



APR 2020 END OF MONTH FINANCIAL REPORTS

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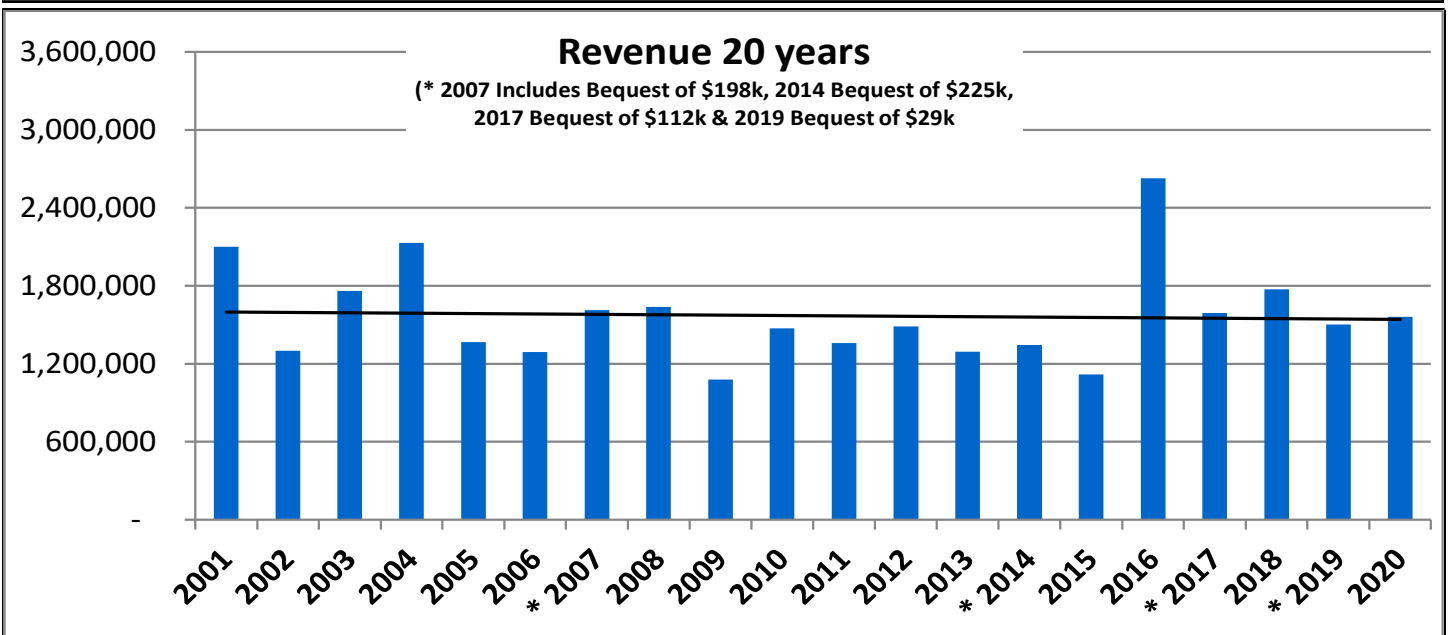
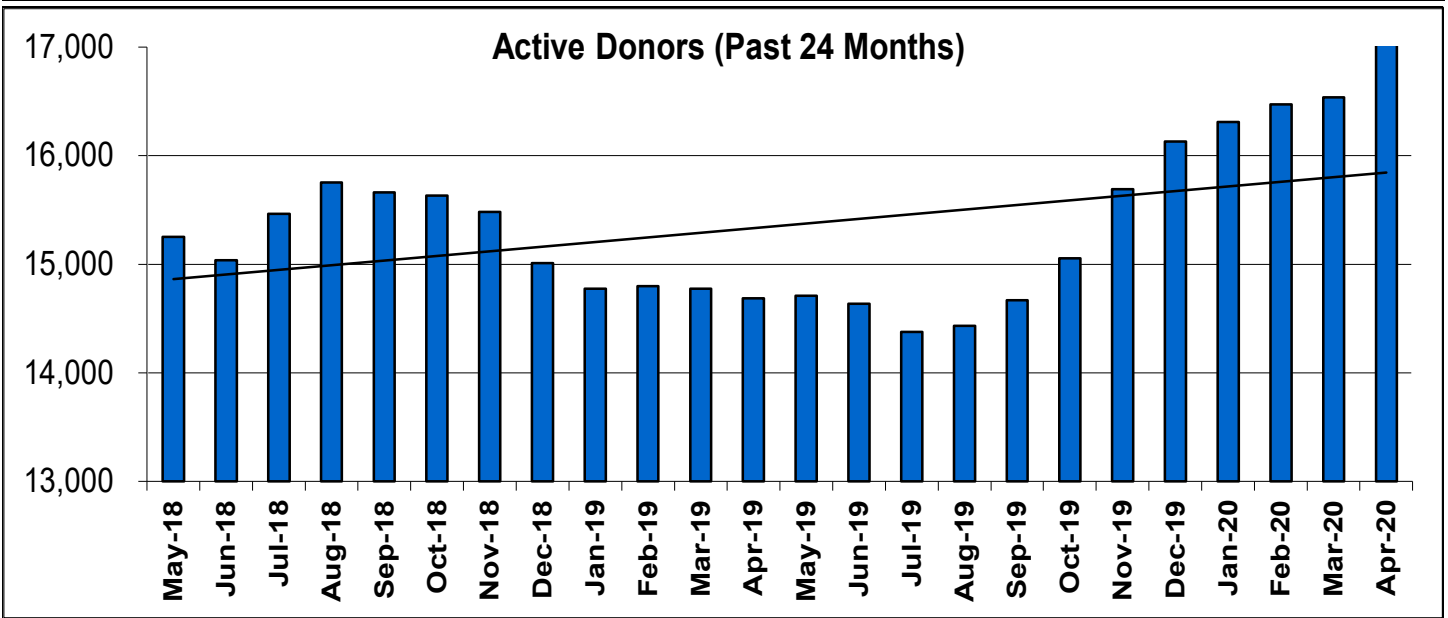
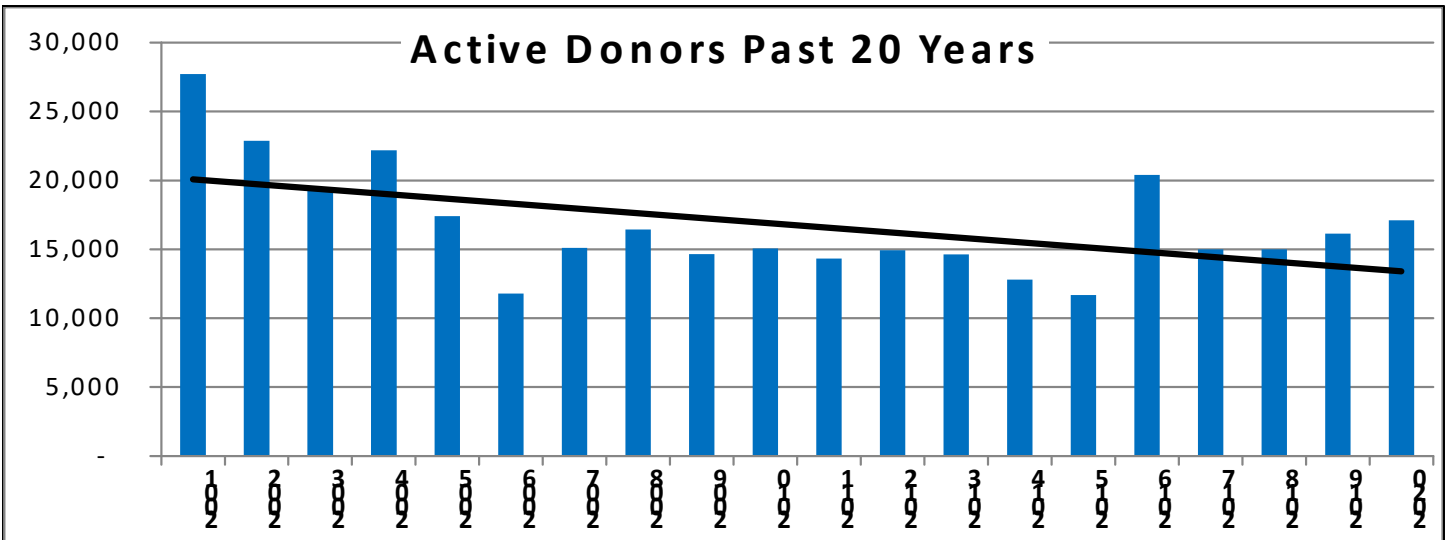
