72         104.72           Total Revenue         135,950.60         102,073.87         139,872.56         377,897.02	•	0.00	0.00	104.72	104.7			
Total Revenue         135,950.60         102,073.87         139,872.56         377,897.0								
	-							
	oss Revenue	135,950.60	102,073.87	139,872.56	377,897.0			

	Jan 17	Feb 17	Mar 17	TO TAL
Expense				
7000 · General Fundraising Expense				
7010 · Direct Mail Fundraising Exp				
7010-10 · DM - House General Expense	4,966.18	7,105.12	21 ,46 2.87	33,534.17
7010-20 · DM - Donor Rene wal Expense	6,161.53	2,908.91	4,744.12	13,81 4.56
7010-30 · DM - New Donor Prospecting Exp	1,343.40	9,027.33	6,141.61	16,51 2.34
Total 7010 ⋅ Direct Mail Fundraising Exp	12,471.11	19,041.36	32,348.60	63,861.07
7030 · Online Contributions Exp - Web				
7030-20 · Online Cont Exp - Donor Renewal	0.00	360.04	0.00	360.04
7030-30 · Online Cont Exp - New Donor	0.00	0.00	3,416.22	3,416.22
Total 7030 · Online Contributions Exp - Web	0.00	360.04	3,416.22	3,776.26
7040 · Tele Fundraising Expense				
7040-20 · Tele Fund Exp - Donor Renewal	964.00	1,298.00	704.00	2,966.00
Total 7040 ⋅ Tele Fundraising Expense	964.00	1,298.00	704.00	2,966.00
7080 · Recurring Contrib - Pledge	1,527.48	1,522.48	1,739.53	4,789.49
7085 · Building Fund Fundraising Exp	0.00	41 .00	0.00	41.00
7095 · Credit Card Prc Fees	4,121.28	3,998.72	4,871.75	12,991.75
7099 · Gen Fundraising Staff Salary	2,897.47	3,450.46	3,642.45	9,990.38
Total7000 ⋅ General Fundraising Expense	21,981.34	29,712.06	46,722.55	98,415.95
7100 · Project-Related Expenses				
7106 · Campus Outreach Project				
7106-20 · Campus Outreach Staff Salary	0.00	913.36	54.36	967.72
Total 7106 · Campus Outreach Project	0.00	913.36	54.36	967.72
Total 7100 · Project-Related Expenses	0.00	913.36	54.36	967.72
7200 · Events and Conventions Exp				
7200-40 · Events & Conv Staff Salary	93.47	101.48	92 4. 20	1 ,11 9. 15
Total7200 ⋅ Events and Conventions Exp	93.47	101.48	924.20	1 ,11 9. 15
7300 · Program-Related Expenses				
7310 · Affiliate Support				
7310-10 · Affiliate Development & Support	3,520.00	3,520.00	4,786.25	11,826.25
7310-20 · Affiliate Support Staff Salary	420.60	355.19	598.01	1 ,37 3.80
Total7310 ⋅ Affiliate Support	3,940.60	3,875.19	5,384.26	13,200.05
7320 · Outreach - PR & Marketing				
7320-10 · Outreach PR & Marketing General	0.00	200.00	0.00	20 0. 00
7320-20 · Outreach PR Mrktng Staff Salary	981.40	1,014.84	92 4. 20	2,920.44
Total 7320 · Outreach - PR & Marketing	981.40	1,214.84	924.20	3,120.44
7330 · Media Rel <i>a</i> tions				
7330-10 · Media Relations General	9.95	9.95	63.28	83.18
7 330-20 · Media Relations Staff Salary	93.47	101.48	163.09	35 8.04
Total 7330 · Media Relations	103.42	111.43	226.37	44 1.22
7340 · Membership Communications	4 = 0 = 0			
7340-10 · LP News	450.00	11,664.07	2,118.33	14,232.40
7340-20 · Mem Comm & Support Staff Salary	8,131.59	9,285.79	9,948.80	27,366.18
Total 7340 · Membership Communications	8,581.59	20,949.86	12,067.13	41 ,59 8.58
7360 · Campaign Support & Initiatives	1 4 0 2 0 0	1 210 20	1 69 5 21	4 40 6 60
7360-60 · Camp/Cand Support - Staff Salary	1,402.00	1,319.29	1,685.31	4,406.60
Total 7360 · Campaign Support & Initiatives	1,402.00	1,319.29	1 ,68 5. 31	4,406.60
7375 · Brand Development	2.052.10	6 260 60	2 51 5 26	10 00 0 04
7375-10 · Brand / Political Materials	2,953.19	6,360.69	3,515.36	12,829.24
7375-20 · Brand Development Staff Salary	373.87	304.45	2,011.50	2,689.82
Total 7375 · Brand Development	3,327.06	6,665.14	5,526.86	15,519.06
7380 · Ballot Access - Other Related	0.00	4.4 700 50	05 07 4 00	17 10 0 00
7380-10 · Ballot Access Petitioning Exp.	0.00	11,762.50	35,674.38	47,436.88
7380-30 · Ballot Access Legal	0.00 1 40.20	(4,000.00) 659.65	2,685.30 815.47	(1,314.70) 1,615,32
7380-60 · B/A & Petitioning Staff Salary			81 5. 47	1,615.32
Total 7380 · Ballot Access - Other Related 7395 · LPedia Historical Preservation	1 40 .20	8,422.15	39,175.15	47,737.50
	310.00	0.00	0.00	31 0.00
Total 7300 · Program-Related Expenses	18,786.27	42,557.90	64,989.28	1 26 ,33 3. 45

	Jan 17	Feb 17	Mar 17	TOTAL
8000 · Salary & Related Expense				
8005 · Salary Bonus Sick & Vac (Admn)	8,398.52	7,541.37	10,599.67	26,539.56
8010 · Hourly Wages (Admin Portion)	387.36	222.16	1,197.51	1,807.03
8015 · Contract & Paid Internships	8,848.25	7,985.26	7,112.10	23,945.61
8020 · Employer Cont to P/R Tax	1,781.12	1,803.76	1,955.61	5,540.49
8030 · Employer Cont to 401K & Adm	641.14	659.14	641.14	1,941.42
8040 · Fed & State Unem ployment	834.05	313.61	162.76	1,310.42
8060 · Health Insurance	2,837.97	2,837.97	2,837.97	8,513.91
8065 · Workers Comp Insurance	0.00	0.00	831.00	831.00
8080 · Payroll Service Fees	315.49	1 41 .52	144.74	601.75
Total 8000 · Salary & Related Expense	24,043.90	21,504.79	25,482.50	71,031.19
8100 · Admin & Overhead Expense				
8110 · Ofc Supplies & Non Cap Equipt	653.97	419.52	390.37	1,463.86
8120 · Telephone & Data Services	1,239.25	210.31	2,068.22	3,517.78
8125 · Equipment Leases & Maint.	755.62	189.75	1,321.49	2,266.86
8130 · Postage & Shipping	1,007.43	666.79	914.48	2,588.70
8140 · Travel, Meeting, & Meals Exp	0.00	825.90	912.23	1,738.13
8160 · Insurance - D/O Cyber - Other	0.00	0.00	2,768.00	2,768.00
8170 · Occupancy Expenses				
8170-10 · Mortgage Interest Expense	1,298.99	1,270.09	1,089.91	3,658.99
8170-20 · Utilities Expense	348.75	348.75	348.75	1,046.25
8170-30 · Property Taxes, Fees & Permits	740.22	740.22	740.22	2,220.66
8170-40 · Maintenance, Cleaning & Repairs	754.72	555.07	2,390.07	3,699.86
8170-60 · Assc Fees, Rent & Storage	490.99	490.99	490.93	1,472.91
Total 8170 · Occupancy Expenses	3,633.67	3,405.12	5,059.88	12,098.67
8180 · Printing & Copying	134.44	0.00	651.19	785.63
8190 · Software, Hardware & Other IT	7,234.91	12,507.58	9,996.68	29,739.17
8195 · Other Expenses & Bank Fees	286.05	262.42	885.66	1,434.13
Total 8100 · Admin & Overhead Expense	14,945.34	18,487.39	24,968.20	58,400.93
8200 · Professional Services				
8210 · Legal				
8210-10 · Legal - General	4,500.00	0.00	9,000.00	13,500.00
8210-20 · Legal - Proactive	5,000.00	0.00	0.00	5,000.00
8210-30 · Litigation-Lobbing Staff Salary	46.73	101.48	54.36	202.57
Total 8210 · Legal	9,546.73	101.48	9,054.36	18,702.57
8230 · FEC Filing & Consulting	1,500.00	1,500.00	3,000.00	6,000.00
Total 8200 · Professional Services	11,046.73	1,601.48	12,054.36	24,702.57
8300 · Depreciation Expense	2,055.44	2,055.44	2,055.44	6,166.32
Total Expense	92,952.49	116,933.90	177,250.89	387,137.28
Net Revenue	42,998.11	(14,860.03)	(37,378.33)	(9,240.25)

### **Balance Sheet Current vs Prior Month**

As of March 31, 2017

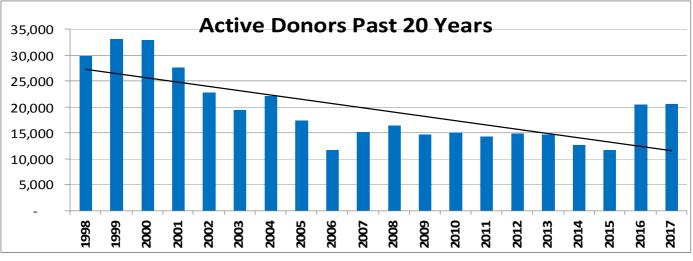
	Mar 31,17	Feb 28, 17	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
11 · Cash				
111U · PNC Check Acct 1 (Unrestricted)	157,567.54	174,835.38	(17, 267.84)	(9.88%)
112U · BBT Check Acct1 (Unrestricted)	14,932.61	36,453.99	(21, 52 1.38)	(59.04%)
113R · PNC Check Acct 2 (Restricted)	19,443.91	3,953.96	15, 48 9.95	391.76%
114R · BBT Chck Acct 2 (Restricted BF)	2,211.13	4,911.13	(2,700.00)	(54.98%)
Total 11 · Cash	194, 155.19	220, 154.46	(25,999.27)	(11.81%)
Total Checking/Savings	194, 155.19	220, 154.46	(25, 99 9.27)	(11.81%)
Other Current Assets				
13. Other Current Collectables				
130 · Bequests Expected - Current	33,400.00	33,400.00	0.00	0.0%
Total 13 · Other Current Collectables	33,400.00	33,400.00	0.00	0.0%
16 · Prepaid Expenses				
161 · Bulk Mail Account				
161-10 · Prepaid Bulk Mail VA	1,149.26	921.87	227.39	24.67%
161-20 · Prepaid Bulk Mail DC	565.07	565.07	0.00	0.0%
Total 161 · Bulk Mail Account	1,714.33	1,486.94	227.39	15.29%
165 · Prepaid Licenses	18,573.00	20,430.30	(1,857.30)	(9.09%)
166 · Prepaid Insurance	6,586.33	6,586.33	0.00	0.0%
167 · Prepaid Convention	-,	-,		
167-20 · Prepaid Convention Travel/Other	1,500.00	1,500.00	0.00	0.0%
Total 167 · Prepaid Convention	1,500.00	1,500.00	0.00	0.0%
168 · Prepaid Rent	0.00	195.93	(195.93)	(100.0%)
169 · Other Prepaid Expense	11,180.24	2,560.80	8,619.44	336.59%
Total 16 · Prepaid Expenses	39,553.90	32,760.30	6,793.60	20.74%
Total Other Current Assets	72,953.90	66,160.30	6,793.60	10.27%
Total Current Assets	267,109.09	286,314.76	(19,205.67)	(6.71%)
Fixed Assets	201,100.00	200,014.70	(10,200.07)	(0.7170)
17 · Fixed Assets				
172 · Furniture & Fixtures	25,878.73	25,878.73	0.00	0.0%
173 · Office Equipment	4,365.98	4,365.98	0.00	0.0%
174 · Computer Hardware	22,801.27	4,303.98	0.00	0.0%
175 · Computer Naturate	84,645.15	84,645.15	0.00	0.0%
176 · Capital Lease Assets	32,961.61	32,961.61	0.00	0.0%
177 · Office Building	52,901.01	32,901.01	0.00	0.0 %
177-10 · Physical Structure	477 440.00	477 11000	0.00	0.09/
177-20 · Land	477,119.00 347,881.00	477, 119.00 347, 88 1.00	0.00 0.00	0.0% 0.0%
Total 177 · Office Building	825,000.00	825,000.00	0.00	0.0%
178 · Ofc Imprmnt Acq & Capt Expense	51,451.11	51,451.11	0.00	0.0%
179 · Accumulated Depreciation	(191,006.39)	(188,950.95)	(2,055.44)	(1.09%)
Total 17 · Fixed Assets	856,097.46	858, 152.90	(2,055.44)	(0.24%)
Total Fixed Assets	856,097.46	858, 152.90	(2,055.44)	(0.24%)
Other Assets				
18 · Non Current Collectables				
180 · Bequests Expected - Non Current	99,606.54	100,022.96	(416.42)	(0.42%)
Total 18 · Non Current Collectables	99,606.54	100,022.96	(416.42)	(0.42%)
Total Other Assets	99,606.54	100,022.96	(416.42)	(0.42%)
TOTAL ASSETS	1,222,813.09	1,244,490.62	(21,677.53)	(1.74%)

