2020 Finalist Comparison

Bid ID #	GA-148	TX-134	AZ-88
City/ST	Atlanta, GA	Austin, TX	Glendale AZ
Name of Venue	Atlanta Marriott Marquis	JW Marriott Austin	Renaissance Glendale Hotel
# Guest Rooms	1663	1012	320
Sleeping Room Rate w-Resort Fee	$115.00	$139.00	$129.00
Overflow Partners (if < 400)	n/a	n/a	Hampton, Residence & Springhill at $129 rate (up to 1 mile away)
Tax	Tax 16.6%	Tax 15.6%	15.1% Tax
TI Room Block & Attrition:	1400 / 75%	1600 / 75%	1395 / 85% + overflow avail
Comp Nights (Est Value)	1/40 ($4,025)	1/40 ($5,560)	1/50 ($3,573)
Rebate to Master (Est Value)	2% Per Room Night ($3,220)	$5 Per Room Night ($8,000)	2% Per Room Night plus F&B plus $10k fr Glendale ($14,870)
Number of Suites	94	30	46
Comp Suites or at Group Rate?	2 Presidential comp - 2 Pres at group - 8 other suites at group	1 Presidential comp - 1 Pres at group rate - 1 Hospitality Suite at group - 12 Executive Suites at group	15 Corner King Suites at group rate
Group Parking Rate?	$24 reduced from $45 (15 Comp Spaces)	$15 reduced from $30 (8 Comp)	Free
Comp Meeting Space w-F&B Min?	YES	YES	YES
F&B Min?	$65,000	$75,000	$65,000
F&B Disc %	25%	2017 Rates (about 15% off 2020)	20%
AV Disc %	25%	20%	15%
Free Sleeping Room WiFi?	YES	YES	YES
Free Bus Session WiFi?	YES	YES (only w-in house a/v)	YES (only w-in house a/v)
Vendors by Main Session	YES	YES	YES
Dedicated Registration	YES	YES	YES
Distance from City Center	0 Miles	0 Miles	15-20 minutes
Distance fr Major Airport	10 Miles	8 Miles	PHX is 20-25 minutes
# Dining Options (full service)	2	2	2
# Guest Elevators	16	12	4
Comp Fitness Center/Gym	YES	YES	YES