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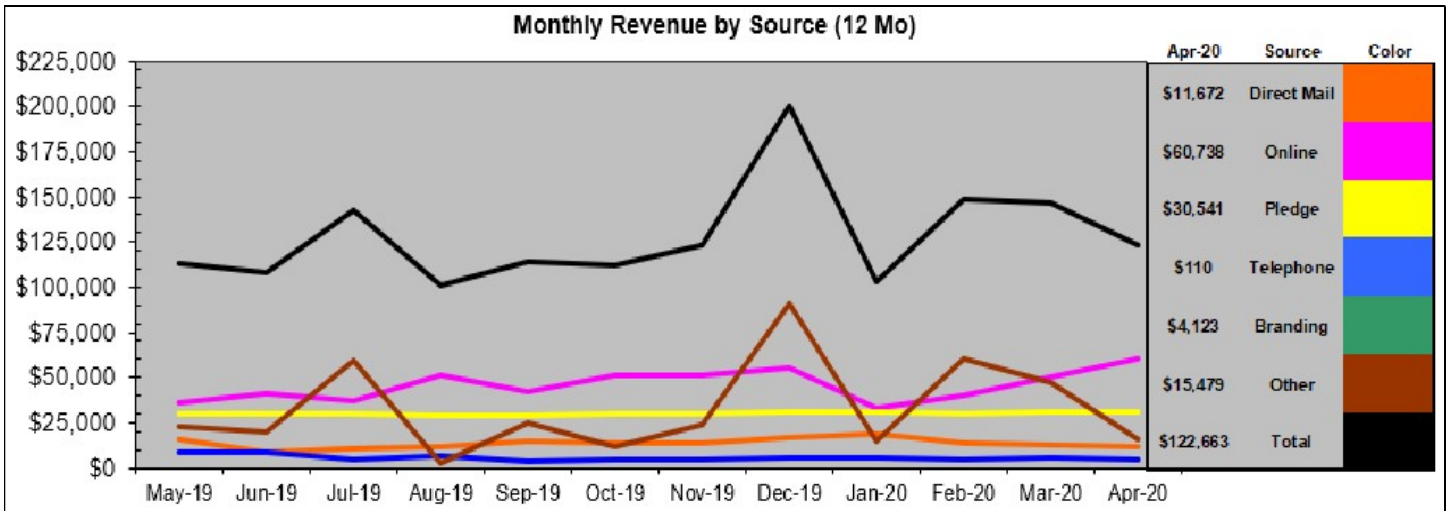
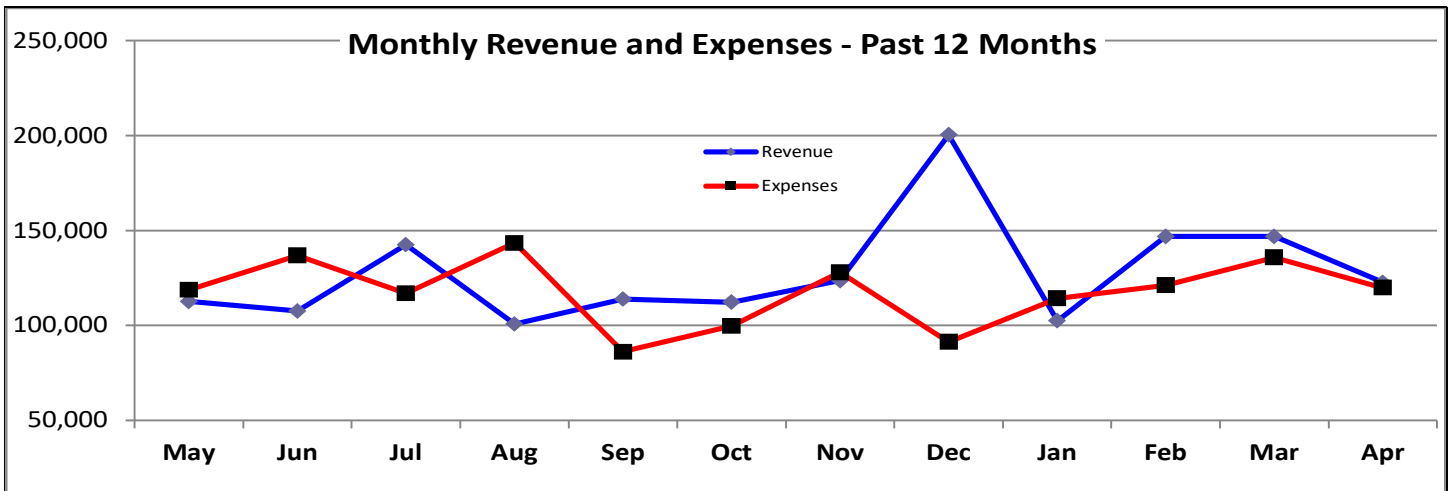
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End of Month Reports – Charts