LIABILITIES & EQUITY Liabilities Current Liabilities 24. Accrued Payroll 15,867.50 9,539.57 6,327.93 66.33% 242. Accrued Payroll 15,867.50 9,539.57 6,327.93 66.33% 242. Accrued Payroll 15,869.50 9,000 647.00 (0.15%) 245. Accrued Real Estate Tax 2,220.66 1,480.44 740.22 50.0% Total 24. Accrued Expenses 50,047.16 43,026.01 7,021.15 16.32% 27. Deferred Liabilities 15,489.95 0.00 15,489.95 100.0% Total Ore Current Liabilities 66,537.11 43,026.01 22,511.10 52.32% Long Term Liabilities 66,537.11 43,026.01 22,511.10 52.32% Long Term Liabilities 28. 28. Cong Term Liabilities 23,778.65 0.00 0.0% 28. Capital Lease - Postage Machine 23,778.65 24,758.35 0.00 0.0% 29. Loans & Mortgages (Principal) 260,121.07 266,931.37 (6,810.30) (2,25%) Total Long Term Liabilities 349,416.53 333,715.73 15,700.80 4.71% Equity 31. General Operating 876,471.72 875,555.38 916.34 0.11% 32.21 - Fund - Campus 2,555.41 2,656.41 0.00 0.0% 3210. Fund - Lagal Offense Fund 1,388.55 0.00 3224. Fund - Campus 2,555.41 2,656.41 0.00 0.0% 3210. Fund - Leage Offense Fund 1,388.55 0.00 3210. Fund - Leage Offense Fund 1,388.55 0.00 3210. Fund - Leage Offense Fund 1,388.55 0.00 0.0% Total 22. Temp. Restricted Balances 6,166.09 7,081.43 (916.34) (12.84%) Net Revenue (9,242.02) 28,130.89 (37,378.33) (132.84%) Total Liabilities 8 6,166.09 7,081.43 (916.34) (12.84%) Net Revenue (9,242.02) 28,130.89 (37,378.33) (132.84%) Total Liabilities 8 6,166.09 7,081.43 (916.34) (12.84%) Net Revenue (9,242.02) 28,130.89 (37,378.33) (132.84%) Total Liabilities 8 6,166.09 7,081.43 (916.34) (12.84%) Net Revenue (9,242.02) 28,130.89 (37,378.33) (132.84%) Total Liabilities 8 6,166.09 7,081.43 (916.34) (12.84%) Net Revenue (9,242.02) 28,130.89 (37,378.33) (132.84%) Total Liabilities 8 6,166.09 7,081.43 (916.34) (12.84%) Net Revenue (9,242.02) 28,130.89 (37,378.33) (132.84%) Total Liabilities 8 EQUITY 122.81309 124.44,806.22 (21,677.53) (1,24%)		Mar 31, 17	Feb 28, 17	\$ Change	% Change
Current Liabilities           Other Current Liabilities           241 - Accrued Payroll         15,867.50         9,539.57         6,327.93         66.33%           242 - Accrued Vacation         31,958.00         32,006.00         (47.00)         (0.15%)           245 - Accrued Real Estate Tax         2,220.66         1,480.44         740.22         50.0%           7 - Deferred Liabilities         50,047.16         43,026.01         7,021.15         16.32%           272 - Deferred Liabilities         15,489.95         0.00         15,489.95         100.0%           Total 27 - Deferred Liabilities         65,537.11         43,026.01         22,511.10         52.32%           Total Other Current Liabilities         65,537.11         43,026.01         22,511.10         52.32%           28 - Long Tern Liabilities         65,537.11         43,026.01         22,511.10         52.32%           281 - Capital Lease - Postage Machine         3,479.66         3,479.66         0.00         0.0%           29 - Loans & Mortgages (Principal)         260.121.07         266,931.37         (6,810.30)         (2,25%)           31 - General Operating         349,416.53         333,715.73         15,700.80         4,71%           320 - Fund - Buildities         2,555.41	LIABILITIES & EQUITY				
Other Current Liabilities           24 · Accrued Expenses           24 · Accrued Payroll         15,867.50         9,539.57         6,327.93         66.33%           242 · Accrued Vacation         31,959.00         32,006.00         (47.00)         (0,15%)           245 · Accrued Real Estate Tax         2,220.66         1,480.44         740.22         50.0%           Total 24 · Accrued Expenses         50,047.16         43,026.01         7,021.15         16.32%           272 · Deferred Liabilities         15,489.95         0.00         15,489.95         100.0%           Total 27 · Deferred Liabilities         65,537.11         43,026.01         22,511.10         52.32%           Total Other Current Liabilities         65,537.11         43,026.01         22,511.10         52.32%           28 · Long Term Liabilities         23,758.35         23,758.35         0.00         0.0%           29 · Loans & Mortgages (Principal)         260,121.07         266,331.37         (6,810.30)         (2,25%)           Total Lightities         23,878.42         290,689.72         (6,810.30)         (2,25%)           Total Long Term Liabilities         283,879.42         290,689.72         (6,810.30)         (2,25%)           Total Long Term Liabilities         283,879.42	Liabilities				
24 · Accrued Expenses           241 · Accrued Payroll         15,867.50         9,539.57         6,327.93         66.33%           242 · Accrued Vacation         31,959.00         32,006.00         (47.00)         (0.15%)           245 · Accrued Real Estate Tax         2,220.66         1,480.44         740.22         50.0%           Total 24 · Accrued Expenses         50,047.16         43,026.01         7,021.15         16.32%           27 · Deferred Liabilities         15,489.95         0.00         15,489.95         100.0%           Total 27 · Deferred Liabilities         65,537.11         43,026.01         22,511.10         52.22%           Total Qurrent Liabilities         65,537.11         43,026.01         22,511.10         52.32%           Long Term Liabilities         28 · Long Term Liabilities         23,758.35         0.00         0.0%           28 · Long Term Liabilities         23,758.35         23,758.35         0.00         0.0%           29 · Loars & Mortgages (Principal)         260,121.07         266,331.37         16,610.30)         (2.25%)           Total Labilities         23,758.35         23,758.35         0.00         0.0%         23,758.35         0.00         0.0%           31 · General Operating         349,416.53         33	Current Liabilities				
241 · Accrued Payroll         15,867.50         9,539.57         6,327.93         66.33%           242 · Accrued Vacation         31,959.00         32,006.00         (47.00)         (0,15%)           245 · Accrued Estate Tax         2,220.66         1,480.44         74022         50.0%           Total 24 · Accrued Expenses         50,047.16         43,026.01         7,021.15         16.32%           27 · Deferred Liabilities         15,489.95         0.00         15,489.95         100.0%           Total 27 · Deferred Liabilities         66,537.11         43,026.01         22,511.10         52.32%           Total Other Current Liabilities         65,537.11         43,026.01         22,511.10         52.32%           28 · Long Term Liabilities         23,479.66         3,479.66         0.00         0.0%           28 · Long Term Liabilities         23,758.35         0.00         0.0%           29 · Loans & Mortgages (Principal)         200.12.07         266,931.37         (6,810.30)         (2.55%)           Total Liabilities         23,879.42         290,689.72         (6,810.30)         (2.23%)           30 · Gaptal Lease - Copier         20,278.69         0.00         0.0%           31 · Gaptal Lease - Copier         20,278.69         0.00         0.	Other Current Liabilities				
242 · Accrued Vacation         31,959.00         32,006.00         (47.00)         (0.15%)           245 · Accrued Real Estate Tax         2,220.66         1,480.44         740.22         50.0%           Total 24 · Accrued Expenses         50,047.16         43,026.01         7,021.15         16.32%           27 · Deferred Liabilities         50,047.16         43,026.01         7,021.15         16.32%           27 · Deferred Convention Revenue         15,489.95         0.00         15,489.95         100.0%           Total 27 · Deferred Liabilities         65,537.11         43,026.01         22,511.10         52.32%           Long Term Liabilities         65,537.11         43,026.01         22,511.10         52.32%           28 · Long Term Liabilities         65,537.11         43,026.01         22,511.10         52.32%           28 · Long Term Liabilities         20,278.69         0.00         0.0%         0.0%           29 · Loans & Mortgages (Principal)         260,121.07         266,931.37         (6,810.30)         (2.55%)           Total Liabilities         349,416.53         333,715.73         15,700.80         4.71%           31 · General Operating         876,471.72         875,555.38         916.34         0.11%           320 · Fund - Campus	24 · Accrued Expenses				
245 · Accrued Real Estate Tax         2,220.66         1,480.44         740.22         50.0%           Total 24 · Accrued Expenses         50,047.16         43,026.01         7,021.15         16.32%           277 · Deferred Convention Revenue         15,489.95         0.00         15,489.95         100.0%           Total 27 · Deferred Current Liabilities         65,537.11         43,026.01         22,511.10         52.32%           Total Other Current Liabilities         65,537.11         43,026.01         22,511.10         52.32%           Long Term Liabilities         65,537.11         43,026.01         22,511.10         52.32%           28 · Long Term Liabilities         28,179.66         3,479.66         0.00         0.0%           28 · Long Term Liabilities         23,758.35         0.00         0.0%           29 · Loans & Mortgages (Principal)         260,121.07         266,931.37         (6,810.30)         (2.55%)           Total Liabilities         349,416.53         333,715.73         15,700.80         4.71%           Equity         31 · General Operating         876,471.72         875,555.38         916.34         0.11%           32 · Temp. Restricted Balances         3294 · Fund - Campus         2,555.41         2,555.41         0.00         0.0%	241 · Accrued Payroll	15,867.50	9,539.57	6,327.93	66.33%
Total 24 - Accrued Expenses         50,047.16         43,026.01         7,021.15         16.32%           27 - Deferred Liabilities         272 - Deferred Convention Revenue         15,489.95         0.00         15,489.95         100.0%           Total 27 - Deferred Liabilities         15,489.95         0.00         15,489.95         100.0%           Total Other Current Liabilities         65,537.11         43,026.01         22,511.10         52.32%           Total Current Liabilities         65,537.11         43,026.01         22,511.10         52.32%           Long Term Liabilities         65,537.11         43,026.01         22,511.10         52.32%           281 - Capital Lease - Postage Machine         3,479.66         3,479.66         0.00         0.0%           282 - Capital Lease - Copier         20,278.69         20,278.69         0.00         0.0%           291 - Long Term Liabilities         23,758.35         23,758.35         0.00         0.0%           292 - Loans & Mortgages (Principal)         260,121.07         266,931.37         (6,810.30)         (2.55%)           Total Long Term Liabilities         234,879.42         290,689.72         (6,810.30)         (2.34%)           31 - General Operating         876,471.72         875,555.38         916.34         0.	242 · Accrued Vacation	31,959.00	32,006.00	(47.00)	(0.15%)
27 · Deferred Liabilities         10.000         15,489.95         0.00         15,489.95         100.0%           Total 27 · Deferred Liabilities         15,489.95         0.00         15,489.95         100.0%           Total Other Current Liabilities         65,537.11         43,026.01         22,511.10         52.32%           Total Current Liabilities         65,537.11         43,026.01         22,511.10         52.32%           Long Term Liabilities         65,537.11         43,026.01         22,511.10         52.32%           281 · Capital Lease - Postage Machine         3,479.66         3,479.66         0.00         0.0%           282 · Capital Lease - Copier         20,278.69         20,278.69         0.00         0.0%           29 · Loans & Mortgages (Principal)         260,121.07         266,931.37         (6,810.30)         (2.55%)           Total Long Term Liabilities         283,879.42         290,689.72         (6,810.30)         (2.34%)           31 · General Operating         876,471.72         875,555.38         916.34         0.11%           32 · Temp. Restricted Balances         2,555.41         2,555.41         0.00         0.0%           321 · Fund - Campus         2,555.41         2,555.41         0.00         0.0%           321	245 · Accrued Real Estate Tax	2,220.66	1,480.44	740.22	50.0%
272 · Deferred Convention Revenue         15,489.95         0.00         15,489.95         100.0%           Total 27 · Deferred Liabilities         15,489.95         0.00         15,489.95         100.0%           Total Other Current Liabilities         65,537.11         43,026.01         22,511.10         52.32%           Total Current Liabilities         65,537.11         43,026.01         22,511.10         52.32%           Long Term Liabilities         65,537.11         43,026.01         22,511.10         52.32%           Z81 · Capital Lease - Postage Machine         3,479.66         3,479.66         0.00         0.0%           Z82 · Capital Lease - Copier         20,278.69         0.00         0.0%         0.0%           Z9 · Loans & Mortgages (Principal)         260,121.07         266,931.37         (6,810.30)         (2.25%)           Total Long Term Liabilities         283,879.42         290,689.72         (6,810.30)         (2.34%)           Total Long Term Liabilities         349,416.53         333,715.73         15,700.80         4.71%           Equity         31 · General Operating         876,471.72         875,555.38         916.34         0.11%           320 · Fund - Campus         2,555.41         2,555.41         0.00         0.0%	Total 24 · Accrued Expenses	50,047.16	43,026.01	7,021.15	16.32%
Total 27 · Deferred Liabilities         15,489.95         0.00         15,489.95         100.0%           Total Other Current Liabilities         65,537.11         43,026.01         22,511.10         52.32%           Total Current Liabilities         65,537.11         43,026.01         22,511.10         52.32%           Long Term Liabilities         65,537.11         43,026.01         22,511.10         52.32%           Long Term Liabilities         65,537.11         43,026.01         22,511.10         52.32%           281 · Capital Lease - Postage Machine         3,479.66         3,479.66         0.00         0.0%           282 · Capital Lease - Copier         20,278.69         200,00         0.0%           Total 28 · Long Term Liabilities         23,758.35         23,758.35         0.00         0.0%           29 · Loans & Mortgages (Principal)         260,121.07         266,931.37         (6,810.30)         (2.555%)           Total Liabilities         349,416.53         333,715.73         15,700.80         4.71%           Equity         31 · General Operating         876,471.72         875,555.38         916.34         0.11%           32 · Temp. Restricted Balances         2,555.41         2,555.41         0.00         0.0%           3210 · Fund - Building </th <th>27 · Deferred Liabilities</th> <th></th> <th></th> <th></th> <th></th>	27 · Deferred Liabilities				
Total Other Current Liabilities         10,10300         10,1000         10,1000         10,1000         10,	272 · Deferred Convention Revenue	15,489.95	0.00	15, 48 9.95	100.0%
Total Qurrent Liabilities         0.000111         10,02101         22,01110         00,02110           Long Term Liabilities         65,537.11         43,026.01         22,511.10         52.32%           28 · Long Term Liabilities         281 · Capital Lease - Postage Machine         3,479.66         3,479.66         0.00         0.0%           28 · Long Term Liabilities         23,758.35         23,758.35         0.00         0.0%           29 · Loans & Mortgages (Principal)         260,121.07         266,931.37         (6,810.30)         (2,255%)           Total Liabilities         283,879.42         290,689.72         (6,810.30)         (2,34%)           Total Liabilities         24,941.653         333,715.73         15,700.80         4.71%           Equity         31 · General Operating         876,471.72         875,555.38         916.34         0.11%           3204 · Fund - Campus         2,555.41         2,555.41         0.00         0.0%           3210 · Fund - Building         2,211.13         3,127.47         (916.34)         (29.3%)           3213 · Fund - Legal Offense Fund         1,398.55         1,398.55         0.00         0.0%           Total 32 · Temp. Restricted Balances         6,165.09         7,081.43         (916.34)         (12.94%)	Total 27 · Deferred Liabilities	15,489.95	0.00	15, 48 9.95	100.0%
Long Term Liabilities           28 · Long Term Liabilities           28 · Capital Lease - Postage Machine         3,479.66         3,479.66         0.00         0.0%           28 · Capital Lease - Copier         20,278.69         20,278.69         0.00         0.0%           29 · Loans & Mortgages (Principal)         260,121.07         266,931.37         (6,810.30)         (2.55%)           Total Long Term Liabilities         283,879.42         290,689.72         (6,810.30)         (2.34%)           Total Liabilities         283,879.42         290,689.72         (6,810.30)         (2.34%)           Total Liabilities         349,416.53         333,715.73         15,700.80         4.71%           Equity         31 · General Operating         876,471.72         875,555.38         916.34         0.11%           32 · Temp. Restricted Balances         3204 · Fund - Campus         2,555.41         2,555.41         0.00         0.0%           3210 · Fund - Building         2,211.13         3,127.47         (916.34)         (29.3%)           3213 · Fund - Legal Offense Fund         1,398.55         1,398.55         0.00         0.0%           Total 32 · Temp. Restricted Balances         6,165.09         7,081.43         (916.34)         (12.94%)           Net	Total Other Current Liabilities	65,537.11	43,026.01	22, 51 1.10	52.32%
28 · Long Term Liabilities         281 · Capital Lease - Postage Machine       3,479.66       3,479.66       0.00       0.0%         282 · Capital Lease - Copier       20,278.69       20,278.69       0.00       0.0%         Total 28 · Long Term Liabilities       23,758.35       23,758.35       0.00       0.0%         29 · Loans & Mortgages (Principal)       260,121.07       266,931.37       (6,810.30)       (2.55%)         Total Long Term Liabilities       283,879.42       290,689.72       (6,810.30)       (2.34%)         Total Liabilities       349,416.53       333,715.73       15,700.80       4.71%         Equity       31 · General Operating       876,471.72       875,555.38       916.34       0.11%         32 · Temp. Restricted Balances       2,555.41       2,555.41       0.00       0.0%         321 · Fund - Campus       2,555.41       2,555.41       0.00       0.0%         321 · Fund - Legal Offense Fund       1,398.55       1,398.55       0.00       0.0%         321 · Fund - Legal Offense Fund       1,398.55       1,398.55       0.00       0.0%         Met Revenue       (9,240.25)       28,138.08       (37,378.33)       (132.84%)         Net Revenue       (9,240.25)       28,138.08       <	Total Current Liabilities	65,537.11	43,026.01	22, 51 1.10	52.32%
281 · Capital Lease - Postage Machine         3,479.66         3,479.66         0.00         0.0%           282 · Capital Lease - Copier         20,278.69         20,278.69         0.00         0.0%           Total 28 · Long Term Liabilities         23,758.35         23,758.35         0.00         0.0%           29 · Loans & Mortgages (Principal)         260,121.07         266,931.37         (6,810.30)         (2.55%)           Total Long Term Liabilities         283,879.42         290,689.72         (6,810.30)         (2.34%)           Total Liabilities         349,416.53         333,715.73         15,700.80         4.71%           Equity         31 · General Operating         876,471.72         875,555.38         916.34         0.11%           3204 · Fund - Campus         2,555.41         2,555.41         0.00         0.0%           3210 · Fund - Building         2,211.13         3,127.47         (916.34)         (29.3%)           3213 · Fund - Legal Offense Fund         1,398.55         1,398.55         0.00         0.0%           Total 32 · Temp. Restricted Balances         6,165.09         7,081.43         (916.34)         (12.94%)           Net Revenue         (9,240.25)         28,138.08         (37,378.33)         (4.1%)	Long Term Liabilities				
282 · Capital Lease - Copier         20,278.69         20,278.69         0.00         0.0%           Total 28 · Long Term Liabilities         23,758.35         23,758.35         0.00         0.0%           29 · Loans & Mortgages (Principal)         260,121.07         266,931.37         (6,810.30)         (2.55%)           Total Liabilities         283,879.42         290,689.72         (6,810.30)         (2.34%)           Total Liabilities         349,416.53         333,715.73         15,700.80         4.71%           Equity         31 · General Operating         876,471.72         875,555.38         916.34         0.11%           32 · Temp. Restricted Balances         3204 · Fund - Campus         2,555.41         2,555.41         0.00         0.0%           3210 · Fund - Building         2,211.13         3,127.47         (916.34)         (29.3%)           3213 · Fund - Legal Offense Fund         1,398.55         1,398.55         0.00         0.0%           Net Revenue         (9,240.25)         28,138.08         (37,378.33)         (132.84%)           Total Equity         873,396.56         910,774.89         (37,378.33)         (4.1%)	28 · Long Term Liabilities				
Total 28 · Long Term Liabilities         23,758.35         23,758.35         0.00         0.0%           29 · Loans & Mortgages (Principal)         260,121.07         266,931.37         (6,810.30)         (2.55%)           Total Long Term Liabilities         283,879.42         290,689.72         (6,810.30)         (2.34%)           Total Liabilities         349,416.53         333,715.73         15,700.80         4.71%           Equity         31 · General Operating         876,471.72         875,555.38         916.34         0.11%           32 · Temp. Restricted Balances         2,555.41         2,655.41         0.00         0.0%           3210 · Fund - Campus         2,555.41         2,555.41         0.00         0.0%           3213 · Fund - Legal Offense Fund         1,398.55         1,398.55         0.00         0.0%           Net Revenue         (9,240.25)         28,138.08         (37,378.33)         (132.84%)           Total Equity         873,396.56         910,774.89         (37,378.33)         (4.1%)	281 · Capital Lease - Postage Machine	3,479.66	3,479.66	0.00	0.0%
29 · Loans & Mortgages (Principal)         260,121.07         266,931.37         (6,810.30)         (2.55%)           Total Long Term Liabilities         283,879.42         290,689.72         (6,810.30)         (2.34%)           Total Liabilities         349,416.53         333,715.73         15,700.80         4.71%           Equity         31 · General Operating         876,471.72         875,555.38         916.34         0.11%           32 · Temp. Restricted Balances         22,555.41         2,555.41         0.00         0.0%           3210 · Fund - Campus         2,211.13         3,127.47         (916.34)         (29.3%)           3213 · Fund - Legal Offense Fund         1,398.55         1,398.55         0.00         0.0%           Met Revenue         (9,240.25)         28,138.08         (37,378.33)         (132.84%)           Total Equity         873,396.56         910,774.89         (37,378.33)         (4.1%)	282 · Capital Lease - Copier	20,278.69	20,278.69	0.00	0.0%
Total Long Term Liabilities         283,879.42         290,689.72         (6,810.30)         (2.34%)           Total Liabilities         349,416.53         333,715.73         15,700.80         4.71%           Equity         31 · General Operating         876,471.72         875,555.38         916.34         0.11%           32 · Temp. Restricted Balances         2,555.41         2,555.41         0.00         0.0%           321 · Fund - Campus         2,555.41         2,555.41         0.00         0.0%           321 · Fund - Building         2,211.13         3,127.47         (916.34)         (29.3%)           3213 · Fund - Legal Offense Fund         1,398.55         1,398.55         0.00         0.0%           Total 32 · Temp. Restricted Balances         6,165.09         7,081.43         (916.34)         (12.94%)           Net Revenue         (9,240.25)         28,138.08         (37,378.33)         (132.84%)           Total Equity         873,396.56         910,774.89         (37,378.33)         (4.1%)	Total 28 · Long Term Liabilities	23,758.35	23,758.35	0.00	0.0%
Total Liabilities         349,416.53         333,715.73         15,700.80         4.71%           Equity         31 · General Operating         876,471.72         875,555.38         916.34         0.11%           32 · Temp. Restricted Balances         3204 · Fund - Campus         2,555.41         2,555.41         0.00         0.0%           3210 · Fund - Building         2,211.13         3,127.47         (916.34)         (29.3%)           3213 · Fund - Legal Offense Fund         1,398.55         1,398.55         0.00         0.0%           Total 32 · Temp. Restricted Balances         6,165.09         7,081.43         (916.34)         (12.94%)           Net Revenue         (9,240.25)         28,138.08         (37,378.33)         (132.84%)           Total Equity         873,396.56         910,774.89         (37,378.33)         (4.1%)	29 · Loans & Mortgages (Principal)	260, 121.07	266,931.37	(6, 81 0.30)	(2.55%)
Equity       876,471.72       875,555.38       916.34       0.11%         32 · Temp. Restricted Balances       2,555.41       2,555.41       0.00       0.0%         3210 · Fund - Campus       2,211.13       3,127.47       (916.34)       (29.3%)         3213 · Fund - Legal Offense Fund       1,398.55       1,398.55       0.00       0.0%         Total 32 · Temp. Restricted Balances       6,165.09       7,081.43       (916.34)       (12.94%)         Net Revenue       (9,240.25)       28,138.08       (37,378.33)       (132.84%)         Total Equity       873,396.56       910,774.89       (37,378.33)       (4.1%)	Total Long Term Liabilities	283,879.42	290,689.72	(6, 81 0.30)	(2.34%)
31. General Operating       876,471.72       875,555.38       916.34       0.11%         32. Temp. Restricted Balances       2,555.41       2,555.41       0.00       0.0%         3210. Fund - Campus       2,211.13       3,127.47       (916.34)       (29.3%)         3213. Fund - Legal Offense Fund       1,398.55       1,398.55       0.00       0.0%         Total 32. Temp. Restricted Balances       6,165.09       7,081.43       (916.34)       (12.94%)         Net Revenue       (9,240.25)       28,138.08       (37,378.33)       (132.84%)         Total Equity       873,396.56       910,774.89       (37,378.33)       (4.1%)	Total Liabilities	349,416.53	333,715.73	15, 700.80	4.71%
32 · Temp. Restricted Balances         3204 · Fund - Campus       2,555.41       2,555.41       0.00       0.0%         3210 · Fund - Building       2,211.13       3,127.47       (916.34)       (29.3%)         3213 · Fund - Legal Offense Fund       1,398.55       1,398.55       0.00       0.0%         Total 32 · Temp. Restricted Balances       6,165.09       7,081.43       (916.34)       (12.94%)         Net Revenue       (9,240.25)       28,138.08       (37,378.33)       (132.84%)         Total Equity       873,396.56       910,774.89       (37,378.33)       (4.1%)	Equity				
3204. Fund - Campus       2,555.41       2,555.41       0.00       0.0%         3210. Fund - Building       2,211.13       3,127.47       (916.34)       (29.3%)         3213. Fund - Legal Offense Fund       1,398.55       1,398.55       0.00       0.0%         Total 32. Temp. Restricted Balances       6,165.09       7,081.43       (916.34)       (12.94%)         Net Revenue       (9,240.25)       28,138.08       (37,378.33)       (132.84%)         Total Equity       873,396.56       910,774.89       (37,378.33)       (4.1%)	31 · General Operating	876,471.72	875,555.38	916.34	0.11%
3210 · Fund - Building       2,211.13       3,127.47       (916.34)       (29.3%)         3213 · Fund - Legal Offense Fund       1,398.55       1,398.55       0.00       0.0%         Total 32 · Temp. Restricted Balances       6,165.09       7,081.43       (916.34)       (12.94%)         Net Revenue       (9,240.25)       28,138.08       (37,378.33)       (132.84%)         Total Equity       873,396.56       910,774.89       (37,378.33)       (4.1%)	32 · Temp. Restricted Balances				
3213 · Fund - Legal Offense Fund       1,398.55       1,398.55       0.00       0.0%         Total 32 · Temp. Restricted Balances       6,165.09       7,081.43       (916.34)       (12.94%)         Net Revenue       (9,240.25)       28,138.08       (37,378.33)       (132.84%)         Total Equity       873,396.56       910,774.89       (37,378.33)       (4.1%)	3204 · Fund - Campus	2,555.41	2,555.41	0.00	0.0%
Total 32 · Temp. Restricted Balances         6,165.09         7,081.43         (916.34)         (12.94%)           Net Revenue         (9,240.25)         28,138.08         (37,378.33)         (132.84%)           Total Equity         873,396.56         910,774.89         (37,378.33)         (4.1%)	3210 · Fund - Building	2,211.13	3, 127.47	(91 6.34)	(29.3%)
Net Revenue(9,240.25)28,138.08(37,378.33)(132.84%)Total Equity873,396.56910,774.89(37,378.33)(4.1%)	3213 · Fund - Legal Offense Fund	1,398.55	1,398.55	0.00	0.0%
Total Equity         873,396.56         910,774.89         (37,378.33)         (4.1%)	Total 32 · Temp. Restricted Balances	6,165.09	7,081.43	(916.34)	(12.94%)
	Net Revenue	(9,240.25)	28,138.08	(37, 378.33)	(132.84%)
TOTAL LIABILITIES & EQUITY         1,222,813.09         1,244,490.62         (21,677.53)         (1.74%)	Total Equity	873, 396.56	910,774.89	(37, 378.33)	(4.1%)
	TOTAL LIABILITIES & EQUITY	1,222,813.09	1,244,490.62	(21,677.53)	(1.74%)