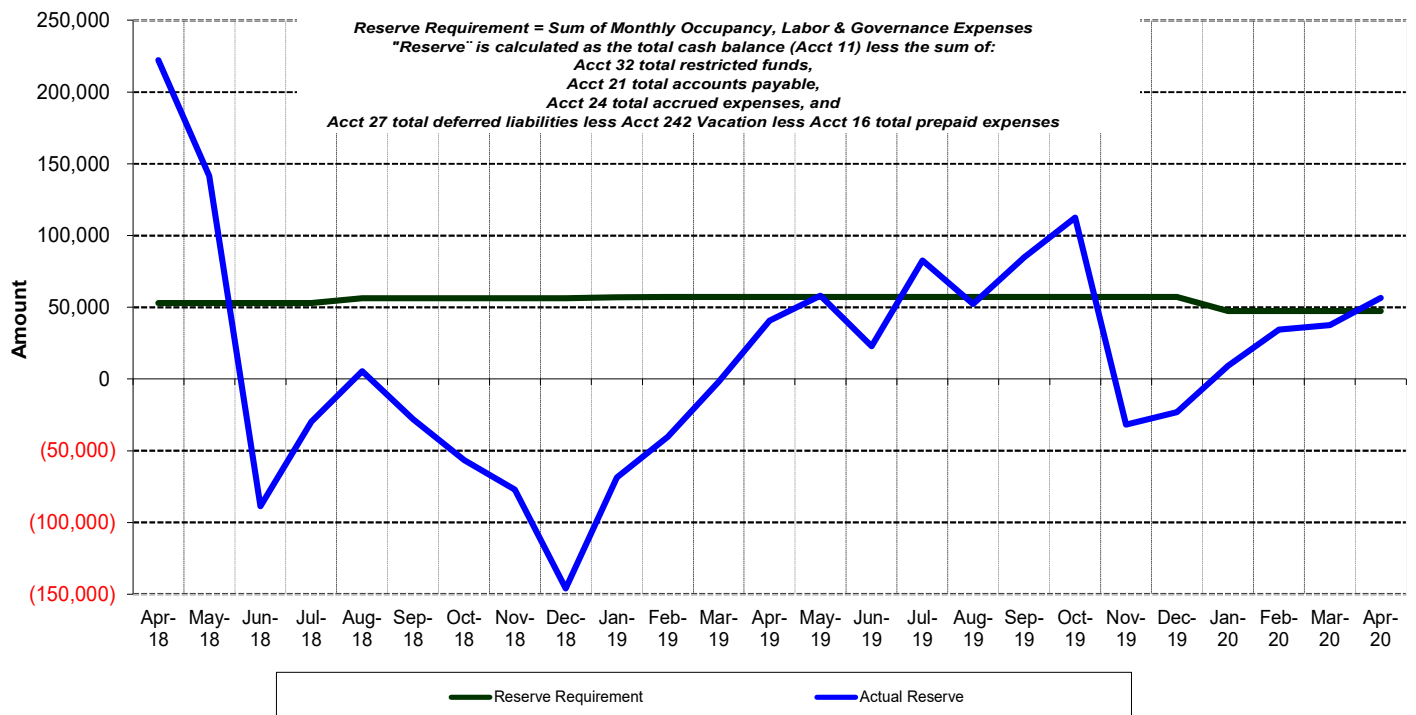




Reserve Adequacy Trend & Cash Less Liabilities (24 Months)

2020 Resv Target = \$47,458 - Curr Month Resv = \$56,472*

* Reflects definition change effective 11/19



End of Month Reports – Financial Summary

Revenue - by Function as % of Total

2016 thru 2020

	2016	2017	2018	2019	2020
Membership Revenue	807,450	554,688	583,082	622,486	157,102
% Total Non Conv Revenue	35%	38%	39%	41%	39%
General Fundraising	1,178,909	764,757	762,568	648,038	212,158
% Total Non Conv Revenue	51%	52%	51%	43%	53%
Project/Program/Other	346,495	156,261	145,456	230,807	28,518
% Total Non Conv Revenue	15%	11%	10%	15%	7%
Total Non Convention Package Revenue	2,332,854	1,475,706	1,491,106	1,501,331	397,778

P&L Acct Summary Last Month Plus YTD

January through April 2020

	Jan 20	Feb 20	Mar 20	Apr 20	TOTAL
Revenue					
4000 · General Fundraising	88,014	141,867	137,879	116,814	484,574
4100 · Project Revenue	6,193	1,000	175	0	7,368
4200 · Events and Conventions	813	281	406	10	1,510
4300 · Program Revenue	7,439	5,362	8,255	5,859	26,915
4600 · Refunds of Contributions	0	(25)	0	(20)	(45)
4700 · Other Receipts	0	0	118	0	118
Total Revenue	102,459	148,485	146,833	122,663	520,440
Gross Profit	102,459	148,485	146,833	122,663	520,440
Expense					
7000 · General Fundraising Expense	33,779	29,716	34,067	29,596	127,158
7100 · Project-Related Expenses	257	208	0	0	465
7200 · Events and Conventions Exp	1,133	2,071	698	531	4,433
7300 · Program-Related Expenses	34,160	41,615	53,994	41,260	171,029
8000 · Salary & Related Expense	19,490	15,042	15,941	19,045	69,518
8100 · Admin & Overhead Expense	14,500	26,384	20,193	20,304	81,381
8200 · Professional Services	7,957	4,802	7,982	6,148	26,889
8300 · Depreciation Expense	2,999	2,999	2,999	2,999	11,996
Total Expense	114,275	122,837	135,874	119,883	492,869
Net Revenue	(11,816)	25,648	10,959	2,780	27,571