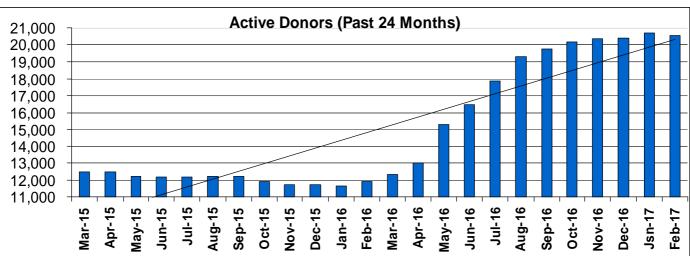


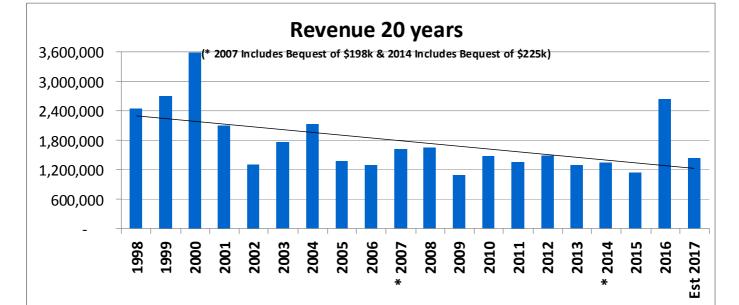
#### FEB 2017 DRAFT END OF MONTH FINANCIAL REPORTS

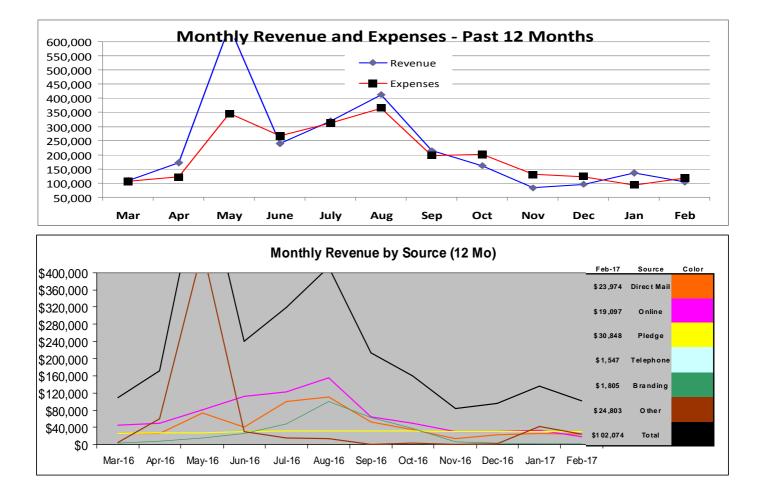
- Page 2 EOM Membership and Revenue Charts and Graphs
- Page 4 EOM Financial Summary Reports
- Page 5 Statement of Operations Budget vs. Actual
- Page 6 2017 v. 2015 Comparisons Statement of Operations
- Page 7 P&L Detail (w-Functional Allocation of Expenses) by Month
- Page 10 Balance Sheet Curr v. Prior Month Comparison
- Page 12 Cash Flow Report
- Page 13 Related Party Contributions and Disbursements
- Page 13 Chair's Discretionary Disbursements



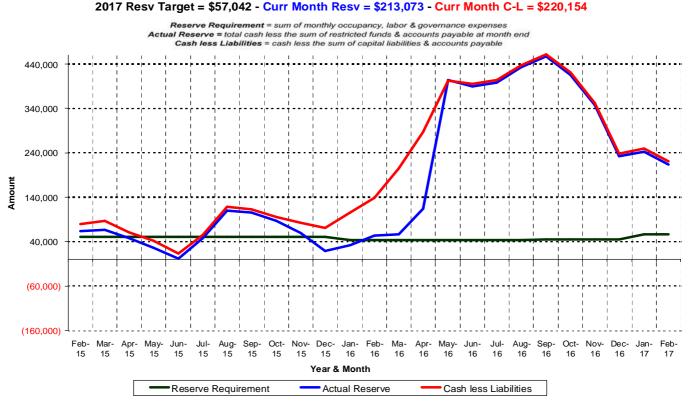
### End of Month Reports – Charts







Reserve Adequacy Trend & Cash Less Liabilities (24 Months)



### End of Month Reports – Financial Summary

#### Statement of Operations Summary

		Last Mo	onth & YTD			
	Total Feb-		2017 Budget	Actual vs.	Total Annual	2017 Budget
	17	2017 YTD	Year to Date	Budget YTD	Budget 2017	Remaining
Support and Revenue	102,074	238,024	228,678	9,347	1,374,200	1,136,176
Cost of Support and Revenue	26,262	45,345	56,333	(10,988)	338,000	292,655
Net Support Available for Programs	75,812	192,679	172,344	20,335	1,036,200	843,521
Program Expense	90,672	164,541	201,933	(37,392)	1,211,600	1,047,059
Net Operating Surplus (or Deficit)	(14,860)	28,138	(29,589)	57,727	(175,400)	(203, 538)

### P&L Acct Summary Last Month Plus YTD

	Feb 17	TOTAL
Revenue		
4000 · General Fundraising	76,566	172,264
4100 · Project Revenue	21,963	58,226
4300 · Program Revenue	3,545	7,534
Total Revenue	102,074	238,024
Gross Revenue	102,074	238,024
Expense		
7000 · General Fundraising Expense	29,712	51,693
7100 · Project-Related Expenses	91 3	913
7200 · Events and Conventions Exp	10 1	194
7300 · Program-Related Expenses	42,558	61,344
8000 · Salary & Related Expense	21,505	45,549
8100 · Admin & Overhead Expense	18,487	33,432
8200 · Professional Services	1,601	12,648
8300 · Depreciation Expense	2,055	4,110
Total Expense	116,932	209,883
Net Revenue	(14,858)	28,141

### Balance Sheet Summary - Current vs Prior Month

	Feb 28, 17	Jan 31, 17	\$ Change	% Change
ASSETS				
Current Assets				
Total Checking/Savings	220, 154.46	249,946.22	(29,791.76)	-11.92%
Total Other Current Assets	66,160.30	71,044.95	(4,884.65)	-6.88%
Total Current Assets	286, 314.76	320,991.17	(34,676.41)	-10.80%
Total Fixed Assets	858, 152.90	860,208.34	(2,05 5.44)	-0.24%
Total Non Current - O ther	100,022.96	100,022.96	0.00	0.00%
TOTAL ASSETS	1,244,490.62	1,281,222.47	(36,731.85)	-2.87%
LIABILITIES & EQUITY				
Liabilities				
Total Current Liabilities	43,026.01	41,267.71	1,758.30	4.26%
Total Long Term Liabilities	290,689.72	314,319.84	(23,630.12)	-7.52%
Total Liabilities	333,715.73	355,587.55	(21,871.82)	-6.1 5%
Total Equity	910,774.89	925,634.92	(14,860.03)	-1.61%
TOTAL LIABILITIES & EQUITY	1,244,490.62	1,281,222.47	(36,73 1.85)	-2.87%

		Duuį	get vs. Act	uai				
	Un- restricted Feb-17	Temp. Restricted	Total Feb- 17	Total Feb - Feb-17	Budget Year to Date	Actual vs. Budget YTD	* Annual Budget 2017	2017 Budget Remaining
Support and Revenue								
20-Membership Dues	33,680		33,680	82,365	87,717	(5,352)	526,300	443,935
21-Donations	10,939		10,939	23,059	34,067	(11,008)	204,400	181,341
22-Recurring Gifts	30,848		30,848	,	60,000	2,071	360,000	297,929
23-Board/ED Solicitation MajorGifts	0		0		5,000	(5,000)		30,000
24-Convention Revenue	0		0	0	0	0	0	0
25-Project Program Revenue	1,735	21.963	23,698	60,991	10,667	50,324	64,000	3,009
26-Brand Dev / Political Materials Rev	1,805	1	1,805		4,644	0	-	25,356
27-Ballot Access & Related Donations	1,100		1,100	4,770	25,000	(20,230)	150,000	145,230
28-Membership Communication	5		5		1,583	(1,458)		9,375
29-Other Revenue	0		0	0	0	0		0
Total Support and Revenue	80,111	21,963	102,074	238,024	228,678	9,347	1,374,200	1,136,176
Cost of Support and Revenue				· •				
32-Fundraising Costs	12,626		12,626	23,241	24,017	(775)	144,100	120,859
33-Membership Fundraising Costs	13,594		13,594		25,867	(3,803)		133,137
35-Convention	0		0	0	0	0	0	0
36-Ballot Access Fundraising Exp	0		0	0	4,300	(4, 300)	25,800	25,800
37-Building Fundraising Exp	41	0	41	41	2,150	(2,109)		12,859
Total Cost of Support and Revenue	26,262	0	26,262	45,345	56,333	(10,988)	338,000	292,655
				· · · · · · · · ·				
Net Support Available for Programs	53,849	21,963	75,812	192,679	172,344	20,335	1,036,200	843,521
Program Expense			ļ	l		I		
40-Adminstrative Costs	22,043	0	22,043	,	56,217	(11,173)		292,256
45-Compens ation	39,112		39,112	77,737	92,700	(14,963)	556,200	478,463
50-Affiliate Support	3,520		3,520	7,040	7,500	(460)	45,000	37,960
55-Brand Dev / Political Materials	6,361		6,361	9,314	5,000	4,314	30,000	20,686
58-Campus Outreach	0	0	0	0	167	(167)	1,000	1,000
60-Candidate, Campaign & Initiatives	0		0	0	2,000	(2,000)	12,000	12,000
70-Ballot Access VR & Related Exp	11,763		11,763	11,763	21,667	(9,904)	130,000	118,238
75-Litigation	(4,000)		(4,000)	1,000	1,000	0	-,	5,000
80-Media	10		10	20	100	(80)	600	580
85-Member Communication	11,664		11,664	12,114	13,800	(1,686)	82,800	70,686
88-Outreach	200		200	200	950	(750)	5,700	5,500
90-Project Program Other	0	0	0	310	833	(523)	5,000	4,690
Total Program Expense	90,672	0	90,672	164,541	201,933	(37,392)	1,211,600	1,047,059
Total Net Operating Surplus (or Deficit)	(36,823)	21,963	(14,860)	28,138	(29,589)	57,727	(175,400)	(203,538)
Unrestricted Net Operating Surplus (or De	eficit)		(36,823)	(30,088)			(19,814)	