Balance Sheet Summary - Current vs Prior Month

	Apr 30, 20	Mar 31, 20	\$ Change	% Change
ASSETS				
Current Assets				
Total Checking/Savings	319,019.02	307,946.40	11,072.62	3.60%
Total Other Current Assets	99,471.98	101,719.98	(2,248.00)	-2.21%
Total Current Assets	418,491.00	409,666.38	8,824.62	2.15%
Total Fixed Assets	848,726.35	851,725.48	(2,999.13)	-0.35%
TOTAL ASSETS	1,267,217.35	1,261,391.86	5,825.49	0.46%
LIABILITIES & EQUITY				
Liabilities				
Total Current Liabilities	347,426.37	341,836.65	5,589.72	1.64%
Total Long Term Liabilities	85,596.39	88,140.62	(2,544.23)	-2.89%
Total Liabilities	433,022.76	429,977.27	3,045.49	0.71%
Total Equity	834,194.59	831,414.59	2,780.00	0.33%
TOTAL LIABILITIES & EQUITY	1,267,217.35	1,261,391.86	5,825.49	0.46%

Standard Statement of Operations - 2020
Budget vs. Actual

	Un- restricted Apr-20	Temp. Restricted	Total Apr- 20	Jan-Apr 2020	Budget Year to Date	Actual vs. Budget YTD	Annual Budget 2020	2020 Budget Remaining
Support and Revenue								
20-Membership Dues	63,472		63,472	220,574	242,500	(21,926)	727,500	506,926
21-Donations	9,038		9,038	23,488	137,800	(114,312)	413,400	389,912
22-Recurring Gifts	30,541		30,541	121,666	122,367	(700)	367,100	245,434
23-Board/ED Solicitation Major Gifts	0		0	74,125	46,233	27,892	138,700	64,575
24-Convention Revenue	0		0	0	0	0	352,000	352,000
25-Project Program Revenue	1,625	0	1,625	12,106	14,967	(2,860)	44,900	32,794
26-Brand Dev / Political Materials	4,123		4,123	18,581	64,000	(45,419)	192,000	173,419
27-Ballot Access & Related Donations	13,753		13,753	46,185	49,933	(3,748)	149,800	103,615
28-Membership Communication	111		111	3,596	0	3,596	0	(3,596)
29-Other Revenue	0		0	119	0	119	0	(119)
Total Support and Revenue	122,663	0	122,663	520,442	677,800	(157,358)	2,385,400	1,864,958
Cost of Support and Revenue								
32-Fundraising Costs	22,857		22,857	88,517	111,133	(22,616)	333,400	244,883
33-Membership Fundraising Costs	5,526		5,526	30,583	53,800	(23,217)	161,400	130,817
35-Convention	0		0	0	0	0	352,000	352,000
36-Ballot Access Fundraising Exp	8		8	4,639	3,333	1,306	10,000	5,361
37-Building Fundraising Exp	0	0	0	0	0	0	0	0
Total Cost of Support and Revenue	28,390	0	28,390	123,740	168,267	(44,527)	856,800	733,060
Net Support Available for Programs	94,273	0	94,273	396,702	509,533	(112,832)	1,528,600	1,131,898
Program Expense								
40-Administrative Costs	29,403	0	29,403.40	118,250.77	108,733	9,517	326,200	207,949
45-Compensation	37,615		37,614.84	149,231.83	139,333	9,898	418,000	268,768
50-Affiliate Support	5,400		5,400.25	15,649.00	27,667	(12,018)	83,000	67,351
55-Brand Dev / Political Materials	549		549.14	5,882.47	64,000	(58,118)	192,000	186,118
58-Campus Outreach	0		0.00	0.00	0	0	0	0
60-Candidate, Campaign & Initiatives	16,326		16,325.60	45,934.81	61,067	(15,132)	183,200	137,265
70-Ballot Access VR & Related Exp	2,112		2,112.29	18,283.59	78,333	(60,050)	235,000	216,716
75-Litigation	0	0	0.00	3,334.90	5,300	(1,965)	15,900	12,565
80-Media	50		50.00	50.00	6,067	(6,017)	18,200	18,150
85-Member Communication	38		37.50	9,012.86	15,333	(6,320)	46,000	36,987
88-Outreach	0		0.00	3,500.00	2,833	667	8,500	5,000
90-Project Program Other	0	0	0.00	0.00	833	(833)	2,500	2,500
Total Program Expense	91,493	0	91,493	369,130	509,500	(140,370)	1,528,500	1,159,370
Total Net Operating Surplus (or Deficit)	2,780	0	2,780	27,572	33	27,538	100	(27,472)
Unrestricted Net Operating Surplus (or Deficit)			2,780	20,903			(24,900)	

Statement of Operations - 2020 v. 2018 Comparision

	Total Apr-20	Apr-18	Diff 20 v 18	2020 YTD	2018 YTD	Diff 19 v 17
Support and Revenue						
20-Membership Dues	63,472	42,640	20,833	220,574	193,996	26,578
21-Donations	9,038	18,315	-9,277	23,488	144,823	-121,335
22-Recurring Gifts	30,541	29,336	1,205	121,666	115,107	6,559
23-BoardSolicitation MajorGifts	0	0	0	74,125	500	73,625
24-Convention Revenue	0	0	0	0	0	0
25-Project Program Revenue	1,625	2,440	-815	12,106	10,465	1,641
26-Brand Dev / Pol Materials Rev	4,123	6,924	-2,800	18,581	16,905	1,676
27-BallotAccess Donations	13,753	3,147	10,606	46,185	15,091	31,095
28-Publications Materials Other	111	0	111	3,596	0	3,596
29-Other Revenue	0	0	0	119	208	-89
Total Support and Revenue	122,663	102,801	19,863	520,442	497,096	23,346
Cost of Support and Revenue						
32-Fundraising Costs	22,857	15,313	7,544	88,517	54,503	34,014
33-Membership Fundraising Costs	5,526	31,631	-26,105	30,583	94,797	-64,213
35-Convention	0	0	0	0	0	0
36-Ballot Access Fundraising Exp	8	2,821	-2,814	4,639	4,167	472
37-Building Fundraising Exp	0	0	0	0	60	-60
Total Cost of Support and Revenue	28,390	49,766	-21,375	123,740	153,527	-29,787
Net Support Available for Programs	94,273	53,035	41,238	396,702	343,569	53,133
Program Expense						
40-Adminstrative Costs	29,403	33,777	-4,374	118,251	110,624	7,626
45-Compensation	37,615	38,751	-1,136	149,232	152,926	-3,694
50-Affiliate Support	5,400	8,030	-2,630	15,649	17,884	-2,235
55-Brand Dev / Pol Materials	549	6,500	-5,951	5,882	20,039	-14,157
58-Campus Outreach	0	0	0	0	0	0
60-Candidate, Campaign & Initiatives	16,326	8,376	7,950	45,935	15,123	30,812
70-BallotAccess Petitioning Related Exp	2,112	4,668	-2,555	18,284	34,563	-16,279
75-Litigation	0	555	-555	3,335	889	2,446
80-Media	50	1,252	-1,202	50	6,819	-6,769
85-Member Communication	38	7,464	-7,426	9,013	16,333	-7,320
88-Outreach	0	1,465	-1,465	3,500	2,365	1,136
90-Project Program Other	0	1,569	-1,569	0	1,991	-1,991
Total Program Expense	91,493	112,406	-20,913	369,130	379,555	-10,425
Net Operating Surplus (or Deficit)	2,780	-59,371	62,151	27,572	-35,986	63,558

P&L Acct Detail w-Funct Alloc of Exps Last Month Plus YTD

January through April 2020

	Apr 20	TOTAL
Revenue		
4000 · General Fundraising		
4010 · Direct Mail Fundraising		
4010-10 · DM - House Fundraising General	622.25	4,838.25
4010-11 · DM - House Fundraising Renewal	25.00	1,255.00
4010-12 · DM - House Fundraising NewDonor	0.00	20.00
4010-20 · DM - Donor Renewal	10,725.00	49,103.99
4010-30 · DM - New Donor Prospecting	300.00	1,805.00
Total 4010 · Direct Mail Fundraising	11,672.25	57,022.24
4020 · Direct Solicitation Major Donor		
4020-10 · Board Soliicitation	0.00	25.00
4020-20 · Chair Solicitation	0.00	35,500.00
4020-30 · ED Solicitation	0.00	38,600.00
Total 4020 · Direct Solicitation Major Donor	0.00	74,125.00
4030 · Online Contributions - Web		
4030-10 · Online Cont - General	8,425.71	16,845.78
4030-20 · Online Cont - Donor Renewal	28,617.00	104,755.00
4030-30 · Online Cont - New Donor Prosp	23,695.00	62,390.00
Total 4030 · Online Contributions - Web	60,737.71	183,990.78
4040 · Tele Fundraising - Phone Bank		
4040-10 · Tele Fund - General	0.00	340.00
4040-20 · Tele Fund - Donor Renewal	110.00	1,245.00
Total 4040 · Tele Fundraising - Phone Bank	110.00	1,585.00
4080 · Recurring Contrib - Pledge	30,541.24	121,666.33
4090 · Ballot Access / Voter Reg	13,753.00	46,185.30
Total 4000 · General Fundraising	116,814.20	484,574.65
4100 · Project Revenue		
4108 · Building Fund	0.00	7,193.00
4111 · Legal Action Fund	0.00	175.00
Total 4100 · Project Revenue	0.00	7,368.00
4200 · Events and Conventions		
4200-20 · Conv Fundraising - Unrestricted	10.00	1,509.66
Total 4200 · Events and Conventions	10.00	1,509.66
4300 · Program Revenue		
4310 · Affiliate Development	0.00	2,238.40
4330 · Media Relations	0.00	500.00
4340 · LP News	111.19	3,596.19
4360 · Campaign Support & Initiatives		
4360-40 · Campaign/Candidate Support	1,600.00	1,850.00
Total 4360 · Campaign Support & Initiatives	1,600.00	1,850.00
4375 · Brand / Political Materials	4,123.28	18,581.24
4395 · LPedia Historical Preservation	25.00	150.00
Total 4300 · Program Revenue	5,859.47	26,915.83
4600 · Refunds of Contributions	(20.28)	(45.28)
4700 · Other Receipts		
4710 · Interest & Dividends	0.00	118.68
Total 4700 · Other Receipts	0.00	118.68
Total Revenue	122,663.39	520,441.54