### Standard Statement of Operations - Jan-Dec 2017 Budget vs. Actual

\* Arnual Total Budget has been updated to reflect amendments from various Mail Ballots

### Statement of Operations - 2017 v. 2015 Comparision

Statement of Ops YTD17 v 15	Feb-17	Feb-15	Diff 17 v 15	Jan - Dec 17	Jan -Dec 15	Diff 17 v 15
Support and Revenue						
20-Membership Dues	33,680	31,235	2,445	82,365	63,522	18,843
21-Donations	10,939	13,560	-2,621	23,059	43,634	-20,575
22-Recurring Gifts	30,848	27,275	3,573	62,071	54,272	7,799
23-BoardSolicitation MajorGifts	0	0	0	0	0	0
24-Convention Revenue	0	0	0	0	0	0
25-Project Program Revenue	23,698	1 10	23,588	60,991	370	60,621
26-Brand Dev / Pol Materials Rev	1,805	6,342	-4,537	4,644	7,2 19	-2,575
27-BallotAccess Donations	1,100	0	1,100	4,770	0	4,770
28-Publications Materials Other	5	0	5	125	0	125
29-Other Revenue	0	0	0	0	0	0
Total Support and Revenue	102,074	78,522	23,552	238,024	169,017	69,007
Cost of Support and Revenue						
32-Fundraising Costs	12,626	9,1 05	3,521	23,241	15,603	7,638
33-Membership Fundraising Costs	13,594	7,886	5,708	22,063	13,435	8,628
35-Carvention	0	0	0	0	0	0
36-Ballot Access Fundraising Exp	0	0	0	0	0	0
37-Building Fundraising Exp	41	0	41	41	81	-40
Total Cost of Support and Revenue	26,262	16,991	9,271	45,345	29,1 19	16,226
Net Support Available for Programs	75,812	61,531	14,281	192,679	139,898	52,781
Program Expense						
40-Adminstrative Costs	22,043	15,589	6,454	45,044	30,410	14,634
45-Compensation	39,112	33,747	5,365	77,737	67,855	9,882
50-Affiliate Support	3,520	0	3,520	7,040	0	7,040
55-Brand Dev / Pol Materials	6,361	2,438	3,923	9,314	5,305	4,009
58-Campus Outreach	0	732	-732	0	732	-732
60-Candidate, Campaign & Initiatives	0	0	0	0	0	0
70-BallotAccess Petitioning Related Exp	11,763	0	11,763	11,763	0	11,763
75-Litigation	-4,000	0	-4,000	1,000	0	1,000
80-Media	10	11	-1	20	21	-1
85-Member Communication	11,664	9,288	2,376	12,114	9,288	2,826
88-Outreach	200	0	200	200	0	200
90-Project Program Other	0	0	0	310	0	31 0
Tota I Pr ogram Expense	90,672	61,805	28,867	164,541	113,611	50,930
Net Operating Surplus (or Deficit)	-14,860	-274	-14,586	28,138	26,287	1,851

### P&L Acct Detail w-Funct Alloc of Exps Last Month Plus YTD

	Feb 17	TOTAL
Revenue		
4000 · General Fundraising		
4010 · Direct Mail Fundraising		
4010-10 · DM - House Fundraising General	9,548.99	19,226.99
4010-11 · DM - House Fundraising Renewal	1,785.00	1,785.00
4010-12 · DM - House Fundraising NewDonor	0.00	50.00
4010-20 · DM - Donor Renewal	12, 165.00	26 ,81 3.0 0
4010-30 · DM - New Donor Prospecting	475.00	1,752.53
Total 4010 · Direct Mail Fundraising	23,973.99	49,627.52
4030 · Online Contributions - Web		
4030-10 · Online Cont - General	1,339.60	3,782.08
4030-20 · Online Cont - Donor Renewal	10,912.50	21,835.09
4030-30 · Online Cont - New Donor Prosp	6,845.20	26,531.90
Total 4030 · Online Contributions - Web	19,097.30	52,149.07
4040 · Tele Fundraising - Phone Bank		
4040-10 · Tele Fund - General	50.00	50.00
4040-20 · Tele Fund - Donor Renewal	1,497.00	3,547.00
4040-30 · Tele Fund - New Donor Prosp	0.00	50.00
Total 4040 · Tele Fundraising - Phone Bank	1,547.00	3,647.00
4080 · Recurring Contrib - Pledge	30,847.64	62,070.66
4090 · Ballot Access / Voter Reg	1, 100.00	4,770.00
Total 4000 · General Fundraising	76,565.93	172,264.25
4100 · Project Revenue		
4108 · Building Fund	21,962.99	57,725.99
4111 · Legal Offense Fund	0.00	500.00
Total 4100 · Project Revenue	21,962.99	58,225.99
4300 · Program Revenue		
4310. Affiliate Development	910.00	91 0.00
4340 · LP News	5.00	125.00
4375 · Brand / Political Materials	1,804.95	4,644.23
4395 · LP edia Historic al Preservation	825.00	1,855.00
Total 4300 · Program Revenue	3,544.95	7,534.23
Total Revenue	102,073.87	238,024.47
ss Revenue	102,073.87	238,024.47

Expense	Feb 17	TOTAL
7000 · General Fundraising Expense		
7010 · Direct Mail Fundrai sing Exp		
7010-10 · DM - House General Expense	7,105.12	12,071.30
7010-20 · DM - Donor Renewal Expense	2,908.91	9,070.44
7010-30 · DM - New Donor Prospecting Exp	9,027.33	10,370.73
Total 7010 · Direct Mail Fundraising Exp	19,041.36	31,512.47
7030 · Online Contributions Exp - Web	000.04	00004
7030-20 · Online Cont Exp - Donor Renewal	360.04	360.04
Total 7030 · Online Contributions Exp - Web	360.04	360.04
7040 · Tele Fundraising Expense 7040-20 · Tele Fund Exp - Donor Renewal	1,298.00	2,262.00
Total 7040 · Tele Fundraising Expense	1,298.00	2,262.00
7080 · Recurring Contrib - Pledge	1,522.48	3,049.96
7085 · Building Fund Fundraising Exp	41.00	41.00
7095 · Credit Card Prc Fees	3,998.72	8,120.00
7099 · Gen Fundraising Staff Salary	3,450.46	6,347.93
Total 7000 · General Fundraising Expense	29,712.06	51,693.40
7100 · Project-Related Expenses		
7106 · Campus Outreach Project	04.0.00	040.00
7106-20 · Campus Outreach Staff Salary	913.36 913.36	913.36 913.36
Total 7106 · Campus Outreach Project		
Total 7100 · Project-Related Expenses 7200 · Events and Conventions Exp	913.36	913.36
7200-40 · Events and Conventions Exp 7200-40 · Events & Conv Staff Salary	101.48	194.95
Total 7200 · Events and Conventions Exp	101.48	194.95
7 300 · Program-Related Expenses	101.40	104.00
7310 · Affiliate Support		
7310-10 · Affiliate Development & Support	3,520.00	7,040.00
7310-20 · Affiliate Support Staff Salary	355.19	775.79
Total 7310 · Affiliate Support	3,875.19	7,815.79
7320 · Outreach - PR & Marketing	·	
7320-10 · Outreach PR & Marketing General	200.00	200.00
7320-20 · Outreach PR Mrktng Staff Salary	1,014.84	1,996.24
Total 7320 · Outreach - PR & Marketing	1,214.84	2,196.24
7330 · Media Relations		
7330-10 · Media Relations General	9.95	19.90
7330-20 · Media Relations Staff Salary	101.48	194.95
Total 7330 · Media Relations	111.43	214.85
7340 · Membership Communications		
7340-10 · LP News	11,664.07	12,114.07
7340-20 · Mem Comm & Support Staff Salary	9,285.79	17,417.38
Total 7340 · Membership Communications	20,949.86	29,531.45
7360 · Campaign Support & Initiatives 7360 · Camp/Cand Support -Staff Salary	1,319.29	2,721.29
Total 7360 · Campaign Support & Initiatives	1,319.29	2,721.29
7375 · Brand Development	1,519.29	2,721.29
7375-10 · Brand / Political Materials	6,360.69	9,313.88
7375-20 · Brand Development Staff Salary	304.45	678.32
Total 7375 · Brand Development	6,665.14	9,992.20
7380 · Ballot Access - Other Related	-,	-,
7380-10 · Ballot Access Petitioning Exp.	11,762.50	11,762.50
7380-30 · Ballot Access Legal	(4,000.00)	(4,000.00)
7380-60 · B/A & Petitioning Staff Salary	659.65	799.85
Total 7380 · Ballot Access - Other Related	8,422.15	8,562.35
7395 · LPedia Historical Preservation	0.00	310.00
Total 7300 · Program-Related Expenses	42,557.90	61,344.17

8000 · Salary & Related Expense	Feb 17	TOTAL
8005 · Salary Bonus Sick & Vac (Admn)	7,541.37	15, 93 9.8 9
8010 · Hourly Wages (Admin Portion)	222.16	609.52
8015 · Contract & Paid Internships	7,985.26	16, 833.51
8020 · Employer Cont to P/R Tax	1,803.76	3,584.88
8030 · Employer Cont to 401K & Adm	659.14	1,300.28
8040 · Fed & State Unemployment	313.61	1, 147.66
8060 · Health Insurance	2,837.97	5,675.94
8080 · Payroll Service Fees	141.52	457.01
Total 8000 ⋅ Salary & Related Expense	21,504.79	45, 548.69
8100 · Admin & Overhead Expense		
8110 · Ofc Supplies & Non Cap Equipt	419.52	1,073.49
8120 · Telephone & Data Services	210.31	1,449.56
8125 · Equipment Leases & Maint.	189.75	945.37
8130 · Postage & Shipping	666.79	1,674.22
8140 · Travel, Meeting, & Meals Exp	825.90	825.90
8170 · Occupancy Expenses		
8170-10 · Mortgage Interest Expense	1,270.09	2,569.08
8170-20 · Utilities Expense	348.75	697.50
8170-30 · Property Taxes, Fees & Permits	740.22	1,480.44
8170-40 · Maintenance, Cleaning & Repairs	555.07	1,309.79
8170-60 · Assc Fees, Rent & Storage	490.99	981.98
Total 8170 · Occupancy Expenses	3,405.12	7,038.79
8180 · Printing & Copying	0.00	134.44
8190 · Software, Hardware & Other IT	12,507.58	19, 742.49
8195 · Other Expenses & Bank Fees	262.42	548.47
Total 8100 · Admin & Overhead Expense	18,487.39	33, 432.73
8200 · Professional Services		
8210 · Legal		
8210-10 · Legal - General	0.00	4,500.00
8210-20 · Legal - Proactive	0.00	5,000.00
8210-30 · Litigation-Lobbing Staff Salary	101.48	16, 833.5 / 3, 584.88 1, 300.28 1, 147.66 5, 675.94 457.0 / 45, 548.69 1, 073.49 1, 449.56 945.37 1, 674.22 825.90 2, 569.08 697.50 1, 480.44 1, 309.79 981.98 7, 038.79 134.44 19, 742.49 548.47 33, 432.73 4, 500.00 5, 000.00 148.27 9, 648.27 3, 000.00
Total 8210 · Legal	101.48	9,648.21
8230 · FEC Filing & Consulting	1,500.00	3,000.00
Total 8200 · Professional Services	1,601.48	12,648.21
8300 · Depreciation Expense	2,055.44	4, 110.88
lExpense	1 16, 93 3.90	209,886.39
Revenue	(14,860.03)	28, 138.08

### **Balance Sheet Current vs Prior Month**

As of February 28, 2017

	Feb 28, 17	Jan 31, 17	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
11 · Cash				
111U · PNC Check Acct 1 (Unrestricted)	174,835.38	230, 263.34	(55,427.96)	(24.07%)
112U · BBT Check Acct 1 (Unrestricted)	38,237.65	12,564.44	25,673.21	204.33%
113R · PNC Check Acct 2 (Restricted)	3,953.96	3,953.96	0.00	0.0%
114R · BBT Chck Acct 2 (Restricted BF)	3,127.47	3, 164.48	(37.01)	(1.17%)
Total 11 · Cash	220,154.46	249,946.22	(29,791.76)	(11.92%)
Total Checking/Savings	220,154.46	249,946.22	(29,791.76)	(11.92%)
Other Current Assets		,	(,,)	(
13 · Other Current Collectables				
130 · Beques ts Expected - Current	33,400.00	33,400.00	0.00	0.0%
Total 13 · Other Current Collectables	33,400.00	33,400.00	0.00	0.0%
16 · Prepaid Expenses	00,400.00	00,400.00	0.00	0.070
161 · Bulk Mail Account				
161-10 · Prepaid Bulk Mail VA	921.87	921.87	0.00	0.0%
161-20 · Prepaid Bulk Mail DC	565.07	565.07	0.00	0.0%
Total 161 · Bulk Mail Account			0.00	0.0%
165 · Prepaid Licenses	1,486.94 20,430.30	1,486.94 22,287.60	(1,857.30)	(8.33%)
166 · Prepaid Insurance	6,586.33	6,586.33	0.00	0.0%
167 · Prepaid Convention	0,500.55	0,000.00	0.00	0.078
167-20 · Prepaid Convention Travel/Other	1,500.00	1,500.00	0.00	0.0%
Total 167 · Prepaid Convention	1,500.00	1,500.00	0.00	0.0%
168 - Prepaid Rent	195.93	391.92	(195.99)	(50.01%)
169 · Other Prepaid Expense	2,560.80	5,392.16	(2,831.36)	(52.51%)
Total 16 · Prepaid Expenses	32,760.30	37,644.95	(4,884.65)	(12.98%)
Total Other Current Assets	66,160.30	71,044.95	(4,884.65)	(6.88%)
Total Current Assets	286,314.76	320,991.17	(34,676.41)	(10.8%)
Fixed Assets				
17 · Fixed Assets				
172 · Furniture & Fixtures	25,878.73	25,878.73	0.00	0.0%
173 · Office Equipment	4,365.98	4,365.98	0.00	0.0%
174 · Computer Hardware	22,801.27	22,801.27	0.00	0.0%
175 · Computer Software	84,645.15	84,645.15	0.00	0.0%
176 · Capital Lease Assets	32,961.61	32,961.61	0.00	0.0%
177 · Office Building				
177-10 · Physical Structure	477,119.00	477, 119.00	0.00	0.0%
177-20 · Land	347,881.00	347,881.00	0.00	0.0%
Total 177 · Office Building	825,000.00	825,000.00	0.00	0.0%
178 · Ofc Imprmnt Acq & Capt Expense	51,451.11	51,451.11	0.00	0.0%
179 · Accumulate d Depreciation	(188,950.95)	(186,895.51)	(2,055.44)	(1.1%)
Total 17 · Fixed Assets	858,152.90	860,208.34	(2,055.44)	(0.24%)
Total Fixed Assets	858,152.90	860,208.34	(2,055.44)	(0.24%)
Other Assets				
18 · Non Current Colle ctables				
180 · Bequests Expected - Non Current	100,022.96	100,022.96	0.00	0.0%
Total 18 · Non Current Collectables	100,022.96	100,022.96	0.00	0.0%
Total Other Assets	100,022.96	100,022.96	0.00	0.0%
TOTAL ASSETS	1,244,490.62	1,281,222.47	(36,731.85)	(2.87%)