Expense	Apr 20	TOTAL
7000 · General Fundraising Expense		
7010 · Direct Mail Fundraising Exp		
7010-10 · DM - House General Expense	16,877.10	62,642.44
7010-20 · DM - Donor Renewal Expense	3,190.55	13,693.97
7010-30 · DM - New Donor Prospecting Exp	1,946.46	11,582.89
Total 7010 · Direct Mail Fundraising Exp	22,014.11	87,919.30
7030 · Online Contributions Exp - Web		
7030-20 · Online Cont Exp - Donor Renewal	389.14	2,653.75
7030-30 · Online Cont Exp - New Donor	0.00	1,977.68
Total 7030 · Online Contributions Exp - Web	389.14	4,631.43
7040 · Tele Fundraising Expense		
7040-20 · Tele Fund Exp - Donor Renewal	0.00	675.00
Total 7040 · Tele Fundraising Expense	0.00	675.00
7080 · Recurring Contrib - Pledge	2,173.04	8,345.38
7090 · Ballot Access Fundraising Exp	7.50	4,639.20
7095 · Credit Card Prc Fees	3,806.58	16,207.64
7099 · Gen Fundraising Staff Salary	1,205.84	4,739.83
Total 7000 · General Fundraising Expense	29,596.21	127,157.78
7100 · Project-Related Expenses		
7106 · Campus Outreach Project		
7106-20 · Campus Outreach Staff Salary	0.00	465.64
Total 7106 · Campus Outreach Project	0.00	465.64
Total 7100 · Project-Related Expenses	0.00	465.64
7200 · Events and Conventions Exp		
7200-20 · Convention Fundraising Expense	0.00	1,321.80
7200-40 · Events & Conv Staff Salary	530.57	3,111.30
Total 7200 · Events and Conventions Exp	530.57	4,433.10
7300 · Program-Related Expenses		
7310 · Affiliate Support		
7310-10 · Affiliate Development & Support	5,400.25	15,649.00
7310-20 · Affiliate Support Staff Salary	530.57	3,480.81
Total 7310 · Affiliate Support	5,930.82	19,129.81
7320 · Outreach & Marketing		
7320-10 · Outreach & Marketing General	0.00	3,500.00
7320-20 · Outreach & Marketing Staff Sala	1,109.37	4,968.60
Total 7320 · Outreach & Marketing	1,109.37	8,468.60
7330 · Media Relations		
7330-10 · Media Relations General	50.00	50.00
7330-20 · Media Relations Staff Salary	192.93	1,235.31
Total 7330 · Media Relations	242.93	1,285.31
7340 · Membership Communications		
7340-10 · LP News	37.50	9,012.86
7340-20 · Mem Comm & Support Staff Salary	12,974.87	51,615.78
Total 7340 · Membership Communications	13,012.37	60,628.64
7360 · Campaign Support & Initiatives		
7360-40 · Campaign/Candidate Support	16,325.60	45,934.81
7360-60 · Camp/Cand Support -Staff Salary	385.87	1,894.86
Total 7360 · Campaign Support & Initiatives	16,711.47	47,829.67

7375 · Brand Development	Apr 20	TOTAL
7375-10 · Brand / Political Materials	549.14	5,882.47
7375-20 · Brand Development Staff Salary	1,012.91	4,077.82
Total 7375 · Brand Development	1,562.05	9,960.29
7380 · Ballot Access - Other Related		
7380-10 · Ballot Access Petitioning Exp.	0.00	10,647.24
7380-20 · Ballot Access Travel/Other Exp	2,112.29	7,636.35
7380-30 · Ballot Access Legal	0.00	2,331.60
7380-60 · B/A & Petitioning Staff Salary	578.80	3,111.83
Total 7380 · Ballot Access - Other Related	2,691.09	23,727.02
Total 7300 · Program-Related Expenses	41,260.10	171,029.34
8000 · Salary & Related Expense		
8005 · Salary Bonus Sick & Vac (Admn)	6,870.73	25,996.43
8010 · Hourly Wages (Admin Portion)	3,499.50	9,038.98
8015 · Contract & Paid Internships	1,914.10	12,308.20
8020 · Employer Cont to P/R Tax	2,938.83	8,715.06
8030 · Employer Cont to 401K & Adm	2,030.61	5,093.15
8040 · Fed & State Unemployment	4.93	368.25
8060 · Health Insurance	1,654.51	7,174.82
8065 · Workers Comp Insurance	92.68	92.68
8080 · Payroll Service Fees	38.99	729.74
Total 8000 · Salary & Related Expense	19,044.88	69,517.31
8100 · Admin & Overhead Expense		
8110 · Ofc Supplies & Non Cap Equip	181.05	2,107.69
8120 · Telephone & Data Services	793.12	7,261.68
8125 · Equipment Leases & Maint.	184.44	184.44
8130 · Postage & Shipping	1,225.00	3,639.58
8140 · Travel, Meeting, & Meals Exp	0.00	9,408.01
8160 · Insurance - D/O Cyber - Other	8,658.00	8,658.00
8170 · Occupancy Expenses		
8170-10 · Mortgage Interest Expense	355.98	1,575.43
8170-20 · Utilities Expense	383.05	1,825.64
8170-30 · Property Taxes, Fees & Permits	787.68	3,150.72
8170-40 · Maintenance, Cleaning & Repairs	662.44	4,049.00
8170-50 · Property / GL Insurance	1,952.00	2,356.00
8170-60 · Assc Fees, Rent & Storage	520.00	2,080.00
Total 8170 · Occupancy Expenses	4,661.15	15,036.79
8180 · Printing & Copying	28.04	4,091.11
8190 · Software, Hardware & Other IT	4,321.59	29,257.96
8195 · Other Expenses & Bank Fees	251.88	1,734.99
Total 8100 · Admin & Overhead Expense	20,304.27	81,380.25
8200 · Professional Services		
8210 · Legal		
8210-10 · Legal - General	4,500.00	18,474.00
8210-20 · Legal - Proactive	0.00	1,003.30
8210-30 · Litigation-Lobbing Staff Salary	48.23	1,012.74
Total 8210 · Legal	4,548.23	20,490.04
8230 · FEC Filing & Consulting	1,600.00	6,400.00
Total 8200 · Professional Services	6,148.23	26,890.04
8300 · Depreciation Expense	2,999.13	11,996.52
Total Expense	119,883.39	492,869.98
Net Revenue	2,780.00	27,571.56

Balance Sheet Current vs Prior Month

As of April 30, 2020

	Apr 30, 20	Mar 31, 20	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
11 · Cash				
111U · PNC Check Acct 1 (Unrestricted)	87,211.93	80,913.71	6,298.22	7.78%
112U · BBT Check Acct 1 (Unrestricted)	14,043.71	8,156.31	5,887.40	72.18%
113R · PNC Check Acct 2 (Restricted)	210,676.15	211,789.15	(1,113.00)	(0.53%)
114R · BBT Chck Acct 2 (Restricted BF)	7,087.23	7,087.23	0.00	0.0%
Total 11 · Cash	319,019.02	307,946.40	11,072.62	3.6%
Total Checking/Savings	319,019.02	307,946.40	11,072.62	3.6%
Other Current Assets				
13 · Other Current Collectables				
130 · Bequests Expected - Current				
130-10 · Shaber - 1st International Bank	24,848.27	24,848.27	0.00	0.0%
Total 130 · Bequests Expected - Current	24,848.27	24,848.27	0.00	0.0%
Total 13 · Other Current Collectables	24,848.27	24,848.27	0.00	0.0%
16 · Prepaid Expenses				
161 · Bulk Mail Account				
161-10 · Prepaid Bulk Mail VA	1,337.77	1,337.77	0.00	0.0%
Total 161 · Bulk Mail Account	1,337.77	1,337.77	0.00	0.0%
165 · Prepaid Licenses	17,985.69	20,233.69	(2,248.00)	(11.11%)
166 · Prepaid Insurance	3,428.34	3,428.34	0.00	0.0%
167 · Prepaid Convention				
167-10 · Prepaid Convention General Exp	48,371.91	48,371.91	0.00	0.0%
167-15 · Prepaid Convention Travel F&B	3,500.00	3,500.00	0.00	0.0%
Total 167 · Prepaid Convention	51,871.91	51,871.91	0.00	0.0%
Total 16 · Prepaid Expenses	74,623.71	76,871.71	(2,248.00)	(2.92%)
Total Other Current Assets	99,471.98	101,719.98	(2,248.00)	(2.21%)
Total Current Assets	418,491.00	409,666.38	8,824.62	2.15%
Fixed Assets				
17 · Fixed Assets				
172 · Furniture & Fixtures	25,878.73	25,878.73	0.00	0.0%
173 · Office Equipment	16,796.61	16,796.61	0.00	0.0%
174 · Computer Hardware	22,801.27	22,801.27	0.00	0.0%
175 · Computer Software	134,876.40	134,876.40	0.00	0.0%
176 · Capital Lease Assets	32,961.61	32,961.61	0.00	0.0%
177 · Office Building				
177-10 · Physical Structure	477,119.00	477,119.00	0.00	0.0%
177-20 · Land	347,881.00	347,881.00	0.00	0.0%
Total 177 · Office Building	825,000.00	825,000.00	0.00	0.0%
178 · Ofc Imprmnt Acq & Capt Expense	64,269.11	64,269.11	0.00	0.0%
179 · Accumulated Depreciation	(273,857.38)	(270,858.25)	(2,999.13)	(1.11%)
Total 17 · Fixed Assets	848,726.35	851,725.48	(2,999.13)	(0.35%)
Total Fixed Assets	848,726.35	851,725.48	(2,999.13)	(0.35%)
TOTAL ASSETS	1,267,217.35	1,261,391.86	5,825.49	0.46%

LIABILITIES & EQUITY	Apr 30, 20	Mar 31, 20	\$ Change	% Change
Liabilities				
Current Liabilities				
Accounts Payable				
21 · Accounts Payable	12,464.90	12,073.15	391.75	3.25%
Total Accounts Payable	12,464.90	12,073.15	391.75	3.25%
Other Current Liabilities				
24 · Accrued Expenses				
241 · Accrued Payroll	6,300.24	16,920.10	(10,619.86)	(62.77%)
242 · Accrued Vacation	17,910.00	16,766.00	1,144.00	6.82%
245 · Accrued Real Estate Tax	3,150.72	2,363.04	787.68	33.33%
Total 24 · Accrued Expenses	27,360.96	36,049.14	(8,688.18)	(24.1%)
25 · Accrued Payroll Taxes				
251 · Payroll Tax Liabilities	0.04	(4,258.04)	4,258.08	100.0%
252 · 401(k) Liability	1,338.47	0.00	1,338.47	100.0%
253 · Direct Deposit Liabilities	0.00	(9,051.60)	9,051.60	100.0%
Total 25 · Accrued Payroll Taxes	1,338.51	(13,309.64)	14,648.15	110.06%
27 · Deferred Liabilities				
272 · Deferred Convention Revenue	306,262.00	307,024.00	(762.00)	(0.25%)
Total 27 · Deferred Liabilities	306,262.00	307,024.00	(762.00)	(0.25%)
Total Other Current Liabilities	334,961.47	329,763.50	5,197.97	1.58%
Total Current Liabilities	347,426.37	341,836.65	5,589.72	1.64%
Long Term Liabilities				
29 · Loans & Mortgages (Principal)	85,596.39	88,140.62	(2,544.23)	(2.89%)
Total Long Term Liabilities	85,596.39	88,140.62	(2,544.23)	(2.89%)
Total Liabilities	433,022.76	429,977.27	3,045.49	0.71%
Equity				
31 · General Operating	797,630.41	797,630.41	0.00	0.0%
32 · Temp. Restricted Balances				
3204 · Fund - Campus	1,730.39	1,730.39	0.00	0.0%
3210 · Fund - Building	7,087.23	7,087.23	0.00	0.0%
3213 · Fund - Legal Action Fund	175.00	175.00	0.00	0.0%
Total 32 · Temp. Restricted Balances	8,992.62	8,992.62	0.00	0.0%
Net Revenue	27,571.56	24,791.56	2,780.00	11.21%
Total Equity	834,194.59	831,414.59	2,780.00	0.33%
TOTAL LIABILITIES & EQUITY	1,267,217.35	1,261,391.86	5,825.49	0.46%

Statement of Cash Flows

April 2020

	Apr 20	Jan - Apr 20
OPERATING ACTIVITIES		
Net Revenue	2,780.00	27,571.56
Adjustments to reconcile Net Income to net cash provided by operations:		
130-10 · Shaber - 1st International Bank	0.00	10,651.73
130-20 · Clinard - Merch Bank of MI	0.00	13,064.65
161-10 · Prepaid Bulk Mail VA	0.00	(711.27)
165 · Prepaid Licenses	2,248.00	(17,985.69)
167-10 · Prepaid Convention General Exp	0.00	(40,322.91)
167-15 · Prepaid Convention Travel F&B	0.00	(3,500.00)
169 · Other Prepaid Expense	0.00	1,462.04
21 · Accounts Payable	391.75	(1,757.11)
241 · Accrued Payroll	(10,619.86)	(3,314.46)
242 · Accrued Vacation	1,144.00	4,142.00
245 · Accrued Real Estate Tax	787.68	3,150.72
251 · Payroll Tax Liabilities	4,258.08	0.04
252 · 401(k) Liability	1,338.47	1,338.47
253 · Direct Deposit Liabilities	9,051.60	0.00
272 · Deferred Convention Revenue	(762.00)	88,275.00
Net cash provided by Operating Activities	10,617.72	82,064.77
INVESTING ACTIVITIES		
179 · Accumulated Depreciation	2,999.13	11,996.52
180-10 · Shaber - 1st International Bank	0.00	25,229.93
Net cash provided by Investing Activities	2,999.13	37,226.45
FINANCING ACTIVITIES		
29 · Loans & Mortgages (Principal)	(2,544.23)	(17,508.63)
31 · General Operating	0.00	3,132.00
3210 · Fund - Building	0.00	(3,307.00)
3213 · Fund - Legal Action Fund	0.00	175.00
Net cash provided by Financing Activities	(2,544.23)	(17,508.63)
Net cash increase for period	11,072.62	101,782.59
Cash at beginning of period	307,946.40	217,236.43
Cash at end of period	319,019.02	319,019.02