	Feb 28, 17	Jan 31, 17	\$ Change	% Change
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Other Current Liabilities				
24 · Accrued Expenses				
241 · Accrued Payroll	9,539.57	9,529.49	10.08	0.11%
242 · Accrued Vacation	32,006.00	30,998.00	1,008.00	3.25%
245 · Accrued Real Estate Tax	1,480.44	740.22	740.22	100.0%
Total 24 · Accrued Expenses	43,026.01	41,267.71	1,758.30	4.26%
Total Other Current Liabilities	43,026.01	41,267.71	1,758.30	4.26%
Total Current Liabilities	43,026.01	41,267.71	1,758.30	4.26%
Long Term Liabilities				
28 · Long Term Liabilities				
281 · Capital Lease - Postage Machine	3,479.66	3,479.66	0.00	0.0%
282 · Capital Lease - Copier	20,278.69	20,278.69	0.00	0.0%
Total 28 · Long Term Liabilities	23,758.35	23,758.35	0.00	0.0%
29 · Loans & Mortgages (Principal)	266,931.37	290,561.49	(23,630.12)	(8. 13%)
Total Long Term Liabilities	290,689.72	314, 319.84	(23,630.12)	(7.52%)
Total Liabilities	333,715.73	355,587.55	(21,871.82)	(6. 15%)
Equi ty				
31 · General Operating	875,555.38	875, 518.37	37.01	0.0%
32. Temp. Restricted Balances				
3204 · Fund - Campus	2,555.41	2,555.41	0.00	0.0%
3210 · Fund - Building	3,127.47	3, 164.48	(37.01)	(1.17%)
3213 · Fund - Legal Offense Fund	1,398.55	1,398.55	0.00	0.0%
Total 32 · Temp. Restricted Balances	7,081.43	7, 118.44	(37.01)	(0.52%)
Net Revenue	28,138.08	42,998.11	(14,860.03)	(34.56%)
Total Equity	910,774.89	925,634.92	(14,860.03)	(1.61%)
TOTAL LIABILITIES & EQUITY	1,244,490.62	1,281,222.47	(36,731.85)	(2.87%)

### **Statement of Cash Flows**

February 2017 plus YTD

Adjustments to reconcile Net Revenue to net cash provided by operations: 165 · Prepaid Licenses 168 · Prepaid Rent 169 · Other Prepaid Expense 241 · Accrued Payroll	14, 860.03) 1,857.30 195.99 2,831.36	28, 138.08 (9, 115.42) 391.98
Adjustments to reconcile Net Revenue to net cash provided by operations: 165 · Prepaid Licenses 168 · Prepaid Rent 169 · Other Prepaid Expense 241 · Accrued Payroll 242 · Accrued Vacation 244 · Other Accrued Expenses	1,857.30 195.99	(9, 11 5.42)
to net cash provided by operations: 165 · Prepaid Licenses 168 · Prepaid Rent 169 · Other Prepaid Expense 241 · Accrued Payroll 242 · Accrued Vacation 244 · Other Accrued Expenses	195.99	
<ul> <li>165 · Prepaid Licenses</li> <li>168 · Prepaid Rent</li> <li>169 · Other Prepaid Expense</li> <li>241 · Accrued Payroll</li> <li>242 · Accrued Vacation</li> <li>244 · Other Accrued Expenses</li> </ul>	195.99	
168 · Prepaid Rent 169 · Other Prepaid Expense 241 · Accrued Payroll 242 · Accrued Vacation 244 · Other Accrued Expenses	195.99	
169 · Other Prepaid Expense 241 · Accrued Payroll 242 · Accrued Vacation 244 · Other Accrued Expenses		201.00
241 · Accrued Payroll 242 · Accrued Vacation 244 · Other Accrued Expenses	2,831.36	291.98
242 · Accrued Vacation 244 · Other Accrued Expenses		2,598.36
244 · Other Accrued Expenses	10.08	2, 123.64
•	1,008.00	(1,796.00)
245 Approved Bool Estate Tax	0.00	(19,494.08)
	740.22	1,480.44
Net cash provided by Operating Activities (	(8,217.08)	4,327.00
INVESTING ACTIVITIES		
179 · Accumulated Depreciation	2,055.44	4, 11 0.88
180 · Bequests Expected - Non Current	0.00	33,400.00
Net cash provided by Investing Activities	2,055.44	37,510.88
FINANCING ACTIVITIES		
29 · Loans & Mortgages (Principal) (2	23,630.12)	(60,231.34)
31. General Operating	37.01	(1,225.99)
3210 · Fund - Building	(37.01)	725.99
3211 · Fund - Radio Ad Project	0.00	(348.55)
3213. Fund - Legal Offense Fund	0.00	848.55
Net cash provided by Financing Activities (2	23,630.12)	(60,231.34)
Net cash increase for period (2	29,791.76)	(18,393.46)
Cash at beginning of period 24		220 547 02
Cash at end of period 22	19,946.22	238,547.92

#### RELATED PARTY TRANSACTIONS AS OF: 02/28/17

	Mem Expires / BSM		MTD	1	YTD	Li	fetime Giving	Liberty Pledge
Related Party	Expires	С	ontributions	(	Contributions	(	Since 1990)	Club
Starchid	04/08/18 - 03/28/18	\$	-	\$	-	\$	3,315.00	
Mr. Danny Bedwell	06/06/17 - 06/06/17	\$	-	i \$	-	\$	1,479.00	
Ms. Whitney Bilyeu	12/31/17 - 03/03/18	\$	50.00	\$	100.00	\$	794.00	Yes
Mr. Brett Bittner	12/31/17 - 03/01/18	\$	15.00	i \$	30.00	\$	1,280.96	Yes
Mr. David Pratt Demarest	Life Member	\$	250.00	\$	400.00	\$	4,630.47	Yes
Ms. Ruth Demarest *	02/23/18 - 12/29/17	\$	-	\$	-	\$	100.00	
Mr. Sam Goldstein	12/31/17 - 03/06/18	\$	50.00	\$	100.00	\$	4,685.45	Yes
Mr. Kevin Hagan *	02/22/17 - 02/22/17	\$	-	\$	-	\$	308.00	
Mr. Timothy Hagan	Life Member	\$	15.00	\$	30.00	\$	8,311.82	Yes
Ms. Caryn Ann Harlos	12/31/17 - 03/10/18	\$	40.00	\$	80.00	\$	1,754.09	Yes
Mr. Daniel Hayes	Life Member	\$	400.00	!\$	575.00	\$	4,639.00	Yes
Mr. Jeffery Hewitt	04/06/18 - 04/01/18	\$	-	\$	-	\$	474.00	
Mr. Joshu a Katz	06/20/17 - 12/10/17	\$	-	!\$	-	\$	943.00	
Dr. James Lark	Life Member	\$	-	\$	-	\$	76,778.30	Yes
Mr. Edward Marsh	-	I \$	-	<b>!</b> \$	-	\$	5,026.00	
Ms. Alicia Mattson	Life Member	\$	-	\$	-	\$	4,310.00	
Mr. Patrick McKnight	03/29/18 - 02/26/18	\$	250.00	\$ ا	350.00	\$	2,391.75	
Mr. Kenneth Moellman	12/31/17 - 03/03/18	\$	10.00	\$	20.00	\$	954.00	Yes
Mr. Steven Nekhaila	01/28/18 - 01/28/18	\$	-	\$ ا	25.00	\$	834.00	
Mr. Steven Nielson	12/23/17 - 12/23/17	\$	-	\$	-	\$	75.00	
Mr. Sean O'Toole	Life Member	I \$	100.00	I \$	200.00	۱\$	12,347.00	Yes
Mr. William Redpath	Life Member	\$	208.34	\$	416.68	\$	103,961.96	Yes
Mr. Nicholas Sarwark	Life Member	I \$	40.00	I \$	60.00	I \$	4,839.00	Yes
Mr. Frank Sarwark *	10/31/17 - 10/31/17	\$	-	\$	-	\$	3,436.00	
Ms. Valerie Sarwark *	06/19/17 - 07/21/17	\$	-	I \$	-	\$	370.00	
Mr. Larry Sharpe	12/31/17 - 03/23/18	\$	25.00	\$	50.00	\$	3,504.00	Yes
Mr. Trent Somes	01/06/18 - 01/12/18	\$	-	ı \$	175.00	\$	653.99	
Mr. Aaron Starr	Life Member	\$	-	\$	-	\$	20,725.00	
Mr. Arvin Vohra	12/31/17 - 11/02/17	\$	-	ı \$	-	ı \$	1,243.00	
	Total Contributions:	\$	1,453.34	\$	2,611.68	\$	274,163.79	
				-		-		

\* NonLNC Member di sclosed related party

R elated Party	Memo	Disbursements	Disbursements
	None yet		I
			1
	I		I
	Total Disbursements:	\$-	\$-
CHAIR'S DISCRETIONA	RY TRANSACTIONS AS OF: 02/2	8/17	
Chair	Memo	Disbursements	Disbursements
Mr. Nicholas Sarwark	None yet	\$-	\$-

### Secretary's Report

For April 15-16, 2017 LNC Session

Following is a status report for minutes of LNC and EC meetings since the previous regular LNC session on December 10, 2016:

- May 27-30, 2016 National Convention Draft minutes were distributed and posted on our website in accordance with the timelines set forth in the bylaws. After feedback was received during the December LNC meeting, an updated version has been created and distributed. I anticipate these will be approved during this LNC meeting.
- July 17, 2016 LNC session adopted during December 10, 2016 LNC session
- December 10-11, 2016 LNC session auto-approved on January 9, 2017
- January 28, 2017 EC teleconference auto-approved on February 11, 2017

There have been no LNC membership changes since the previous regular LNC session.

Committee membership changes since the previous regular LNC session:

- The LNC appointed Whitney Bilyeu, Sam Goldstein, Daniel Hayes, and Alicia Mattson to the Convention Oversight Committee during its December 10-11, 2016 meeting. Mr. Sarwark notified the LNC by email on 01/15/17 of his appointment of BetteRose Ryan (Chair), Erin Adams, and William Brackeen to the non-LNC-member seats on the committee.
- Email ballot 2017-02, ending on 01/23/17, created a Historic Preservation Committee and designated Caryn Ann Harlos as its chair and granted her the power to appoint up to 4 other members. Ms. Harlos notified the LNC by email on 02/20/17 of her appointment of James Gholston, Joe Dehn, Joseph Buchman, and Ed Fochler to the committee.
- Ken Moellman and Sean O'Toole had previously been appointed to the IT Committee. Mr. Sarwark notified the LNC by email on 02/28/17 of his appointment of John Athayde, Stephen Berger, Steven Haddox, Joshua Drake, and Doug Waddell to the committee.
- During its December meeting, the LNC created a committee to solicit bids for reviewing the 2016 LP Presidential campaign. Larry Sharpe and Trent Somes were appointed to that committee, and they were granted the power to name one additional member. The LNC was notified by email on 12/18/16 that they chose David Demarest as the third member.

Other tasks I have completed include:

- Provided staff an article for LPNews summarizing the December LNC meeting
- The listing of committee memberships on the website is up to date with the above changes
- Assembled applications for Platform Committee and for Bylaws and Rules Committee from 90 applicants for the LNC's review

LNC Policy Manual Section 2.07.2 requires that the Secretary "distribute to each affiliate party the Presidential vote totals which the Secretary proposes to use for purposes of delegate allocation for National Conventions as provided for in the Bylaws, no later than the last day of April in the year following a Presidential election..." I expect to accomplish this task on time.

Motion 2017-01: Amend a motion adopted on December 11, 2016 as follows:

"that the Libertarian National Committee establish a committee to take bids from political consultants for the task of extensively reviewing and making recommendations for the Libertarian Party's messaging (and modes of messaging), inclusion in the debates, fundraising and campaign finance, campaign mechanics, and state and local affiliates. Said agency will agree to present their findings to the public before December of 2017. The committee will take bids until the <u>10th30th</u> of January."

Sponsors: Demarest, Katz, Mattson, Harlos

<u>Started:</u> 01/11/17 <u>Ended:</u> 01/21/17

Voting "aye": Bilyeu, Bittner, Demarest, Goldstein, Hagan, Harlos, Katz, Lark, Marsh, Mattson, McKnight, Redpath, Starchild

Voting "nay": (none)

With a final vote tally of 13-0, the motion PASSES.

<u>Motion 2017-02</u>: The LNC establishes a Historic Preservation Committee to help preserve and publish historical documents of the party and to manage LPedia. This committee is granted a budget of \$5,000. Caryn Ann Harlos is appointed chair with authority to appoint up to 4 others. This committee will expire at the end of the LNC meeting preceding the 2018 LP National Convention.

Sponsors: Goldstein, Harlos, Demarest, Bittner

<u>Started:</u> 01/13/17 <u>Ended:</u> 01/23/17

Voting "aye": Bilyeu, Demarest, Goldstein, Hagan, Harlos, Hayes, Katz, Lark, Marsh, Mattson, McKnight, Moellman, Redpath, Starchild

Voting "nay": (none)

With a final vote tally of 14-0, the motion PASSES.

<u>Motion 2017-03</u>: The Libertarian National Committee condemns the unjust detention of libertarian activists Ubaldo Herrera Hernandez and Manuel Velasquez by agents of the Castro regime in Cuba on February 2, and demands the immediate safe release of these political prisoners who were targeted for their peaceful activism promoting limited government and free markets. We further ask the U.S. government's State Department to place diplomatic pressure on the Castro regime for their release, and encourage Libertarian Party members and supporters to contact their elected officials toward that end.

Sponsors: Starchild, Harlos, Demarest, Vohra

<u>Started:</u> 02/14/17 <u>Ended:</u> 02/24/17

Voting "aye": Demarest, Hagan, Harlos, Hewitt, Lark, Marsh, Sarwark, Starchild, Vohra

Voting "nay": Bilyeu, Bittner, Goldstein, Hayes, Katz, Mattson, Redpath

Express abstention: McKnight

With a final vote tally of 9-7, the motion fails to achieve the 3/4 vote required to adopt a public policy resolution with previous notice (see LP Bylaws Article 7.11).

#### Motion 2017-04:

WHEREAS the current federal classification of cannabis under the Controlled Substances Act as a Schedule 1 drug having no medicinal value is an inaccurate classification at odds with the findings of the National Academy of Sciences' Institute of Medicine and those of many other researchers; and

WHEREAS this dishonest classification is an impediment both to useful academic research, and to realizing the economic benefits that legalization offers; and

WHEREAS cannabis is a drug with few harmful effects and zero documented fatalities which is even safer when not forced into the black market, where labeling, testing, and quality control are less prevalent; and

WHEREAS drug prohibition in the United States has been an unmitigated failure, with a third of Americans self-reporting having used cannabis despite strict penalties against its sale, manufacture and use, and over \$1 trillion of taxpayer money in a futile effort to enforce drug laws, including those pertaining to cannabis; and

WHEREAS the black markets created by these unconstitutional statutes have led to increased violence both in the United States and in other countries such as Mexico where cannabis and other drugs are produced for the U.S. market; and

WHEREAS millions and millions of peaceful Americans have been arrested, imprisoned, fined, or otherwise needlessly criminalized and stigmatized, potentially for life, because of their use of cannabis, and the 2 million Drug War prisoners currently behind bars in the United States have given this country the highest documented incarceration rate of any nation on Earth, accounting for a reported 25% the world's prisoners; and

WHEREAS drug prohibition has been the major driver of the practice of asset forfeiture, in which over \$13 billion has been seized by law enforcement across the country, often from people who have not been convicted of, or sometimes even charged with, any crime; and

WHEREAS this gross violation of legal due process, has incentivized the arbitrary and often discriminatory arrest of U.S. residents in what has come to be known as "policing for profit"; and

WHEREAS unconstitutional statutes attempting to control what people choose to put into their own bodies constitute a vast and dangerous government intervention into people's personal lives violating the cherished American values of individual freedom and choice; and

WHEREAS polls now show that most Americans support legalizing cannabis for both medical and recreational use, and voters in multiple states have voted accordingly;

NOW THEREFORE be it resolved that the Libertarian National Committee supports the immediate full legalization and federal de-scheduling of cannabis and industrial hemp products, as a muchneeded first step toward ending the destructive "War on Drugs" entirely, in accord with the Libertarian Party's platform.

Sponsors: Harlos, Demarest, Starchild, Redpath

<u>Started:</u> 02/24/17 <u>Ended:</u> 03/06/17

Voting "aye": Demarest, Harlos, Lark, Marsh, McKnight, Redpath, Starchild, Vohra

Voting "nay": Bittner, Hayes, Katz, Mattson, Starr

Express abstention: Goldstein, Hagan

With a final vote tally of 8-5, the motion fails to achieve the 3/4 vote required to adopt a public policy resolution with previous notice (see LP Bylaws Article 7.11).

#### Motion 2017-05:

The Libertarian National Committee strongly opposes the unjust arrest and detention of peaceful individuals. The arrests on February 2, 2017, and subsequent detention of libertarian activists, Ubaldo Herrera Hernandez and Manuel Velazquez, in Cuba illustrate the threats to freedom we all face around the world.

The Libertarian Party calls on the Cuban government to immediately release details of the abovementioned arrests and detentions, including the specific charges being levied against the individuals in question. In the absence of such information, we call for the release of these prisoners.

Libertarian activism worldwide must not be deterred by the attempts of authoritarian leaders, totalitarian governments, and dictatorial regimes to silence the voice of freedom. We condemn any acts of official oppression, and uphold the promotion of limited government and free markets in any country. Furthermore, we call on the U.S. Department of State to publicly denounce violations of the right to free speech, the right to peaceably assemble, and the right to due process abroad.