2020 Convention Revenue & Liability Report

As of 04/30/2020

Account:	# Packages	\$ Actual
272 · Deferred Convention Revenue	638	\$306,262.00
HQ-20Basic	187	
HQ-20Bronze	16	
HQ-20Silver	52	
HQ-20Gold	239	
HQ-20Welcome	48	
HQ-20Training	96	
167 · Prepaid Convention General Exp		(\$51,871.91)
Net Deffered Convention Revenue		<u>\$254,390.09</u>
113R · PNC Check Acct 2 (Net Conv Restricted)		\$208,770.76
Net Convention Unfunded Liability		<u>\$45,619.33</u>
4200-20 · Conv Fundraising - Unrestricted		\$31,290.98
Total Net Conv Liability plus Unrestricted Revenue		\$76,910.31

RELATED PARTY TRANSACTIONS AS OF: 04/30/20

Related Party Donations	Mem Expires / BSM Expires	MTD Contributions	YTD Contributions	Lifetime Giving (Since 1990)	Liberty Pledge Club
Erin Adams	Life Member	\$ -	\$ -	\$ 1,292.70	
Phillip Anderson	12/31/20 - 10/31/20	\$ -	\$ -	\$ 324.00	
Paul Bilyeu *	Life Member	\$ 50.00	\$ 200.00	\$ 7,990.00	Yes
Whitney Bilyeu	Life Member	\$ 50.00	\$ 308.00	\$ 6,536.00	Yes
Ethan Bishop-Henchman *	Life Member	\$ -	\$ -	\$ 1,545.00	
Joseph Bishop-Henchman	Life Member	\$ -	\$ 15.00	\$ 14,828.50	
Christopher Campbell *	04/04/21 - 02/14/21	\$ -	\$ 25.00	\$ 308.00	
Timothy Ferreira	Life Member	\$ 50.00	\$ 550.00	\$ 4,051.09	Yes
Pat Ford	11/15/20 - 02/05/21	\$ -	\$ 150.00	\$ 550.00	
Sam Goldstein	Life Member	\$ 50.00	\$ 200.00	\$ 8,287.45	Yes
Kevin Hagan *	10/12/20 - 03/31/21	\$ -	\$ 59.00	\$ 832.00	
Timothy Hagan	Life Member	\$ 10.00	\$ 40.00	\$ 10,706.82	Yes
Caryn Ann Harlos	Life Member	\$ 10.00	\$ 40.00	\$ 6,305.09	Yes
Wayne Harlos *	04/03/21 - 04/03/21	\$ 25.00	\$ 25.00	\$ 1,388.00	
Daniel Hayes *	Life Member	\$ -	\$ 125.00	\$ 31,158.00	
Jeffery Hewitt	Life Member	\$ -	\$ 108.00	\$ 3,016.00	
Susan Hogarth	12/31/20 - 05/03/21	\$ -	\$ 186.37	\$ 2,797.44	Yes
James Lark	Life Member	\$ 15.00	\$ 60.00	\$ 79,514.30	Yes
Richard Longstreth	Life Member	\$ 15.00	\$ 538.00	\$ 3,031.00	Yes
Alicia Mattson	Life Member	\$ -	\$ -	\$ 4,449.00	
Alex Merced	Life Member	\$ 42.00	\$ 222.00	\$ 3,980.15	Yes
Dustin Nanna	07/10/20 - 07/30/20	\$ -	\$ -	\$ 1,868.00	
Steven Nekhaila	Life Member	\$ -	\$ 303.77	\$ 3,210.40	Yes
Justin O'Donnell	01/13/21 - 01/13/21	\$ -	\$ -	\$ 746.50	
<i>Kenneth B. Olsen **</i>	<i>10/31/20 - 01/15/21</i>	<i>\$ 108.00</i>	<i>\$ 108.00</i>	<i>\$ 1,150.00</i>	
John Phillips	Life Member	\$ 75.00	\$ 225.00	\$ 3,803.20	Yes
William Redpath	Life Member	\$ 17.00	\$ 68.00	\$ 124,178.00	Yes
Frank Sarwark *	10/31/17 - 10/31/17	\$ -	\$ -	\$ 3,436.00	
Nicholas Sarwark	Life Member	\$ 20.00	\$ 105.00	\$ 6,437.00	Yes
Valerie Sarwark *	12/31/20 - 05/01/21	\$ 10.00	\$ 40.00	\$ 604.00	Yes
Victoria Paige Sexton	01/29/21 - 01/13/21	\$ -	\$ 50.00	\$ 610.50	
Joshua Smith	12/31/20 - 05/01/21	\$ 25.00	\$ 100.00	\$ 1,663.00	Yes
Aaron Starr *	Life Member	\$ -	\$ 54.00	\$ 21,236.50	
Elizabeth Van Horn	Life Member	\$ -	\$ 10.00	\$ 2,093.00	
Francis Wendt	02/05/21 - 02/05/21	\$ -	\$ 40.00	\$ 644.00	
Total Contributions:		\$ 572.00	\$ 3,955.14	\$ 364,570.64	

* Non LNC Member disclosed related party *** Thru 01/20 only

Related Party Disbursements	Memo	MTD Disbursements	YTD Disbursements
Libertarian Party California	Convention Fee	\$ -	\$ 365.00
Libertarian Party Pennsylvania	Convention Fee	\$ -	\$ 165.00
Libertarian Party Texas	Convention Fee	\$ -	\$ 190.00
Nicholas Sarwark	Reimbursed Expenses	\$ -	\$ 736.55
Total Disbursements:		\$ -	\$ 1,456.55

CHAIR'S DISCRETIONARY DISBURSEMENTS AS OF: 04/30/20

Chair	Memo	MTD	YTD