Sponsors: Bilyeu, Harlos, Demarest, Marsh

<u>Started:</u> 03/09/17 <u>Ended:</u> 03/19/17

Voting "aye": Bilyeu, Demarest, Goldstein, Harlos, Katz, Lark, Marsh, McKnight, Moellman, Redpath, Sarwark, Starchild, Vohra

<u>Voting "nay":</u> (none)

With a final vote tally of 13-0, the motion PASSES.

<u>Motion 2017-06</u>: Move to budget an additional \$5,000 (budget line 90) to relocate the historical records in the Duke Street basement and in the off-site storage facility to a location in Colorado to be determined by Historical Preservation Committee Chair. The facility will be paid by for and under the control of the LNC and will be obtained at a cost equal or less to the price paid for the similar facility in Virginia. The Executive Director will be directed to send out up to two fundraising emails to cover this expense and the prior budgeted Historical Committee expense (credit to budget line 25).

Sponsors: Harlos, Hayes, Bittner, Demarest

<u>Started:</u> 03/24/17 Ended: 04/03/17

Voting "aye": Bilyeu, Bittner, Demarest, Hagan, Harlos, Hayes, Goldstein, Lark, Marsh, Sarwark, Starchild, Vohra

Voting "nay": Katz, Mattson

Express abstention: Redpath

With a final vote tally of 12-2, the motion PASSES.

Motion 2017-07: The site for the August 19-20, 2017 LNC meeting will be Kansas City (MO or KS).

Sponsors: Goldstein, Hagan, Hayes, Bittner

<u>Started:</u> 03/24/17 <u>Ended:</u> 04/03/17

Voting "aye": Bittner, Demarest, Goldstein, Hagan, Harlos, Hayes, Lark, Marsh, Mattson, McKnight, Redpath, Vohra

Voting "nay": Starchild, Starr

Express abstention: Bilyeu, Katz

With a final vote tally of 12-2, the motion PASSES.

Alicia Mattson LNC Secretary

#### Libertarian National Committee - Membership Report

"Donor" Totals - Mar-17

#### 4 Year & 12 Month Comparison

	Dec-13	Dec-14	Dec-15	Dec-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17
Active w-MEM	13670	12053	11184	18592	11824	12509	14532	15477	16656	17568	17888	18327	18564	18592	18908	18715	18334
Active w/out MEM	967	747	509	1814	507	519	787	981	1223	1736	1890	1843	1822	1814	1806	1838	1862
<b>Total Active Donors</b>	14637	12800	11693	20406	12331	13028	15319	16458	17879	19304	19778	20170	20386	20406	20714	20553	20196
Percent Change	-2.05%	-12.55%	-8.65%	74.51%	3.39%	5.65%	17.59%	7.44%	8.63%	7.97%	2.46%	1.98%	1.07%	0.10%	1.51%	-0.78%	-1.74%
Lapsed/Drop MEM	1245	1733	909	1016	837	718	465	662	514	681	599	753	589	1016	672	831	1533
Lapse w/out MEM	82	203	30	27	41	20	10	14	10	24	29	37	29	27	25	34	32
Lapsed/Drop Total	1327	1936	939	1043	878	738	475	676	524	705	628	790	618	1043	697	865	1565
Percent Change					34.66%	-15.95%	-35.64%	42.32%	-22.49%	34.54%	-10.92%	25.80%	-21.77%	68.77%	-33.17%	24.10%	80.92%
New Donors w-MEM	267	110	103	321	524	675	1393	1184	1181	1054	469	526	485	321	481	299	386
New w/out MEM	168	6	6	11	22	31	176	163	230	535	176	52	22	11	14	13	47
New Total	435	116	109	332	546	706	1569	1347	1411	1589	645	578	507	332	495	312	433
Percent Change					69.04%	29.30%	122.24%	-14.15%	4.75%	12.62%	-59.41%	-10.39%	-12.28%	-34.52%	49.10%	-36.97%	38.78%
Renewed w-MEM	966	729	792	723	724	728	1095	423	512	539	450	666	341	723	507	339	766
Renewed w/out MEM	55	14	20	8	12	1	102	45	22	2	7	-62	-14	8	3	53	9 *
Total Renewals	1021	743	812	731	736	729	1197	468	534	541	457	604	327	731	510	392	775
Percent Change					27.78%	-0.95%	64.20%	-60.90%	14.10%	1.31%	-15.53%	32.17%	-45.86%	123.55%	-30.23%	-23.14%	97.70%
Total "MEM"	130507	133400	135197	145814	136797	137539	139513	140413	141889	143319	143935	144707	145455	145814	146350	146869	147222
Percent Change	2.84%	2.22%	1.35%	7.85%	0.60%	0.54%	1.44%	0.65%	1.05%	1.01%	0.43%	0.54%	0.52%	0.25%	0.37%	0.35%	0.24%
Total "LIFETIME"	2295	2446	2458	2571	2461	2473	2501	2514	2531	2554	2560	2567	2566	2571	2574	2577	2580
Total "BSM"	13869	12526	2438 11045	19003	11768	12473 12461	2501 14554	2514 15448	2551 16759	2554 17541	2300 18071	18486	18805	19003	19293	19152	2380 18864
	15007	12520	11040	17005	11700	12401	14554	15440	10757	17541	10071	10400	10005	19005	17275	17132	10004
Last Year vs. This	Year						Activ	ve Donors v	v-MEM =	18334							
	Mar-16	Mar-17	Change	1	2 Mo Ave												
Active w-MEM	11824	18334	55.06%	-	17173		Lapsed &	Zero Dues	s MEM =	128888							
Active w/out MEM	507	1862	267.26%		1510					_							
Total Active Donors	12331	20196	63.78%	=	18683	<u>Total</u>	"MEM" w-	-Signed Cer	rtificate <u>=</u>	147222							
								-	-								
Lapsed/Dropped	878	1565	78.25%		777		Member	Signed Cer	tificate =	"MEM"							

Total "BSM" =

Bylaws Defined Sustaining Member =

18864

"BSM"

 Renewals
 736
 775
 5.30%
 605

 \* Neg "sub" due to email push to convert Sub's to Mem's in Oct-16 & Nov-16

433

-20.70%

827

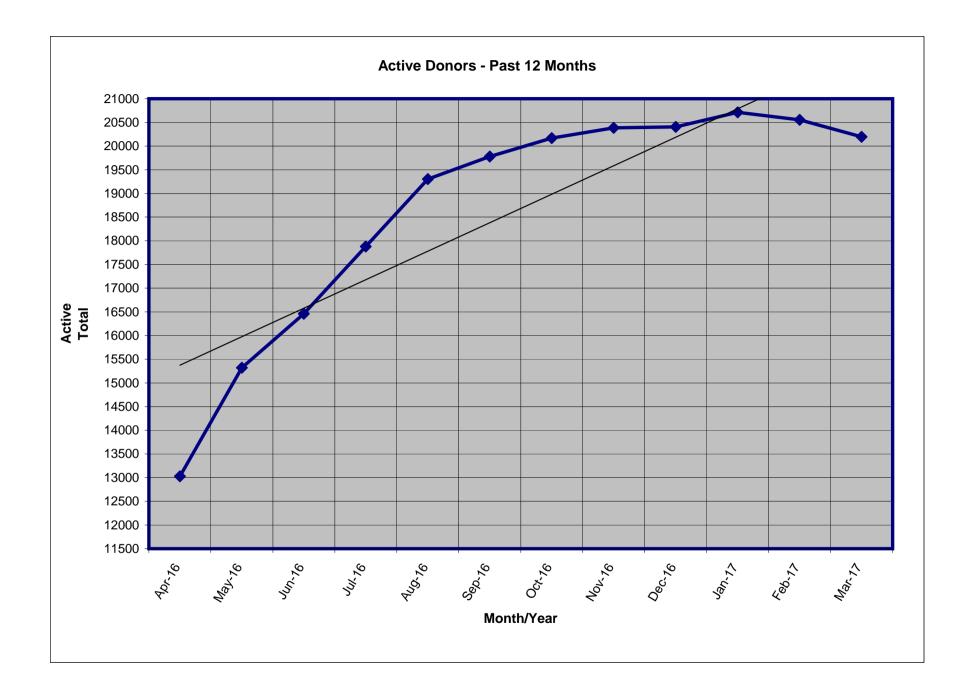
546

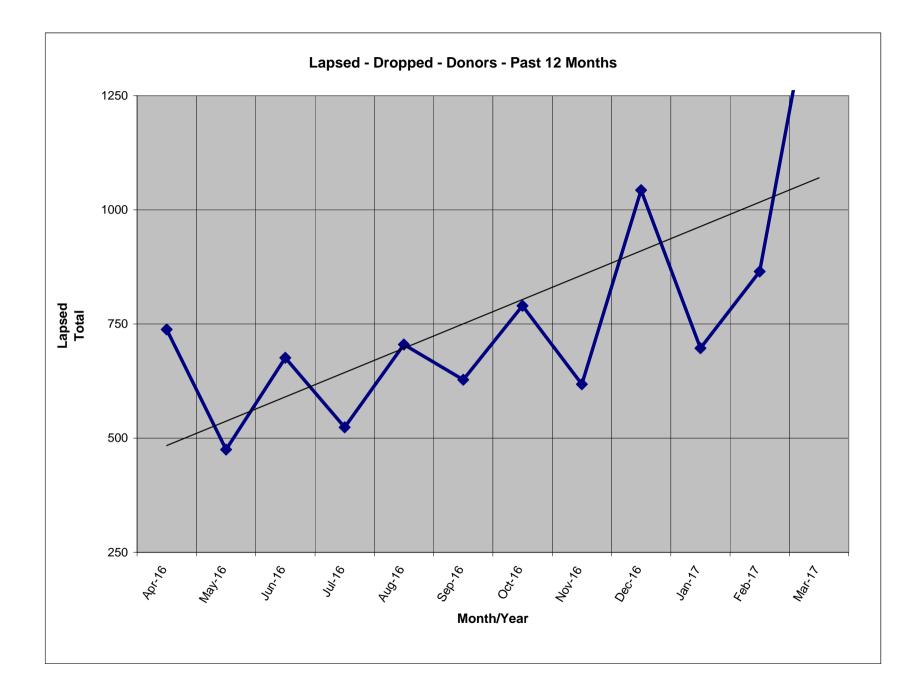
New Donors

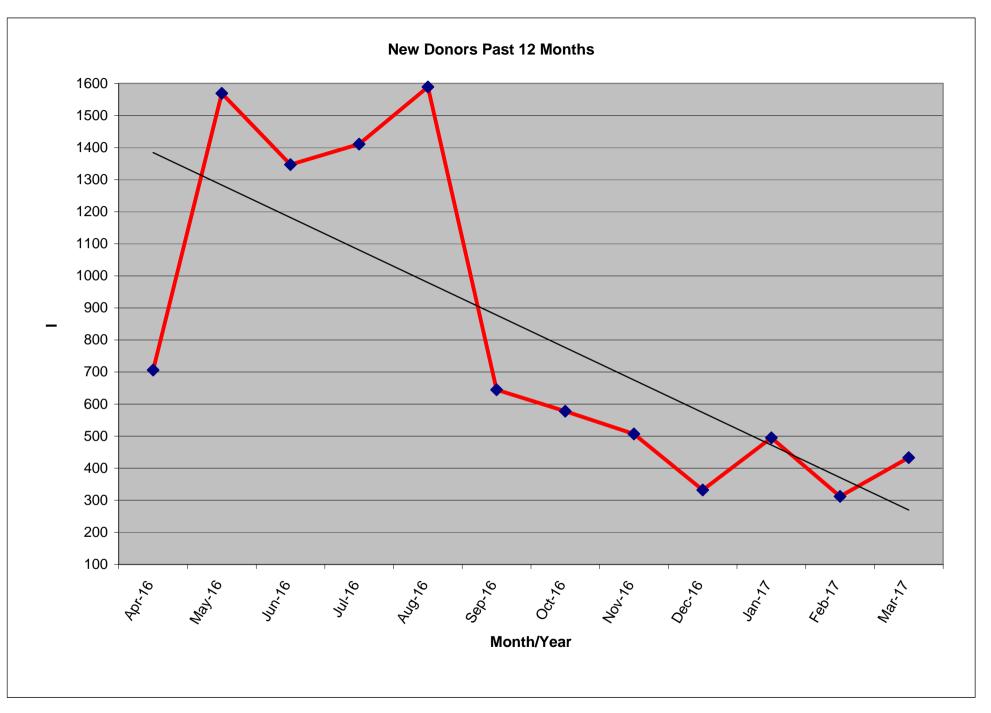
#### Mar-17 MEMBERSHIP BY STATE --- ACTIVE AND NON ACTIVE

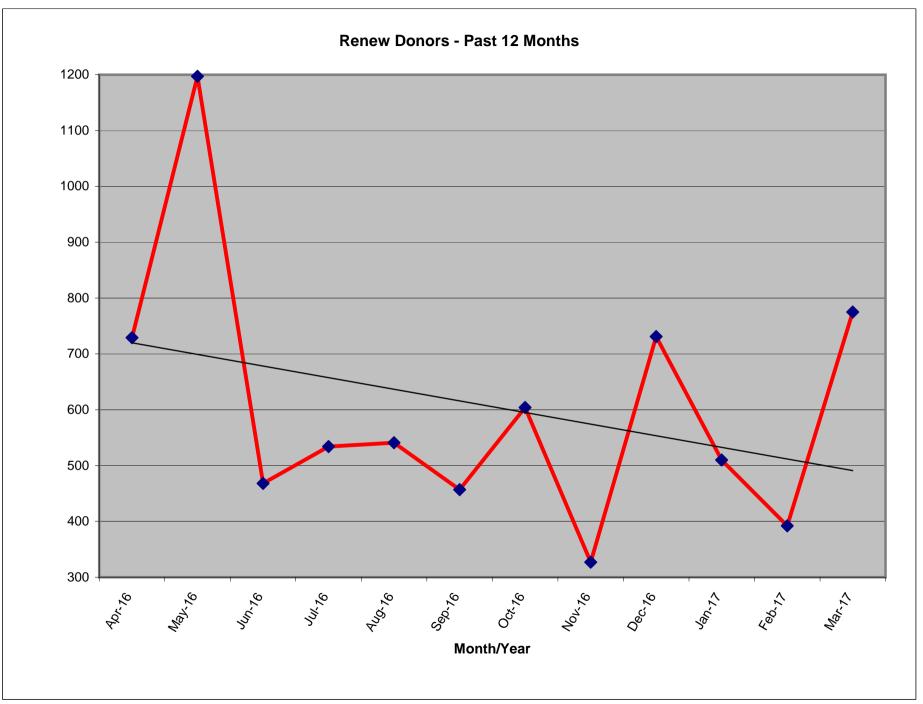
SUSTAINING MEMBERSHIP STATE RANKINGS - "BSM"

<u>STATE</u>	TOTAL <u>"MEM"</u>	ACTIVE <u>"MEM"</u>	ACTIVE <u>"SUB"</u>	TOTAL <u>"ACTIVE"</u>	TOTAL <u>"BSM"</u>	STATE	TOTAL <u>"MEM"</u>	ACTIVE <u>"MEM"</u>	ACTIVE <u>"SUB"</u>	TOTAL <u>"ACTIVE"</u>	TOTAL <u>"BSM"</u>	State CA	Total BSM 2024	<u>Rank</u> 1	<u>State</u> NV	Total BSM 206	<u>Rank</u> 27
AK	707	90	5	95	90	МТ	579	82	9	91	83	TX FL	1488 1067	2 3	OR IA	196 195	28 29
AL	1955	272	18	290	278	NC	3698	472	53	525	483	VA	912	4 5	NH	189	30
AR	976	126	12	138	130	ND	266	54	5	59	55	NY OH	816 782	6	NM KY	189 179	31 32
AZ	3455	396	46	442	400	NE	726	107	5	112	110	PA IL	760 660	7 8	KS OK	167 163	33 34
CA	20138	1991	219	2210	2024	NH	1476	189	22	211	189	MI CO	642 638	9 10	UT AR	146 130	35 36
СО	4100	623	59	682	638	NJ	3293	393	54	447	404	WA GA	618 609	11 12	NE MS	110 100	37 38
СТ	1607	205	29	234	212	NM	1249	187	23	210	189	IN	533	13 14	ME	92	39
DC	431	51	5	56	54	NV	1994	200	25	225	206	TN NC	508 483	15	AK MT	90 83	40 41
DE	429	55	4	59	56	NY	5501	788	90	878	816	NJ AZ	404 400	16 17	ID HI	77 76	42 43
FL	8767	1009	129	1138	1067	ОН	5749	750	56	806	782	MD MO	365 361	18 19	WV DE	69 56	44 45
GA	6334	583	65	648	609	ок	1179	160	17	177	163	MA MA	336 320	20 21	ND DC	55 54	46 47
н	563	73	8	81	76	OR	2336	194	39	233	196	SC MN	282 280	22 23	RI SD	49 47	48 49
IA	1176	194	12	206	195	PA	6397	734	80	814	760	AL	278 212	 24 25	VT WY	41 37	50 51
ID	839	77	9	86	77	RI	342	48	8	56	49	LA	208	26 26	×	82	52
IL	4830	631	72	703	660	SC	2071	271	26	297	282						
IN	3562	521	36	557	533	SD	294	46	6	52	47		TOTAL	ACTIVE	ACTIVE	TOTAL	TOTAL
KS	1319	165	12	177	167	TN	2792	502	15	517	508		<u>"MEM"</u>	<u>"MEM"</u>	<u>"SUB"</u>	"ACTIVE"	<u>"BSM"</u>
KY	1337	172	12	184	179	тх	10088	1448	146	1594	1488	TOTALS	147222	18334	1862	20196	18864
LA	1247	205	20	225	208	UT	1282	144	16	160	146	D EF IN ITIO NS	S:MEM = Men	ber Signed	Certifica te		
МА	3021	317	40	357	320	VA	5330	874	71	945	912	Total MEM =	= Total # Cons	tituents Per S	State w-Memi	ber Signed Ce	rtificate
MD	2625	364	34	398	365	VT	431	40	4	44	41	ACTIVEMEN	M = Current D	ues Paying o	r Lifetim e Do	onor w-Signed	Ce <i>rtifica</i> te
ME	875	87	13	100	92	WA	4771	601	61	662	618	ACTIVESUB			rrant Duas Pa	aying or Lifetin	ne Donors
МІ	5576	618	43	661	642	wi	2191	329	35	364	336					lled "Subscrib	
MN	2241	270	36	306	280	wv	651	63	3	66	69	TOTAL ACT	IVE = Current	Dues Paying	or Lifetim e L	Donor	
МО	2607	349	23	372	361	WY	338	37	2	39	37	BSM = ByL fordelegate		n of "Sustaiı	ning Membe	er" and numb	er use d
MS	780	94	9	103	100	xx	701	83	21	104	82					mberwhoha s,orwhoisa	









### Convention Oversight Committee Report April

The theme vote brought in \$15,490. This is better than both previous contests of 2008 and 2016 combined.

Our team is collecting bids for the A/V portion of the convention. Heather Gwynn developed the RFP for the A/V based on our previous conventions' bills. We have received some prohibitively high early bids. We are attempting to find ways to reduce our A/V total. Without some reduction, our convention tickets will be prohibitively high.

We will be discussing how we develop the bids for the 2020 convention over the next month. Alicia Mattson, Erin Adams and Sam Goldstein are helping the committee modify previous RFPs to send out.

Whitney Bilyeu has drawn up a working budget for the committee. Once the A/V question is resolved, the committee will vote to accept a convention budget. Whitney Bilyeu volunteered oversee our spending and help us stay within budget.

Daniel Hayes is our Vice Chair and is in charge of speakers for the convention. He has invited Tim Moen to be a speaker for this convention. Other ideas are in the works.

Jennifer Osborne and Thom Taylor are working on different ways to raise money at the convention. Currently they are developing a silent auction.

Danielle Alexandre Snitker is taking charge of our volunteer team. She did an excellent job running the volunteers at the 2018 convention and I look forward to having her in charge of the convention volunteer staff in 2018.

We also have a small group of volunteers that we have yet to assign tasks to. We hope to give them work before the convention so they are vested in the event.

The COC recommends the LNC consider holding a meeting in New Orleans at the Hyatt Regency (the 2018 convention hotel) preferably in December 2017 with Easter weekend 2018 as a secondary option. As this is our convention hotel we should go through Helms-Briscoe to secure any of these dates. We are currently waiting on the NFL Schedule due out around April 18<sup>th</sup> in order to use any of the available December rates.

Room rates as reported by Helms-Briscoe for the New Orleans Hyatt:

Dec 2<sup>nd</sup> & 3<sup>rd</sup> N/A Dec 9<sup>th</sup> & 10<sup>th</sup>: \$149 Dec 16<sup>th</sup> & 17<sup>th</sup> \$119 March 31<sup>st</sup> & April 1<sup>st</sup> \$139 We have an excellent COC this time around with full participation as you can see from the attendance record below and the activity list above.

# **Convention Oversight Committee**

Meeting Dates and Attendance Roster for April 15-16, 2017 LNC Meeting

	Adams	Bilyeu	Brackeen	Goldstein	Hayes	Mattson	Ryan
01/10/17	N/A	Y	N/A	Y	Y	Y	Y
01/23/17	Y	Y	Y	Y	Y	Y	Y
02/06/17	Y	Y	Y	Y	Y	Y	Y
02/20/17	Y	Y	Y	Y	Y	Y	Y
03/06/17	Y	Y	Y	Y	Y	Y	Y
03/20/17	Y	Y	Y	Y	Y	Y	Y
04/03/17	Y	Y	N	Y	Y	Y	Y

# **EMPLOYMENT POLICY AND COMPENSATION COMMITTEE REPORT**

Submitted to: Libertarian National Committee, Apr. 12, 2017

Submitted by: James W. Lark, III

Region 5 Representative, Libertarian National Committee Chair, Employment Policy and Compensation Committee

The members of the Employment Policy and Compensation Committee (EPCC) are Brett Bittner, Joshua Katz, and Jim Lark. They were elected during the LNC meeting on May 30, 2016.

1) At this time the EPCC is working on a revision of the Employee Manual. The EPCC anticipates that the revision will be completed well before the LNC meeting in August.

The following items were included in the EPCC reports of Feb. 15, May 23, July 11, and Dec. 10 (all dates in 2016). Since the LNC has not taken action on these items, the EPCC has included them again in this report.

**2)** In the review of the LNC's internal financial controls, the auditor noted in its discussion of "significant deficiencies" that as of the end of 2013, the LNC's FEC Policies and Procedures Manual had not been updated since 2006.

The EPCC recommends that the LNC establish a special committee to prepare an updated version of this manual. In addition, the LNC should develop a process for the regular review and updating of this manual.

**3)** In the review of the LNC's internal financial controls, the auditor noted in its discussion of "significant deficiencies" that the LNC has not established a document retention/destruction policy, and recommended that such a policy be established.

Recently LNC secretary Alicia Mattson sent a draft document retention policy to the LNC. This draft, as well as the draft whistleblower protection policy also sent by Ms. Mattson, was distributed to the LNC in February 2014 as part of the Third Interim Report of the Audit Committee. That Audit Committee was chaired by Aaron Starr, who currently serves as the Region 4 alternate representative.

The EPCC believes the document retention draft is a useful starting point for developing an appropriate document retention policy. However, the EPCC also believes that its members do not possess the requisite specialized knowledge to determine whether the draft is acceptable or must be modified, given the many government regulations governing the activities the document retention policy must address. In addition, the policy must take into account issues involving party governance and "institutional memory."

Thus, the EPCC again recommends that the LNC establish a special committee to prepare such a policy. The special committee is welcome to use the aforementioned draft as the foundation for its efforts.

If the LNC prefers to leave this matter in the hands of the EPCC, the EPCC will likely seek an appropriation from the LNC in order to obtain a review of the draft (or a modified version thereof) by someone who has specialized knowledge concerning document retention policies for political parties.

It should be noted that regardless of whether the LNC establishes a special committee to prepare the policy or requests that the EPCC handle this project, the EPCC believes that the LNC will need to allocate funds at some point in order to obtain reviews of the policy by people with the appropriate expertise.

As noted above, Ms. Mattson distributed a draft whistleblower protection policy in addition to the document retention draft. The EPCC believes that this document also provides a useful starting point for developing an appropriate whistleblower protection policy. In addition, the EPCC believes that someone with specialized knowledge regarding employment matters (especially employment law in the Commonwealth of Virginia) should conduct a review of this document (or a modification thereof), along with a review of the Employee Policy manual.

## Report of the IT Committee to the LNC at its April 15, 2017 meeting.

## Submitted by: Sean O'Toole, chair IT Committee, region 6 alternate

The IT Committee is comprised of seven members: John Athayde, Stephen Berger, Joshua Drake, Steven Haddox, Ken Moellman, Sean O'Toole, and Doug Waddell. The group brings together expertise in hardware, systems, databases, web development, web design, project management, and IT management processes. Currently, we meet every other Wednesday and have had three meetings thus far.

Early on we decided to focus on a few core projects that have potential to benefit the national LP and our state affiliates. These projects are:

- a new email server with the capacity to handle our current LNC email and list needs as well as email and list server needs for state affiliates;
- a voter ID CRM that consolidates our national membership list with our state party lists (for those states that wish to participate); and
- to support, in any way we can, the efforts of Andy Burns and his group of volunteers in their efforts to provide hosting, development and design services to our state affiliates.

As the email server and CRM projects come into being, we will evaluate other potential projects and take them on as time and resources permit.

## Applicants for 2018 LP Bylaws and Platform Committees

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First Name	Last Name	Platform	Bylaws
Geoffrey	Adams	Y	
Darris	Adkins	Y	Y
Dean	Ahmad	Y	
Cecil	Anderson	Ŷ	
Phillip	Anderson	Ý	
Adam	Bates	Ý	
Katie	Begly	Ý	Y
Ryan	Betters	Ý	•
Kevin	Bjornson	Ý	
Steven	Braeger	Ý	Y
M	Carling	•	Ý
Jonathan	Carranza	Y	Ý
Matthew	Cholko	Ý	I I
Carolyn	Clift	Ý	Y
Chris	Colvin	Ý	I
Nathaniel	Deily	Ý	
	•	Ý	V
David Pratt	Demarest		Y
Andrew	DiMartino	Y	X
Andy	Craig	Y	Y
Douglas	Dycus	Y	
Dax	Ewbank	Y	
Richard	Fast	Y	Y
James	Fleming	Y	Y
John	Fockler	Y	
Jeffrey	Gaul	Y	Y
Hubert	Gauthier	Y	
Joseph	Goocher	Y	Y
Caryn Ann	Harlos	Y	Y
Joseph	Henchman	Y	Y
Jaron	Hicks	Y	
James	Hines	Y	
Joseph	Howe	Y	
Clayton	Hung	Y	Y
Richard	Illyes	Y	Y
James	Jaworski	Y	
Joshua	Katz		Y
Michael	Kielsky	Y	Y
Thomas	Knapp	Y	
Jeanette	Ko	Y	Y
John	Kosanke	Y	Y
Shaun	Kunz	Y	Y
Tyler	Kuskie	Y	
Drew	Layda	Y	
James	Logan		Y
Rachel	Mace	Y	Y
Tom	Maciejewski	Y	Y
Chris	Maden	Y	
Matthew	Mahler	Y	Y
Craig	Manual	Ŷ	Ý
J			

Ryan	Martinez	Y	Y
Alicia	Mattson	Y	Y
James	Mayer	Y	
Curtis D.	McGrady	Y	Y
Mark	Miller	Y	
Jeffrey	Miron	Y	
Chuck	Moulton		Y
Dustin	Nanna	Y	
Nicholas	Nunley	Y	Y
Daniel	Palmer	Y	
Warren	Patterson	Y	
Alexander	Pease	Y	
Timothy	Perkins		Y
Darryl	Perry	Y	Y
Patrick	Peters	Y	Y
Mike	Petersen	Y	Y
John	Pickerill	Ý	
Nathan	Pierce	Ŷ	Y
Jonathan	Plante	Ŷ	•
Mark	Potwora	•	Y
Roland	Riemers	Y	Ý
Kyle	Roggenbuck	Ý	1
Kimberly	Ruff	Ý	Y
David		Ý	Y
	Salisbury		I
Lee Ann	Santos	Y	V
Charles	Saucier	Y	Y
Elliott	Scheirman	Y	
Douglas	Schell	Y	
Debbie	Schum	Y	
Mike	Seebeck	Y	Y
Tyler	Smith	Y	Y
Billy	Spruill	Y	
George	Squires	Y	Y
David	Stark	Y	Y
Aaron	Starr	Y	Y
David	Stewart	Y	Y
Christopher	Swartz	Y	Y
Sunil	Vatave	Y	Y
Christian	Wagner	Y	Y
Parker	Ward	Y	Y
	COUNT:	83	51



# REPORT Libertarian National Committee April 15-16, 2017

<u>Committee Members</u> Caryn Ann Harlos (Chair) Dr. Joe Buchman Joe Dehn Ed Fochler James Gholson

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# Committee Overview

The purpose of this Committee as per the LNC-creation mandate is to oversee the preservation and publication of Libertarian Party historical documents (at HQ and in the off-site storage facility) and to manage the LPedia site. The Committee was created on January 23, 2017 and the members appointed on February 20, 2017. IT Committee member Ken Moellman was instrumental in laying the groundwork.

It is the hope of the Committee members that the LNC would establish a permanent Historical Preservation Committee.

# **Meetings and Communications**

The Committee is committed to transparency and conducts open meetings every two weeks (or as close as practicable) via Go To Meeting. Committee discussion is also conducted via email with a read-only subscription option available to all Party members by sending a message to <a href="mailto:lphpc-request@lists.dehnbase.net">lphpc-request@lists.dehnbase.net</a> with "subscribe" in the subject line. Regular news updates are also sent to potential volunteers and history enthusiasts.

## Status of Document Preservation

The Committee is prioritizing items for digitization by focusing first on items of most general Party membership interest which have been determined to comprise newsletters such as Liberty Pledge and LP News. Before this Committee was created, an exploratory group of interested Party members pooled funds to digitize an older preservation effort of LP News (1972-1990) that was done on microfilm. This resulted in less than ideal results due to the old technology but is available to any Party member upon request and may prove useful if the physical archives have any missing issues that were captured in that prior effort. At this time, the 1983-2003 Liberty Pledge issues have been digitized in high resolution .tiff files and compressed versions are being created and OCRd for online distribution while preserving the high resolution files. The remainder of the Liberty Pledges are anticipated to be done within a month, and future issues will be provided electronically by HQ staff. The next item in the priority list will be high resolution scans of LP News. The Committee is estimating costs to complete that goal which are anticipated to be a significant part of its budget; however these items require professional level scanning and likely cannot be farmed out to volunteers while other, simpler, text items can. Multiple volunteers including Michael Fucci (Montana), Trish Lynch (Arizona), Jacqueline Passey-Mason (Virginia), and Thomas Knapp (Florida) have been involved in the document end with others being brought on-board.

Documents will be preserved in several formats. For primary general use, they will be posted on LPedia (see below), but at request of any Party member an electronic archive of the high resolution scans will be provide on a USB drive (at the cost of the requesting member).

Additionally, members are encouraged to start adding their state party and other Libertarian-related items to LPedia to greatly expand the available resources beyond the documents which are the primary mandate of this Committee.

One difficulty encountered by the Committee was the result of having to manage document inventory and organization from a distance as accounting was necessary in order to adequately prioritize and to determine what gaps may exist in the record to be filled. Several volunteers spent several days at HQ to begin an inventory. This difficulty was solved by the April 3, 2017 passage of the records relocation motion by the LNC that authorized a budget for the records to be transported to the vicinity of Committee Chair Harlos for organization, continued inventory (building upon the work started by volunteers), and recommendations on curation. Once the documents are reviewed, immediate recommendations will be made. The LNC may wish to proactively consider some broad guidelines and empower the Committee to carry out same (such as instructions on duplicate retention).

The Committee has also been granted permission by David Nolan's widow, Elizabeth Nolan, to scan and review the archives in her possession. It is believed that she will give the critical portions of this collection to the LNC (while other portions may not be specific to LP history and need to find homes elsewhere), such as David's personal correspondence

and notes on conventions and meetings. Emily Goldberg (Arizona) has volunteered to visit Elizabeth to begin this scanning project. Elizabeth has provided an inventory to the Committee.

# **Records Relocation**

Committee Chair Harlos has been in discussion with Wes Benedict for a timetable to accomplish this task. A tentative date of April 30, 2017 has been scheduled for the arrival of the records at a storage facility in Colorado (a reservation has been made for a 10x20 climate-controlled unit in Parker). Further logistics are being arranged.

# Status of LPedia

LPedia is a collaborative history wiki of the Libertarian Party started in February 2005 by Shane Cory as an replacement for the older archive.lp.org. The site had gotten into maintenance trouble in June 2013 when new account creation was disabled and had fallen into technical disrepair as the MediaWiki engine went through version upgrades which were not installed on LPedia primarily due to the fact that there simply was not enough staff time to keep the site updated and the account creation was leading to potential security risks as it was installed on the same server as the main LP.org website. For those same reasons volunteers were not given access to update.

In July 2016, Region 1 Representative Harlos took an interest in saving LPedia from disappearing when a software update would inevitably break it for good and urged the LNC to either take active interest or transfer the asset to the LSLA. This motion was referred to the IT Committee and was put on hold while the transition to the new LP.org site was a priority. During this transition it was determined that the main LP site would be hosted on a different server which made a decision on the fate of LPedia imminent as its host server would soon be deactivated. In December 2016, Representative Harlos visited the Libertarian Party Headquarters and toured the basement and offsite storage and discovered a wealth of unseen historical records. During this same time period, there was an objection to the loss of website information during the main website transition; thus Representative Harlos and Alternate/IT Committee member Moellman worked together to bring a motion to the LNC to establish a permanent historical committee to curate and digitize these records in addition to managing LPedia. The LNC was not disposed to create a permanent committee at this time, but Representative Goldstein, at the encouragement of information supplied by Executive Director Wes Benedict, proposed the Motion that led to the creation of this Committee.

At that time, LPedia had just been moved to a fully hosted wiki-farm host; however, the database was bloated with over 20 gigabytes of spam and required serious cleaning in addition to the desperately needed updates to the Wikimedia software. Volunteer Bonnie Scott (Vermont) spent dozens of hours over the course of over a month doing this cleanup work which was successfully transferred to the new host. In preparation for a re-opening, the Committee spent time considering policies and procedures that should apply to the site, including issues relating to naming conventions, licensing, and backup. It is the consensus of the Committee that the purpose of LPedia is more than just an "encyclopedia" (the model for the well-known Wikipedia) but rather it is a collaborative "library" of which the encyclopedia-style articles are a vital but not exclusive component. It is the primary tool that we will be using to make available the results of our document preservation efforts, and is available to serve the same purpose for documents being preserved by state affiliates. So the policies and procedures necessarily reflect these multiple roles. Procedures have been established to back the site up on a regular basis (and tested by successfully restoring a working version from a sample backup).

LPedia was re-opened for general account creation and restoration to its purpose as a crowd-sourced collaborative effort on March 31, 2017. A good response of new users and returning former users has resulted with article creation and editing proceeding which is a satisfactory results of several months of hard work.

# Budget Expenditures and Fundraising

LNC funding for Committee projects came from two separate motions, the first for the records preservation portion (\$5,000) and the second for the records relocation (\$5,000). \$1,390.00 has been raised with \$1,500 pledged (as a Life membership payable over a year period once the records have been relocated). Additional fund-raising will take place through two emails sent by HQ and additional efforts by the Committee. The Committee believes this will gain more traction as real results can be demonstrated to the Party membership as records come online and documentation of the records organization is presented.

## EXCERPT FROM 2013 MANAGEMENT LETTER FROM OUTSIDE AUDIT FIRM

### **Document Destruction/Whistle Blower Policies**

While the Sarbanes-Oxley Act does not apply to non-profit organizations, we are presenting, for your information, two provisions of the Act which should be implemented by all organizations. In fact, we recommend the following provisions be added to the policy manual:

- The Sarbanes-Oxley Act provides new protections for whistleblowers and criminal penalties for actions taken in retaliation against whistleblowers. It is illegal for an organization to punish the whistleblower in any manner. An organization must adopt procedures to handle complaints. The procedures should disclose a formal process to report and deal with complaints and retaliation.
- The Sarbanes-Oxley Act addresses the destruction of litigation-related documents. The law makes it a crime to alter, cover-up, falsify, or destroy any document (or persuade someone else to do so) to prevent its use in an official proceeding. An organization should have a written, mandatory document retention and periodic destruction policy. Such a policy would help limit accidental or innocent destruction.

# ATTACHMENTS TO 02/23/14 AUDIT COMMITTEE REPORT

# **Draft Libertarian National Committee Whistleblower Policy**

#### General

The Libertarian National Committee Policy Manual requires directors, other volunteers, and employees to observe high standards of business and personal ethics in the conduct of their duties and responsibilities. Employees and representatives of the organization must practice honesty and integrity in fulfilling their responsibilities and comply with all applicable laws and regulations.

The objectives of the Libertarian National Committee Whistleblower Policy are to establish policies and procedures for:

• The submission of concerns regarding questionable accounting or audit matters by employees, directors, officers, and other stakeholders of the organization, on a confidential and anonymous basis.

• The receipt, retention, and treatment of complaints received by the organization regarding accounting, internal controls, or auditing matters.

• The protection of directors, volunteers and employees reporting concerns from retaliatory actions.

#### **Reporting Responsibility**

Each director, volunteer, and employee of the Libertarian National Committee has an obligation to report in accordance with this Whistleblower Policy (a) questionable or improper accounting or auditing matters, and (b) violations and suspected violations of LNC Policy Manual (hereinafter collectively referred to as Concerns).

#### **Authority of Audit Committee**

All reported Concerns will be forwarded to the Audit Committee in accordance with the procedures set forth herein. The Audit Committee shall be responsible for investigating, and making appropriate recommendations to the Board of Directors, with respect to all reported Concerns.

#### **No Retaliation**

This Whistleblower Policy is intended to encourage and enable directors, volunteers, and employees to raise Concerns within the organization for investigation and appropriate action. With this goal in mind, no director, volunteer, or employee who, in good faith, reports a Concern shall be subject to retaliation or, in the case of an employee, adverse employment consequences. Moreover, a volunteer or employee who retaliates against someone who has reported a Concern in good faith is subject to discipline up to and including dismissal from the volunteer position or termination of employment.

#### **Reporting Concerns**

#### Employees

Employees should first discuss their Concern with their immediate supervisor. If, after speaking with his or her supervisor, the individual continues to have reasonable grounds to believe the Concern is valid, the individual should report the Concern to the Director of Human Resources. In addition, if the individual is uncomfortable speaking with his or her supervisor, or the supervisor is a subject of the Concern, the individual should report his or her Concern directly to the Director of Human Resources.

If the Concern was reported verbally to the Director of Human Resources, the reporting individual, with assistance from the Director of Human Resources, shall reduce the Concern to writing. The Director of Human Resources is required to promptly report the Concern to the Chair of the Audit Committee, who has specific and exclusive responsibility to investigate all Concerns. If the Director of Human Resources, for any reason, does not promptly forward the Concern to the Audit Committee, the reporting individual should directly report the Concern to the Chair of the Audit Committee may be obtained through the Human Resources Department. Concerns may be also be submitted anonymously. Such anonymous Concerns should be in writing and sent directly to the Chair of the Audit Committee.

#### **Directors and Other Volunteers**

Directors and other volunteers should submit Concerns in writing directly to the Chair of the Audit Committee. Contact information for the Chair of the Audit Committee may be obtained from the Treasurer.

#### **Handling of Reported Violations**

The Audit Committee shall address all reported Concerns. The Chair of the Audit Committee shall immediately notify the Audit Committee, the President, the Executive Director, and Chief Operating Officer of any such report. The Chair of the Audit Committee will notify the sender and acknowledge receipt of the Concern within five business days, if possible. It will not be possible to acknowledge receipt of anonymously submitted Concerns.

All reports will be promptly investigated by the Audit Committee, and appropriate corrective action will be recommended to the Board of Directors, if warranted by the investigation. In addition, action taken must include a conclusion and/or follow-up with the complainant for complete closure of the Concern.

The Audit Committee has the authority to retain outside legal counsel, accountants, private investigators, or any other resource deemed necessary to conduct a full and complete investigation of the allegations.

#### Acting in Good Faith

Anyone reporting a Concern must act in good faith and have reasonable grounds for believing the information disclosed indicates an improper accounting or auditing practice, or a violation of the Policy Manual. The act of making allegations that prove to be unsubstantiated, and that prove to have been

made maliciously, recklessly, or with the foreknowledge that the allegations are false, will be viewed as a serious disciplinary offense and may result in discipline, up to and including dismissal from the volunteer position or termination of employment. Such conduct may also give rise to other actions, including civil lawsuits.

#### Confidentiality

Reports of Concerns, and investigations pertaining thereto, shall be kept confidential to the extent possible, consistent with the need to conduct an adequate investigation.

Disclosure of reports of Concerns to individuals not involved in the investigation will be viewed as a serious disciplinary offense and may result in discipline, up to and including termination of employment. Such conduct may also give rise to other actions, including civil lawsuits.

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# DRAFT LIBERTARIAN NATIONAL COMMITTEE DOCUMENT RETENTION AND DESTRUCTION POLICY

#### 1. Policy and Purposes

This Policy represents the policy of Libertarian National Committee, Inc. (the "organization") with respect to the retention and destruction of documents and other records, both in hard copy and electronic media (which may merely be referred to as "documents" in this Policy). Purposes of the Policy include (a) retention and maintenance of documents necessary for the proper functioning of the organization as well as to comply with applicable legal requirements; (b) destruction of documents which no longer need to be retained; and (c) guidance for the Board of Directors, officers, staff and other constituencies with respect to their responsibilities concerning document retention and destruction. Notwithstanding the foregoing, the organization reserves the right to revise or revoke this Policy at any time.

#### 2. Administration

**2.1 Responsibilities of the Administrator.** The organization's Executive Director shall be the administrator ("Administrator") in charge of the administration of this Policy. The Administrator's responsibilities shall include supervising and coordinating the retention and destruction of documents pursuant to this Policy and particularly the Document Retention Schedule included below. The Administrator shall also be responsible for documenting the actions taken to maintain and/or destroy organization documents and retaining such documentation. The Administrator may also modify the Document Retention Schedule from time to time as necessary to comply with law and/or to include additional or revised document categories as may be appropriate to reflect organizational policies and procedures. The Administrator is also authorized to periodically review this Policy and Policy compliance with legal counsel and to report to the Board of Directors as to compliance. The Administrator may also appoint one or more assistants to assist in carrying out the Administrator's responsibilities, with the Administrator, however, retaining ultimate responsibility for administration of this Policy.

**2.2 Responsibilities of Constituencies.** This Policy also relates to the responsibilities of board members, staff, volunteers and outsiders with respect to maintaining and documenting the storage and destruction of the organization's documents. The Administrator shall report to the Board of Directors (the board members acting as a body), which maintains the ultimate direction of management. The organization's staff shall be familiar with this Policy, shall act in accordance therewith, and shall assist the Administrator, as requested, in implementing it. The responsibility of volunteers with respect to this Policy shall be to produce specifically identified documents upon request of management, if the volunteer still retains such documents. In that regard, after each project in which a volunteer has been involved, or each term which the volunteer has served, it shall be the responsibility of the Administrator to confirm whatever types of documents the volunteer retained and to request any such documents which the Administrator feels will be necessary for retention by the organization (not by the volunteer). Outsiders may include vendors or other service providers. Depending upon the sensitivity of the documents involved with the particular outsider relationship, the organization, through the Administrator, shall share this Policy with the outsider, requesting compliance. In particular instances,

the Administrator may require that the contract with the outsider specify the particular responsibilities of the outsider with respect to this Policy.

3. Suspension of Document Destruction; Compliance. The organization becomes subject to a duty to preserve (or halt the destruction of) documents once litigation, an audit or a government investigation is reasonably anticipated. Further, federal law imposes criminal liability (with fines and/or imprisonment for not more than 20 years) upon whomever "knowingly alters, destroys, mutilates, conceals, covers up, falsifies, or makes a false entry in any record, document, or tangible object with the intent to impede, obstruct, or influence the investigation or proper administration of any matter within the jurisdiction of any department or agency of the United States ... or in relation to or contemplation of any such matter or case." Therefore, if the Administrator becomes aware that litigation, a governmental audit or a government investigation has been instituted, or is reasonably anticipated or contemplated, the Administrator shall immediately order a halt to all document destruction under this Policy, communicating the order to all affected constituencies in writing. The Administrator may thereafter amend or rescind the order only after conferring with legal counsel. If any board member or staff member becomes aware that litigation, a governmental audit or a government investigation has been instituted, or is reasonably anticipated or contemplated, with respect to the organization, and they are not sure whether the Administrator is aware of it, they shall make the Administrator aware of it. Failure to comply with this Policy, including, particularly, disobeying any destruction halt order, could result in possible civil or criminal sanctions. In addition, for staff, it could lead to disciplinary action including possible termination.

**4. Electronic Documents; Document Integrity.** Documents in electronic format shall be maintained just as hard copy or paper documents are, in accordance with the Document Retention Schedule. Due to the fact that the integrity of electronic documents, whether with respect to the ease of alteration or deletion, or otherwise, may come into question, the Administrator shall attempt to establish standards for document integrity, including guidelines for handling electronic files, backup procedures, archiving of documents, and regular checkups of the reliability of the system; provided, that such standards shall only be implemented to the extent that they are reasonably attainable considering the resources and other priorities of the organization.

**5. Privacy.** It shall be the responsibility of the Administrator, after consultation with counsel, to determine how privacy laws will apply to the organization's documents from and with respect to employees and other constituencies; to establish reasonable procedures for compliance with such privacy laws; and to allow for their audit and review on a regular basis.

**6. Emergency Planning.** Documents shall be stored in a safe and accessible manner. Documents which are necessary for the continued operation of the organization in the case of an emergency shall be regularly duplicated or backed up and maintained in an off-site location. The Administrator shall develop reasonable procedures for document retention in the case of an emergency.

**7. Document Creation and Generation.** The Administrator shall discuss with staff the ways in which documents are created or generated. With respect to each employee or organizational function, the Administrator shall attempt to determine whether documents are created which can be easily segregated from others, so that, when it comes time to destroy (or retain) those documents, they can be easily culled from the others for disposition. For example, on an employee-by-employee basis, are emails and other documents of a significantly non-sensitive nature so that they might be deleted, even in the face of a litigation hold with respect to other, more sensitive, documents? This dialogue may help in

achieving a major purpose of the Policy -- to conserve resources -- by identifying document streams in a way that will allow the Policy to routinely provide for destruction of documents. Ideally, the organization will create and archive documents in a way that can readily identify and destroy documents with similar expirations.

#### 8. Document Retention Schedule.

Document Type	Retention Period
Accounting and Finance	
Accounts Payable	7 years
Accounts Receivable	7 years
Annual Financial Statements and Audit Reports	Permanent
Bank Statements, Reconciliations & Deposit Slips	7 years
Canceled Checks – routine	7 years
Canceled Checks – special, such as loan repayment	Permanent
Credit Card Receipts	3 years
Depreciation Schedules	Permanent
Employee/Business Expense Reports/Documents	7 years
General Ledger	Permanent
Internal Audit Reports	3 years
Interim Financial Statements	7 years
Inventory records for products, materials, and supplies	7 years
Contributions/Gifts/Grants	
Contribution Records	Permanent
Documents Evidencing Terms of Gifts	Permanent
Grant Records	7 yrs after end of grant period
Corporate and Exemption	
Articles of Incorporation and Amendments	Permanent
Bylaws and Amendments	Permanent
Minute Books, including Board & Committee Minutes	Permanent
Annual Reports to Attorney General & Secretary of State	Permanent
Other Corporate Filings	Permanent
Licenses and Permits	Permanent
Employer Identification (EIN) Designation	Permanent

#### Correspondence and Internal Memoranda

Hard copy correspondence and internal memoranda relating to a particular document otherwise addressed in this Schedule should be retained for the same period as the document to which they relate.

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Hard copy correspondence and internal memoranda relating to routine matters with no lasting significance Two years

Correspondence and internal memoranda important to

the organization or having lasting significance

#### Permanent, subject to review

#### Electronic Mail (E-mail) to or from the organization

Electronic mail (e-mails) relating to a particular document otherwise addressed in this Schedule should be retained for the same period as the document to which they relate, but may be retained in hard copy form with the document to which they relate.

E-mails considered important to the organization or of lasting significance should be printed and stored	
in a central repository .	Permanent, subject to review
E-mails not included in either of the above categories	12 months

#### **Electronically Stored Documents**

Electronically stored documents (e.g., in pdf, text or other electronic format) comprising or relating to a particular document otherwise addressed in this Schedule should be retained for the same period as the document which they comprise or to which they relate, but may be retained in hard copy form (unless the electronic aspect is of significance).

Electronically stored documents considered important to the organization or of lasting significance should be printed and stored in a central repository (unless the electronic aspect is of significance). Permanent, subject to review

Electronically stored documents not included in either of the above categories

#### Employment, Personnel and Pension

Personnel Records Employment Applications Employee contracts Retirement and pension records Timesheets

#### Insurance

Property, D&O, Workers' Compensation and General Liability Insurance Policies Insurance Claims Records

#### **Legal and Contracts**

Contracts, related correspondence and other supporting documentation Legal correspondence

#### Management and Miscellaneous

Strategic Plans Disaster Recovery Plan Policies and Procedures Manual Two years

10 yrs after employment ends Three years 10 yrs after termination Permanent 7 years

Permanent Permanent

10 yrs after termination Permanent

7 years after expiration7 years after replacementCurrent version w/revision history

#### Property – Real, Personal and Intellectual

Property deeds and purchase/sale agreements Property Tax Real Property Leases Personal Property Leases Trademarks, Copyrights and Patents

#### Tax & Regulatory

Tax exemption documents & correspondence IRS Rulings Annual information returns – federal & state Tax returns FEC Filings

- Permanent Permanent Permanent 10 years after termination Permanent
- Permanent Permanent Permanent Permanent

## EXCERPT FROM 06/26/2014 EMPLOYEE MANUAL

#### "Whistleblower" Protection Policy

Employees are expected to report suspected violations of LNC policies to the appropriate authority as soon as possible. In response to such reports, the appropriate authority will act promptly to investigate the matter, and will protect the individual's confidentiality to the extent possible, consistent with the need to conduct an adequate investigation. The appropriate authority will not retaliate against any individual who in good faith reports a suspected violation to the attention of the appropriate authority or participates in an investigation regarding a suspected violation.

#### Availability of EPCC to Assist Employees

The Employment Policy and Compensation Committee (EPCC) of the LNC is available to employees to discuss on a confidential basis the working environment at LPHQ or observed violations of the LNC Policy Manual.